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HEALTH SERVICES AND DEVELOPMENT AGENCY MEETING
APRIL 23, 2014
APPLICATION SUMMARY

NAME OF PROJECT: Saint Thomas Midtown Hospital f/k/a Baptist Hospital

PROJECT NUMBER: CN1401-001

ADDRESS: 2000 Church Street
Nashville (Davidson County), Tennessee 37236

LEGAL OWNER: Saint Thomas Midtown Hospital
102 Woodmont Boulevard, Suite 800
Nashville (Davidson County), TN 37205

OPERATING ENTITY: Not Applicable

CONTACT PERSON: Barbara Houchin
(615) 284-6849

DATE FILED: January 15, 2014

PROJECT COST: \$25,832,609

FINANCING: Cash Reserves

PURPOSE OF REVIEW: Hospital Renovation in Excess of \$5 Million

DESCRIPTION:

The proposed project will consist of developing a "Center of Excellence for Total Joint Replacement Services at Saint Thomas Midtown Hospital" by consolidating orthopedic operating rooms currently located on two different floors of STM and by relocating operating rooms (OR) at Saint Thomas West Hospital to one floor at STM. The service will contain ten (10) surgical joint replacement suites, PACU and Prep/Recovery private bay areas, and two (2) dedicated nursing units with a total of 62 private patient rooms.

CRITERIA AND STANDARDS REVIEW

CONSTRUCTION, RENOVATION, EXPANSION, AND REPLACEMENT OF HEALTH CARE INSTITUTIONS

2. For renovation or expansions of an existing licensed health care institution:
 - a. The applicant should demonstrate that there is an acceptable existing demand for the proposed project.

STM operates 26 operating rooms (ORs), including two dedicated cardiac operating rooms, performing on average 15,815 surgical encounters per calendar year (CY) from CY2010 to CY2013, or approximately 608 surgical encounters per OR per year. Approximately 1,422 of those surgical encounters or 9% of the hospital's total surgical encounters were joint replacement surgeries.

Per the 2013 Hospital Joint Annual report (JAR), Saint Thomas West (STWH) reported 18 operating rooms and 2 procedure rooms. The hospital performed on average 11,275 surgical encounters per calendar year from CY2010 to CY2013, or approximately 626 surgical encounters per OR per year. Approximately 2,163 of those encounters, or 19.2 % of the hospital's total surgical encounters were joint replacement/orthopedic encounters during the period.

The applicant provides THA and internal hospital data to compare joint replacement and revision inpatient discharges for STM, STWH, and Middle Tennessee hospitals on page 7 of the January 29, 2014 supplemental response. The data identifies a 23% growth in discharges for all Middle Tennessee Hospitals from CY2008 to CY2012 compared to a 28% combined trend for STWH and STMH during the period (the Nashville-based Saint Thomas hospitals performed more than 3,500 joint replacements per year during the period). Going forward, the applicant cites a 9.6% projected increase in joint replacement/revision patient discharges of Mid-Tennessee hospitals between CY2014 to CY2019.

It appears that the application meets this criterion.

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- b. The applicant should demonstrate³ that the existing physical plant's condition warrants major renovation or expansion.

The applicant is proposing a centralized, consolidated and coordinated outcome for the joint replacement service line across Saint Thomas Health's Nashville-based hospitals. The existing joint replacement/orthopedic operating rooms at STM and Saint Thomas West are not centrally located, are undersized, and unable to accommodate the imaging equipment and larger operating tables needed for complex joint replacement surgery cases. By consolidating and expanding the size of the operating rooms, the result will be improved patient flow and operational efficiencies that will enhance STMH capability to perform joint replacement surgical procedures in a "single floor experience" hospital setting.

It appears that the application meets this criterion.

Staff Summary

The following information is a summary of the original application and all supplemental responses. Any staff comments or notes, if applicable, will be in bold italics.

St. Thomas Midtown Hospital (STM) f/k/a Baptist Hospital is seeking approval for the renovation of surgical suites, patient care areas and support space for the realignment, consolidation and coordination of total joint replacement program services across Saint Thomas Health's two Nashville campuses - STM and Saint Thomas West Hospital. If approved, Saint Thomas Midtown Hospital's joint replacement program will have ten (10) dedicated operating rooms located on the eighth floor, including eight (8) existing operating rooms relocated from Saint Thomas West and two (2) operating rooms relocated from STM hospital's fourth floor. The ten (10) operating rooms will be appropriately sized and equipped for joint replacement procedures, with the size per operating room expected to increase from an average of appropriately 365 square feet per room to 585 square feet per room. In addition, the service will have a dedicated Post-Anesthesia Care Unit (PACU) with twelve (12) private bays, a Prep/Recovery area with twenty (20) private bays, and a central sterile processing center connected to the eighth floor via a dedicated elevator bank. The project will also include the renovation of two (2) existing nursing units, both located on the eight floor in interconnected towers, to create 62 private beds to be dedicated to the joint replacement service. There will be no change to the hospital's existing 683 licensed bed complement. The project is related, in part, to Saint Thomas Midtown Hospital, CN1307-028W for the renovation, expansion and consolidation of 4 ORs split between two floors of STM to one floor co-located with PACU and Prep/Recovery areas (this

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application was subsequently withdrawn⁴ from the February 2014 Agency meeting). In explaining the withdrawal of CN1307-028, the applicant cited the need for Saint Thomas Health to focus on the alignment of services across its network of hospitals in collaboration with physicians to meet the future healthcare needs in a rapidly changing environment (source: November 21, 2013 letter from Executive Director, Planning, Saint Thomas Health, to Melanie Hill, Executive Director, HSDA).

The applicant states that the project will also remain operating room neutral in the market and alleges that no new operating rooms will be added as a result of the project's focus on developing a Center of Excellence for Total Joint Replacement Service at STM. In order to do so, the applicant maintains that it may request modification of the scope of renovation/construction of the operating room complement of the approved and outstanding Certificate of Need, Saint Thomas Hospital, CN1110-37A.

Currently

- Four of the joint replacement/orthopedic ORs and one of the orthopedic (non-joint)/general ORs are on the 4th floor of the hospital. One orthopedic (non-joint)/general OR is on the 7th floor.
- The four joint replacement and one general/orthopedic ORs on the 4th floor range from 393 – 601 square feet (SF) in size, with the average being approximately 530 square feet per OR. The general orthopedic OR on the 7th floor is 333 SF in size.
- The remaining ORs to comprise the 10 surgery suite joint replacement service at STM are ORs in operation at Saint Thomas West on Harding Road in Nashville, a distance of approximately 4 miles across heavily traveled inner-city thoroughfares.

Proposed

- The ORs will be relocated into a new surgery suite on the eighth floor of the hospital with a dedicated 12 private bay post-anesthesia care unit (PACU) and a 20 private bay Prep/Recovery area.
- This project also includes the renovation of two nursing units in interconnected towers (the East and Kidd Building Towers shown in floor plan on page 000108 of the application) on STM's eighth floor resulting in all private rooms containing a total of 62 beds. The patient care units will be dedicated for use by patients of the joint replacement service. To provide for this renovation, STM will redistribute patients from the eighth floor nursing units to existing unstaffed units on the fifth and sixth floors of the hospital (each of these existing units contains 34 beds). As a result

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of the availability of these nursing⁵ units, STM will maximize the units of current licensed beds with no change to its current 683 licensed bed complement.

- The project includes approximately 94,337 square feet of renovated space.
- Each joint replacement OR will measure 585 SF in size.
- The hospital's total operating room complement will increase from 26 ORs to 34 ORs as a result of the project. Eight of the ORs will be relocated from Saint Thomas West Hospital in Nashville. The applicant states that there will be no increase in the total number of operating rooms of Saint Thomas Health System's Nashville-based hospitals.
- STM will be able to continue to perform orthopedic surgeries in the existing ORs until the new surgical suite is completed resulting in a smooth and seamless transition. Existing joint replacement/orthopedic ORs at Saint Thomas West will remain in use until the project is completed and West's joint replacement surgery caseloads can be transferred to the new 10 OR surgical suite at STM.

Need

- The current ORs for joint replacement surgery are operated at two separate Saint Thomas Hospitals in Nashville. The scope of the project focuses on consolidating the service at STM to create a "Single Floor" patient experience that resolves current operational problems with patient flow and staff productivity. The relocation of these ORs to one location will resolve these issues.
- The current operating rooms are undersized so that orthopedic surgeons are unable to perform complex procedures that require imaging equipment and larger operating table in the operating room. Each of the new ORs will be 585 SF and large enough to accommodate these needs.
- Expansion of the square footage in the exiting joint replacement/orthopedic ORs located on the 4th Floor of the Central Building at STM (one of the oldest on the campus built in 1955) is not a desirable alternative since hospital planners recommend no further major renovations due to age and infrastructure. Maintaining existing joint replacement OR capacity at Saint Thomas West was also not an alternative since the joint replacement ORs would remain unconsolidated.

An overview of the project is provided on pages 000008-000014 of the original application.

The applicant seeks to begin the use of the new surgical suite with related patient care supporting areas by October 2015.

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Ownership

Saint Thomas Midtown Hospital is part of Nashville-based Saint Thomas Health, which is part of Ascension Health. Ascension Health is a Catholic organization that is the largest not-for-profit health system in the United States. Other hospital members of Saint Thomas Health in Middle Tennessee include Saint Thomas West Hospital f/k/a Saint Thomas Hospital (541 beds), Saint Thomas Rutherford Hospital f/k/a Middle Tennessee Medical Center (286 beds), and St. Thomas Hickman Hospital f/k/a Hickman Community Hospital (25 beds)

Facility Information

- All ten (10) dedicated joint replacement operating rooms will be on the eighth floor of Saint Thomas Midtown Hospital. A revised floor plan drawing was included in the January 29, 2014 supplemental response.
- Saint Thomas Midtown Hospital is a 683 licensed bed acute care hospital. The Joint Annual Report for 2013 indicates STM staffs 432 beds. Licensed bed occupancy was 38.5% and staffed bed occupancy was 60.8%.

The following provides the Department of Health's definition of the two bed categories pertaining to occupancy information provided in the Joint Annual Reports:

- *Licensed Beds - The maximum number of beds authorized by the appropriate state licensing (certifying) agency or regulated by a federal agency. This figure is broken down into adult and pediatric beds and licensed bassinets (neonatal intensive or intermediate care bassinets).*
- *Staffed Beds - The total number of adult and pediatric beds set up, staffed and in use at the end of the reporting period. This number should be less than or equal to the number of licensed beds.*

Service Area Demographics

STM's declared service area includes a primary service area of Davidson County and a secondary service area that includes: Cheatham, Dickson, Hickman, Humphreys, Maury, Montgomery, Robertson, Rutherford, Sumner, Williamson, and Wilson Counties.

- The total population of the primary service area is estimated at 656,385 residents in calendar year (CY) 2014 increasing by approximately 2.0% to 669,733 residents in CY 2018.
- The total population of the secondary service area is estimated at 1,266,794 residents in calendar year (CY) 2014 increasing by approximately 3.8% to 1,315,014 residents in CY 2018.

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- The overall statewide population is projected to grow by 3.7% from 2014 to 2018.
- As of December 2013, approximately 18.4% of residents in the primary service area and 12.4% of residents in the secondary service area were enrolled in the TennCare program compared to statewide enrollment of 18.4%.

Source: 2000-2020 Population Projections, Tennessee Department of Health, Division of Policy, Planning and Assessment, Office of Health Statistics.

Service Area Historical Utilization

Note to Agency members: The applicant provided historical utilization for hospital orthopedic providers in the service area as identified in the table that follows. Review of the Hospital JAR by HSDA staff revealed that utilization was available from the 2013 Hospital JAR for 3 of the 7 providers listed in the table. As a result, the summary of utilization in the table below pertains to the 2010-2012 JAR reporting period. The table also excludes Nashville Metro General Hospital, other Davidson County Hospitals not performing surgery, and all hospitals located in the secondary service area.

Surgical Trends of Hospital *Orthopedic Providers in Davidson County

| County | Hospital | ORs/PRs(2012) | 2010 Encounters | 2011 Encounters | 2012 Encounters | '10- '12 % Change | '12 Encounters /Room |
|----------|--------------------|---------------|-----------------|-----------------|-----------------|-------------------|----------------------|
| Davidson | St. Thomas Midtown | 28 | 14,544 | 16,988 | 16,415 | +11.0% | 577 |
| Davidson | Centennial MC | 37 | 10,989 | 18,194 | 17,301 | +57.4% | 468 |
| Davidson | St. Thomas West | 20 | 10,708 | 11,242 | 11,463 | +7.1% | 573 |
| Davidson | Skyline MC | 12 | 5,172 | 4,882 | 5,054 | -2.3% | 421 |
| Davidson | Southern Hills MC | 20 | 3,313 | 3,158 | 3,459 | +4.4% | 173 |
| Davidson | Summit MC | 12 | 5,503 | 5,387 | 5,354 | -2.7% | 446 |
| Davidson | Vanderbilt MC | 68 | 45,307 | 47,873 | 50,744 | +12.0% | 746 |

Source: 2010-2012 Hospital Joint Annual Report and DOH Licensure Applicable Listings

**As Presented by Applicant*

- The chart above demonstrates that five of the seven hospital orthopedic surgery providers (as defined by the applicant) have experienced

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increases in total surgeries between 2010 and 2012. The range was from +57.4% at Centennial Medical Center to -2.7% at Summit Medical Center. STM's surgical encounters increased 11% during this timeframe.

- Encounters per operating room vary among each of the facilities identified from 746 at Vanderbilt Medical Center to 173 at Southern Hills Medical Center. STM averaged 577 encounters per operating room in 2012.
- Patient discharges pertaining to joint replacement and revision surgeries increased between 2008 and 2012 in mid- Tennessee Hospitals by 23% compared to 28% by Saint Thomas Health's Nashville based hospitals.

Joint Replacement/Revision Trend to IP Discharges of Mid-TN Hospitals, 2008-2012

| Hospitals | CY2008 | CY2012 | '08-'12 % Change |
|-------------------|------------------|-------------------|------------------|
| St Thomas Midtown | 1,382 | 1,362 | NC |
| St Thomas West | 1,524 | 1,944 | 28% |
| Subtotal -STH | 2,906 | 3,317 | 14% |
| Mid-TN Hospitals | 9,693 discharges | 11,910 discharges | 23% |

Source: THA, HIN and Internal Data of applicant; Item 5, January 29, 2014 Supplemental Response

Applicant's Historical and Projected Utilization

Note to Agency members: As discussed, joint replacement surgeries will be performed at STM in the proposed 10 relocated/expanded operating room suites located on the eighth floor of the hospital with space for PACU and Prep/Recovery areas. Existing nursing units in adjacent towers on the eighth floor will be renovated to include 62 private rooms for use by patients of the joint replacement service. For a detailed comparison of all patient areas that apply to the project, please see the table provided by the applicant in the revised Square Footage Chart contained in Attachment C of the January 31, 2014 supplemental response. A comparison of the current and proposed operating room complement of STM is summarized from the application in the table below.

STM Existing vs. Proposed Operating Rooms by Floor

| Floor | Existing Operating Rooms | Proposed Operating Rooms |
|---------------------------------------|--------------------------|--------------------------|
| 4 th -Central Building | 17 ORs | 15 ORs |
| 7 th -Central Building | 9 ORs | 9 ORs |
| 8 th -Stringfield Building | 0 ORs | 10 ORs |
| Total | 26 ORs | 34 ORs |

Source: applicant; January 29, 2014 supplemental response, Item 2. For a detailed listing and inventory of the current and proposed ORs of both the applicant and Saint Thomas West Hospital, please see Attachment D of the January 29, 2014 supplemental response.

A summary of Saint Thomas Midtown Hospital's historical and projected surgical utilization is presented in the table below:

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STM Historical and Projected⁹ Surgical Encounter Utilization

| Surgery Type | 2011 | 2012 | 2013 | 2014 | 2015 | Year 1 2016 | Year 2 2017 | '11-'17 % change |
|-------------------|--------|--------|--------|--------|--------|----------------|----------------|------------------------|
| Joint Replacement | 1,419 | 1,402 | 1,429 | 1,351 | 1,315 | 3,632 | 3,697 | 161% |
| Total Surgery | 16,988 | 16,415 | 15,312 | 15,025 | 14,744 | 16,793 | 16,858 | NC |

- The table above indicates that total surgeries will remain static while joint replacement surgeries at STM are expected to exhibit a two-fold increase between 2010 and 2017 as a result of the development and implementation of the proposed concept consolidating joint replacement services at Saint Thomas Midtown Hospital.
- The applicant also provides inpatient and outpatient data for Saint Thomas West Hospital in the application. Total surgery and joint replacement surgery increased by approximately 9.1% and 12.9%, respectively, between 2010 and 2013. However, the hospital's surgery volumes are expected to decrease as a result of the proposed consolidation and relocation of joint replacement surgery to STM. Total surgery volumes are expected to decrease by approximately 4.2% between 2010 and 2017.

Project Cost

Major costs are:

- Construction Costs plus contingencies-\$15,659,513 or 60.6% of total cost
- Fixed and moveable equipment-\$6,686,970, or 25.8% of the total cost
- Average renovation cost is expected to be \$160.66 per square foot. The median and third quartile for cost per square foot of previously approved hospital projects from 2010-2012 was \$177.60 and \$249.00, respectively. Per Item 5 in the January 29, 2014 supplemental response, location of the joint replacement center on the 8th floor of the Stringfield Building is a more ideal location than other buildings on the campus of STM due to age and infrastructure factors. Built in 1987, the age of the Stringfield Building may be one factor that accounts for the favorable cost comparison to other similar projects.
- For other details on Project Cost, see the revised Project Cost Chart submitted with the January 31, 2014 supplemental response.

Historical Data Chart

- According to the Historical Data Chart STM experienced profitable net operating income results for the three most recent years reported: \$20,827,000 for 2011; \$33,286,000 for 2012; and \$37,058,000 for 2013.

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- Average Annual Net Operating¹⁰ Income less capital expenditures (NOI) was favorable at approximately 9.9% of annual net operating revenue for the year 2013.

Projected Data Chart

Note to Agency members: The applicant states that the Projected Data Chart reflects the total hospital and includes the impact of the joint replacement surgery project as well as the impact of expected market changes in the coming years.

- Net operating income less capital expenditures for STM will equal \$48,337,000 in Year 2016 increasing by approximately 1.2% to \$48,874,000 in Year 2017.

Charges

In Year One of the proposed project, the average charge per case is as follows:

- The proposed average gross charge is \$62,563/joint replacement surgery case compared to a current gross charge of \$54,622.
- The average deduction is \$43,541/case, producing an average net charge of \$19,022/case.
- The applicant provided Medicare case mix adjusted charges for orthopedic surgery using data from the American Hospital Directory. STM's average case mix adjusted gross charge per orthopedic surgery case was \$22,694. The range for other hospitals in Davidson County listed on the table in page 00045 of the application was \$20,252 at Southern Hills Medical Center to \$31,348 at Skyline Medical Center.

Medicare/TennCare Payor Mix

- TennCare-Charges for STM will equal \$231,271,740 in Year One representing 14% of total gross revenue
- Medicare- Charges will equal \$626,085,630 in Year One representing 37.9% of total gross revenue

Financing

A January 13, 2014 letter from Craig Polkow, Chief Financial Officer of Saint Thomas Health, confirms that the parent company has sufficient cash reserves to fund the proposed project. Per clarification provided by the applicant in the January 29, 2014 supplemental response, cash from other long term investments of Saint Thomas Health will also help provide funding for the project.

As a member of Nashville-based Saint Thomas Health, which is part of Ascension Health, the applicant submitted audited financial statements of Ascension Health for the period ending June 30, 2013 (these are included in tab 14 of the application). A Consolidated Balance Sheet for Saint Thomas Health

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was also provided with the application¹¹ (see tab 14). Review of the Consolidated Balance Sheets of these entities revealed the following:

Consolidated Balance Sheet Variables of Ascension and Saint Thomas Health

| Parent | Cash & Cash Equivalents | Other Long Term Investments | Current Assets | Current Liabilities | Current Ratio |
|---------------------|-------------------------|-----------------------------|-----------------|---------------------|---------------|
| Ascension Health | \$754,622,000 | \$14,164,185 | \$4,872,245,000 | \$5,429,901,000 | 0.89 to 1 |
| Saint Thomas Health | \$12,647,000 | \$605,467,000 | \$201,016,000 | \$147,410,000 | 1.4 to 1 |

Source: excerpted from Tabs 13 and 14 of the application. Entries apply to the period ending 6/30/14

Current ratio is a measure of liquidity and is the ratio of current assets to current liabilities which measures the ability of an entity to cover its current liabilities with its existing current assets. A ratio of 1:1 would be required to have the minimum amount of assets needed to cover current liabilities.

Note to Agency members: Since the application focuses on the consolidation of joint replacement service lines of two Nashville-based hospitals, it seems reasonable that Saint Thomas Health would confirm funding support from cash reserves and other long term investments for this project.

Staffing

Total staffing will consist of approximately 44.7 fulltime equivalent (FTE) clinical, administrative and research staff to support the operations of the Center of Excellence for Joint Replacement Surgery Service at STM. Of the 44.7 FTE, the applicant states that 35 FTEs will relocate from the existing joint replacement/orthopedic service at Saint Thomas West Hospital. The remaining 9.7 FTEs constitute "new positions" that will be recruited from the community (Source: application, page 000049. Please note that positions are identified in full time equivalents (FTE). An employee that works approximately 2,080 regular hours per year would generally qualify as one FTE). The applicant's changes in direct patient staffing due to the proposed project are presented in the table below:

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Current vs. Proposed Staffing Levels

| Position | Current | Proposed | Difference |
|--|-------------|-------------|-------------|
| Administrative | 3.0 | 4.0 | 1.0 |
| Registered Nurse OR/PACU | 11.4 | 20.0 | 8.6 |
| Registered Nurse Patient care units | 7.4 | 21.1 | 13.7 |
| Surgical Technicians | 9.6 | 16.8 | 7.2 |
| Patient Care Techs | 4.5 | 12.7 | 8.2 |
| Orthopedic Nurse Practitioner | 0 | 2.0 | 2.0 |
| Orthopedic Case Manager | 1.0 | 4.0 | 3.0 |
| Research Professional | 0 | 1.0 | 1.0 |
| Total | 36.9 | 81.6 | 44.7 |

Licensure/Accreditation

STM is licensed by the Tennessee Department of Health, Division of Health Care Facilities. STM was notified on September 12, 2012 that a Statement of Deficiencies was developed as the result of a complaint investigation and a Plan of Correction was requested. A letter dated October 31, 2012 indicated that the plan of correction was accepted.

STM is accredited by The Joint Commission.

Corporate documentation, real estate deed information, performance improvement plan, utilization review plan, and patient bill of rights are on file at the Agency office and will be available at the Agency meeting.

Should the Agency vote to approve this project, the CON would expire in **three** years.

CERTIFICATE OF NEED INFORMATION FOR THE APPLICANT

There are no Letters of Intent, denied or pending applications for this applicant.

Outstanding Certificates of Need:

Seton Corporation d/b/a Baptist Hospital, CN1106-020A, has an outstanding Certificate of Need which will expire on November 1, 2014. It was approved at the September 28, 2011 Agency meeting to modify its existing facility through

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renovation of 44,400 square feet of its ¹³ Cardiac and Medical Imaging Departments located on the hospital's second floor, and construction of a new 3,900 square foot exterior, elevated, connecting corridor. The application will not add new services, new major medical equipment, change the hospital's current 683 bed licensed bed complement or its bed configuration amongst inpatient services. The estimated project cost is \$14,670,000.00. *Project Status: According to a 4/2/14 email from a St. Thomas representative, the renovation of cardiac and medical imaging areas is within the final phase of construction. Inspection by the Department of Health and project close-out will occur in May 2014.*

Saint Thomas Hospital, CN1110-037A, has an outstanding Certificate of Need which will expire on March 1, 2017. It was approved at the January 25, 2012 Agency meeting for construction of a three phase hospital construction project, including the renovation of 89,134 square feet of existing hospital space and the construction of a six level 135,537 sq. ft. patient tower to be adjoined to the hospital located at 4220 Harding Road, Nashville, TN. The services and areas affected include critical care, operating rooms, patient registration, patient admission and testing, surgery waiting, surgery pre/post-op, emergency department, chest pain clinic, cardiac short stay, PACU, cath lab holding and support space. Major medical equipment included in the project will include one additional GE Discovery CT750 HD 128-slice CT scanner. No additional services or licensed beds are being requested in the project. The estimated project cost is \$110,780,000. *Project Status update: According to the annual progress report submitted on 4/2/14, Phase 1 of the project (renovations to the second floor ICU rooms of the hospital) is 100% complete, with review by TDH occurring in March 2014. The OR renovations and Emergency Department CT are currently in construction ahead of schedule and are at 5% and 15% completion, respectively. Phase 2 work (new tower construction) is scheduled to begin mid/late-2014 and some Phase 3 work (reconfiguration of space that is not dependent on relocation of services to the new tower) is planned to start in the next several months. The overall project is expected to be complete in early 2017. Note: per clarification provided in the January 29, 2014 supplemental response for Saint Thomas Midtown Hospital, CN1401-001, the applicant states that four proposed ORs approved in CN1110-037A for the Saint Thomas West Hospital project will be eliminated if CN1401-001 is approved at the April 23, 2014 Agency meeting. In addition, the applicant maintains that another OR was eliminated through the project completed in July 2013 that combined two ORs to create a cardiac hybrid OR (Saint Thomas Hospital, CN1103-010A).*

Middle Tennessee Imaging, LLC, d/b/a St. Thomas Outpatient Imaging - St. Thomas, CN1110-039A, has an outstanding Certificate of Need which will expire on May 1, 2014. It was approved at the March 28, 2012 Agency meeting for the establishment of an Outpatient Diagnostic Center (ODC), initiation of Magnetic Resonance Imaging (MRI) services and acquisition of a 3.0 Tesla magnetic

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resonance imaging (MRI) scanner. The ODC, located at 4230 Harding Road, Suite 200, Nashville (Davidson County), Tennessee, will occupy approximately 7,737 sq. ft. of space leased within an existing medical office building on the campus of (and physically connected with) Saint Thomas Hospital. According to the applicant, upon completion of the project, Saint Thomas Hospital will decommission an existing MRI in the hospital, thus the project will not result in any new MRI capacity in the market. The ODC's imaging modalities and their physical spaces will include one MRI room, one CT room, one ultrasound room, and two digital radiography/fluorography rooms. The estimated project cost is **\$4,171,160.00**. *Project Status: A 3/31/14 email from a representative of the applicant indicated that the construction is nearing completion, equipment has been purchased and the opening date is anticipated between 4/8/14 – 4/15/14.*

Baptist Plaza Surgicare, CN1307-029A, has an outstanding Certificate of Need which will expire on December 1, 2015. It was approved at the October 23, 2013 Agency meeting for the relocation and replacement of the existing ASTC from 2011 Church Street Medical Plaza I Lower Level, Nashville (Davidson County) to the northeast corner of the intersection of Church Street and 20th Avenue North (Nashville, Davidson County). The facility will be constructed in approximately 28,500 SF of rentable space in a new medical office building and will contain nine (9) operating rooms and one (1) procedure room. The estimated project cost is **\$29,836,377.00**. *This project was recently approved.*

CERTIFICATE OF NEED INFORMATION FOR OTHER SERVICE AREA FACILITIES:

There are no other Letters of Intent, denied or pending applications for other health care organizations proposing this type of service.

Outstanding Certificates of Need

Natchez Surgery Center, CN1002-011A, has an outstanding Certificate of Need which will expire on July 1, 2015. It was approved at the May 26, 2010 Agency meeting for the establishment of an ambulatory surgical treatment center (ASTC) with three (3) operating rooms and three (3) procedure rooms. After approval, CN801-001A was surrendered which is a similar facility for this site at 107 Natchez Park Drive, Dickson (Dickson County), TN. The intent of this application is to change the organizational form to permit physician ownership participation. The estimated cost of the project is **\$13,073,892.00**. *Project Status: The applicant requested a modification at the March 2012 Agency meeting to extend the expiration date for three (3) years from July 1, 2012 to July 1, 2015;; reduce the number of operating rooms from three (3) to two (2) and procedure rooms from three (3) to one (1); reduce project costs by \$4,201,823 from \$13,073,892 to \$8,872,069; and reduce*

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square footage by 4,965 from 15,424 to 10,459 square feet. The Agency voted to defer consideration of this request until the May 2012 meeting so that it could be heard simultaneously with CN1202-008, Horizon Medical Center Emergency Department. Both CN1202-008 and the modification to CN1002-011A were approved at the May 2012 meeting. The most recent annual progress report was submitted on 6/27/13 and stated that the Natchez Surgery Center would be developed as a second stage of the freestanding emergency department (FSED) project. Groundbreaking of the ASTC was anticipated by December 2013 and completion by July 1, 2015. According to a 4/1/14 e-mail from a representative of HCA Healthcare, groundbreaking did not occur in December 2013 but the project is well underway. Architectural plans will be submitted to the state for approval the week of 5/5/2014 and plans will be released for bidding. The new groundbreaking date subject to state approval is June/July 2014. The ASTC project will require a seven month construction period with an anticipated opening date of January/February 2015.

Williamson County Hospital District d/b/a Williamson Medical Center, CN1210-048A, has an outstanding Certificate of Need which will expire on March 1, 2017. It was approved at the January 23, 2013 Agency meeting for the construction and renovation project that will renovate and expand surgery and surgery support areas on the east side of the main hospital building and construct a three-story addition on the west side of the main hospital building for pediatric services and shelled space for future relocation of obstetrics services. The estimated project cost is **\$67,556,801.00**. *Project Status: A 4/3/2014 email from a representative of Williamson Medical Center indicated that site work is progressing for the new towers and the project is on schedule for completion in late 2017.*

Southern Sports Medicine Surgery Center, CN1204-019A, has an outstanding Certificate of Need which will expire on May 1, 2015. It was approved at the September 26, 2012 Agency meeting for the relocation of an approved, but unimplemented Certificate of Need for the establishment of an ambulatory surgical treatment center and expansion of the designated use of its previously approved single specialty ASTC (CN1104-013A) to include multi-specialty services. The proposed project will relocate from 1163 Nashville Pike, Gallatin (Sumner County), TN to 127 Saundersville Pike, Suite A, Hendersonville, (Sumner County), Tennessee. The estimated project cost is **\$3,355,533**. *Project Status: This project was originally scheduled to expire on November 1, 2014. The project was subsequently appealed but then voluntarily dismissed May 8, 2013 extending the expiration date to May 1, 2015. According to a 4/3/14 email from a representative of the owner, the project is proceeding ahead of schedule with a projected opening date in August 2014. Site work is ongoing, construction of the building shell is nearing completion and the interior build-out has started.*

Saint Thomas Midtown Hospital f/k/a Baptist Hospital

CN1401-001

April 23, 2014

PAGE 15

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Surgery Center of Lebanon, CN1302-003A, has an outstanding Certificate of Need, which will expire on July 1, 2015. It was approved at the May 22, 2013 Agency meeting for the relocation of an approved but unimplemented Certificate of Need (CON) for a multi-specialty ambulatory surgical treatment center (ASTC) from its originally approved site at 101 Physicians Way, Lebanon (Wilson County), TN to a new unaddressed site located on the east side of Blair Lane in Lebanon (Wilson County), TN. The surgery center will be a venture comprised of an LLC whose members are local physicians and Brentwood, Tennessee based Specialty Surgery Centers of America, Inc. Specialties to initially be offered include orthopedics, pain management, ENT (Ear, Nose, and Throat), general surgery and plastic surgery. The estimated project cost is \$ 2,212,467. *Project Status: According to a 4/6/2014 e-mail from a representative of the surgery center, all drawings and civil engineering plans have been completed and approved by city planning. The real estate syndication is in progress for the development and acceptance of a lease transaction between the parties. SSCA is attempting to complete work on the project by the July 1, 2015 expiration date.*

Vanderbilt University Hospitals, CN1309-034A, has an outstanding Certificate of Need which will expire on February 1, 2017. It was approved at the Agency's December 18, 2013 meeting for the expansion and renovation to the existing 3rd floor operating suite by 4 operating rooms (ORs) and providing shell space for future expansion of 2 additional ORs. The estimated project cost is \$7,535,709.00. *According to a 4/1/14 e-mail from a representative of Vanderbilt University Medical Center, construction commenced in early March 2014, expansion and renovation of the third floor operating rooms is in progress and on track with the schedule identified for the project.*

PLEASE REFER TO THE REPORT BY THE DEPARTMENT OF HEALTH, DIVISION OF HEALTH STATISTICS, FOR A DETAILED ANALYSIS OF THE STATUTORY CRITERIA OF NEED, ECONOMIC FEASIBILITY, AND CONTRIBUTION TO THE ORDERLY DEVELOPMENT OF HEALTH CARE IN THE AREA FOR THIS PROJECT. THAT REPORT IS ATTACHED TO THIS SUMMARY IMMEDIATELY FOLLOWING THE COLOR DIVIDER PAGE.

PE/PG
(4/3/14)

LETTER OF INTENT



**State of Tennessee
Health Services and Development Agency**

Andrew Jackson Building, 9th Floor
502 Deaderick Street
Nashville, TN 37243

www.tn.gov/hstda

Phone: 615-741-2364

Fax: 615-741-9884

2014011009

LETTER OF INTENT

The Publication of Intent is to be published in the Tennessean which is a newspaper
(Name of Newspaper)
of general circulation in Davidson, Tennessee, on or before January 10, 2014,
(County) (Month / day) (Year)
for one day.

This is to provide official notice to the Health Services and Development Agency and all interested parties, in accordance with T.C.A. § 68-11-1601 *et seq.*, and the Rules of the Health Services and Development Agency, that:

Saint Thomas Midtown Hospital,

(Name of Applicant)

an existing acute care hospital

(Facility Type-Existing)

owned by: Saint Thomas Midtown Hospital with an ownership type of not-for-profit and
to be managed by: Saint Thomas Midtown Hospital intends to file an application for a Certificate of Need for: the renovation of surgical suites, patient care areas and support space for the realignment and consolidation of total joint replacement services at Saint Thomas Midtown Hospital, located at 2000 Church Street, Nashville, Tennessee. The total number of licensed beds at Saint Thomas Midtown Hospital will not change as a result of this project. Renovations will be made to 94,337 square feet of space and there will be no new construction. The total project costs are estimated to be \$25,832,609.

The anticipated date of filing the application is: January 15, 2014

The contact person for this project is Barbara Houchin

(Contact Name)

Executive Director, Planning

(Title)

who may be reached at: Saint Thomas Health

(Company Name)

102 Woodmont Blvd., Suite 800

(Address)

Nashville

(City)

Tennessee

(State)

37205

(Zip Code)

615-284-6849

(Area Code / Phone Number)

Barbara Houchin

(Signature)

January 10, 2014

(Date)

bhouchin@sth.org

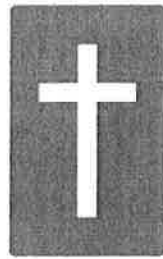
(E-mail Address)

The Letter of Intent must be filed in triplicate and received between the first and the tenth day of the month. If the last day for filing is a Saturday, Sunday or State Holiday, filing must occur on the preceding business day. File this form at the following address:

Health Services and Development Agency
Andrew Jackson Building, 9th Floor
502 Deaderick Street
Nashville, Tennessee 37243

The published Letter of Intent must contain the following statement pursuant to T.C.A. § 68-11-1607(c)(1). (A) Any health care institution wishing to oppose a Certificate of Need application must file a written notice with the Health Services and Development Agency no later than fifteen (15) days before the regularly scheduled Health Services and Development Agency meeting at which the application is originally scheduled; and (B) Any other person wishing to oppose the application must file written objection with the Health Services and Development Agency at or prior to the consideration of the application by the Agency.

ORIGINAL APPLICATION



Saint Thomas
MIDTOWN HOSPITAL

**CENTER OF EXCELLENCE
FOR
TOTAL JOINT REPLACEMENT SERVICES
AT
SAINT THOMAS MIDTOWN HOSPITAL**

**CERTIFICATE OF NEED APPLICATION
JANUARY 2014**



Saint Thomas
Health

21

JAN 15 '14 PM 12:48

January 15, 2014

Ms. Melanie Hill, Executive Director
Tennessee Health Services and Development Agency
Andrew Jackson Building, 9th Floor
502 Deaderick Street
Nashville, TN 37243

RE: CON Application-Saint Thomas Midtown Hospital

Dear Ms. Hill:

As notified in the letter of intent dated January 10, 2014, Saint Thomas Midtown Hospital is filing for a Certificate of Need for renovations to accomplish the realignment and consolidation of total joint replacement services at Saint Thomas Midtown Hospital. The original and two copies of the application are included in this packet.

This application replaces the previous one submitted by Midtown Hospital (CN1307-028). As a result, we request that the previous application that had been deferred for review be withdrawn.

Please let me know if you have any questions or need any further information.

Respectfully,

Barbara Houchin
Executive Director, Planning

cc: Bernie Sherry
Warren Gooch

SECTION A:**APPLICANT PROFILE**

Please enter all Section A responses on this form. All questions must be answered. If an item does not apply, please indicate "N/A." **Attach appropriate documentation as an Appendix at the end of the application and reference the applicable Item Number on the attachment.**

For Section A, Item 1, Facility Name **must be** applicant facility's name and address **must be** the site of the proposed project.

For Section A, Item 3, Attach a copy of the partnership agreement, or corporate charter **and** certificate of corporate existence, if applicable, from the Tennessee Secretary of State.

For Section A, Item 4, Describe the existing or proposed ownership structure of the applicant, including an ownership structure organizational chart. Explain the corporate structure and the manner in which all entities of the ownership structure relate to the applicant. As applicable, identify the members of the ownership entity and each member's percentage of ownership, for those members with 5% or more ownership interest. In addition, please document the financial interest of the applicant, and the applicant's parent company/owner in any other health care institution as defined in Tennessee Code Annotated, §68-11-1602 in Tennessee. At a minimum, please provide the name, address, current status of licensure/certification, and percentage of ownership for each health care institution identified.

For Section A, Item 5, For new facilities or existing facilities without a current management agreement, attach a copy of a draft management agreement that at least includes the anticipated scope of management services to be provided, the anticipated term of the agreement, and the anticipated management fee payment methodology and schedule. For facilities with existing management agreements, attach a copy of the fully executed final contract.

Please describe the management entity's experience in providing management services for the type of the facility, which is the same or similar to the applicant facility. Please describe the ownership structure of the management entity.

For Section A, Item 6, For applicants or applicant's parent company/owner that currently own the building/land for the project location; attach a copy of the title/deed. For applicants or applicant's parent company/owner that currently lease the building/land for the project location, attach a copy of the fully executed lease agreement. For projects where the location of the project has not been secured, attach a fully executed document including Option to Purchase Agreement, Option to Lease Agreement, or other appropriate documentation. Option to Purchase Agreements **must include** anticipated purchase price. Lease/Option to Lease Agreements **must include** the actual/anticipated term of the agreement **and** actual/anticipated lease expense. The legal interests described herein **must be valid** on the date of the Agency's consideration of the certificate of need application.

| | | | |
|--|-------------------------------------|--|--------------|
| 1. <u>Name of Facility, Agency, or Institution</u> | | | |
| <u>Saint Thomas Midtown Hospital</u> | | | |
| Name | | | |
| <u>2000 Church Street</u> | <u>Davidson</u> | | |
| Street or Route | County | | |
| <u>Nashville</u> | <u>Tennessee</u> | <u>37236</u> | |
| City | State | Zip Code | |
| 2. <u>Contact Person Available for Responses to Questions</u> | | | |
| <u>Barbara Houchin</u> | <u>Executive Director, Planning</u> | | |
| Name | Title | | |
| <u>Saint Thomas Health</u> | <u>bhouchin@sth.org</u> | | |
| Company Name | Email address | | |
| <u>102 Woodmont Boulevard, Suite 800</u> | <u>Nashville</u> | <u>Tennessee</u> | <u>37205</u> |
| Street or Route | City | State | Zip Code |
| <u>Executive Director, Planning</u> | <u>615-284-6849</u> | <u>615-284-7403</u> | |
| Association with Owner | Phone Number | Fax Number | |
| 3. <u>Owner of the Facility, Agency or Institution</u> | | | |
| <u>Saint Thomas Midtown Hospital</u> | <u>615-284-6869</u> | | |
| Name | Phone Number | | |
| <u>102 Woodmont Blvd, Suite 800</u> | <u>Davidson</u> | | |
| Street or Route | County | | |
| <u>Nashville</u> | <u>Tennessee</u> | <u>37205</u> | |
| City | State | Zip Code | |
| 4. <u>Type of Ownership of Control (Check One)</u> | | | |
| A. Sole Proprietorship | _____ | F. Governmental (State of TN or Political Subdivision) | _____ |
| B. Partnership | _____ | G. Joint Venture | _____ |
| C. Limited Partnership | _____ | H. Limited Liability Company | _____ |
| D. Corporation (For Profit) | _____ | I. Other (Specify) _____ | _____ |
| E. Corporation (Not-for-Profit) | <u>X</u> | | |

PUT ALL ATTACHMENTS AT THE BACK OF THE APPLICATION IN ORDER AND REFERENCE THE APPLICABLE ITEM NUMBER ON ALL ATTACHMENTS

5. **Name of Management/Operating Entity (If Applicable)**

Name _____

Street or Route _____

County _____

City _____

ST _____

Zip Code _____

PUT ALL ATTACHMENTS AT THE END OF THE APPLICATION IN ORDER AND REFERENCE THE APPLICABLE ITEM NUMBER ON ALL ATTACHMENTS.

6. **Legal Interest in the Site of the Institution (Check One)**

- | | | | |
|-------------------------|--------------|--------------------|-------|
| A. Ownership | <u> X </u> | D. Option to Lease | _____ |
| B. Option to Purchase | _____ | E. Other (Specify) | _____ |
| C. Lease of _____ Years | _____ | | |

PUT ALL ATTACHMENTS AT THE BACK OF THE APPLICATION IN ORDER AND REFERENCE THE APPLICABLE ITEM NUMBER ON ALL ATTACHMENTS

7. **Type of Institution (Check as appropriate--more than one response may apply)**

- | | | | |
|--|--------------|--|-------|
| A. Hospital (Specify) Acute Care | <u> X </u> | I. Nursing Home | _____ |
| B. Ambulatory Surgical Treatment Center (ASTC), Multi-Specialty | _____ | J. Outpatient Diagnostic Center | _____ |
| C. ASTC, Single Specialty | _____ | K. Recuperation Center | _____ |
| D. Home Health Agency | _____ | L. Rehabilitation Facility | _____ |
| E. Hospice | _____ | M. Residential Hospice | _____ |
| F. Mental Health Hospital | _____ | N. Non-Residential Methadone Facility | _____ |
| G. Mental Health Residential Treatment Facility | _____ | O. Birthing Center | _____ |
| H. Mental Retardation Institutional Habilitation Facility (ICF/MR) | _____ | P. Other Outpatient Facility (Specify) | _____ |
| | | Q. Other (Specify) | _____ |

8. **Purpose of Review (Check as appropriate--more than one response may apply)**

- | | | | |
|--|--------------|---|-------|
| A. New Institution | _____ | G. Change in Bed Complement | _____ |
| B. Replacement/Existing Facility | _____ | [Please note the type of change by underlining the appropriate response: Increase, Decrease, Designation, Distribution, Conversion, Relocation] | _____ |
| C. Modification/Existing Facility | <u> X </u> | | |
| D. Initiation of Significant Health Care Service as defined in TCA § 68-11-1607(4) (Specify) | _____ | H. Change of Location | _____ |
| E. Discontinuance of OB Services | _____ | I. Other (Specify) | _____ |
| F. Acquisition of Equipment | _____ | | |

9. **Bed Complement Data***Please indicate current and proposed distribution and certification of facility beds.*

| | <u>Current Beds</u> | <u>Staffed Beds</u> | <u>Beds Proposed</u> | <u>TOTAL Beds at Completion</u> |
|---|----------------------|-------------------------|--------------------------|---|
| | <u>Licensed *CON</u> | | | |
| A. Medical | <u>355</u> | <u>147</u> | | <u>355</u> |
| B. Surgical (General Med/Surg) | <u>102</u> | <u>96</u> | | <u>102</u> |
| C. Long-Term Care Hospital | | | | |
| D. Obstetrical | <u>104</u> | <u>97</u> | | <u>104</u> |
| E. ICU/CCU | <u>46</u> | <u>37</u> | | <u>46</u> |
| F. Neonatal | <u>52</u> | <u>52</u> | | <u>52</u> |
| G. Pediatric | | | | |
| H. Adult Psychiatric | | | | |
| I. Geriatric Psychiatric | | | | |
| J. Child/Adolescent Psychiatric | | | | |
| K. Rehabilitation | <u>24</u> | <u>24</u> | | <u>24</u> |
| L. Nursing Facility (non-Medicaid Certified) | | | | |
| M. Nursing Facility Level 1 (Medicaid only) | | | | |
| N. Nursing Facility Level 2 (Medicare only) | | | | |
| O. Nursing Facility Level 2 (dually certified Medicaid/Medicare) | | | | |
| P. ICF/MR | | | | |
| Q. Adult Chemical Dependency | | | | |
| R. Child and Adolescent Chemical Dependency | | | | |
| S. Swing Beds | | | | |
| T. Mental Health Residential Treatment | | | | |
| U. Residential Hospice | | | | |
| TOTAL | <u>683</u> | <u>453</u> | | <u>683</u> |
| *CON-Beds approved but not yet in service | | | | |

10. Medicare Provider Number 044-0133
 Certification Type Acute Care Hospital

11. Medicaid Provider Number 044-0133
 Certification Type Acute Care Hospital

12. If this is a new facility, will certification be sought for Medicare and/or Medicaid? N/A

13. **Identify all TennCare Managed Care Organizations/Behavioral Health Organizations (MCOs/BHOs) operating in the proposed service area. Will this project involve the treatment of TennCare participants? Yes** If the response to this item is yes, please identify all MCOs/BHOs with which the applicant has contracted or *plans to contract*.

Discuss any out-of-network relationships in place with MCOs/BHOs in the area.

RESPONSE: Midtown Hospital participates in the major TennCare MCOs serving the majority of the patients in the area: UnitedHealthcare Community Plan (f/k/a Americhoice) and Amerigroup. Negotiations are underway with TennCare Select and BlueCare. In total, Midtown Hospital participates in approximately 44 managed care organizations/behavioral health organizations. Please see **Attachment A,13 (Tab 6)** for a list of managed care contracts in which Midtown Hospital participates.

NOTE: **Section B** is intended to give the applicant an opportunity to describe the project and to discuss the need that the applicant sees for the project. **Section C** addresses how the project relates to the Certificate of Need criteria of Need, Economic Feasibility, and the Contribution to the Orderly Development of Health Care. **Discussions on how the application relates to the criteria should not take place in this section unless otherwise specified.**

SECTION B: PROJECT DESCRIPTION

Please answer all questions on 8 1/2" x 11" white paper, clearly typed and spaced, identified correctly and in the correct sequence. In answering, please type the question and the response. All exhibits and tables must be attached to the end of the application in correct sequence identifying the questions(s) to which they refer. If a particular question does not apply to your project, indicate "Not Applicable (NA)" after that question.

- I. Provide a brief executive summary of the project not to exceed two pages. Topics to be included in the executive summary are a brief description of proposed services and equipment, ownership structure, service area, need, existing resources, project cost, funding, financial feasibility and staffing.

RESPONSE: Please see the following executive summary.

ORTHOPEDIC OPERATING ROOMS (10), PATIENT CARE AREAS AND SUPPORT SPACE TOTAL JOINT REPLACEMENT SERVICES REALIGNMENT, CONSOLIDATION, RELOCATION AND EXPANSION (RESIZING)

APPLICANT OVERVIEW: For more than 90 years, Saint Thomas Midtown Hospital ("Midtown Hospital") has been devoted to physical, emotional and spiritual healing. Midtown Hospital is the largest not-for-profit community hospital in Middle Tennessee, licensed for 683 acute and rehab care beds. Midtown Hospital's heritage of healing is one of continuous growth, community service and superior care. Recent achievements in clinical care include:

- Nation's 100 Top Hospitals by Thomson Reuters and 100 Top Hospitals Everest Award
- Three-Year Approval with Commendation from the Commission on Cancer of the American College of Surgeons
- First health care facility in Tennessee to earn the Gold Seal of Approval for total hip and knee replacement from The Joint Commission
- Blue Distinction Center for Knee and Hip Replacement by Blue Cross Blue Shield
- Top 100 hospital for hip and knee complications (minimal) following surgery by the Centers for Medicare & Medicaid Services
- Top 100 hospital for hip and knee readmissions (minimal) following surgery by the Centers for Medicare & Medicaid Services (affiliate, Saint Thomas West Hospital)
- Recognized for quality in hip and knee surgery by the Centers for Medicare & Medicaid Services along with Saint Thomas West Hospital – the only two hospitals in Nashville to receive this recognition

PROPOSED SERVICES AND EQUIPMENT: Midtown Hospital is not proposing any new services or CON reviewable equipment. As described more fully in the need section below, this project is to build a center of excellence for total joint replacement services on the Midtown Hospital campus that includes developing a new operating suite for joint replacement surgeries. When the project is completed,

Midtown Hospital will have ten dedicated operating rooms appropriately sized and equipped for the needs of joint replacement procedures. This will allow for coordination and consolidation of joint replacement programs across Saint Thomas Health's two Nashville campuses – Midtown and West – resulting in greater efficiency and operation. This ten operating room project also remains operating room neutral in the market while capitalizing on the strengths of two award-winning total joint replacement programs.

To stage the project, it will be necessary to:

- Renovate two existing nursing floors of the hospital, both located on the eighth floor but in interconnected towers, to create 62 private inpatient beds dedicated to total joint replacement services. Midtown Hospital will redistribute patients currently cared for on these nursing floors to the fifth and sixth floors of the hospital and, therefore, the hospital's licensed bed capacity will not change.
- Create a PACU with 12 private bays and a Prep/Recovery area with 20 private bays on the eighth floor, dedicated to total joint replacement surgery services.
- Resize and relocate two existing ORs on the eighth floor of Midtown Hospital (increasing the size from 333 square feet each to 585 square feet each).
- Create a new central sterile processing center in the basement and connected to the eighth floor via a dedicated elevator bank.

OWNERSHIP STRUCTURE: Midtown Hospital is a member of Nashville-based Saint Thomas Health, which is part of Ascension Health. Ascension Health is a Catholic organization that is the largest not-for-profit health system in the United States. Other members of Saint Thomas Health include Saint Thomas West Hospital in Nashville, Saint Thomas Rutherford Hospital in Murfreesboro and Saint Thomas Hickman Hospital in Centerville. The proposed project will not result in a change in ownership structure.

SERVICE AREA: Based on historical patient origin data, Midtown Hospital's service area for this project is comprised of 12 counties in Middle Tennessee. As reported in the hospital's FY2012 patient origin data, this 12-county area represents 89.5% of Midtown Hospital's inpatient discharges – Cheatham, Davidson, Dickson, Hickman, Humphreys, Maury, Montgomery, Robertson, Rutherford, Sumner, Williamson and Wilson.

NEED: Proposed renovations at Midtown Hospital to build a total joint replacement center of excellence and consolidated program for Saint Thomas Health's two Nashville hospitals will be attractive to both patients and physicians. This project will improve operational efficiency across the health system, provide ORs that are large enough to accommodate imaging equipment and larger operating tables and enhance the overall quality of total joint replacement surgery services. Achieving these objectives was instrumental in the decision to proceed with this project at Midtown Hospital.

- Improve patient flow and operational efficiency: The total joint replacement operating rooms at Saint Thomas Health are not centrally located, which creates poor patient flow and operational inefficiencies across the hospital campuses. Because the operating rooms are not in a single location, it is difficult to maximize physician and staff productivity as well as provide efficient and seamless patient flow. By consolidating the total joint replacement operating rooms on the eighth floor of the hospital with a dedicated PACU and Prep/Recovery, Midtown Hospital will be able to enhance operational efficiency and staff productivity. In addition, inpatient surgical patients will be cared for on two adjacent nursing units, which should further enhance patient flow and care coordination.
- Provide operating rooms large enough to accommodate needed imaging equipment and larger operating tables: Currently, Midtown Hospital operates two orthopedic surgery operating rooms that are undersized. These rooms cannot accommodate the imaging equipment and larger operating tables that are required for more complex total joint replacement procedures such as

joint replacement, which are important and growing needs for an aging population. The current standard for orthopedic operating rooms is approximately 550 to 600 square feet. Midtown Hospital's orthopedic operating rooms measure approximately 333 square feet and do not provide adequate space. Similarly, four orthopedic operating rooms at West Hospital measure approximately 400 square feet and do not provide adequate space.

- **Improve quality of care:** Creating a center of excellence and consolidating the total joint replacement programs will improve the overall quality of total joint replacement care provided by both Midtown Hospital and West Hospital. The improvements in patient flow with total joint replacement surgery located on a single floor will enhance the patient experience. The "single floor experience" will allow Saint Thomas Health to improve staff collaboration and care coordination throughout the patient's entire episode of care from admissions to discharge. In addition, with larger operating rooms, total joint replacement surgeons will be able to perform more procedures that are complex by having the benefits of needed imaging equipment and larger operating tables in the operating rooms.

EXISTING RESOURCES: Currently, Midtown Hospital offers a continuum of surgical services, including total joint replacement surgery, and it will continue to do so. The proposed project will not result in Midtown Hospital terminating any services; it will only result in the consolidation and enhancement of its total joint replacement operating rooms and joint replacement program.

PROJECT COST: The total estimated cost of the proposed project is \$25,832,609. Project costs include \$15,155,862 for renovation (includes demolition and related construction costs) of 94,337 square feet (\$142.58 per square foot). The cost per square foot is reasonable when compared to other Tennessee projects and is discussed later in the application.

FUNDING: Midtown Hospital will fund the project through centralized and unrestricted cash reserves held by Saint Thomas Health.

FINANCIAL FEASIBILITY: Midtown Hospital expects that construction and renovations will be completed and the project will be operational by September 2015. Projections for FY2016 and FY2017 indicate that the project is financially feasible. As explained below, this project is being proposed in order to improve access to care, economic efficiencies and quality of care without increasing charges to government and third-party payors.

STAFFING: This project will require only a modest increase in staff, approximately 9.7 new FTEs from the community. The majority of the increase at Midtown Hospital will include the relocation of approximately 35 FTEs now at West Hospital to Midtown Hospital. Midtown Hospital's salaries and wages are competitive with the market. Midtown Hospital has a history of successfully recruiting and retaining professional and administrative staff.

II. Provide a detailed narrative of the project by addressing the following items as they relate to the proposal.

- A. Describe the construction, modification and/or renovation of the facility (exclusive of major medical equipment covered by T.C.A. § 68-11-1601 et seq.) including square footage, major operational areas, room configuration, etc. Applicants with hospital projects (construction cost in excess of \$5 million) and other facility projects (construction cost in excess of \$2 million) should complete the Square Footage and Cost per Square Footage Chart. Utilizing the attached Chart, applicants with hospital projects should complete Parts A.-E. by identifying as applicable nursing units, ancillary areas, and support areas affected by this project. Provide the location of the unit/service within the existing facility along with current square footage, where, if any, the unit/service will relocate temporarily during construction and renovation, and then the location of the unit/service with proposed square footage. The total cost per square foot should provide a breakout between new construction and renovation cost per square foot. Other facility projects need only complete Parts B.-E. Please also discuss and justify the cost per square foot for this project.

If the project involves none of the above, describe the development of the proposal.

RESPONSE: This project involves renovation to build a center of excellence for total joint replacement services that includes a ten room operating suite for consolidation of joint replacement programs for Saint Thomas Health's two Nashville hospitals – West and Midtown. This project also capitalizes on the strengths of two award-winning total joint replacement programs.

Midtown Hospital has 26 operating rooms, including two orthopedic operating rooms used primarily for joint replacement surgery and fracture surgery. These operating rooms will be relocated to a new total joint replacement surgery suite on the eighth floor.¹

The operating room suite at Midtown Hospital will be a replacement of existing operating rooms at Midtown Hospital and West Hospital and will not result in an increase in the current number of operating rooms at both Midtown Hospital and West Hospital.

To stage the project, it will be necessary to:

- Renovate two existing nursing floors of the hospital, both located on the eighth floor but in interconnected towers, to create 62 private inpatient beds dedicated to total joint replacement services. Midtown Hospital will redistribute patients currently cared for on these nursing floors to the fifth and sixth floors of the hospital and, therefore, the hospital's licensed bed capacity will not change.
- Create a PACU with 12 private bays and a Prep/Recovery area with 20 private bays on the eighth floor, dedicated to total joint replacement surgery services.
- Resize and relocate two existing ORs on the eighth floor of Midtown Hospital (increasing the size from 333 square feet each to 585 square feet each).
- Create a new central sterile processing center in the basement and connected to the eighth floor via a dedicated elevator bank.

The ten operating rooms will measure approximately 585 square feet each. The PACU will measure approximately 90 square feet per bed and the Prep/Recovery will measure approximately 120 square feet per bed.

¹ These two operating rooms will be used for storage within the sterile OR environment until such time that a more appropriate use for the space is determined.

The total estimated cost of the proposed project is \$25,832,609. Project costs include \$15,155,862 for renovation (includes demolition and related construction costs) of 94,337 square feet (\$142.58 per square foot). The cost per square foot is reasonable when compared to other Tennessee projects and is discussed later in the application.

No temporary relocation is required.

- B. Identify the number and type of beds increased, decreased, converted, relocated, designated, and/or redistributed by this application. Describe the reasons for change in bed allocations and describe the impact the bed change will have on the existing services.

RESPONSE: The proposed project does not affect the total bed complement at the hospital. The relocation of patients from the eighth floor to the fifth and sixth floors of the hospital will allow for the consolidation of 62 private inpatient beds dedicated to total joint replacement services on the eighth floor, contiguous to the proposed total joint replacement operating rooms, PACU and Prep/Recovery area.

Square Footage Exhibit

| Unit/Dept. | Existing Location | Existing Sq. Ft. | Temporary Location | Proposed Final Location | Proposed Final Sq. Footage | | Proposed Final Cost/Sq. Ft. | |
|----------------------------|-----------------------------------|------------------|--------------------|-------------------------|----------------------------|-----|-----------------------------|-----|
| | | | | | Renovated | New | Renovated | New |
| OR #1 - Class C, Major | 4th Floor | 333 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #2 - Class C, Major | 4th Floor | 333 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #3 - Class C, Major | Saint Thomas West | 400 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #4 - Class C, Major | Saint Thomas West | 400 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #5 - Class C, Major | Saint Thomas West | 400 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #6 - Class C, Major | Saint Thomas West | 400 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #7 - Class C, Major | Saint Thomas West | N/A | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #8 - Class C, Major | Saint Thomas West | N/A | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #9 - Class C, Major | Saint Thomas West | N/A | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #10 - Class C, Major | Saint Thomas West | N/A | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR Support | N/A | N/A | N/A | 8th Floor | 10,900 | N/A | \$200 | N/A |
| PACU/Support | N/A | N/A | N/A | 8th Floor | 4,162 | N/A | \$290 | N/A |
| Prep/Recovery Support | N/A | N/A | N/A | 8th Floor | 10,200 | N/A | \$275 | N/A |
| Central Sterile | N/A | N/A | N/A | Basement Level | 3,750 | N/A | \$300 | N/A |
| 5 Central Patient Unit | 5 Central | 16,750 | N/A | 5 Central | 16,750 | N/A | \$30 | N/A |
| 6 Central Patient Unit | 6 Central | 16,750 | N/A | 6 Central | 16,750 | N/A | \$30 | N/A |
| 8 Kidd Patient Unit | 8 Kidd | 18,750 | N/A | 8 Kidd | 18,750 | N/A | \$53 | N/A |
| Registration/PAT/Education | N/A | N/A | N/A | 1st Floor - North Tower | 5,625 | N/A | \$150 | N/A |
| Unit/Dept GSF Sub-Total | | 54,516 | N/A | | 92,737 | N/A | \$140.73 | N/A |
| Mechanical/Electrical GSF | Mechanical Penthouse | | N/A | | | | | |
| Circulation/Structure GSF | Central Lobby - Corridor Upgrades | 1,600 | N/A | Central Lobby | 1,600 | | \$250 | N/A |
| Total GSF | | 54,516 | N/A | | 94,337 | | \$142.58 | N/A |

Note: Does not include demolition and construction contingency.

C. As the applicant, describe your need to provide the following health care services (if applicable to this application):

1. Adult Psychiatric Services
2. Alcohol and Drug Treatment for Adolescents (exceeding 28 days)
3. Birthing Center
4. Burn Units
5. Cardiac Catheterization Services
6. Child and Adolescent Psychiatric Services
7. Extracorporeal Lithotripsy
8. Home Health Services
9. Hospice Services
10. Residential Hospice
11. ICF/MR Services
12. Long-term Care Services
13. Magnetic Resonance Imaging (MRI)
14. Mental Health Residential Treatment
15. Neonatal Intensive Care Unit
16. Non-Residential Methadone Treatment Centers
17. Open Heart Surgery
18. Positron Emission Tomography
19. Radiation Therapy/Linear Accelerator
20. Rehabilitation Services
21. Swing Beds

RESPONSE: Not applicable. Midtown Hospital is not requesting new services or additional pieces of major medical equipment.

D. Describe the need to change location or replace an existing facility.

RESPONSE: This project does not involve the relocation or replacement of an entire facility, but the realignment of operating rooms at Midtown Hospital and West Hospital to develop a total joint replacement center of excellence at Midtown Hospital.

Currently, the operating rooms that Midtown Hospital utilizes primarily for joint replacement are not located in a single area with other related inpatient services. This creates operational problems with patient flow and staff productivity. In addition, the operating rooms are undersized, which does not allow the hospital's orthopedic surgeons to perform complex procedures that require imaging equipment and larger operating tables in the operating room. Relocating the orthopedic surgery operating rooms to a self-contained total joint replacement surgery suite with dedicated PACU and Prep/Recovery will offer a number of important benefits to the patient, physician and the hospital.

The intra-facility consolidation will address the current operational problems that arise with having the operating rooms dispersed in multiple locations. In addition, relocating the operating rooms will allow Midtown Hospital to continue to provide orthopedic surgery services in the existing operating rooms while the project is under development. At the completion of the project, Midtown Hospital will be able to make a smooth and seamless transition from the old operating rooms to the new total joint replacement surgery suite.

The inter-facility consolidation with West Hospital represents the integration of separate total joint replacement programs across two hospitals. The project capitalizes on the strengths of two award-winning total joint replacement programs. Benefits include improved alignment with physicians across two campuses in such areas as:

- Access to aggregated data and performance information

- Unified patient education to promote quality outcomes
- Cost containment on supplies, equipment and vendor selection
- Potential participation in bundled payments, including but not limited to CMS Bundled Payments for Care Improvement

E. Describe the acquisition of any item of major medical equipment (as defined by the Agency Rules and the Statute) which exceeds a cost of \$1.5 million; and/or is a magnetic resonance imaging (MRI) scanner, positron emission tomography (PET) scanner, extracorporeal lithotripter and/or linear accelerator by responding to the following:

1. For fixed-site major medical equipment (not replacing existing equipment):

- a. Describe the new equipment, including:
1. Total cost; (As defined by Agency Rule).
 2. Expected useful life;
 3. List of clinical applications to be provided; and
 4. Documentation of FDA approval.

b. Provide current and proposed schedules of operations.

RESPONSE: Not applicable, as Midtown Hospital is not proposing to acquire any single piece of major medical equipment that exceeds \$1.5 million or is a MRI, PET, extracorporeal lithotripter or linear accelerator.

2. For mobile major medical equipment:

- a. List all sites that will be served;
- b. Provide current and/or proposed schedule of operations;
- c. Provide the lease or contract cost.
- d. Provide the fair market value of the equipment; and
- e. List the owner for the equipment.

RESPONSE: Not applicable.

3. Indicate applicant's legal interest in equipment (i.e., purchase, lease, etc.). In the case of equipment purchase include a quote and/or proposal from an equipment vendor, or in the case of an equipment lease provide a draft lease or contract that at least includes the term of the lease and the anticipated lease payments.

RESPONSE: Not applicable.

III. (A) Attach a copy of the plot plan of the site on an 8 1/2" x 11" sheet of white paper which **must** include:

1. Size of site (*in acres*);
2. Location of structure on the site; and
3. Location of the proposed construction.
4. Names of streets, roads or highway that cross or border the site.

Please note that the drawings do not need to be drawn to scale. Plot plans are required for all projects.

RESPONSE: Please see Attachment B, III.(A) (Tab 7) that depicts the 38-acre site.

(B) 1. Describe the relationship of the site to public transportation routes, if any, and to any highway or major road developments in the area. Describe the accessibility of the proposed site to patients/clients:

RESPONSE: Midtown Hospital is conveniently located in Nashville just off State Route 70 near two Interstate Highways, I-40/65 and I-440. The hospital is accessible via public transportation services offered by the Nashville Metro Transit Authority, providing direct access to the hospital. The hospital is within 10 miles of the Nashville International Airport.

Please see Attachment B, III.(B).1 (Tab 8) for a map depicting the service area and the thoroughfares that connect each county to the proposed site, as well a map of the Nashville MTA service.

IV. Attach a floor plan drawing for the facility which includes legible labeling of patient care rooms (noting private or semi-private), ancillary areas, equipment areas, etc. on an 8 1/2" x 11" sheet of white paper.

NOTE: **DO NOT SUBMIT BLUEPRINTS.** Simple line drawings should be submitted and need not be drawn to scale.

RESPONSE: Please see Attachment B, IV (Tab 9) for the floor plan schematics.

V. For a Home Health Agency or Hospice, identify:

1. Existing service area by County;
2. Proposed service area by County;
3. A parent or primary service provider;
4. Existing branches; and
5. Proposed branches.

RESPONSE: Not applicable. The project does not involve a Home Health Agency or Hospice.

SECTION C: GENERAL CRITERIA FOR CERTIFICATE OF NEED

In accordance with Tennessee Code Annotated § 68-11-1609(b), "no Certificate of Need shall be granted unless the action proposed in the application for such Certificate is necessary to provide needed health care in the area to be served, can be economically accomplished and maintained, and will contribute to the orderly development of health care." The three (3) criteria are further defined in Agency Rule 0720-4-.01. Further standards for guidance are provided in the state health plan (Guidelines for Growth), developed pursuant to Tennessee Code Annotated §68-11-1625.

The following questions are listed according to the three (3) criteria: (I) Need, (II) Economic Feasibility, and (III) Contribution to the Orderly Development of Health Care. Please respond to each question and provide underlying assumptions, data sources, and methodologies when appropriate. Please type each question and its response on an 8 1/2" x 11" white paper. All exhibits and tables must be attached to the end of the application in correct sequence identifying the question(s) to which they refer. If a question does not apply to your project, indicate "Not Applicable (NA)."

QUESTIONS

NEED

1. Describe the relationship of this proposal toward the implementation of the State Health Plan and Tennessee's Health: Guidelines for Growth.
 - a. Please provide a response to each criterion and standard in Certificate of Need Categories that are applicable to the proposed project. Do not provide responses to General Criteria and Standards (pages 6-9) here.

RESPONSE: One category is applicable to the project and is addressed below.

CONSTRUCTION, RENOVATION, EXPANSION, AND REPLACEMENT OF HEALTH CARE INSTITUTIONS

1. Any project that includes the addition of beds, services, or medical equipment will be reviewed under the standards for those specific activities.

RESPONSE: Not applicable. The Midtown Hospital total joint replacement services project does not include the addition of beds, services or medical equipment.

2. For relocation or replacement of an existing licensed health care institution:
 - a. The applicant should provide plans which include costs for both renovation and relocation, demonstrating the strengths and weaknesses of each alternative.
 - b. The applicant should demonstrate that there is an acceptable existing or projected future demand for the proposed project.

RESPONSE: Not applicable. The Midtown Hospital total joint replacement services project does not include the relocation or replacement of an existing licensed health care institution.

3. For renovation or expansions of an existing licensed health care institution:

- a. The applicant should demonstrate that there is an acceptable existing demand for the proposed project.

RESPONSE: Midtown Hospital provides a wide range of surgical services, including orthopedic surgery services, and it will continue to do so in the future. Today, Midtown Hospital operates 26 operating rooms, including 2 dedicated cardiac operating rooms.² Over the past three years (2010 to 2012), the hospital has accounted for, on average, almost 16,000 surgical encounters.

Total joint replacement surgery programs at both Midtown Hospital and West Hospital are comprehensive service lines that have received regional recognition for quality and overall excellence. The orthopedic program is ranked number one in Tennessee and among the top five for orthopedics nationally. The service line includes services for the foot and ankle, joint replacement, sports medicine, hand and upper extremity, general orthopedics, spine, and rehabilitation.

The joint replacement programs are especially strong, led by a team of joint replacement specialists including surgeons, orthopedic certified nurses, patient care technicians, case managers and physical therapists. The orthopedic surgeons have historically been leaders and innovators in joint replacement, having developed some of the first implants and surgical protocols. In addition, the orthopedic surgeons have been active participants in research programs and the design of new technology for joint replacement. Joint replacement services include procedures for shoulder replacements, hip replacements and knee replacements. The hospitals provide free public seminars on a range of topics related to joint pain.

This project represents developing a center of excellence for consolidation of total joint replacement programs across Saint Thomas Health's two Nashville hospitals.

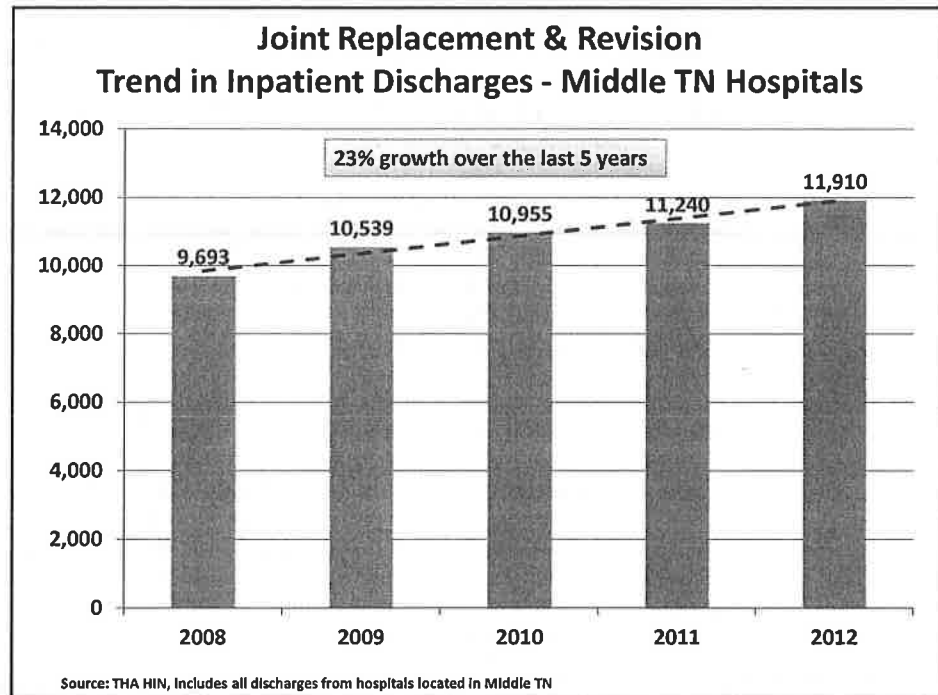
To stage the project, it will be necessary to:

- Renovate two existing nursing floors of the hospital, both located on the eighth floor but in interconnected towers, to create 62 private inpatient beds dedicated to total joint replacement services. Midtown Hospital will redistribute the displaced beds on these nursing floors to the fifth and sixth floors of the hospital and, therefore, the hospital's licensed bed capacity will not change.
- Create a PACU with 12 private bays and a Prep/Recovery area with 20 private bays on the eighth floor, dedicated to total joint replacement surgery services.
- Resize and relocate two existing ORs on the eighth floor of Midtown Hospital (increasing the size from 333 square feet each to 585 square feet each).
- Create a new central sterile processing center in the basement and connected to the eighth floor via a dedicated elevator bank.

Saint Thomas Health, Midtown Hospital and West Hospital all expect to achieve operational efficiencies and quality enhancements from this project.

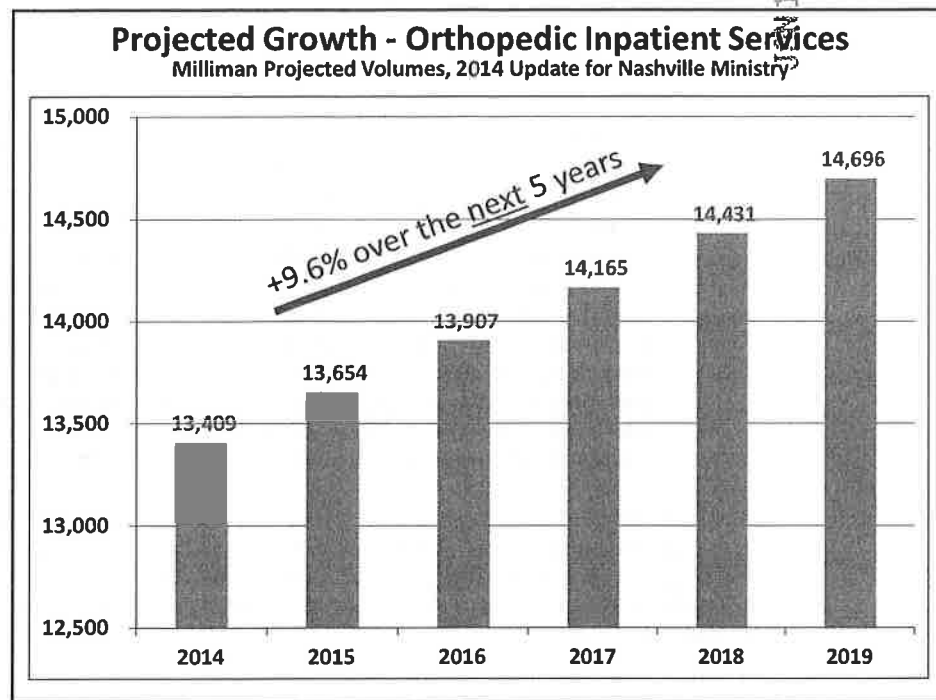
² 2008 - 2012 ASTC JAR references to 26 inpatient operating rooms plus either 2 outpatient or 2 cardiac operating rooms are incorrect. The correct description should be 26 operating rooms *including* 2 dedicated open heart operating rooms (and 0 dedicated outpatient operating rooms).

Historical growth in joint replacement and revision surgery in the area³ averaged 23% over the past five years. Thus, there has been a growing demand for the services proposed by Midtown Hospital in this project.



Although actuarial projections suggest a lower rate of growth during the next five years, 9.6 % is still a very robust projection. Thus, there can be expected to be a growing future demand for the services proposed by Midtown Hospital in this project as well.

³ The top ten area hospitals accounted for 78% of the total volume. Specific hospitals cannot be quoted due to database usage agreements.



b. The applicant should demonstrate that the existing physical plant's condition warrants major renovation or expansion.

RESPONSE: Saint Thomas Health seeks approval to develop a center of excellence for total joint replacement services. This project will improve operational efficiency across the health system, provide ORs that are large enough to accommodate imaging equipment and larger operating tables and enhance the overall quality of total joint replacement surgery services. Achieving these objectives was instrumental in the decision to proceed with this project at Midtown Hospital.

- Improve patient flow and operational efficiency: The total joint replacement operating rooms at Saint Thomas Health are not centrally located, which creates poor patient flow and operational inefficiencies across the hospital campuses. Because the operating rooms are not in a single location, it is difficult to maximize physician and staff productivity as well as provide efficient and seamless patient flow. By consolidating the total joint replacement operating rooms on the eighth floor of the hospital with a dedicated PACU and Prep/Recovery, Midtown Hospital will be able to enhance operational efficiency and staff productivity. In addition, inpatient surgical patients will be cared for on two adjacent nursing units, which should further enhance patient flow and care coordination.
- Provide operating rooms large enough to accommodate needed imaging equipment and larger operating tables: Currently, Midtown Hospital operates two orthopedic surgery operating rooms that are undersized. These rooms cannot accommodate the imaging equipment and larger operating tables that are required for more complex total joint replacement procedures such as joint replacement, which are important and growing needs for an aging population. The current standard for orthopedic operating rooms is approximately 550 to 600 square feet. Midtown Hospital's orthopedic operating rooms measure

approximately 333 square feet and do not provide adequate space. Similarly, four orthopedic operating rooms at West Hospital measure approximately 400 square feet and do not provide adequate space.

- **Improve quality of care:** Consolidating the total joint replacement joint replacement operating rooms at Midtown Hospital and West Hospital into a single total joint replacement surgery suite on the eighth floor of Midtown Hospital will improve the overall quality of total joint replacement care provided by both Midtown Hospital and West Hospital. The improvements in patient flow with total joint replacement surgery located on a single floor will enhance the patient experience. The "single floor experience" will allow Saint Thomas Health to improve staff collaboration and care coordination throughout the patient's entire episode of care from admissions to discharge. In addition, with larger operating rooms, Midtown Hospital's total joint replacement surgeons will be able to perform more procedures that are complex by having the benefits of needed imaging equipment and larger operating tables in the operating rooms.

Although studied, Saint Thomas Health did not consider renovating and enlarging the existing operating rooms at West Hospital to be a more viable option. Although major construction is now taking place at West Hospital, the total joint replacement services project would further disrupt services at West Hospital and leave excess square footage at Midtown Hospital.

New construction of the total joint replacement services project at Midtown Hospital was also considered. However, this current project was considered to be the superior plan. Midtown Hospital anticipated the cost of new construction at Midtown Hospital to be higher than the costs of the proposed project. In addition, new construction would not necessarily allow the total joint replacement surgery suite to be contiguous to an inpatient unit. This option allows Midtown Hospital to create a single floor experience for its total joint replacement patients and gain the advantage of improved staff communication and care coordination that comes from the surgical suite and inpatient unit being on the same floor and contiguous.

Midtown Hospital's proposal to renovate the eighth floor to accommodate consolidated total joint replacement services from two hospital campuses is the most responsible plan for addressing the current facility limitations. The project addresses all of the deficiencies of both Midtown Hospital's and West Hospital's existing total joint replacement operating rooms and does so in a cost-effective approach.

- b. Applications that include a Change of Site for a health care institution, provide a response to General Criterion and Standards (4)(a-c)

RESPONSE: Not applicable. This project does not include a change of site for a health care institution.

2. Describe the relationship of this project to the applicant facility's long-range development plans, if any.

RESPONSE: For more than 90 years, Midtown Hospital has been devoted to physical, emotional and spiritual healing. Midtown Hospital is the largest not-for-profit community hospital in Middle Tennessee, licensed for 683 acute and rehab care beds. Routine facility refurbishment is a necessary part of maintaining quality hospital services. This is especially critical in such key service line areas as orthopedic surgery and total joint replacement services. This project will

improve operational efficiency across the health system, provide ORs that are large enough to accommodate imaging equipment and larger operating tables and enhance the overall quality of total joint replacement surgery services. Achieving these objectives was instrumental in the decision to proceed with this project at Midtown Hospital. Specifically, Midtown Hospital's proposal to consolidate and expand its total joint replacement services will help accomplish the following goals:

- Improve operational efficiency by consolidating similar services from two hospital campuses (Midtown Hospital and West Hospital) at a single location (Midtown Hospital)
- Improve operational efficiency by enhancing patient flow and increasing staff productivity
- Improve quality of care by increasing the square footage of several existing operating rooms to accommodate needed imaging equipment and operating room tables for complex total joint replacement surgery cases
- Improve access to total joint replacement services

These goals are also similar to the Five Principals for Achieving Better Health as articulated in the 2009 State Health Plan.

1. **Healthy Lives.** This project will improve the health of Tennesseans by improving clinical outcomes with modern total joint replacement surgery facilities and providing a safer environment for patients by improving patient flow and care coordination.
2. **Access to Care.** This project will improve access to Saint Thomas Health's total joint replacement services and allow Midtown Hospital to provide a broader range of complex surgeries that require in-room imaging equipment and larger operating tables.
3. **Economic Efficiencies.** This project will achieve operational efficiencies by replacing old, decentralized operating rooms with newer, state-of-the-art rooms that Midtown Hospital will operate within a centralized total joint replacement surgery suite with dedicated PACU and Prep/Recovery. Patient flow and care coordination will be enhanced under a "single floor" concept that places total joint replacement surgical services and total joint replacement inpatient care on the same floor and contiguous to each other. Similarly, relocating total joint replacement operating rooms from West Hospital while it is undergoing extensive renovations and construction will also enhance patient flow and coordination under a "single site" concept.
4. **Quality of Care.** In addition to the facility upgrades mentioned above, Midtown Hospital will continue to improve its quality of care through the adoption of best practices and data-driven evaluation. Realignment of the total joint replacement surgery functions including admission, prep, procedure, recovery and discharge functions all on one floor is evidence of such efforts. Realignment and consolidation of the total joint replacement surgery functions from two hospital campuses to a single hospital campus is another example.
5. **Health Care Workforce.** Midtown Hospital is committed to the recruitment and retention of a sufficient and quality health care workforce. In recent years, Midtown Hospital was named in Modern Healthcare's Best Places to Work in Healthcare and received the Tennessee Nurses Association's Outstanding Employer Award.

3. Identify the proposed service area and justify the reasonableness of that proposed area. Submit a county level map including the State of Tennessee clearly marked to reflect the service area. **Please submit the map on 8 1/2" x 11" sheet of white paper marked only with ink detectable by a standard photocopier (i.e., no highlighters, pencils, etc.).**

RESPONSE: Based on historical patient origin data, Midtown Hospital's service area for this project is comprised of 12 counties. As reported in the hospital's FY2012 patient origin data, this 12 county area represents 89.5 % of Midtown Hospital's inpatient discharges. Please see **Attachment C, Need – 3 (Tab 10)** for a map and data (past three years) related to the service area.

4. A. Describe the demographics of the population to be served by this proposal.

RESPONSE: Midtown Hospital's primary service area is comprised of the 12 counties located in middle Tennessee, listed below.

| | | |
|----------|------------|------------|
| Cheatham | Humphreys | Rutherford |
| Davidson | Maury | Sumner |
| Dickson | Montgomery | Williamson |
| Hickman | Robertson | Wilson |

Between 2014 and 2019, the population of the service area is projected to increase by 6.8%, or by 130,604 residents. This represents an annual growth rate of 1.3% and is greater than the projected growth rate of the state within that same five-year period, which is 0.7% annually, or 3.8% total growth, and almost twice the rate of growth of the United States as a whole. Please see **EXHIBIT 1**, which illustrates the projected changes in population of the service area between 2014 and 2019 and denotes population growth within the state of Tennessee, and the United States.

EXHIBIT 1
TOTAL POPULATION PROJECTIONS

| | Total Population | | | | |
|-------------------------------|------------------|------------------|----------------|-------------|-------------|
| | 2014 | 2019 | Abs Chg | Ann % Chg | Abs % Chg |
| Primary Service Area | | | | | |
| Davidson | 664,655 | 709,211 | 44,556 | 1.3% | 6.7% |
| Subtotal PSA | 664,655 | 709,211 | 44,556 | 1.3% | 6.7% |
| Secondary Service Area | | | | | |
| Cheatham | 39,492 | 40,383 | 891 | 0.4% | 2.3% |
| Dickson | 50,804 | 52,439 | 1,635 | 0.6% | 3.2% |
| Hickman | 23,845 | 23,293 | -552 | -0.5% | -2.3% |
| Humphreys | 18,083 | 17,812 | -271 | -0.3% | -1.5% |
| Maury | 82,782 | 85,551 | 2,769 | 0.7% | 3.3% |
| Montgomery | 194,121 | 216,483 | 22,362 | 2.2% | 11.5% |
| Robertson | 67,218 | 68,763 | 1,545 | 0.5% | 2.3% |
| Rutherford | 282,183 | 303,410 | 21,227 | 1.5% | 7.5% |
| Sumner | 169,601 | 179,830 | 10,229 | 1.2% | 6.0% |
| Williamson | 199,481 | 216,691 | 17,210 | 1.7% | 8.6% |
| Wilson | 122,225 | 131,228 | 9,003 | 1.4% | 7.4% |
| Subtotal SSA | 1,249,835 | 1,335,883 | 86,048 | 1.3% | 6.9% |
| Total Service Area | 1,914,490 | 2,045,094 | 130,604 | 1.3% | 6.8% |
| Tennessee | 6,531,577 | 6,778,877 | 247,300 | 0.7% | 3.8% |
| United States | 317,199,353 | 328,309,464 | 11,110,111 | 0.7% | 3.5% |

SOURCE: NIELSEN, INC.

The anticipated growth in the 65 and older population within the service area is much greater; nearly four times that of the total growth. Between 2014 and 2019, projections indicate that the senior population will increase 26.6%, or by 59,664 residents. For Tennessee, projections are that the total five-year growth within this age cohort will be 19.3%, for the United States, 18.0%. Because seniors are among the highest users of healthcare services, such an explosive growth rate foretells the need for Midtown Hospital to anticipate increasing demand for services as result of this growth as well as that of the general population. Please see EXHIBIT 2.

EXHIBIT 2
65 AND OLDER POPULATION PROJECTIONS

| | 65+ Population | | | | |
|-------------------------------|-----------------------|----------------|----------------|------------------|------------------|
| | 2014 | 2019 | Abs Chg | Ann % Chg | Abs % Chg |
| Primary Service Area | | | | | |
| Davidson | 75,873 | 95,113 | 19,240 | 4.6% | 25.4% |
| Subtotal PSA | 75,873 | 95,113 | 19,240 | 4.6% | 25.4% |
| Secondary Service Area | | | | | |
| Cheatham | 5,146 | 6,500 | 1,354 | 4.8% | 26.3% |
| Dickson | 7,467 | 8,872 | 1,405 | 3.5% | 18.8% |
| Hickman | 3,747 | 4,247 | 500 | 2.5% | 13.3% |
| Humphreys | 3,454 | 3,825 | 371 | 2.1% | 10.7% |
| Maury | 12,166 | 14,739 | 2,573 | 3.9% | 21.1% |
| Montgomery | 17,020 | 22,348 | 5,328 | 5.6% | 31.3% |
| Robertson | 8,908 | 10,715 | 1,807 | 3.8% | 20.3% |
| Rutherford | 26,622 | 34,719 | 8,097 | 5.5% | 30.4% |
| Sumner | 24,216 | 30,018 | 5,802 | 4.4% | 24.0% |
| Williamson | 22,885 | 31,160 | 8,275 | 6.4% | 36.2% |
| Wilson | 17,206 | 22,118 | 4,912 | 5.2% | 28.5% |
| Subtotal SSA | 148,837 | 189,261 | 40,424 | 4.9% | 27.2% |
| Total Service Area | 224,710 | 284,374 | 59,664 | 4.8% | 26.6% |
| Tennessee | 968,443 | 1,155,791 | 187,348 | 3.6% | 19.3% |
| United States | 45,157,410 | 53,278,626 | 8,121,216 | 3.4% | 18.0% |

SOURCE: NIELSEN, INC.

B. Describe the special needs of the service area population, including health disparities, the accessibility to consumers, particularly the elderly, women, racial and ethnic minorities, and low-income groups. Document how the business plans of the facility will take into consideration the special needs of the service area population.

RESPONSE: Midtown Hospital has a history of providing high quality healthcare that is accessible to all segments of the community. It provides services without regard to gender, race, socio-economic status, or ability to pay, and participates in the Medicare and TennCare programs.

In 2014, the 65 and older population will account for 11.7% of the total population in the service area. As a major demographic subgroup of Midtown Hospital's patient base, seniors will continue

to expect of Midtown Hospital the same level of service while becoming an increasingly larger segment of the total service area population, with 2019 projections placing the 65 and older population at 13.9% of the total service area population.

The female population will represent 51.1% of the total population in the service area by 2019. As shown in **EXHIBIT 3**, the female population is expected to grow at the same annual rate for both sexes in service area, 1.3% per year.

**EXHIBIT 3
FEMALE POPULATION PROJECTIONS**

| | Female Population | | | | |
|-------------------------------|-------------------|------------------|---------------|-------------|-------------|
| | 2014 | 2019 | Abs Chg | Ann % Chg | Abs % Chg |
| Primary Service Area | | | | | |
| Davidson | 342,524 | 364,539 | 22,015 | 1.3% | 6.4% |
| Subtotal PSA | 342,524 | 364,539 | 22,015 | 1.3% | 6.4% |
| | | | | | |
| Secondary Service Area | | | | | |
| Cheatham | 19,822 | 20,316 | 494 | 0.5% | 2.5% |
| Dickson | 25,883 | 26,708 | 825 | 0.6% | 3.2% |
| Hickman | 11,335 | 11,070 | -265 | -0.5% | -2.3% |
| Humphreys | 9,179 | 9,034 | -145 | -0.3% | -1.6% |
| Maury | 42,722 | 44,068 | 1,346 | 0.6% | 3.2% |
| Montgomery | 98,791 | 110,109 | 11,318 | 2.2% | 11.5% |
| Robertson | 34,136 | 34,943 | 807 | 0.5% | 2.4% |
| Rutherford | 142,924 | 153,694 | 10,770 | 1.5% | 7.5% |
| Sumner | 86,873 | 92,086 | 5,213 | 1.2% | 6.0% |
| Williamson | 102,093 | 110,955 | 8,862 | 1.7% | 8.7% |
| Wilson | 62,340 | 66,975 | 4,635 | 1.4% | 7.4% |
| Subtotal SSA | 636,098 | 679,958 | 43,860 | 1.3% | 6.9% |
| Total Service Area | 978,622 | 1,044,497 | 65,875 | 1.3% | 6.7% |
| | | | | | |
| Tennessee | 3,345,908 | 3,468,589 | 122,681 | 0.7% | 3.7% |

SOURCE: NIELSEN, INC.

EXHIBITS 4-6 illustrate the racial composition of the Midtown Hospital service area. By 2019, the white population will comprise 74.5% of the total population of the service area, while the black population will account for 16.2% and other races, 9.3%.

**EXHIBIT 4
WHITE POPULATION PROJECTIONS**

| | White Population | | | | |
|-------------------------------|-------------------------|------------------|----------------|------------------|------------------|
| | 2014 | 2019 | Abs Chg | Ann % Chg | Abs % Chg |
| Primary Service Area | | | | | |
| Davidson | 408,515 | 436,103 | 27,588 | 1.3% | 6.8% |
| Subtotal PSA | 408,515 | 436,103 | 27,588 | 1.3% | 6.8% |
| | | | | | |
| Secondary Service Area | | | | | |
| Cheatham | 37,203 | 37,305 | 102 | 0.1% | 0.3% |
| Dickson | 46,154 | 46,949 | 795 | 0.3% | 1.7% |
| Hickman | 21,814 | 20,888 | -926 | -0.9% | -4.2% |
| Humphreys | 17,015 | 16,521 | -494 | -0.6% | -2.9% |
| Maury | 67,862 | 69,692 | 1,830 | 0.5% | 2.7% |
| Montgomery | 137,049 | 151,690 | 14,641 | 2.1% | 10.7% |
| Robertson | 57,996 | 58,320 | 324 | 0.1% | 0.6% |
| Rutherford | 217,598 | 229,477 | 11,879 | 1.1% | 5.5% |
| Sumner | 149,058 | 155,573 | 6,515 | 0.9% | 4.4% |
| Williamson | 175,644 | 186,957 | 11,313 | 1.3% | 6.4% |
| Wilson | 107,559 | 113,849 | 6,290 | 1.1% | 5.8% |
| Subtotal SSA | 1,034,952 | 1,087,221 | 52,269 | 1.0% | 5.1% |
| Total Service Area | 1,443,467 | 1,523,324 | 79,857 | 1.1% | 5.5% |
| | | | | | |
| Tennessee | 5,008,888 | 5,123,236 | 114,348 | 0.5% | 2.3% |
| United States | 226,254,684 | 229,546,283 | 3,291,599 | 0.3% | 1.5% |

SOURCE: NIELSEN, INC.

EXHIBIT 5
BLACK POPULATION PROJECTIONS

| | Black Population | | | | |
|-------------------------------|-------------------------|----------------|----------------|------------------|------------------|
| | 2014 | 2019 | Abs Chg | Ann % Chg | Abs % Chg |
| Primary Service Area | | | | | |
| Davidson | 179,871 | 185,690 | 5,819 | 0.6% | 3.2% |
| Subtotal PSA | 179,871 | 185,690 | 5,819 | 0.6% | 3.2% |
| Secondary Service Area | | | | | |
| Cheatham | 961 | 1,516 | 555 | 9.5% | 57.8% |
| Dickson | 2,370 | 2,815 | 445 | 3.5% | 18.8% |
| Hickman | 1,296 | 1,545 | 249 | 3.6% | 19.2% |
| Humphreys | 555 | 685 | 130 | 4.3% | 23.4% |
| Maury | 10,266 | 10,447 | 181 | 0.4% | 1.8% |
| Montgomery | 37,609 | 42,613 | 5,004 | 2.5% | 13.3% |
| Robertson | 5,304 | 5,834 | 530 | 1.9% | 10.0% |
| Rutherford | 36,892 | 41,893 | 5,001 | 2.6% | 13.6% |
| Sumner | 11,857 | 13,942 | 2,085 | 3.3% | 17.6% |
| Williamson | 10,334 | 13,670 | 3,336 | 5.8% | 32.3% |
| Wilson | 8,518 | 10,138 | 1,620 | 3.5% | 19.0% |
| Subtotal SSA | 125,962 | 145,098 | 19,136 | 2.9% | 15.2% |
| Total Service Area | 305,833 | 330,788 | 24,955 | 1.6% | 8.2% |
| Tennessee | 1,102,940 | 1,163,366 | 60,426 | 1.1% | 5.5% |
| United States | 40,263,108 | 42,033,755 | 1,770,647 | 0.9% | 4.4% |

SOURCE: NIELSEN, INC.

EXHIBIT 6
"OTHER" POPULATION PROJECTIONS

| | Other Population | | | | |
|-------------------------------|------------------|----------------|---------------|-------------|--------------|
| | 2014 | 2019 | Abs Chg | Ann % Chg | Abs % Chg |
| Primary Service Area | | | | | |
| Davidson | 76,269 | 87,418 | 11,149 | 2.8% | 14.6% |
| Subtotal PSA | 76,269 | 87,418 | 11,149 | 2.8% | 14.6% |
| Secondary Service Area | | | | | |
| Cheatham | 1,328 | 1,562 | 234 | 3.3% | 17.6% |
| Dickson | 2,280 | 2,675 | 395 | 3.2% | 17.3% |
| Hickman | 735 | 860 | 125 | 3.2% | 17.0% |
| Humphreys | 513 | 606 | 93 | 3.4% | 18.1% |
| Maury | 4,654 | 5,412 | 758 | 3.1% | 16.3% |
| Montgomery | 19,463 | 22,180 | 2,717 | 2.6% | 14.0% |
| Robertson | 3,918 | 4,609 | 691 | 3.3% | 17.6% |
| Rutherford | 27,693 | 32,040 | 4,347 | 3.0% | 15.7% |
| Sumner | 8,686 | 10,315 | 1,629 | 3.5% | 18.8% |
| Williamson | 13,503 | 16,064 | 2,561 | 3.5% | 19.0% |
| Wilson | 6,148 | 7,241 | 1,093 | 3.3% | 17.8% |
| Subtotal SSA | 88,921 | 103,564 | 14,643 | 3.1% | 16.5% |
| Total Service Area | 165,190 | 190,982 | 25,792 | 2.9% | 15.6% |
| Tennessee | 419,749 | 492,275 | 72,526 | 3.2% | 17.3% |
| United States | 50,681,561 | 56,729,426 | 6,047,865 | 2.3% | 11.9% |

SOURCE: NIELSEN, INC.

The service area counties as a whole have a Median Household Incomes higher than the state of Tennessee. The annual growth in median household income is again comparable to that of the state, virtually flat. Please see EXHIBIT 7.

EXHIBIT 7
SERVICE AREA MEDIAN HOUSEHOLD INCOME

| | Median Household Income | |
|-------------------------------|-------------------------|-----------------|
| | 2014 | 2019 |
| Primary Service Area | | |
| Davidson | \$44,608 | \$47,370 |
| Subtotal PSA | \$44,608 | \$47,370 |
| Secondary Service Area | | |
| Cheatham | \$52,529 | \$43,347 |
| Dickson | \$42,790 | \$35,460 |
| Hickman | \$43,762 | \$38,321 |
| Humphreys | \$41,576 | \$31,970 |
| Maury | \$41,360 | \$42,625 |
| Montgomery | \$51,464 | \$63,836 |
| Robertson | \$48,438 | \$40,881 |
| Rutherford | \$57,220 | \$65,324 |
| Sumner | \$53,501 | \$59,146 |
| Williamson | \$86,706 | \$94,370 |
| Wilson | \$59,684 | \$63,619 |
| Subtotal SSA | \$52,639 | \$52,627 |
| Total Service Area | \$51,970 | \$52,189 |
| Tennessee | \$43,390 | \$43,130 |

SOURCE: NIELSEN, INC.

Median household income data were obtained from Nielsen (f/k/a Claritas). Nielsen presents itself as a leading global information and measurement company, providing market research and data to, among others, Fortune 500 corporations. Nielsen demographic data are widely accepted in the healthcare industry.

Median household income data, above, were verified. No discrepancies were found from the sources reports to the CON application. In addition, trends in average household income follow the same patterns as median household income. Nielsen was contacted for clarification of their methodology and results. A response is still pending.

Please note that of the 15 geographic areas examined in EXHIBIT 7, seven actually project an increase in median household income – Davidson County, Maury County, Montgomery County, Rutherford County, Sumner County, Williamson County and Wilson County.

As a possible alternative, the Tennessee Department of Revenue website was consulted. No income projections were provided. However, a link to University of Tennessee Knoxville economic forecasts through 2014 did suggest income growth statewide. See <http://cber.bus.utk.edu/tefs/spr13.pdf>, PDF page 19.

Regardless of the projected trend in income, Midtown Hospital's proposed project is not significantly dependent upon income projections.

In terms of the TennCare population, 14.8% of the service area population is enrolled compared to 18.5% for the state overall. Please see **Attachment C, Need – 4 (Tab 11)**.

As a member of Ascension Health, the nation's largest Catholic healthcare system, Midtown Hospital continues to build and strengthen sustainable collaborative efforts that benefit the health of individuals, families, and society as a whole. The goal of Midtown Hospital is to perpetuate the healing mission of the church. Midtown Hospital furthers this goal through delivery of patient services, care to the elderly, indigent, and impoverished persons/families, patient education and health awareness programs for the community, and medical research. Our concern for the human life and dignity of all persons leads the organization to provide medical services to all people in the community without regard to the patient's race, creed, national origin, economic status, or ability to pay.

Midtown collaborates with many community organizations to improve the community health and expand access to health care including support for the Faith Family Clinic, an independent faith-based clinic for the poor located on the hospital campus at no cost to the clinic. In addition, Midtown continues to be active in networking with other healthcare providers in the Nashville area as part of the Bridges to Care (BTC) program, which links uninsured residents of Nashville to a network of some 35 safety net primary care, dental, mental health, and substance abuse clinics that serve patients based on their ability to pay. The Baptist UT (University of Tennessee) Resident Clinic housed on the Baptist campus is a BTC referral clinic. BTC also provides help with prescription medications and transportation. In the last year, the hospital's Health Ministry has encouraged physician participation in the Bridges to Care program. This program, administered by the Nashville Academy of Medicine, links BTC participants to physician specialists upon referral by their primary care physician. Midtown Hospital provides the appropriate inpatient care services as a participant of this program.

Midtown Hospital also participates in a program developed by Saint Thomas Health to assist in the provision of vital medications to those challenged by poverty called the Dispensary of Hope Program. This program started from a network of physician offices donating sample medications and has evolved to obtaining huge donations of medications from pharmaceutical companies and wholesale distributors. The expansion of the Dispensary as a region-wide program now allows broader and cost effective distribution of medications to persons who are poor through a collaborative network of pharmacies at existing healthcare providers. Medications are shared with safety net clinic sites and the Bridges to Care program, as well as with many of the transplant patients of the hospital who would otherwise not be able to afford costly pharmaceutical post-transplant care. The Dispensary has recently added a 90 day mail supply capability, which greatly expands its ability to respond to those in need.

5. Describe the existing or certified services, including approved but unimplemented CONs, of similar institutions in the service area. Include utilization and/or occupancy trends for each of the most recent three years of data available for this type of project. Be certain to list each institution and its utilization and/or occupancy individually. Inpatient bed projects must include the following data: admissions or discharges, patient days, and occupancy. Other projects should use the most appropriate measures, e.g., cases, procedures, visits, admissions, etc.

RESPONSE: No new services or equipment are proposed. Saint Thomas Health seeks approval for the realignment of its total joint replacement services across Midtown Hospital and West Hospital to a single dedicated floor at Midtown Hospital. This project will improve operational efficiency across the health system, provide ORs that are large enough to accommodate imaging equipment and larger operating tables and enhance the overall quality of total joint replacement surgery services.

Achieving these objectives was instrumental in the decision to proceed with this project at Midtown Hospital.

Within Midtown Hospital's 12-county primary and secondary service area, 23 hospitals provide surgical services.

Of these 23 facilities, Midtown Hospital and six other providers in Davidson County complete the majority of the service area's major total joint replacement surgeries⁴. Please see **Exhibit 8** below which details historical surgical volumes at these seven hospitals. Over the past three years, Midtown Hospital has been one of the top two or three Nashville hospitals in terms of total surgical volume as measured by either encounters or procedures. In addition, Midtown Hospital has been one of the most highly utilized surgical services in the Nashville area, averaging 586 encounters and 1,351 procedures per operating room in 2012. Please see **Exhibits 8 and 9**.

⁴ Including DRGs 470, 480, 481, and 482.

Exhibit 8
Top Service Area Orthopedic Surgery Providers
Surgical Trends, Total Surgeries, 2010 – 2012

| Facility | 2010 | | | Inpatient 2011 | | | 2012 | | |
|------------------------|-------|------------|------------|-------------------|------------|------------|-------|------------|------------|
| | Rooms | Encounters | Procedures | Rooms | Encounters | Procedures | Rooms | Encounters | Procedures |
| Baptist Hospital | 26 | 6,253 | 21,268 | 26 | 9,387 | 22,875 | 26 | 9,526 | 24,566 |
| Centennial Med Ctr | 33 | 7,131 | 9,939 | 37 | 7,377 | 10,964 | 33 | 7,828 | 9,853 |
| Saint Thomas Hospital | 18 | 7,624 | 27,175 | 18 | 7,662 | 25,978 | 18 | 7,841 | 25,923 |
| Skyline Med Ctr | 12 | 2,266 | 0 | 12 | 2,113 | 2,141 | 12 | 2,300 | 2,278 |
| Southern Hills Med Ctr | 10 | 969 | 1,246 | 10 | 883 | 1,068 | 10 | 1,170 | 1,471 |
| Summit Med Ctr | 0 | 1,988 | 2,195 | 12 | 2,455 | 2,611 | 12 | 2,217 | 2,409 |
| Vanderbilt Uni Hosp | 61 | 21,633 | 43,346 | 62 | 22,242 | 46,436 | 62 | 22,140 | 46,443 |

| Facility | 2010 | | | Outpatient 2011 | | | 2012 | | |
|------------------------|-------|------------|------------|--------------------|------------|------------|-------|------------|------------|
| | Rooms | Encounters | Procedures | Rooms | Encounters | Procedures | Rooms | Encounters | Procedures |
| Baptist Hospital | 0 | 8,291 | 15,129 | 2 | 7,601 | 14,319 | 2 | 6,889 | 13,265 |
| Centennial Med Ctr | 4 | 3,858 | 4,566 | 0 | 10,817 | 16,456 | 4 | 9,473 | 15,867 |
| Saint Thomas Hospital | 2 | 3,084 | 5,852 | 2 | 3,580 | 6,574 | 2 | 3,622 | 6,810 |
| Skyline Med Ctr | 0 | 2,906 | 0 | 0 | 2,769 | 2,748 | 0 | 2,754 | 2,728 |
| Southern Hills Med Ctr | 10 | 2,344 | 4,692 | 10 | 2,275 | 2,657 | 10 | 2,289 | 2,972 |
| Summit Med Ctr | 0 | 3,515 | 4,167 | 0 | 2,932 | 3,525 | 0 | 3,137 | 3,767 |
| Vanderbilt Uni Hosp | 6 | 23,674 | 39,399 | 5 | 25,631 | 43,705 | 6 | 28,604 | 49,481 |

Source: Tennessee Joint Annual Reports, 2010 - 2012

Exhibit 9
Inpatient and Outpatient Surgical Utilization per Operating Room
Surgical Trends, Total Surgeries, 2010 – 2012

| Facility | Inpatient and Outpatient Utilization per OR | | | | | | 2012 | | |
|------------------------|---|----------------------|----------------------|-------|----------------------|----------------------|-------|----------------------|----------------------|
| | 2010 | | | 2011 | | | Rooms | Encounters per OR | Procedures per OR |
| | Rooms | Encounters per OR | Procedures per OR | Rooms | Encounters per OR | Procedures per OR | | | |
| Baptist Hospital | 26 | 559 | 1,400 | 28 | 607 | 1,328 | 28 | 586 | 1,351 |
| Centennial Med Ctr | 37 | 297 | 392 | 37 | 492 | 741 | 37 | 468 | 695 |
| Saint Thomas Hospital | 20 | 535 | 1,651 | 20 | 562 | 1,628 | 20 | 573 | 1,637 |
| Skyline Med Ctr | 12 | 431 | 0 | 12 | 407 | 407 | 12 | 421 | 417 |
| Southern Hills Med Ctr | 20 | 166 | 297 | 20 | 158 | 186 | 20 | 173 | 222 |
| Summit Med Ctr | 0 | N/A | N/A | 12 | 449 | 511 | 12 | 446 | 515 |
| Vanderbilt Uni Hosp | 67 | 676 | 1,235 | 67 | 715 | 1,345 | 68 | 746 | 1,411 |

Source: Tennessee Joint Annual Reports, 2010 - 2012

6. Provide applicable utilization and/or occupancy statistics for your institution for each of the past three (3) years and the projected annual utilization for each of the two (2) years following completion of the project. Additionally, provide the details regarding the methodology used to project utilization. The methodology must include detailed calculations or documentation from referral sources, and identification of all assumptions.

RESPONSE: Midtown Hospital provides a wide range of surgical services, including orthopedic surgery and total joint replacement services, and it will continue to do so in the future. Today, Midtown Hospital operates 26 inpatient operating rooms and two outpatient operating rooms. Over the past three years (2010 to 2012), the hospital has accounted for, on average, almost 16,000 surgical encounters.

Total joint replacement surgery programs at both Midtown Hospital and West Hospital are comprehensive service lines that have received regional recognition for quality and overall excellence. The orthopedic program is ranked number one in Tennessee and among the top five for orthopedics nationally. The service line includes services for the foot and ankle, joint replacement, sports medicine, hand and upper extremity, general orthopedics, spine, and rehabilitation.

The joint replacement programs are especially strong, led by a team of joint replacement specialists including surgeons, orthopedic certified nurses, patient care technicians, case managers and physical therapists. The orthopedic surgeons have historically been leaders and innovators in joint replacement, having developed some of the first implants and surgical protocols. In addition, the orthopedic surgeons have been active participants in research programs and the design of new technology for joint replacement. Joint replacement services include procedures for shoulder replacements, hip replacements and knee replacements. The hospitals provide free public seminars on a range of topics related to joint pain.

Midtown Hospital and West Hospital perform more than 3,500 joint replacements annually. Please see **Exhibit 10** profiling Midtown Hospital's and West Hospital's surgical volumes over the past three years and projected five years. Please note the shift in cases projected from the West Hospital campus to the Midtown Hospital campus.

Exhibit 10A
Baptist Hospital / Midtown Hospital Surgical Trends and Utilization, 2008 - 2017 (Cases)

| IP & OP | Historical | | | | Interim | | Year 1 | Year 2 |
|--------------------|------------|--------|--------|---------|---------|--------|--------|--------|
| | 2010 | 2011 | 2012 | Average | 2013 | 2014 | 2015 | 2016 |
| Total Surgery | 14,544 | 16,988 | 16,415 | 15,982 | 15,312 | 15,025 | 14,744 | 16,793 |
| Joint Replace Surg | 1,436 | 1,419 | 1,402 | 1,419 | 1,429 | 1,351 | 1,315 | 3,632 |

Sources: Joint Annual Reports and Baptist Hospital Internal Data

Exhibit 10B
Saint Thomas Hospital / West Hospital Surgical Trends and Utilization, 2008 - 2017 (Cases)

| IP & OP | Historical | | | | Interim | | Year 1 | Year 2 |
|--------------------|------------|--------|--------|---------|---------|--------|--------|--------|
| | 2010 | 2011 | 2012 | Average | 2013 | 2014 | 2015 | 2016 |
| Total Surgery | 10,708 | 11,242 | 11,463 | 11,138 | 11,688 | 11,918 | 12,152 | 10,140 |
| Joint Replace Surg | 2,074 | 2,081 | 2,157 | 2,104 | 2,341 | 2,733 | 2,792 | 600 |

Sources: Joint Annual Reports and Baptist Hospital Internal Data

Without consideration for block scheduling, total joint replacement operating room utilization is projected to be 52.1% in Year One / FY2016 and is based on the following assumptions.

- 3,632 joint replacement cases at Midtown Hospital
- 172 minutes per case (624,704 minutes total or 10,412 hours total)
- 10 ORs
- 2,000 hours per OR per year

However, Midtown Hospital proposes to use a block scheduling system to optimize physician time and patient turnaround in the total joint replacement operating rooms. Under this approach, total joint operating room utilization is projected to be 76.0% in Year One / FY2016 and is based on the following assumptions.

- Existing surgeon block schedules for both Midtown Hospital and West Hospital will be utilized for physician preferences and efficiencies
- Existing surgeon block schedules at both Midtown Hospital and West Hospital are kept constant at 2.0 operating rooms per surgeon, and perhaps 2.5 if volume/case mix warrants
- Average length of stay for total joint replacement patients is typically three, four or five days
- Patient recovery is focused on Monday to Friday rehabilitation and physician follow-up, as is customary
- Thus, operating room time is front-loaded into the weekly schedule, as illustrated below

| | | |
|-------------|---------|------|
| ○ Monday | 10 ORs | 100% |
| ○ Tuesday | 10 ORs | 100% |
| ○ Wednesday | 9.5 ORs | 95% |
| ○ Thursday | 7.5 ORs | 75% |
| ○ Friday | 1 OR | 10% |

ECONOMIC FEASIBILITY

1. Provide the cost of the project by completing the Project Costs Chart on the following page. Justify the cost of the project.
 - All projects should have a project cost of at least \$3,000 on Line F. (Minimum CON Filing Fee). CON filing fee should be calculated from Line D. (See Application Instructions for Filing Fee)
 - The cost of any lease (building, land and/or equipment) should be based on fair market value or the total amount of the lease payments over the initial term of the lease, whichever is greater. NOTE: This applies to all equipment leases including by procedure or "per click" arrangements. The methodology used to determine the total lease cost for a "per click" arrangement must include, at a minimum, the projected procedures, the "per click" rate and the term of the lease.
 - The cost for fixed and moveable equipment includes, but is not necessarily limited to, maintenance agreements covering the expected useful life of the equipment; federal, state, and local taxes and other government assessments; and installation charges, excluding capital expenditures for physical plant renovation or in-wall shielding, which should be included under construction costs or incorporated in a facility lease.
 - For projects that include new construction, modification, and/or renovation; **documentation must be** provided from a contractor and/or architect that support the estimated construction costs.

RESPONSE: The CON filing fee is calculated at a rate of \$2.25 per \$1,000 of project costs as reported on Line D.

No leases are involved with this project.

Moveable equipment in Line A.8 includes various total joint replacement surgery instruments, a C-arm, a Hanna table, a fracture table, anesthesia machines and a SPD washer.

No maintenance agreements are included in the project.

Please see **Attachment C, Economic Feasibility – 1 (Tab 12)** for a letter supporting the construction costs.

PROJECT COSTS CHART

A. Construction and equipment acquired by purchase:

| | |
|--|-----------------------------|
| 1. Architectural and Engineering Fees | <u>\$1,254,276</u> |
| 2. Legal, Administrative (Excluding CON Filing Fee), Consultant Fees | <u>\$155,000</u> |
| 3. Acquisition of Site | <u> </u> |
| 4. Preparation of Site | <u> </u> |
| 5. Construction Costs (includes demolition and related) | <u>\$15,155,862</u> |
| 6. Contingency Fund (Owner's Contingency) | <u>\$503,651</u> |
| 7. Fixed Equipment (Not included in Construction Contract) | <u>\$5,020,000</u> |
| 8. Moveable Equipment (List all equipment over \$50,000) | <u>\$1,666,970</u> |
| 9. Other (Clinical informatics, etc) | <u>\$2,031,850</u> |

B. Acquisition by gift, donation, or lease:

| | |
|--|-----------------------------|
| 1. Facility (inclusive of building and land) | <u> </u> |
| 2. Building only | <u> </u> |
| 3. Land only | <u> </u> |
| 4. Equipment (Specify) _____ | <u> </u> |
| 5. Other (Specify) _____ | <u> </u> |

C. Financing Costs and Fees:

| | |
|--|-----------------------------|
| 1. Interim Financing | <u> </u> |
| 2. Underwriting Costs | <u> </u> |
| 3. Reserve for One Year's Debt Service | <u> </u> |
| 4. Other (Specify) _____ | <u> </u> |

D. Estimated Project Cost (A+B+C) \$25,787,609

E. CON Filing Fee \$45,000

F. Total Estimated Project Cost (D+E) \$25,832,609

TOTAL \$25,832,609

2. Identify the funding sources for this project.

Please check the applicable item(s) below and briefly summarize how the project will be financed.
(Documentation for the type of funding MUST be inserted at the end of the application, in the correct alpha/numeric order and identified as Attachment C, Economic Feasibility-2.)

- ☐ A. Commercial loan--Letter from lending institution or guarantor stating favorable initial contact, proposed loan amount, expected interest rates, anticipated term of the loan, and any restrictions or conditions;
- ☐ B. Tax-exempt bonds--Copy of preliminary resolution or a letter from the issuing authority stating favorable initial contact and a conditional agreement from an underwriter or investment banker to proceed with the issuance;
- ☐ C. General obligation bonds--Copy of resolution from issuing authority or minutes from the appropriate meeting.
- ☐ D. Grants--Notification of intent form for grant application or notice of grant award; or
- ☒ E. Cash Reserves (See Letter - Tab 13; See Cash line - Tab 15, Page 3)
- ☐ F. Other--Identify and document funding from all other sources.

3. Discuss and document the reasonableness of the proposed project costs. If applicable, compare the cost per square foot of construction to similar projects recently approved by the Health Services and Development Agency.

RESPONSE: At an average renovation cost of \$142.58 per square foot for this project is comparable to other recently approved Tennessee CON projects. **Exhibit 11**, below, lists the average hospital construction cost per square foot for all CON-approved applications for years 2010 through 2012.

EXHIBIT 11
HOSPITAL CONSTRUCTION COST PER SQUARE FOOT
APPROVED PROJECTS, 2010 - 2012

| | Renovated Construction | New Construction | Total Construction |
|--------------|---------------------------|---------------------|-----------------------|
| 1st Quartile | \$99.12/sq ft | \$234.64/sq ft | \$167.99/sq ft |
| Median | \$177.60/sq ft | \$259.66/sq ft | \$235.00/sq ft |
| 3rd Quartile | \$249.00/sq ft | \$307.80/sq ft | \$274.63/sq ft |

Source: Tennessee HSDA

4. Complete Historical and Projected Data Charts on the following two pages--**Do not modify the Charts provided or submit Chart substitutions!** Historical Data Chart represents revenue and expense information for the last *three* (3) years for which complete data is available for the institution. Projected Data Chart requests information for the two (2) years following the completion of this proposal. Projected Data Chart should reflect revenue and expense projections for the ***Proposal Only*** (i.e., if the application is for additional beds, include anticipated revenue from the proposed beds only, not from all beds in the facility).

RESPONSE: Please refer to the completed charts on pages 38 through 41.

5. Please identify the project's average gross charge, average deduction from operating revenue, and average net charge.

RESPONSE: Based on Year 2 projections (FY2017), the average gross patient charge per total joint replacement procedure is \$65,691. The average deduction from gross patient charges, based on contractual allowances and allowances for charity care and bad debt, is approximately 71.0%, resulting in an average net revenue per procedure of approximately \$19,022.

HISTORICAL DATA CHART

Give information for the last *three (3)* years for which complete data are available for the facility or agency. The fiscal year begins in July. (Numbers reported in thousands, entire hospital)

| | Year 2011 | Year 2012 | Year 2013 |
|--|--------------------|--------------------|--------------------|
| A. Utilization Data (Patient Days) | <u>113,135</u> | <u>112,163</u> | <u>108,732</u> |
| B. Revenue from Services to Patients | | | |
| 1. Inpatient Services | <u>\$690,544</u> | <u>\$780,339</u> | <u>\$862,034</u> |
| 2. Outpatient Services | <u>371,468</u> | <u>408,992</u> | <u>399,432</u> |
| 3. Emergency Services | <u>64,527</u> | <u>71,046</u> | <u>69,385</u> |
| 4. Other Operating Revenue (Specify) - Misc. | <u>15,775</u> | <u>29,405</u> | <u>27,821</u> |
| Gross Operating Revenue | <u>\$1,142,315</u> | <u>\$1,289,782</u> | <u>\$1,358,672</u> |
| C. Deductions from Gross Operating Revenue | | | |
| 1. Contractual Adjustments | <u>\$715,893</u> | <u>\$806,267</u> | <u>\$883,666</u> |
| 2. Provision for Charity Care | <u>24,972</u> | <u>53,683</u> | <u>36,117</u> |
| 3. Provisions for Bad Debt | <u>14,368</u> | <u>9,962</u> | <u>21,308</u> |
| Total Deductions | <u>\$755,234</u> | <u>\$869,913</u> | <u>\$941,090</u> |
| NET OPERATING REVENUE | <u>\$387,081</u> | <u>\$419,869</u> | <u>\$417,582</u> |
| D. Operating Expenses | | | |
| 1. Salaries and Wages | <u>\$135,028</u> | <u>\$133,380</u> | <u>\$127,496</u> |
| 2. Physician's Salaries and Wages | <u>0</u> | <u>0</u> | <u>0</u> |
| 3. Supplies | <u>68,938</u> | <u>74,598</u> | <u>77,106</u> |
| 4. Taxes | <u>0</u> | <u>0</u> | <u>0</u> |
| 5. Depreciation | <u>17,371</u> | <u>16,425</u> | <u>16,627</u> |
| 6. Rent | <u>0</u> | <u>0</u> | <u>0</u> |

| | | | |
|---|------------------|------------------|------------------|
| 7. Interest, other than Capital | 9,899 | 9,195 | 8,524 |
| 8. Other Expenses (See details below) | 135,304 | 152,984 | 150,771 |
| Total Operating Expenses | \$366,539 | \$386,582 | \$380,524 |
| E. Other Revenue (Expenses) - Net (Specify) | \$285 | \$0 | \$0 |
| NET OPERATING INCOME (LOSS) | \$20,827 | \$33,286 | \$37,058 |
| F. Capital Expenditures | | | |
| 1. Retirement of Principal | | | |
| 2. Interest | | | |
| Total Capital Expenditures | \$0 | \$0 | \$0 |
| NET OPERATING INCOME (LOSS) | | | |
| LESS CAPITAL EXPENDITURES | \$20,827 | \$33,286 | \$37,058 |

HISTORICAL DATA CHART-OTHER EXPENSES

| <u>OTHER EXPENSES CATEGORIES</u> | <u>Year 2011</u> | <u>Year 2012</u> | <u>Year 2013</u> |
|----------------------------------|------------------|------------------|------------------|
| 1. Purchased Services | \$30,868 | \$34,902 | \$34,181 |
| 2. Professional Fees | 9,689 | 10,955 | 9,588 |
| 3. Miscellaneous | 94,747 | 107,127 | 107,002 |
| 4. | | | |
| 5. | | | |
| 6. | | | |
| 7. | | | |
| Total Other Expenses | \$135,304 | \$152,984 | \$150,771 |

PROJECTED DATA CHART

Give us information for the two (2) years following the completion of this proposal. The fiscal year begins in July. (Numbers reported in thousands, entire hospital)

| | Year 2016 | Year 2017 |
|--|--------------------|--------------------|
| A. Utilization Data (Patient Days) | <u>111,021</u> | <u>111,171</u> |
| B. Revenue from Services to Patients | | |
| 1. Inpatient Services | <u>\$1,099,971</u> | <u>\$1,108,971</u> |
| 2. Outpatient Services | <u>449,483</u> | <u>447,448</u> |
| 3. Emergency Services | <u>78,079</u> | <u>82,937</u> |
| 4. Other Operating Revenue (Specify) | <u>24,408</u> | <u>24,089</u> |
| Gross Operating Revenue | <u>\$1,651,941</u> | <u>\$1,663,445</u> |
| C. Deductions from Gross Operating Revenue | | |
| 1. Contractual Adjustments | <u>\$1,106,020</u> | <u>\$1,109,629</u> |
| 2. Provision for Charity Care | <u>38,611</u> | <u>41,291</u> |
| 3. Provisions for Bad Debt | <u>28,339</u> | <u>30,306</u> |
| Total Deductions | <u>\$1,172,970</u> | <u>\$1,181,226</u> |
| NET OPERATING REVENUE | <u>\$478,971</u> | <u>\$482,219</u> |
| D. Operating Expenses | | |
| 1. Salaries and Wages | <u>\$144,807</u> | <u>\$146,255</u> |
| 2. Physician's Salaries and Wages | <u></u> | <u></u> |
| 3. Supplies | <u>91,165</u> | <u>91,594</u> |
| 4. Taxes | <u></u> | <u></u> |
| 5. Depreciation | <u>19,336</u> | <u>19,916</u> |
| 6. Rent | <u></u> | <u></u> |

| | | |
|--|------------------|------------------|
| 7. Interest, other than Capital | 10,207 | 10,411 |
| 8. Other Expenses (See details below) | 165,119 | 165,169 |
| Total Operating Expenses | \$430,634 | \$433,345 |
| E. Other Revenue (Expenses) -- Net (Specify) | \$0 | \$0 |
| NET OPERATING INCOME (LOSS) | \$48,337 | \$48,874 |
| F. Capital Expenditures | | |
| 1. Retirement of Principal | | |
| 2. Interest | | |
| Total Capital Expenditures | \$0 | \$0 |
| NET OPERATING INCOME (LOSS) | | |
| LESS CAPITAL EXPENDITURES | \$48,337 | \$48,874 |

PROJECTED DATA CHART-OTHER EXPENSES

| <u>OTHER EXPENSES CATEGORIES</u> | <u>Year 2016</u> | <u>Year 2017</u> |
|----------------------------------|------------------|------------------|
| 1. Purchased Services | \$34,840 | \$35,181 |
| 2. Professional Fees | \$10,237 | \$10,075 |
| 3. Miscellaneous | \$120,042 | \$119,913 |
| 4. | | |
| 5. | | |
| 6. | | |
| 7. | | |
| Total Other Expenses | \$165,119 | \$165,169 |

6. A. Please provide the current and proposed charge schedules for the proposal. Discuss any adjustment to current charges that will result from the implementation of the proposal. Additionally, describe the anticipated revenue from the proposed project and the impact on existing patient charges.

RESPONSE: Midtown Hospital presents the current and projected charges for an total joint replacement surgery case in **Exhibit 12**. An annual increase of 5% between FY2013 and Year 1 of the project, FY2016, is projected. Afterwards, the hospital assumes that charges will increase by 5% annually. Despite the modest charge increase, Midtown Hospital expects that contractual and other adjustments will increase, which will result in lower net revenue per case. Midtown Hospital's project will improve operational efficiency and the overall level of total joint replacement surgery care that it provides while maintaining a charge structure that is reasonable and reflects the complexity of its cases and the overall market for total joint replacement surgery. As demonstrated in **Exhibit 13**, Midtown Hospital's total joint replacement surgery charges compare favorably with other providers in Nashville.

EXHIBIT 12
MIDTOWN HOSPITAL TOTAL JOINT REPLACEMENT SURGERY
AVERAGE GROSS CHARGE PER CASE, CURRENT AND PROJECTED

| | Current | FY2016 | FY2017 |
|--------------|----------|----------|----------|
| Gross Charge | \$54,622 | \$62,563 | \$65,691 |
| Adjustment | \$34,018 | \$43,541 | \$46,669 |
| Net Revenue | \$20,604 | \$19,022 | \$19,022 |

- B. Compare the proposed charges to those of similar facilities in the service area/adjoining service areas, or to proposed charges of projects recently approved by the Health Services and Development Agency. If applicable, compare the proposed charges of the project to the current Medicare allowable fee schedule by common procedure terminology (CPT) code(s).

RESPONSE: Comparison charge data for total joint replacement surgery is very limited. To compare its total joint replacement surgery charges with similar facilities, Midtown Hospital used Medicare data from the American Hospital Directory (AHD) or ahd.com, as a source. Midtown Hospital profiled eight Nashville hospitals from the AHD database. The number of Medicare orthopedic surgery inpatients ranged from a low of 18 patients for Nashville General Hospital at Meharry to a high of 1,472 patients for Saint Thomas Hospital. Because of the very low volume of orthopedic surgery patients reported by Nashville General Hospital at Meharry, Midtown Hospital excluded it from the comparison.

Excluding low volume providers and specialty hospitals, the remaining six hospitals averaged 799 orthopedic surgery inpatients and charged, on average, \$68,503 per inpatient case. Average charges per case ranged from a low of \$51,117 for TriStar Southern Hills Medical Center to a high of \$92,828 for TriStar Skyline Medical Center. Midtown Hospital's average charge was \$62,027, approximately 10% less than the average for the seven hospitals. Three of the hospitals had charges higher than Midtown Hospital (TriStar Centennial, TriStar Skyline Medical Center and Vanderbilt University Medical Center) and two of the hospitals had charges lower than Midtown Hospital (Saint Thomas Hospital and TriStar Southern Hills Medical Center).

Adjusting the average charge by the orthopedic surgery Medicare Case Mix Index (CMI) resulted in a range of "CMI adjusted" charges of \$20,252 to \$31,348 with an average CMI adjusted charge of \$25,168. Midtown Hospital's CMI adjusted charge was \$22,694, again, approximately 10% less than the average for the six hospitals. Please see **Exhibit 13**, which profiles the orthopedic surgery average charge data for the Nashville hospitals.

EXHIBIT 13
NASHVILLE AREA HOSPITALS
AVERAGE GROSS CHARGE PER MEDICARE ORTHOPEDIC SURGERY CASE

| Hospital | Inpatients | Avg Charges | CMI | CMI Adj Charge |
|---------------------------------------|------------|-----------------|---------------|-----------------|
| Baptist Hospital | 903 | \$62,027 | 2.7332 | \$22,694 |
| Saint Thomas Hospital | 1,472 | \$52,512 | 2.4128 | \$21,764 |
| TriStar Centennial | 1,030 | \$76,897 | 3.1111 | \$24,717 |
| TriStar Skyline Medical Center | 331 | \$92,828 | 2.9612 | \$31,348 |
| TriStar Southern Hills Medical Center | 131 | \$51,117 | 2.5241 | \$20,252 |
| Vanderbilt University Medical Center | 926 | \$75,637 | 2.5020 | \$30,231 |
| Average | 799 | \$68,503 | 2.7074 | \$25,168 |

Source: American Hospital Directory, ahd.com

7. Discuss how projected utilization rates will be sufficient to maintain cost-effectiveness.

RESPONSE: Midtown Hospital's orthopedic surgery service line is already financially feasible. This proposal will enhance the current service line by consolidating and expanding its operating rooms into an total joint replacement surgery suite. The proposed project will improve operational efficiency including patient flow and staff productivity by operating the total joint replacement service line in one location and providing a single floor experience for the patient. In addition, expanding the size of the operating rooms will allow Midtown Hospital to providing imaging equipment and larger operating tables in the operating rooms, which will allow its physicians to perform more cases that are complex. Midtown Hospital and area payors will benefit from an increase in projected utilization rates and cost-effectiveness. As indicated in the Projected Data Chart, projected utilization will be sufficient to continue to allow Midtown Hospital to operate efficiently and effectively.

8. Discuss how financial viability will be ensured within two years; and demonstrate the availability of sufficient cash flow until financial viability is achieved.

RESPONSE: As indicated in the Projected Data Chart, projected cash flow will ensure financial viability within two years and over the long-term.

9. Discuss the project's participation in state and federal revenue programs including a description of the extent to which Medicare, TennCare/Medicaid, and medically indigent patients will be served by the project. In addition, report the estimated dollar amount of revenue and percentage of total project revenue anticipated from each of TennCare, Medicare, or other state and federal sources for the proposal's first year of operation.

RESPONSE: Midtown Hospital currently participates in both the Medicare and TennCare/Medicaid programs and has a history of providing care regardless of payor source. Using 2012 Joint Annual Report data, Midtown Hospital had an estimated payor mix (based on gross charges) that was 37.9% Medicare, 12.5% Medicaid/TennCare and 4.8% self pay. Additionally, based on the 2012 JAR, Midtown provided \$53,215,189 in care to charity/medically indigent patients (accounting for 13.7% of net patient charges of \$389,421,191). During the first year of operation, Midtown Hospital's payor mix is anticipated to be 37.9% Medicare and 14.0% Medicaid/TennCare. This amounts to approximately \$626,085,630 in Medicare gross charges in Year 1 and \$231,271,740 Medicaid/TennCare gross charges in Year 1. In addition, Midtown Hospital proposes to provide \$38,611,000 in charity care in Year 1.

10. Provide copies of the balance sheet and income statement from the most recent reporting period of the institution and the most recent audited financial statements with accompanying notes, if applicable. For new projects, provide financial information for the corporation, partnership, or principal parties involved with the project. Copies must be inserted at the end of the application, in the correct alpha-numeric order and labeled as Attachment C, Economic Feasibility-10.

RESPONSE: Please see **Attachment C, Economic Feasibility – 10 (Tabs 14 and 15).**

11. Describe all alternatives to this project which were considered and discuss the advantages and disadvantages of each alternative including but not limited to:

- a. A discussion regarding the availability of less costly, more effective, and/or more efficient alternative methods of providing the benefits intended by the proposal. If development of such alternatives is not practicable, the applicant should justify why not; including reasons as to why they were rejected.

RESPONSE: Saint Thomas Health seeks approval to develop a center of excellence for total joint replacement services. This project will improve operational efficiency across the health system, provide ORs that are large enough to accommodate imaging equipment and larger operating tables and enhance the overall quality of total joint replacement surgery services. Achieving these objectives was instrumental in the decision to proceed with this project at Midtown Hospital.

Although studied, Saint Thomas Health did not consider renovating and enlarging the existing operating rooms at West Hospital to be a more viable option. Although major construction is now taking place at West Hospital, the total joint replacement services project would further disrupt services at West Hospital and leave excess square footage at Midtown Hospital.

New construction of the total joint replacement services project at Midtown Hospital was also considered. However, this current project was considered to be the superior plan. Midtown Hospital anticipated the cost of new construction at Midtown Hospital to be higher than the costs of the proposed project. In addition, new construction would not necessarily allow the total joint replacement surgery suite to be contiguous to an inpatient unit. This option allows Midtown Hospital to create a single floor experience for its total joint replacement patients and gain the advantage of improved staff communication and care coordination that comes from the surgical suite and inpatient unit being on the same floor and contiguous.

Midtown Hospital's proposal to renovate the eighth floor to accommodate consolidated total joint replacement services from two hospital campuses is the most responsible plan for addressing the current facility limitations. The project addresses all of the deficiencies of both Midtown Hospital's and West Hospital's existing total joint replacement operating rooms and does so in a cost-effective approach.

- b. The applicant should document that consideration has been given to alternatives to new construction, e.g., modernization or sharing arrangements. It should be documented that superior alternatives have been implemented to the maximum extent practicable.

RESPONSE: Not applicable. This project does not involve any new construction.

CONTRIBUTION TO THE ORDERLY DEVELOPMENT OF HEALTH CARE

1. List all existing health care providers (e.g., hospitals, nursing homes, home care organizations, etc.), managed care organizations, alliances, and/or networks with which the applicant currently has or plans to have contractual and/or working relationships, e.g., transfer agreements, contractual agreements for health services.

RESPONSE: As a member of Saint Thomas Health, Midtown Hospital is a member of an integrated healthcare system of four hospitals. Additionally, Midtown Hospital has many active relationship and several formal agreements in place to provide for seamless care of its patients, including:

Managed Care Contracts

- Aetna / US Healthcare
- Aetna Institutes of Quality Bariatric Surgery Facility
- Aetna Institutes of Quality Orthopedic Care
- Alive Hospice
- UnitedHealthcare Community Plan (f/k/a Americhoice)
- AMERIGROUP Community Care
- Avalon Hospice
- Beech
- BC/BS of TN
- CCN
- Blue Distinction Center for Bariatric Surgery
- Blue Distinction Center for Knee and Hip Replacement
- Blue Distinction Center for Spine Surgery
- Bluegrass Family Health
- CenterCare Managed Care Programs
- Cigna Healthplan
- CorVel Corporation
- Coventry Health Care
- Division of Rehabilitation Services
- First Health
- FOCUS Healthcare Management
- Great West
- HealthMarkets Care Assured
- Health Payors Organization, Ltd. / Interplan Healthgroup
- HealthSpring
- Humana Health Care Plans
- KY Medicaid
- MultiPlan
- NovaNet
- OccuComp
- Odyssey Healthcare
- Prime Health
- Private Healthcare Systems, Ltd.
- Pyramid Life - Today's Options
- Signature Health Alliance
- Southern Benefit Administrators, Inc.
- Starbridge Choice
- Sterling Healthcare

- TriCare for Life
- TRICARE North
- TRICARE South
- United Healthcare
- UnitedHealthcare Community Plan (f/k/a Americhoice)
- USA Managed Care Organization
- Windsor HealthCare

Transfer Agreements

- American Endoscopy Center, P.C.
- Baptist Plaza Surgicare, LP (USPI)
- Baptist Women's Health Center, LLC d/b/a The Center for Spinal Surgery (USPI)
- Biomat USA, Inc.
- Blakeford at Green Hills d/b/a Woodcrest Healthcare Center
- Clarksville Health System, G.P.
- Cool Springs Surgery Center
- Crockett Hospital, LLC
- Cumberland Medical Center, Inc.
- Decatur County General Hospital
- Decatur County General Hospital
- Digestive Disease Endoscopy Center, Inc
- Emergency Patient Transfer - Mutual Agreement for Emergency Patient Transfer
- Eye Surgery Center of Nashville
- Hardin Medical Center
- Joseph B. Delozier, III, PLLC - Baptist
- Lincoln Medical Center
- Lincoln Medical Center - Baptist
- Livingston Regional Hospital, LLC
- Maxwell Aesthetics, PLLC - Baptist
- Nashville Vision Correction - Baptist
- Office of Emergency Management
- Oral Facial Surgery Center, Inc.
- Pinelake Regional Hospital, LLC d/b/a Jackson Purchase Medical Center
- Renal Care Group, Inc
- Saint Thomas Hospital
- Southern Tennessee Medical Center
- Specialty MRI (Radiology Alliance)
- Tullahoma HMA, LLC d/b/a Harton Regional Medical Center
- Urology Surgery Center, L.P.
- Vanderbilt University
- Vanderbilt University - Burn Patient
- Vanderbilt University - Organ Transplant and Intensive Care Pediatrics
- Wellmont Bristol Regional Medical Center

2. Describe the positive and/or negative effects of the proposal on the health care system. Please be sure to discuss any instances of duplication or competition arising from your proposal including a description of the effect the proposal will have on the utilization rates of existing providers in the service area of the project.

RESPONSE: Midtown Hospital's proposal will have a positive impact on the health care system. Midtown Hospital is not proposing any new services or CON reviewable equipment. This project is

to build a center of excellence for total joint replacement services on the Midtown Hospital campus that includes developing a new operating suite for joint replacement surgeries. When the project is completed, Midtown Hospital will have ten dedicated operating rooms appropriately sized and equipped for the needs of joint replacement procedures. This will allow for coordination and consolidation of joint replacement programs across Saint Thomas Health's two Nashville campuses – Midtown and West – resulting in greater efficiency and operation. This ten operating room project also remains operating room neutral in the market while capitalizing on the strengths of two award-winning total joint replacement programs.

3. Provide the current and/or anticipated staffing pattern for all employees providing patient care for the project. This can be reported using FTEs for these positions. Additionally, please compare the clinical staff salaries in the proposal to prevailing wage patterns in the service area as published by the Tennessee Department of Labor & Workforce Development and/or other documented sources.

RESPONSE: EXHIBIT 14 illustrates current (Midtown Hospital only) and proposed staffing levels for the proposed project. Midtown Hospital will add approximately 44.7 FTEs through a combination of relocating existing staff from West Hospital and recruiting additional staff from the community. In anticipation of the realignment and consolidation of total joint replacement services, Midtown Hospital has budgeted approximately 35 "additional" FTEs from West Hospital via relocation of existing staff there and 9.7 "new" FTEs from the community via additional recruiting for the proposed project.

EXHIBIT 14
CURRENT AND PROPOSED STAFFING LEVELS
TOTAL JOINT REPLACEMENT SERVICES
(FULL TIME EQUIVALENTS)

| Position | Current | Proposed | Difference |
|-----------------------------------|-------------|-------------|-------------|
| Administrative | 3.0 | 4.0 | 1.0 |
| Registered Nurses - Holding Room | 2.0 | 3.5 | 1.5 |
| Registered Nurses - OR | 6.4 | 11.2 | 4.8 |
| Surgical Technicians | 9.6 | 16.8 | 7.2 |
| Registered Nurses - PACU | 3.0 | 5.3 | 2.3 |
| Registered Nurses - Nursing Unit | 7.4 | 21.1 | 13.7 |
| Patient Care Techs - Nursing Unit | 4.5 | 12.7 | 8.2 |
| Orthopedic Nurse Practitioners | 0.0 | 2.0 | 2.0 |
| Orthopedic Case Managers | 1.0 | 4.0 | 3.0 |
| Research Professionals | 0.0 | 1.0 | 1.0 |
| | | | |
| TOTAL | 36.9 | 81.6 | 44.7 |

Midtown Hospital has a history of successfully retaining professional and administrative staff because it provides competitive benefits and compensation, and provides a supportive work environment. As mentioned previously, in recent years, Midtown Hospital was named in Modern Healthcare's Best Places to Work in Healthcare and received the Tennessee Nurses Association's Outstanding Employer Award.

EXHIBIT 15 profiles comparable positions and salaries for the Nashville-Davidson-Murfreesboro MSA. Midtown Hospital's salaries and wages are competitive with the market. The proposed

project's average proposed annual salary for registered nurses is \$68,081 while the average salary for surgical technicians is \$58,205. These midpoint values very competitive compared to the Nashville-Davidson-Murfreesboro MSA.

EXHIBIT 15
NASHVILLE-DAVIDSON-MURFREESBORO MSA
MAY 2012 ANNUAL WAGE RATES

| Position | 25th Pctile | Mean | Median | 75th Pctile |
|----------------------|-------------|----------|----------|-------------|
| Registered Nurses | \$48,220 | \$58,260 | \$58,060 | \$68,600 |
| Surgical Technicians | \$34,290 | \$42,090 | \$39,970 | \$49,100 |

SOURCE: ANNUAL SALARY BLS OCCUPATIONAL EMPLOYMENT STATISTICS SURVEY DATA

4. Discuss the availability of and accessibility to human resources required by the proposal, including adequate professional staff, as per the Department of Health, the Department of Mental Health and Developmental Disabilities, and/or the Division of Mental Retardation Services licensing requirements.

RESPONSE: Midtown Hospital proposes adding just 9.7 "new" FTEs from the community. Midtown Hospital has a history of successfully recruiting professional and administrative staff. It provides competitive benefits and compensation, and is committed to the retention of existing personnel. In recent years, Midtown Hospital was named in Modern Healthcare's Best Places to Work in Healthcare and received the Tennessee Nurses Association's Outstanding Employer Award.

5. Verify that the applicant has reviewed and understands all licensing certification as required by the State of Tennessee for medical/clinical staff. These include, without limitation, regulations concerning physician supervision, credentialing, admission privileges, quality assurance policies and programs, utilization review policies and programs, record keeping, and staff education.

RESPONSE: Midtown Hospital has reviewed and understands the licensure and certification requirements for medical and clinical staff. As an existing licensed and Joint Commission-accredited facility, Midtown Hospital has administrative policies and procedures in place to ensure that licensure and certification requirements are followed. Furthermore, Midtown Hospital maintains quality standards that are focused on continual improvement. Please see **Attachment C, Contribution to the Orderly Development of Health Care – 5** for copies of its Quality and Patient Safety Improvement Plan (**Tab 17**), and Utilization Review Plan (**Tab 18**) and Patient Bill of Rights (**Tab 19**).

6. Discuss your health care institution's participation in the training of students in the areas of medicine, nursing, social work, etc. (e.g., internships, residencies, etc.).

RESPONSE: Midtown Hospital participates in many regional healthcare teaching and training programs including:

- Aquinas College - Nursing Program
- Aquinas College - RN-BSN Program
- Auburn University – Nursing
- Austin Peay State University - Exercise Science Students
- Austin Peay State University - Medical Technology
- Austin Peay State University – Nursing
- Belmont University - Nursing Program
- Belmont University – Pharmacy

- Belmont University - Physical and Occupational Therapy (PT, OT)
- Central Michigan University - Exercise Science Program
- Chattanooga State Technical Community College - Diagnostic Medical Sonography, Radiation Therapy and Nuclear Medicine
- Columbia State Community College - Respiratory Care, EMS Education & Nursing
- Creighton University – Nursing
- Cumberland University - Nursing Program
- Draughons Junior College - Physical Therapy, Assistant Cardiographic and Medical Assistant
- Draughons Junior College, Inc d/b/a Daymar Institute - Pharmacy Technology
- Dyersburg State Community College - Health Information Technology
- Hospital Authority of Metropolitan Government of Nashville & Davidson County d/b/a Nashville General Hospital - Radiologic Technology
- Johns Hopkins University School of Nursing
- Lipscomb University - Dietetic Internship Program
- Lipscomb University - Exercise Science
- Lipscomb University College of Pharmacy - Pharmacy Students
- Lipscomb University Department of Nursing
- Madisonville Community College - Medical Equipment and Instrumentation Students
- Medvance Institute - Medical Laboratory Technician
- Medvance Institute - Surgical Technology and Sterile Technology Programs
- Middle Tennessee State University (MTSU) - Exercise Science
- Middle Tennessee State University (MTSU) - Medical Nutrition Therapy Dietetic Practicum
- Middle Tennessee State University (MTSU) - Nursing program
- Middle Tennessee State University (MTSU) - Social Work
- Miller-Motte Technical College - Respiratory Therapy, Surgical Technology and Sterile Processing
- Motlow State Community College – Nursing
- Mountain State University - Radiology Students
- Murray State University – Nursing
- Nashville State Community College - Nursing - Surgical Technician Program - Surgical Assist Program
- Nashville State Technical Community College - Occupational Therapy Program
- Pennsylvania State University - Nursing Program
- Samford University - Nursing (Graduate Nursing Clinical Experience Management, Nurse Executive and Nurse Educator Students)
- South Carolina College of Pharmacy - Doctor of Pharmacy
- Southeastern Institute - Paramedic Students
- Southern Adventist University – Nursing
- St. Louis University, School of Nursing
- Tennessee Board of Regents (TBR) - Master of Science in Nursing Regents Online Degree Program (APSU, ETSU, MTSU, TSU, TTU, and Memphis)
- Tennessee State University (TSU) - Health Exercise Science (Baptist Sports Medicine)
- Tennessee State University (TSU) – Nursing
- Tennessee State University (TSU) - Physical, Occupational Therapy, Health Information Management and Cardio-Respiratory Care
- Tennessee Technological University - Nursing and Dietetics Program
- Tennessee Technology Center at Murfreesboro - Pharmacy Technician, Phlebotomy, and Surgical Tech
- Tennessee Technology Center at Nashville - LPN, Phlebotomy & Pharmacy Tech
- Tennessee Technology Center at Shelbyville and Murfreesboro Campuses - Practical Nursing Program
- Trevecca Nazarene University - Social Work Students

- University of Alabama, Huntsville – Nursing
- University of Alabama, Tuscaloosa – Nursing
- University of Florida - Pham. D. Program
- University of St. Francis - Nursing Students
- University of Tennessee (Memphis) - Physical Therapy, Occupational Therapy, Medical Technology, Cytotechnology and Histotechnology
- University of Tennessee at Chattanooga - Physical Therapy
- University of Tennessee at Martin - Clinical Nutrition and Food Service Management
- University of Tennessee, Knoxville – Nursing
- University of Tennessee, Knoxville - Social Work
- University of Tennessee, Martin - Exercise Science
- University of Tennessee, Memphis - Pharmacy Program
- Vanderbilt School of Nursing – Nursing
- Vanderbilt University - Hearing and Speech Sciences
- Volunteer State Community College - Multi-Programs
- Walden University - MS Nursing Students)
- Western Kentucky University - Nursing Program

7. (a) Please verify, as applicable, that the applicant has reviewed and understands the licensure requirements of the Department of Health, the Department of Mental Health and Developmental Disabilities, the Division of Mental Retardation Services, and/or any applicable Medicare requirements.

RESPONSE: As an existing hospital, Midtown Hospital is licensed by the Tennessee Department of Health. Midtown Hospital has reviewed and understands the licensure requirements.

- (b) Provide the name of the entity from which the applicant has received or will receive licensure, certification, and/or accreditation.

Licensure: Board of Licensing Health Care Facilities, State of Tennessee, Department of Health.

Accreditation: Midtown Hospital is accredited by The Joint Commission (on Accreditation of Healthcare Organizations). Please see **Attachment C, Contribution to the Orderly Development of Health Care – 7.(b) (Tab 20)** for the most recent report.

- (c) If an existing institution, please describe the current standing with any licensing, certifying, or accrediting agency. Provide a copy of the current license of the facility.

RESPONSE: Please see **Attachment C, Contribution to the Orderly Development of Health Care – 7.(c) (Tab 21)**. The current license is valid until April 30, 2014.

- (d) For existing licensed providers, document that all deficiencies (if any) cited in the last licensure certification and inspection have been addressed through an approved plan of correction. Please include a copy of the most recent licensure/certification inspection with an approved plan of correction.

RESPONSE: Please see **Attachment C, Contribution to the Orderly Development of Health Care – 7.(d)** for a copy of the most recent licensure/certification inspection report (**Tab 22**) and plan of corrective action (**Tab 23**).

8. Document and explain any final orders or judgments entered in any state or country by a licensing agency or court against professional licenses held by the applicant or any entities or persons with more than a 5% ownership interest in the applicant. Such information is to be provided for licenses regardless of whether such license is currently held.

RESPONSE: There have been no final orders or judgments placed against Midtown Hospital or any entity or person with more than 5 percent ownership.

9. Identify and explain any final civil or criminal judgments for fraud or theft against any person or entity with more than a 5% ownership interest in the project

RESPONSE: There have been no civil or criminal judgments against Midtown Hospital or any entity or person with more than 5 percent ownership.

10. If the proposal is approved, please discuss whether the applicant will provide the Tennessee Health Services and Development Agency and/or the reviewing agency information concerning the number of patients treated, the number, and type of procedures performed, and other data as required.

RESPONSE: Yes, Midtown Hospital will provide the Tennessee Health Services and Development Agency and/or the reviewing agency information concerning the number of patients treated, the number, and type of procedures performed, and other data as required. Additionally, Midtown Hospital submits a Joint Annual Report (JAR) to the Department of Health and will continue to do so.

PROOF OF PUBLICATION

Attach the full page of the newspaper in which the notice of intent appeared with the mast and dateline intact or submit a publication affidavit from the newspaper as proof of the publication of the letter of intent.

Please see Attachment D – Proof of Publication (Tabs 24-25).

DEVELOPMENT SCHEDULE

Tennessee Code Annotated §68-11-1609(c) provides that a Certificate of Need is valid for a period not to exceed three (3) years (for hospital projects) or two (2) years (for all other projects) from the date of its issuance and after such time shall expire; provided, that the Agency may, in granting the Certificate of Need, allow longer periods of validity for Certificates of Need for good cause shown. Subsequent to granting the Certificate of Need, the Agency may extend a Certificate of Need for a period upon application and good cause shown, accompanied by a non-refundable reasonable filing fee, as prescribed by rule. A Certificate of Need which has been extended shall expire at the end of the extended time period. The decision whether to grant such an extension is within the sole discretion of the Agency, and is not subject to review, reconsideration, or appeal.

1. Please complete the Project Completion Forecast Chart on the next page. If the project will be completed in multiple phases, please identify the anticipated completion date for each phase.
2. If the response to the preceding question indicates that the applicant does not anticipate completing the project within the period of validity as defined in the preceding paragraph, please state below any request for an extended schedule and document the “good cause” for such an extension.

RESPONSE: The project completion schedule below reflects the anticipated schedule for the operating room project.

Form HF0004
Revised 02/01/06
Previous Forms are obsolete

PROJECT FORECAST COMPLETION CHART

Enter the Agency projected Initial Decision date, as published in T.C.A. § 68-11-1609: April, 2014

Assuming the CON approval becomes the final agency action on that date; indicate the number of days from the above agency decision date to each phase of the completion forecast.

| | DAYS REQUIRED | Anticipated Date (MONTH/YEAR) |
|--|------------------|----------------------------------|
| 1. Architectural and engineering contract signed | 0 | Jan-14 |
| 2. Construction documents approved by the Tennessee Department of Health** | 196 | Aug-14 |
| 3. Construction contract signed | 167 | Jun-14 |
| 4. Building permit secured | 196 | Aug-14 |
| 5. Site preparation completed | N/A | |
| 6. Building construction commenced | 196 | Aug-14 |
| 7. Construction 40% complete | 400 | Feb-15 |
| 8. Construction 80% complete | 525 | Jun-15 |
| 9. Construction 100% complete (approved for occupancy) | 592 | Aug-15 |
| 10. *Issuance of license | 612 | Sep-15 |
| 11. *Initiation of service | 612 | Sep-15 |
| 12. Final Architectural Certification of Payment | 642 | Oct-15 |
| 13. Final Project Report Form (HF0055) | 642 | Oct-15 |

* For projects that do NOT involve construction or renovation: Please complete items 10 and 11 only.

Note: If litigation occurs, the completion forecast will be adjusted at the time of the final determination to reflect the actual issue date.

** Early release date; final document approval Nov-14

AFFIDAVITSTATE OF TennesseeCOUNTY OF Davidson

Barbara Houchin being first duly sworn, says that he/she is the applicant named in this application or his/her lawful agent, that this project will be completed in accordance with the application, that the applicant has read the directions to this application, the Health Services and Development Agency, and T.C.A. § 68-11-1601, *et seq.*, and that the responses to this application or any other questions deemed appropriate by the Health Services and Development Agency are true and complete.

Barbara Houchin / Executive Director
SIGNATURE/TITLE

Sworn to and subscribed before me this 13th day of January, 2014 a Notary
(Month) (Year)

Public in and for the County/State of Davidson County, Tennessee

Sonja Rene Ward
NOTARY PUBLIC

My commission expires March 8, 2016
(Month/Day) (Year)



My Commission Expires MAR. 8, 2016

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MCO/BHO Participation

Saint Thomas Midtown Hospital Managed Care Contracts List

| Plan Name | Products/Network/Payor Name | Plan Type |
|--|---|---|
| Aetna / USHealthcare | Aetna HMO (Includes QPOS and US Access), Elect Choice (EPO), Managed Choice POS, Open Choice, Quality Point of Service (QPOS), US Access, National Advantage Plan, Aetna Select, Open Access Aetna Select, Aetna Open Access HMO, Aetna Open Access Elect Choice, Aetna Choice POS, Aetna Choice POS II, Aetna Open Access Managed Choice, Open Choice PPO, Traditional Choice, Aetna Affordable Health Choices PPO | HMO, EPO, POS, PPO, HMO/POS |
| | Aetna Golden Medicare Plan - HMO, Aetna Golden Choice Plan - PPO, Aetna Medicare Open Plan - Private FFS (PFFS) | Medicare Advantage |
| Aetna Institutes of Quality Bariatric Surgery Facility | IOQ Bariatric Surgery | Center of Excellence |
| Aetna Institutes of Quality Orthopedic Care | IOQ Joint Replacement | Center of Excellence |
| | IOQ Spine Surgery | Center of Excellence |
| Alive Hospice | Alive Hospice | Direct |
| Americhoice | Americhoice (aka United HealthCare Plan of the River Valley, Inc.) (Includes Dual Eligible Special Needs Plan - SNP) | TennCare HMO |
| AMERIGROUP Community Care | AMERIGROUP Community Care | TennCare HMO |
| | AMERIVANTAGE Medicare Advantage (Includes Dual Eligible Special Needs Plan - SNP) | Medicare Advantage |
| Avalon Hospice (formerly Trinity Hospice) (STH, MTMC and Hickman added eff. 2/1/10) | Trinity Hospice | Hospice (Inpatient services for Medicare and TennCare Patients) |
| Beech Street (A Viant Company) (formerly Concentra, Concentra Preferred Systems, Health Network Systems, PPONext, CapCare, MediChoice) (Purchased by MultiPlan, but networks remain separate until further notice) | Beech Street (Includes Beech Street Primary Network, Beech Street Complementary Network and Viant Supplemental Networks) | PPO |
| BC/BS of TN (BCBST) | BlueAdvantage and BlueAdvantage Plus (PFFS) <i>It is a unique program in that members may use any doctor, specialist or hospital that accepts the BlueAdvantage terms, conditions and payment rate. Prior to providing services to a BlueAdvantage member, providers must agree to the Terms and Conditions of Plan Payment. When Providers choose to extend services to a BlueAdvantage member, they are acknowledging their agreement and are "deemed" to have a contract with BlueCross BlueShield of Tennessee.</i> | Medicare Advantage Private Fee for Service (PFFS) |
| | BlueAdvantage Local PPO (effective 1/1/2009) | Medicare Advantage |
| | Medicare Advantage Regional PPO (effective 9/20/09) | Medicare Advantage |
| | BlueCoverTN / Blue Network V | PPO |
| | Access TN (uses BlueSelect / Network S) | PPO |
| | Cover Kids (uses Blue Select / Network S) | PPO |
| | Blue Preferred / Network P (includes Suitcase PPO Program/ BlueCard and Federal Employees Standard Option and Basic Option Programs) | PPO |
| | Blue Select / Network S (includes Suitcase PPO Program/BlueCard) | PPO |
| CCN (National network owned by First Health) | CCN (consolidated under First Health Network as of 1/1/07) | PPO |
| Blue Distinction Center for Bariatric Surgery | Blue Distinction Center for Bariatric Surgery | Center of Excellence |
| Blue Distinction Center of Knee and Hip Replacement | Blue Distinction Center for Knee and Hip Replacement | Center of Excellence |
| Blue Distinction Center for Spine Surgery | Blue Distinction Center for Spine Surgery | Center of Excellence |
| Bluegrass Family Health | Bluegrass Family Health | HMO, PPO, POS, Consumer Directed Health, including HRA and HSA, Self Insured / TPA, Network Leasing |
| CenterCare Managed Care Programs | Center Care | PPO, POS |
| Cigna Healthplan | Cigna Healthplan PPO (Includes Starbridge Choice and Great West PPO) | PPO |
| | Cigna Healthplan HMO and Gatekeeper POS (Includes HMO Fully Insured, Open Access Plus and Network and Great West HMO and POS) | HMO / POS |
| | Cigna Medicare Access, Cigna Medicare Access Plus Rx (No provider networks or contracts. Members can visit any provider who accepts original Medicare payment and also Cigna's terms and conditions of payment.) | Medicare Private Fee For Service |
| CorVel Corporation | CorCare | WC |
| Coventry Health Care (formerly First Health Direct) | Coventry Health Care (formerly First Health Direct) (As of 1/1/07, this replaced the First Health Direct business. It is the directly administered commercial business) | PPO |
| Division of Rehabilitation Services | Division of Rehabilitation Services | Direct |
| First Health | First Health (As of 1/1/07, this network is part of Coventry Health Care's rental network business, including group health and workers comp. The following networks will be consolidated under the First Health name: CCN, Healthcare Value Management (HCVM) and PPO Oklahoma) | Rental Network (PPO) |
| FOCUS Healthcare Management (a wholly owned subsidiary of Concentra) | FOCUS | WC |
| Great West (formerly known as One Health Plan) | Great West / One Health Plan / PPO (As of 2/1/09, plan will access Cigna PPO) | PPO |
| | Great West / One Health Plan / HMO (As of 2/1/09, plan will access Cigna Managed Care) | HMO |
| | Great West / One Plan / POS (As of 2/1/2009, plan will access Cigna Managed Care) | POS |
| | Great West / Open Access (As of 2/1/2009, plan will access Cigna Managed Care) | POS |
| HealthMarkets Care Assured | Health Markets Care Assured PFFS (No provider networks or contracts. Members can visit any doctor, specialist or facility who accepts Medicare and HealthMarkets Care Assured's policies) | Medicare Advantage Private Fee for Service (PFFS) |
| Health Payors Organization, Ltd. / Interplan Healthgroup | HPO | PPO |
| HealthSpring (fka Healthnet Management Co.) | HealthSpring HMO, Inc. (Commercial Plans include Primary Plan, Advantage Plan, Freedom Plan, Direct Product Plan and Member Option Plan) | HMO, POS and EPO |
| | HealthSpring Medicare Advantage | Medicare Advantage |
| Humana Health Care Plans | Humana HMO, POS, PPO (Including Choice Care) (Includes CHA Prime Network for fully insured HMO, POS and PPO as of 1/1/2009) | HMO, POS PPO |
| | HumanaChoice PPO and Humana Gold Plus HMO | Medicare Advantage (Contracted) |
| | Humana Gold Choice Medicare Advantage PFFS (No provider networks or contracts. Members can visit any doctor, specialist or facility who accepts Medicare and Humana's terms) | Medicare Private Fee For Service |

| Plan Name | Products/Network/Payor Name | Plan Type |
|--|--|---|
| KY Medicaid | Operating 4 MCOs: WellCare, Coventry, Humana, Passport. | Medicaid |
| MultiPlan (includes BCE Emergis / ProAmerica) (MultiPlan purchased PHCS and Beechtree/Viant Networks will remain separate until further notice) | MultiPlan, BCE Emergis, ProAmerica, Up and Up, Formost | PPO |
| NovaNet | Nova Net | PPO |
| OccuComp (*Only STHS Outpatient Rehabilitation Services) | OccuComp | WC |
| Odyssey Healthcare | Odyssey Healthcare | Hospice (Inpatient services for Medicare and TennCare Patients) |
| Prime Health (formerly known as Comp Plus) | Prime Health (formerly known as CompPlus) | |
| | Workers Compensation | WC |
| | Tier I Commercial | PPO |
| | Tier II Commercial | PPO |
| Private Healthcare Systems, Ltd. (Purchased by MultiPlan. Networks will remain separate until further notice) | Private Healthcare Systems (PHCS) | PPO & PPO/POS |
| Pyramid Life - Today's Options | Today's Options Medicare Advantage Private Fee for Service (No provider networks or contracts. Members can visit any doctor, specialist or facility who accepts Medicare and Pyramid's terms) | Medicare Advantage Private Fee for Service (PFFS) |
| Signature Health Alliance (BlueGrass purchased Signature Health Alliance, Effective 4/1/10, contracted under BlueGrass with two tiers of payment) | Signature Health Alliance | PPO |
| Southern Benefit Administrators, Inc. | Southern Benefit Administrators, Inc. | TPA |
| Starbridge Choice (Plan falls under Cigna PPO network) | Starbridge Choice | PPO |
| Sterling Healthcare (Option 1) (No contract required) | Option I | Medicare Advantage, Private Fee for Service |
| TriCare for Life (No contract required) | TriCare for Life | Medicare Supplement for retired military |
| TRICARE North (HealthNet Federal Services) | TRICARE Standard, TRICARE Prime, TRICARE Prime Remote, TRICARE Extra, TRICARE Reserve Select | TRICARE |
| TRICARE South (Humana Military) | TRICARE Standard, TRICARE Prime, TRICARE Prime Remote, TRICARE Extra, TRICARE Reserve Select | TRICARE |
| United Healthcare | United Healthcare: Choice, Choice Plus, Select, Select Plus, Options PPO, Definity HRAs and HSAs | HMO, PPO, POS |
| | Secure Horizons (fka United Healthcare Medicare Complete) | Medicare Advantage |
| USA Managed Care Organization | PPO: Includes USA H&W and USA WIN (PPO includes Tennessee Healthcare Group Health) EPO: Includes USA SPAA and USA WIN SPAA (EPO includes Tennessee Healthcare Work Comp) (As of 9/20/2006, Tennessee Healthcare began accessing USA MCO with the exception of State of TN Public Employees (Work Comp) which will remain with Prime Health through 2007) | PPO EPO |
| Windsor HealthCare | Windsor HealthCare Medicare Advantage | Medicare Advantage |

Attachment B

**Plot Plan
Maps of Service Area Access
Schematics**

Tab 7

Attachment B, III.(A)

Plot Plan



Saint Thomas

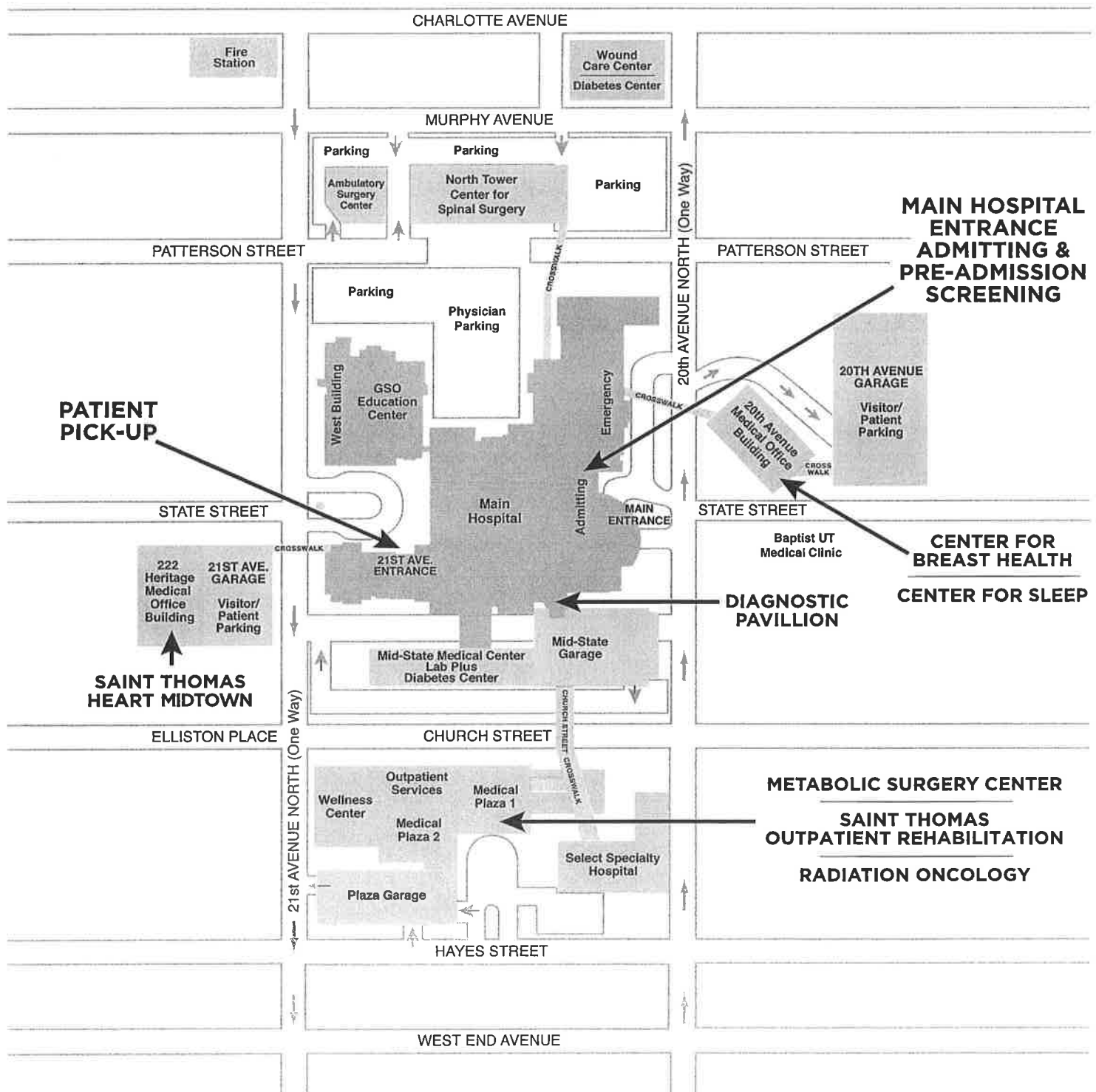
MIDTOWN HOSPITAL

2000 Church St, Nashville, TN 37236
615.284.5555 | www.STMidtown.com

83

Saint Thomas Midtown Hospital is a Tobacco Free campus.
Patient Information: 615.284.5288

NOV 15 14 PM 12:50



Free parking is available for patients and visitors in the 21st Avenue, 20th Avenue and Plaza parking garages. The Mid-State Garage offers free parking for Mid-State Medical Center, obstetrics, joint replacement center and cardiovascular lab patients only (no visitor parking). Free valet parking is available Monday to Friday from 6 a.m. to 6 p.m. at the 20th Avenue Main Entrance to the hospital.

Tab 8

Attachment B, III.(B).1

Maps of Service Area Access

252



Nashville MTA

Your ticket to Music City

SYSTEM MAP

- MTA Displays Around Town**
- Display Racks of Schedules
- Andrew Jackson Building, 500 Deane St. Corner
 - 710 James Robertson Parkway
 - Archer Center College, 560 Royal Parkway
 - Bellmont University, 1300 Belmont Boulevard
 - Brinkley Avenue, 501 Broadway
 - City Hall & Metro Center, 1 Public Square
 - Dynair Insurance, 340 Park Park Boulevard
 - Dry Creek Building, 500 James Robertson Parkway
 - James A. Baker Building, 400 2nd Avenue North
 - Leola Public Health Center, 211 23rd Avenue North
 - Leola College of Technology, 1524 Galloway Avenue
 - Leola Center and Library, 2301 Ross L. Park Blvd.
 - Leola Board of Education, 2601 Belmont Avenue
 - Leola Center Hospital, 1118 Adams Street
 - MTA Nashville Headquarters, 400 Capitol Square
 - Music City Central, 400 Charlotte Avenue
 - Nashville Downtown Library, 615 Church Street
 - Peabody College Post Office, 230 Appleton Place
 - Riverside Regional Rail Station, 101 1st Ave. North
 - Tennessee Dept. of Human Services, 1000 3rd Avenue North
 - Tennessee Performing Arts Center, 100 Broadway
 - Tennessee State University, 3500 John A. Merritt Blvd.
 - Vanderbilt University Post Office, 2301 Vanderbilt Place
 - Wicks College of Art, Design & Fine Arts, 2209 Ross L. Park Boulevard
 - William R. Snodgrass Tennessee Tower, 311 7th Avenue North
- For a list of other locations, please call MTA Customer Care at (615) 862-5850.

MUSIC CITY CENTRAL

UPPER LEVEL

LOWER LEVEL

MAP KEY

- Bus Loop
- Passenger Waiting
- Artistic Plaza
- Office Space
- Parking, Moving Buses
- Customer Seating
- Bike Rack

This state-of-the-art facility is located at 400 Charlotte Avenue between 6th and 8th Avenues North in the Central Business District (CBD).

It serves as the central hub for MTA buses. There are always controlled waiting rooms, an MTA staffed information and ticket sales center, customer restrooms and snack bar, including a food truck. Outside is the Music City Market.

Up to 20,000 customers use the facility each morning.

Welcome aboard!

Whether you are a resident or a visitor to Music City, we are pleased that you are considering us to help you get around Nashville. Our city is a beautiful one, and we want to make sure you can enjoy it all. With 45 bus routes, we have a great system that is easy to use and has all major centers and major highways and major attractions.

And, demand for public transit has never been higher.

Recently, the Federal Transit Administration (FTA) gave us the green light to pursue federal funding for the Nashville Mayor's Office to build a new bus rapid transit (BRT) system. The FTA, which will oversee the project, says that the project is the most important phase in building a new BRT system in Nashville. The project is the most important phase in building a new BRT system in Nashville. The project is the most important phase in building a new BRT system in Nashville.

In 2012, we expanded our service on MTA routes 18 and 20 to the Nashville Airport. Daily morning and evening rush hour trips get around downtown Nashville and the Gulch. These routes (Blue, Green and Purple Circuits) offer the most direct way to get to the airport and downtown. We are now the first to make the route convenient to visitors and residents alike.

Another great service we offer is our FREE Broomstick Ride. This is a free shuttle service that runs from the Nashville Airport to downtown Nashville. It is a great way to get around downtown Nashville and the Gulch. These routes (Blue, Green and Purple Circuits) offer the most direct way to get to the airport and downtown. We are now the first to make the route convenient to visitors and residents alike.

Our MTA board and our management team and employees hope you will continue to use the services of our Nashville MTA. We are now the first to make the route convenient to visitors and residents alike.

Jeff Kistner
MTA Board Chair

Frequency Chart
(Average number of minutes between bus trips unless otherwise indicated)

| ROUTE | NAME | AM ROUTE (6:30-8:15) | MIDDAY (8:15-5:15) | PM ROUTE (5:15-8:15) | Evening (8:15-11:15) | SATURDAY Daytime (6:30-10:30) | SUNDAY All Day (6:30-11:30) |
|--------|-------------------------------------|-------------------------|-----------------------|-------------------------|-------------------------|-------------------------------------|-----------------------------------|
| 1 | 100 Oaks | 60 | — | 60 | — | — | — |
| 2 | Bellmont | 40 | — | 40 | — | — | — |
| 3, 5 | Core trips for routes 3, 5 | 10 | 15 | 10 | 20 | 20 | 20 |
| 4 | West End/White Bridge | 20 | 30 | 20 | 40-60 | 40-60 | 40-60 |
| 5 | West End/Bellmont | 20 | 30 | 20 | 40-60 | 40-60 | 40-60 |
| 6 | Laborer Pike | 15-35 | 60 | 15-35 | 60 | 40 | 40 |
| 7 | Hillsboro | 20 | 20 | 20 | 40 | 40-50 | 40-60 |
| 8 | 18th Avenue South | 35 | 75 | 35 | 60-240 | 60 | 60-240 |
| 9 | Metrolink Center | 20 | 30 | 30 | — | — | — |
| 10 | Charlotte | 25 | 25 | 25 | 40 | 45 | 45 |
| 11 | Nashville Pike | 10-15 | 20-30 | 10-20 | 60 | 40 | 60 |
| 12 | Whites Creek | 30 | 60 | 25-35 | 60 | 60 | 60 |
| 13, 55 | Core trips for routes 13, 55 | 10-15 | 10-15 | 10-15 | 20-30 | 10-30 | 10-30 |
| 14 | Murfreesboro Pike | 40 | 40 | 40 | 60 | 60 | 60 |
| 15 | 12th Avenue South | 20-35 | 20-35 | 25-35 | 60 | 30-60 | 60 |
| 16 | Airport/Downtown Hotels | 60 | 60 | 60 | 60 | 60 | 60 |
| 17 | Herman | 20 | 30 | 20 | 60 | 60 | 60 |
| 18 | Scott | 25-30 | 70 | 30 | 60 | 60 | 60 |
| 19 | University Connector | 30 | 60 | 30 | 60 | 60 | 60 |
| 20 | Bordeaux | 15-20 | 22 | 17 | 60 | 30-60 | 60 |
| 21 | Dickerson Road | 20 | 25 | 20 | 60 | 40 | 60 |
| 22 | Bellmont Express | 4 Trips | — | 4 Trips | — | — | — |
| 23 | Midtown | 30 | 60 | 35 | 60 | 60 | 60 |
| 24, 56 | Core trips for routes 24, 56 | 10-15 | 10-15 | 10-15 | 20-30 | 10-30 | 10-30 |
| 25 | Galatin Pike | 40 | 40 | 40 | 60 | 60 | 60 |
| 26 | Old Hickory | 2 Trips | — | 2 Trips | — | — | — |
| 27 | Marshall | 25 | 50 | 25 | 50 | 50 | 50 |
| 28 | Jefferson | 20 | 30 | 20 | 60 | 60 | 60 |
| 29 | McFerrin | 60 | 60 | 60 | 60 | 60 | 60 |
| 30 | Hickory Hollow/Lanes Express | 2 Trips | 1 Trip | 3 Trips | — | — | — |
| 31 | Opry Mile | 60 | 60 | 60 | 60 | 60 | 60 |
| 32 | Rivergate Express | 3 Trips | — | 4 Trips | — | — | — |
| 33 | Mailbox Express | 3 Trips | 2 Trips | 3 Trips | — | — | — |
| 34 | Tuckermans/Murray Express | 2 Trips | — | 2 Trips | — | — | — |
| 35 | Antioch Express | 2 Trips | 1 Trip | 3 Trips | — | — | — |
| 36 | Cane Ridge Express | 2 Trips | — | 3 Trips | — | — | — |
| 37 | Golden Valley | 60 | — | 60 | — | — | — |
| 38 | St. Cecilia/Gumberton | 30-55 | 50-65 | 25-30 | 60 | 60 | 60 |
| 39 | Hickory Hill | 25-50 | 125-150 | 50-60 | — | — | — |
| 40 | MTA Shuttle | 30 | 20-35 | 30 | — | — | — |
| 41 | Murfreesboro Pike | 15 | 15 | 15 | 30 | 30 | 30 |
| 42 | Galatin Pike | 15 | 15 | 15 | 30 | 30 | 30 |
| 43 | Edmondson Pike Connector | 60 | 60-180 | 60 | — | — | — |
| 44 | Madison Connector | 60 | 60 | 60 | 60 | 60 | — |
| 45 | Murfreesboro Express | 3 Trips | — | 3 Trips | — | — | — |
| 46 | Smyrna/La Vergne Express | 3 Trips | — | 3 Trips | — | — | — |
| 47 | Galatin Express | 2 Trips | — | 2 Trips | — | — | — |
| 48 | Springfield/Jackson Express | 2 Trips | — | 2 Trips | — | — | — |
| 49 | Franklin/Wentwood Express | 3 Trips | — | 3 Trips | — | — | — |
| 50 | Hendersonville Express | 2 Trips | — | 2 Trips | — | — | — |
| 51 | Music City Star West End Shuttle | 3 Trips | — | 3 Trips | — | — | — |
| 52 | Clarksville Express | 3 Trips | — | 3 Trips | — | — | — |
| 53 | Spring Hill Express | 2 Trips | — | 2 Trips | — | — | — |
| 54 | Nashville/Murfreesboro Relax & Ride | 4 Trips | 8 Trips | 4 Trips | 3 Trips | — | — |

Key to Routes

- Most frequent routes (Daytime frequencies every 30 minutes or less)
- Frequent routes (Daytime frequencies generally 30-90 minutes)
- Limited services (Limited or express services)

This frequency chart is not definitive and should only be used as a guide. Please consult individual route schedules for further information.

MUSIC CITY CIRCUIT

Key

- Blue Circuit
- Green Circuit
- Purple Circuit
- Yellow Circuit
- Orange Circuit
- Red Circuit
- White Circuit
- Black Circuit
- Grey Circuit
- Light Blue Circuit
- Light Green Circuit
- Light Purple Circuit
- Light Yellow Circuit
- Light Orange Circuit
- Light Red Circuit
- Light White Circuit
- Light Grey Circuit

Attractions along the routes:

- Blue Circuit:
 - Arts Center
 - Brinkley Avenue
 - Country Music Hall of Fame
 - Gaymont Market
 - Hatch Show Print
 - Musical Museum
 - Music City Center
 - Music City Central
 - Prentiss Hall
 - Riverfront Station
 - Ryman Auditorium
 - Scherhorn
 - Symphony Center
 - Tennessee Performing Arts Center (TPAC)
 - Tennessee State Museum
- Green Circuit:
 - Country Music Hall of Fame
 - Gaymont Market
 - Hatch Show Print
 - Musical Museum
 - Music City Center
 - Music City Central
 - Prentiss Hall
 - Riverfront Station
 - Ryman Auditorium
 - Scherhorn
 - Symphony Center
 - Tennessee Performing Arts Center (TPAC)
 - Tennessee State Museum
- Purple Circuit:
 - Country Music Hall of Fame
 - Gaymont Market
 - Hatch Show Print
 - Musical Museum
 - Music City Center
 - Music City Central
 - Prentiss Hall
 - Riverfront Station
 - Ryman Auditorium
 - Scherhorn
 - Symphony Center
 - Tennessee Performing Arts Center (TPAC)
 - Tennessee State Museum

The Music City Circuit is the most convenient way to get around downtown Nashville and the Gulch. Whether you live or work downtown or you're visiting for business or pleasure, the Music City Circuit will get you where you need to go quickly and easily. Driving, entertainment and shopping are all at your fingertips without parking hassles, and our clean-fuel vehicles help lower vehicle emissions.

Regular stops all around downtown and the Gulch make it a breeze to get to your favorite restaurant, the hottest concert, or anywhere else in between. Just board the Music City Circuit at one of the designated stops with the blue and green signs.

Blue Circuit 30 15 15 15
Green Circuit 30 15 15 15
Purple Circuit 15 15 15 15

A FREE convenient way to get around Downtown!

NashvilleMTA.org

General Information

Bus Stops

Most MTA bus stops are marked with a blue-and-white sign. If a bus stop sign has not yet been installed on your bus route, please go to the nearest intersection of the street traveled by your bus and the bus route. It is the bus route that you are on that determines where the bus is going, please ask the driver.

Destination Signs

Every MTA bus is marked with a route number as well as the destination name or area. All Express Routes are designated by an "X" following the route number. As you get on an MTA bus, if you have questions about where the bus is going, please ask the driver.

Park & Ride

Several bus routes provide Park & Ride service that allows you to park your car and ride an MTA bus. MTA passengers are permitted to use Park & Ride lots at complimentary services by owners of the lot. Please refer to the lot above the system map or on the route schedules for locations.

Holiday Service

On the following major holidays MTA operates service on a Sunday/Holiday schedule:

- New Year's Day
- Labor Day
- Memorial Day
- Independence Day
- Christmas

On Martin Luther King Jr. Day MTA operates service on a Saturday schedule.

Snow Routes

Be prepared for winter weather and pick up your MTA snow route brochure today!

Snow route information may be found at MTA displays around town, on MTA buses, online at nashvillemta.org or by calling Customer Care at (615) 862-5850.

Services for Medicare Cardholders, Seniors or People with Disabilities

Medicare cardholders, who are 65 or older or disabled, qualify for a reduced MTA fare of 85 cents on MTA buses with their Medicare ID. Seniors age 65 and older and people with disabilities qualify for a reduced MTA fare of 85 cents on MTA buses with one of the following ID cards/licenses:

- Medicare ID card
- Medicaid ID card
- Seniors MTA Golden Age, or driver's license
- Disabled Medicare, MTA Special Service, or other MTA ID card for the disabled

Passengers whose disabilities prevent them from using the large MTA bus may qualify for special door-to-door van service through the MTA Accessible Program. Please call the MTA Accessible Office at (615) 862-5870 for more information or visit the MTA website at nashvillemta.org.

Music City Central

Music City Central serves as the central hub for MTA buses and is the main transfer point. It is located at 400 Charlotte Avenue between 6th and 8th Avenues North in the Central Business District.

How Much are the Fares?

Adult:

- Adult (Local, Airport, BRT the Service) \$1.70
- Adult (Express Service) \$2.25
- Senior (Age 65 and older, please show other proof of age before boarding) \$.85
- Senior (Age 65 and older, please show other proof of age before boarding) \$.85
- Senior (Age 65 and older, please show other proof of age before boarding) \$.85

Youth:

- Youth (Ages 12 and younger, please show other proof of age before boarding) \$1.10
- Youth (Ages 12 and younger, please show other proof of age before boarding) \$1.10
- Children ages 4 and younger No Charge

MTA Passes Available: For your convenience, passes are available for purchase at Music City Central (400 Charlotte Avenue), by phone at (615) 862-5860 or online at nashvillemta.org. In addition, passes may be requested via email by sending the request to the MTA Accessible Office address. The Air Day Pass is available for purchase on MTA buses.

MTA Passes Available:

- Air Day Pass \$1.25
- Air Day Discounted Pass \$1.25
- Air Day Youth Pass \$1.10
- 20-Ride Express \$14.00
- 1-Day Pass \$2.00
- 31-Day Pass \$54.00
- 20-Ride Discounted Pass \$71.00
- 31-Day Discounted Pass \$64.00
- Quarter 31-Day Youth Pass \$36.00
- Quarter 31-Day Youth Pass \$36.00

MTA passes are valid for trips within Davidson County and are not valid for RTA services.

Express Upgrades: Deposit an extra 50 cents to use a 20-Ride Local Pass on an express bus.

Cash, checks, money orders, and credit cards are accepted for these purchases. A shopping fee will be applied to all mail, phone and online orders.

Travel Training

Travel Training or "Bus Riding 101" is a service that teaches people with and without disabilities how to ride Nashville MTA buses. Trainers work one-on-one with customers to give them the practice they need to feel confident riding MTA buses. Group orientations, including trips on buses to destinations on our many bus routes, also are available.

There is no charge for travel training; however, individuals must pay the standard bus fare. Seniors age 65 and older, people with disabilities, Medicare cardholders and youth ages 12 and younger are eligible for a discounted fare.

For more information, call (615) 860-3587 or visit our website at nashvillemta.org.

AccessRide

MTA's paratransit service provides a fleet of special vans for people with disabilities who are unable to ride the large fixed-route buses.

- This door-to-door service is provided within Davidson County.
- To request an eligibility application, call AccessRide at (615) 862-5870 or download a copy from the MTA website at nashvillemta.org.

Transit Partnerships

Google maps

MTA partners with Google to provide customers with a public transit trip planning feature on Google maps.

Visit nashvillemta.org to find bus stops, transit directions and schedules.

EasyRide

This service is designed to help employers incorporate commuter benefits into their benefits plan. For more information, contact MTA at (615) 862-5868 or ask your Human Resources Director about commuter benefits.

To receive the latest MTA news in your e-mail inbox, sign up for our eNews service at nashvillemta.org

MTA Office Hours

Customer Care Call Center
(615) 862-5850

- Monday 8:00 a.m. to 6:30 p.m.
- Tuesday 8:00 a.m. to 6:30 p.m.
- Wednesday 8:00 a.m. to 6:30 p.m.
- Thursday 8:00 a.m. to 6:30 p.m.
- Friday 8:00 a.m. to 6:30 p.m.
- Saturday 8:00 a.m. to 6:30 p.m.
- Sunday 10:30 a.m. to 2:30 p.m.
- Closed holidays

Ticket Sales and Information at Music City Central
400 Charlotte Avenue

- Monday 7:00 a.m. to 6:30 p.m.
- Tuesday 7:00 a.m. to 6:30 p.m.
- Wednesday 7:00 a.m. to 6:30 p.m.
- Thursday 7:00 a.m. to 6:30 p.m.
- Friday 7:00 a.m. to 6:30 p.m.
- Saturday 8:00 a.m. to 5:00 p.m.
- Sunday 10:30 a.m. to 2:30 p.m.
- Closed holidays

Music City Central - Hours of Operation
400 Charlotte Avenue

- Monday 7:00 a.m. to 11:15 p.m.
- Tuesday 7:00 a.m. to 11:15 p.m.
- Wednesday 7:00 a.m. to 11:15 p.m.
- Thursday 7:00 a.m. to 11:15 p.m.
- Friday 7:00 a.m. to 11:15 p.m.
- Saturday 8:00 a.m. to 10:15 p.m.
- Sunday and holidays 8:00 a.m. to 9:15 p.m.

MTA Administrative Offices
(615) 862-5868
430 Myer Drive

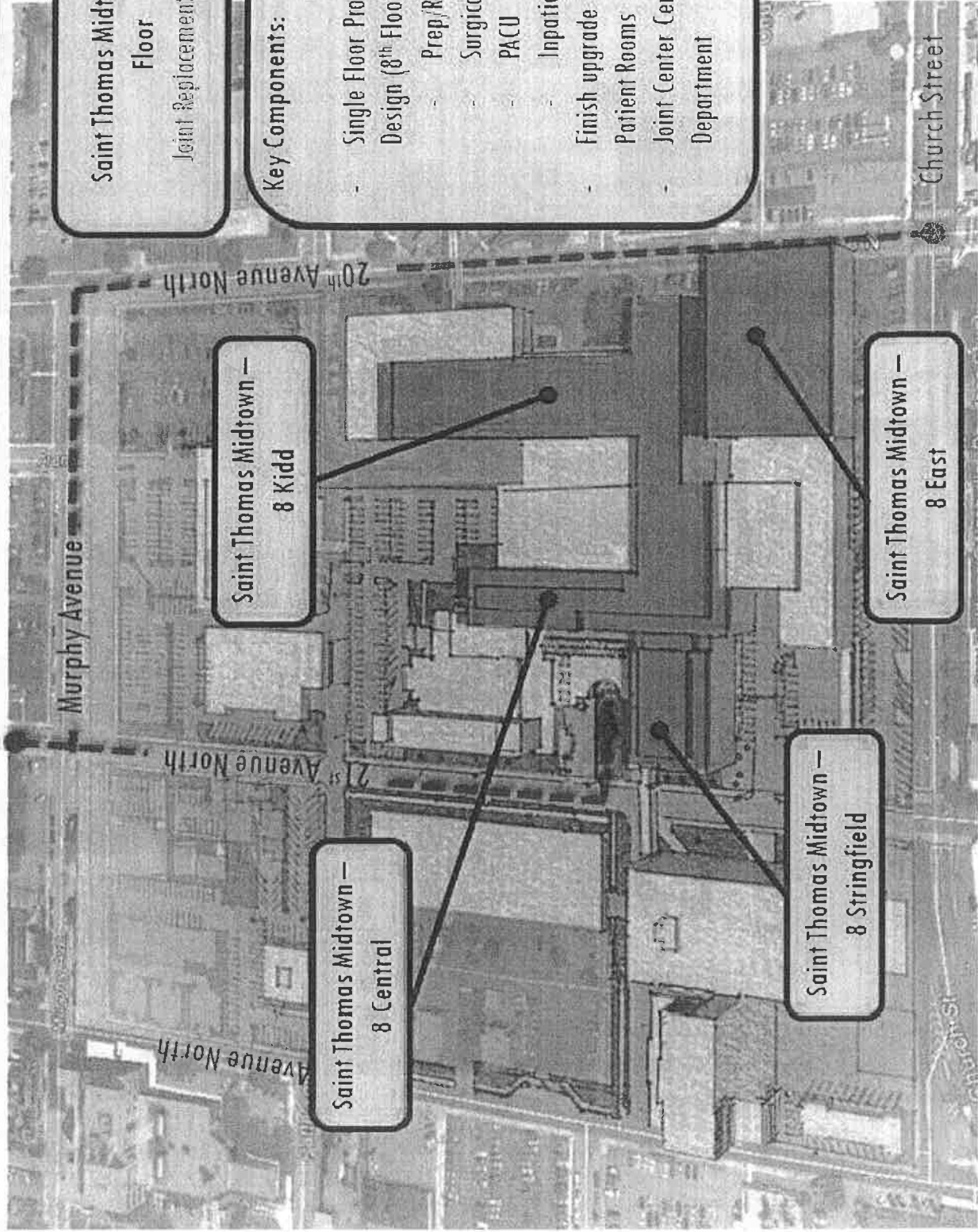
- Monday 7:00 a.m. to 4:30 p.m.
- Closed weekends and holidays

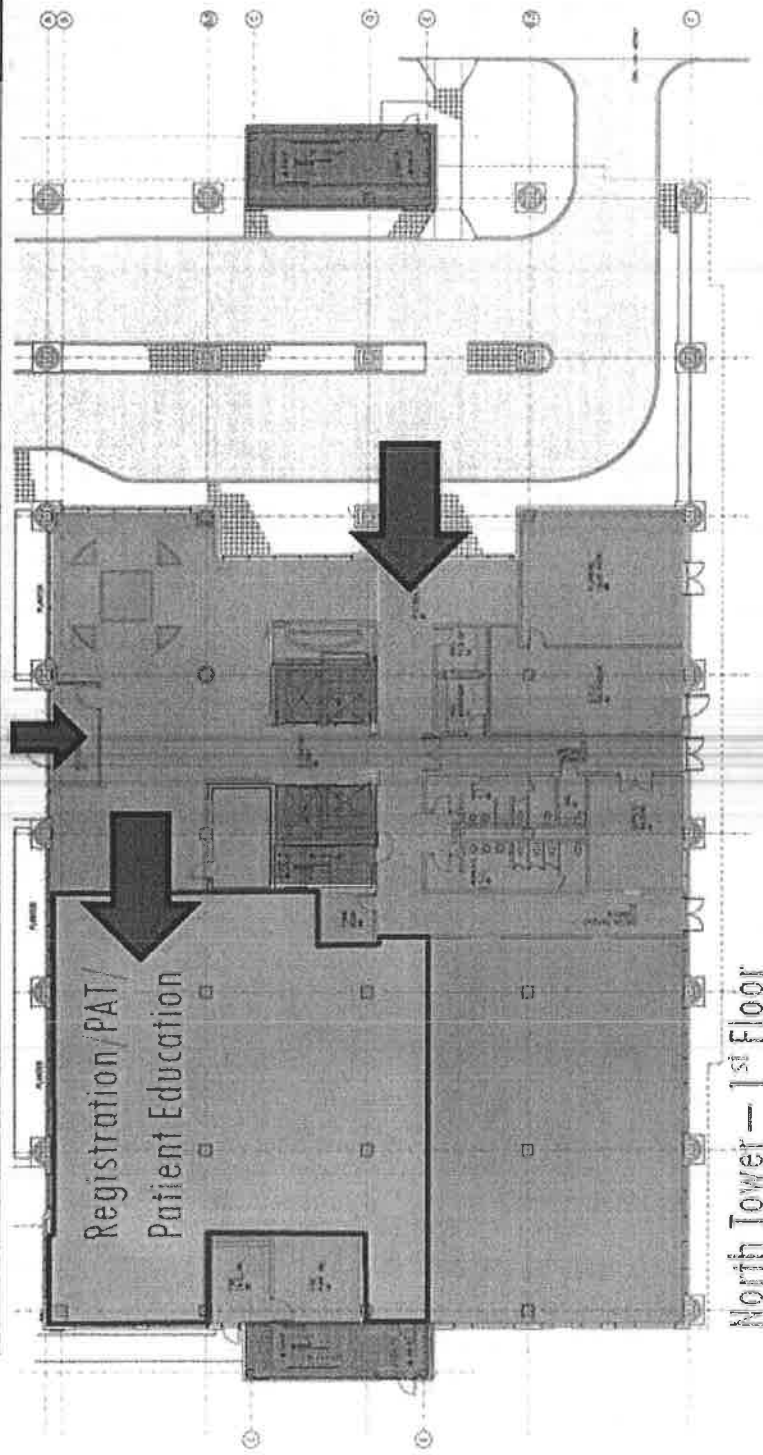
Metropolitan Transit Authority
430 Myer Drive, Nashville, TN 37115
ADA Coordinator and Customer Care:
(615) 862-5850 nashvillemta.org
@Nashville_MTA

Tab 9

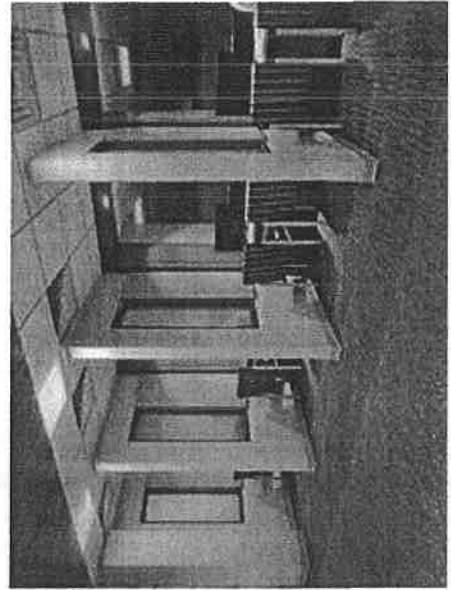
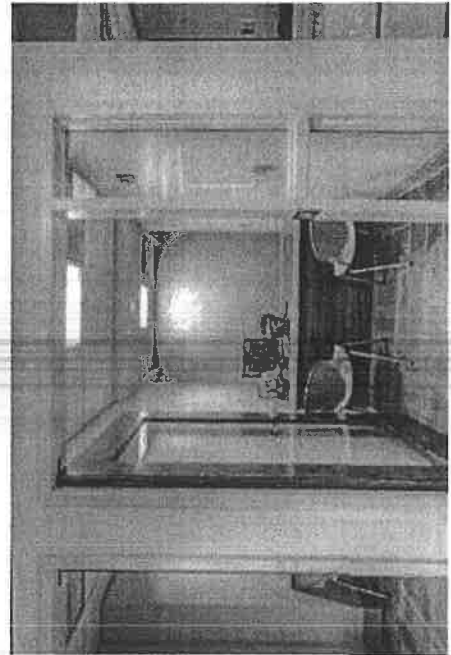
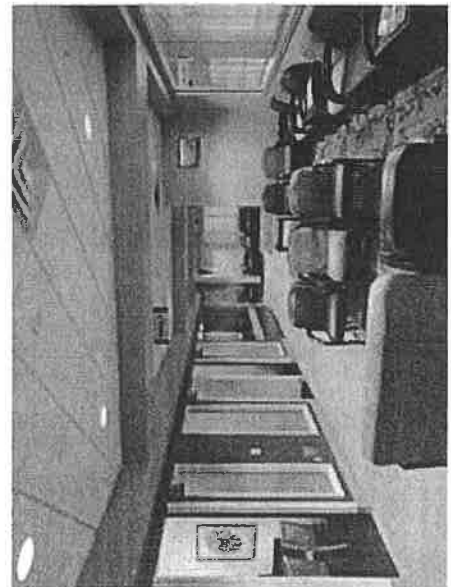
Attachment B, IV

Schematics

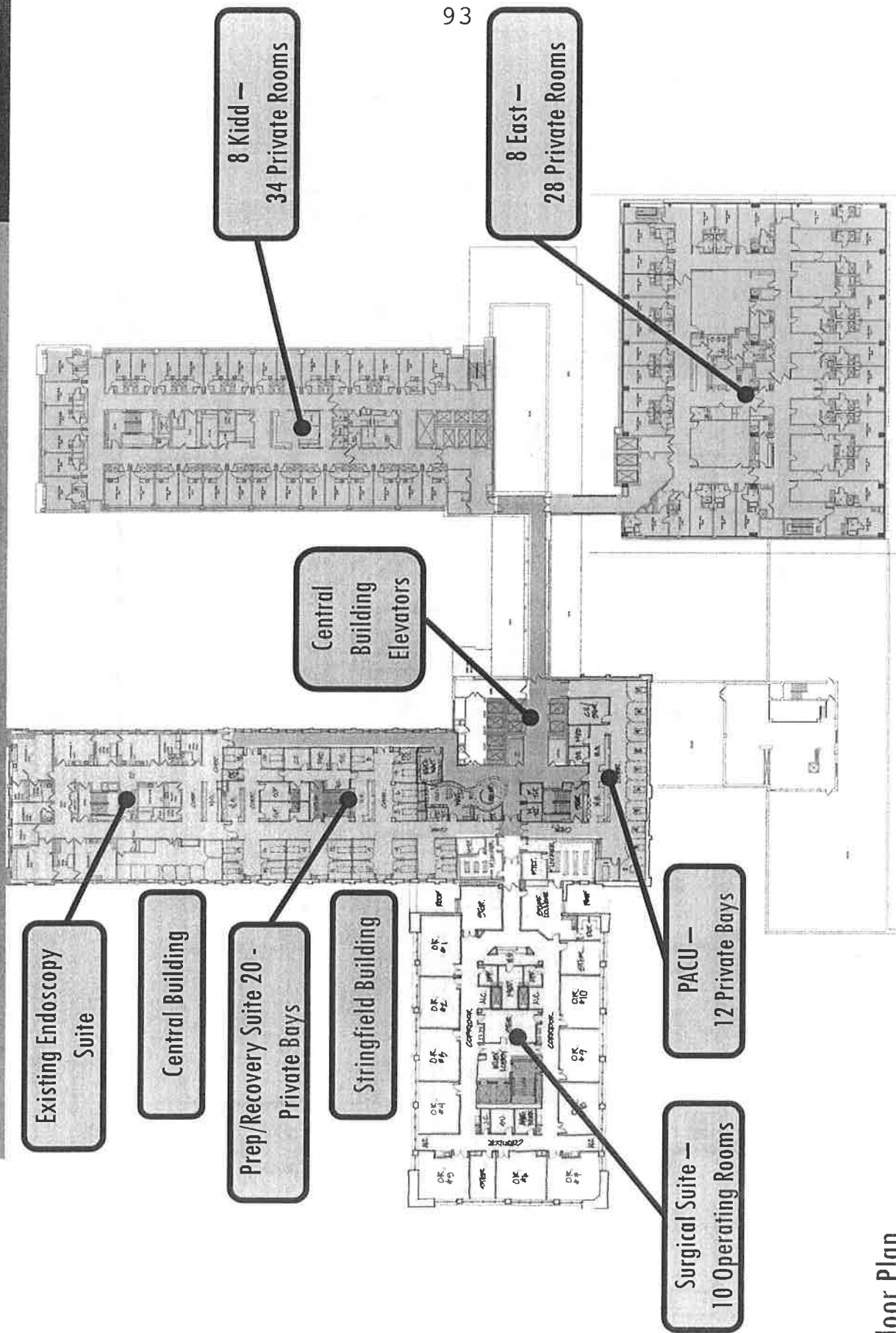




North Tower — 1st Floor

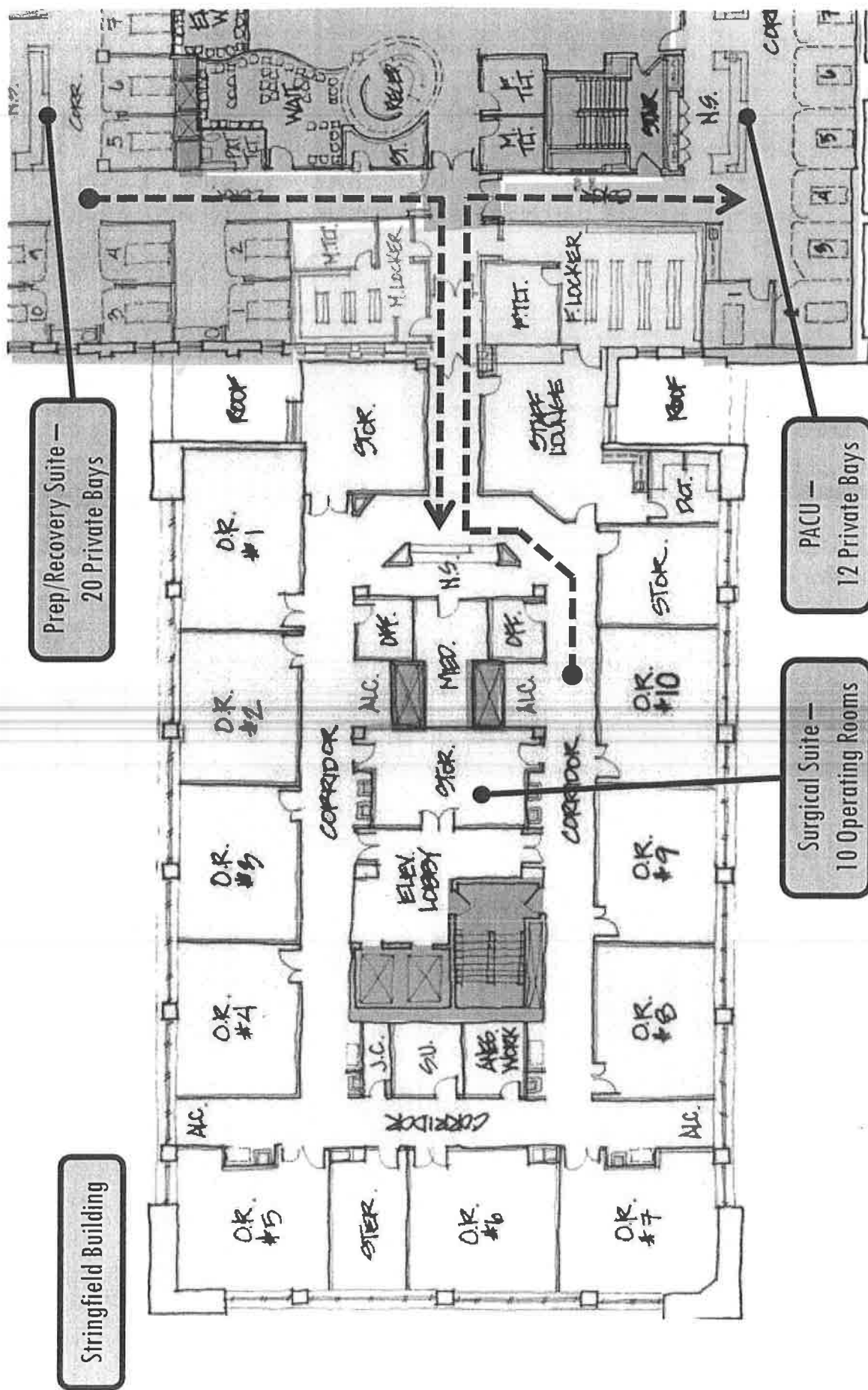


North Tower — Registration/PAT/Education

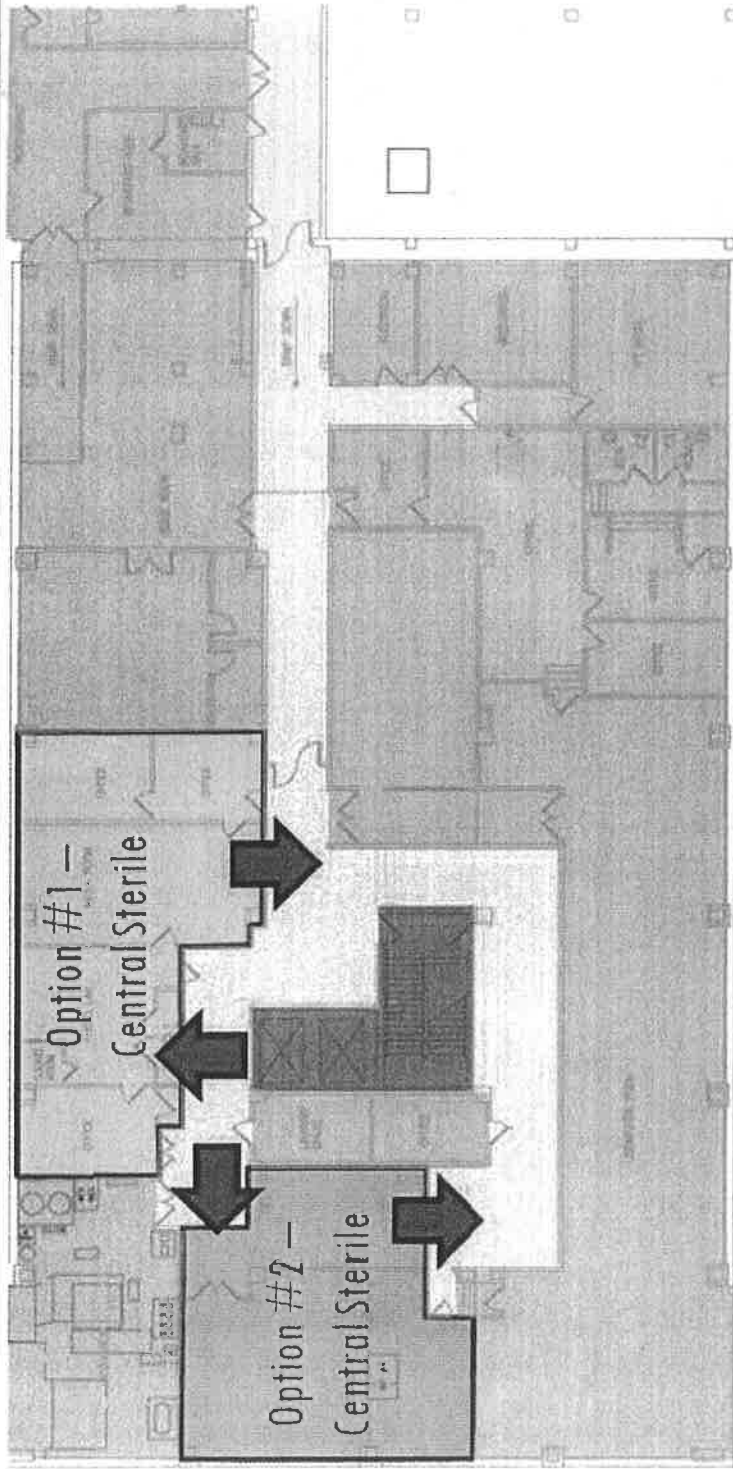


8th Floor Plan

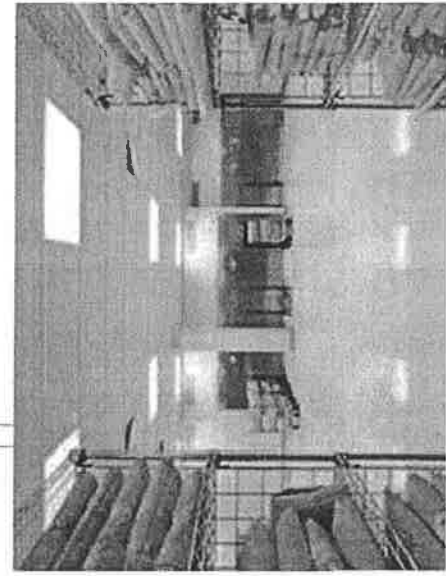
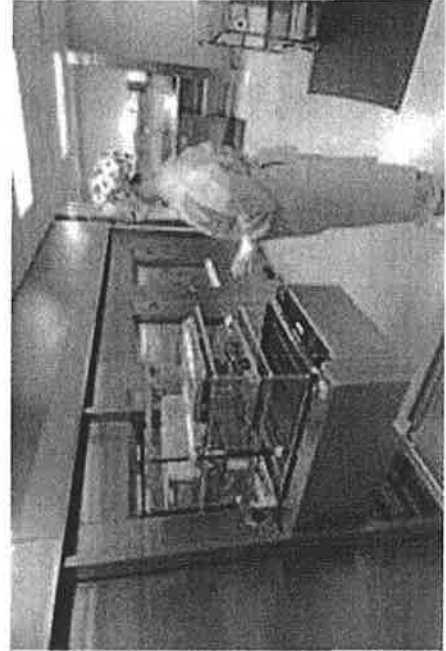
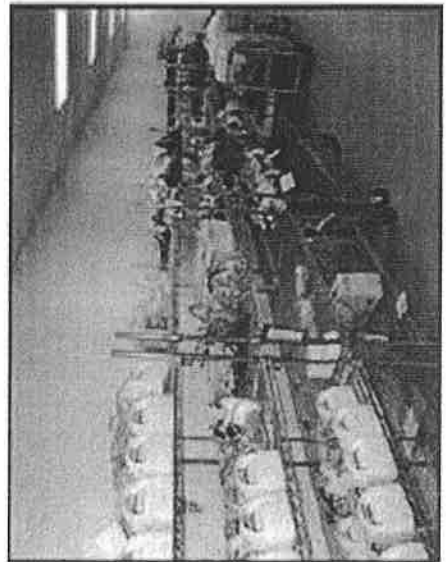
000108



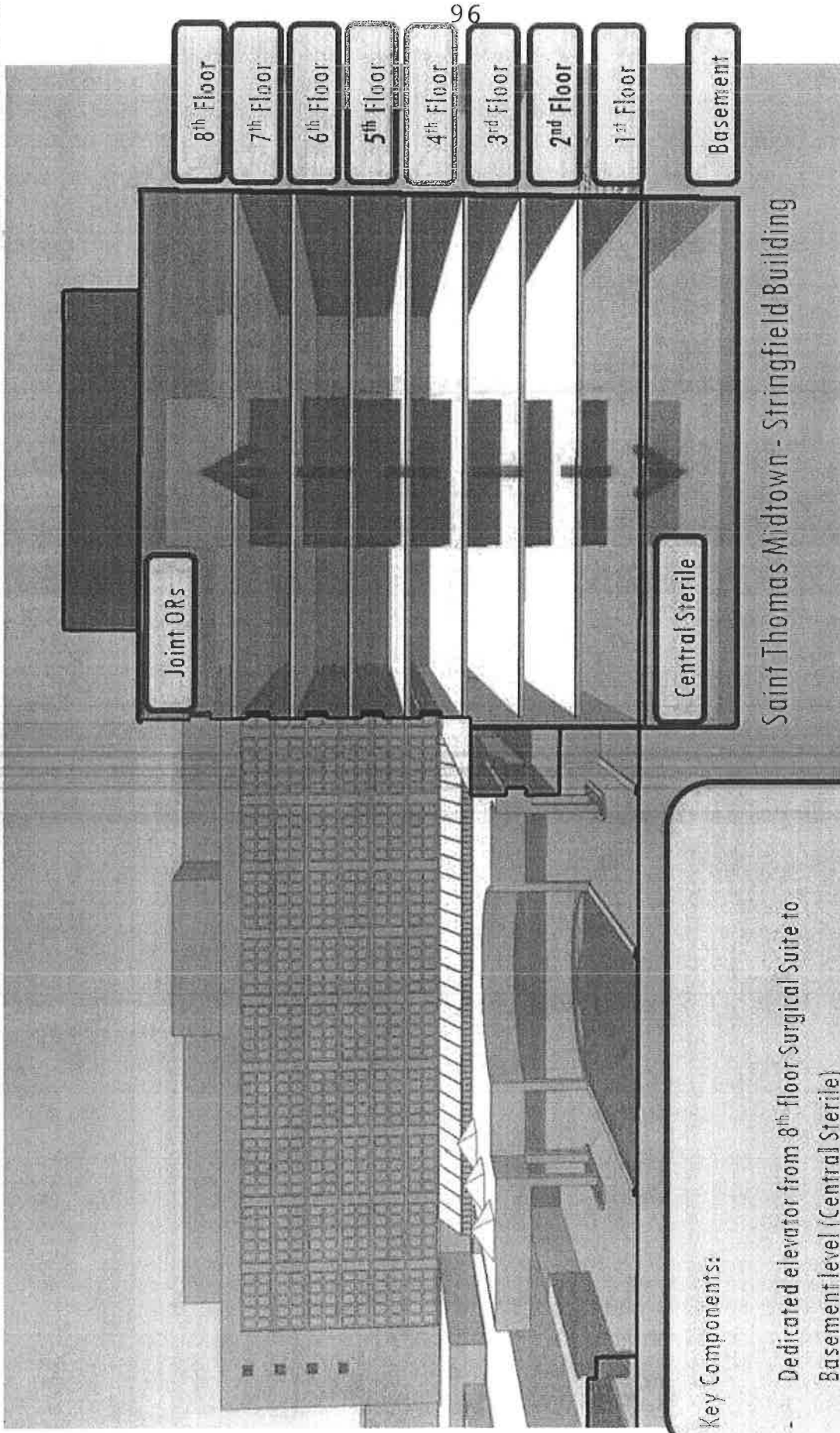
000109



Saint Thomas Midtown — Basement Level



Saint Thomas Midtown — New Joint Central Sterile Processing



Key Components:

- Dedicated elevator from 8th floor Surgical Suite to Basement level (Central Sterile)
- Dedicated Central Sterile Department to the Joint Replacement Center

Attachment C

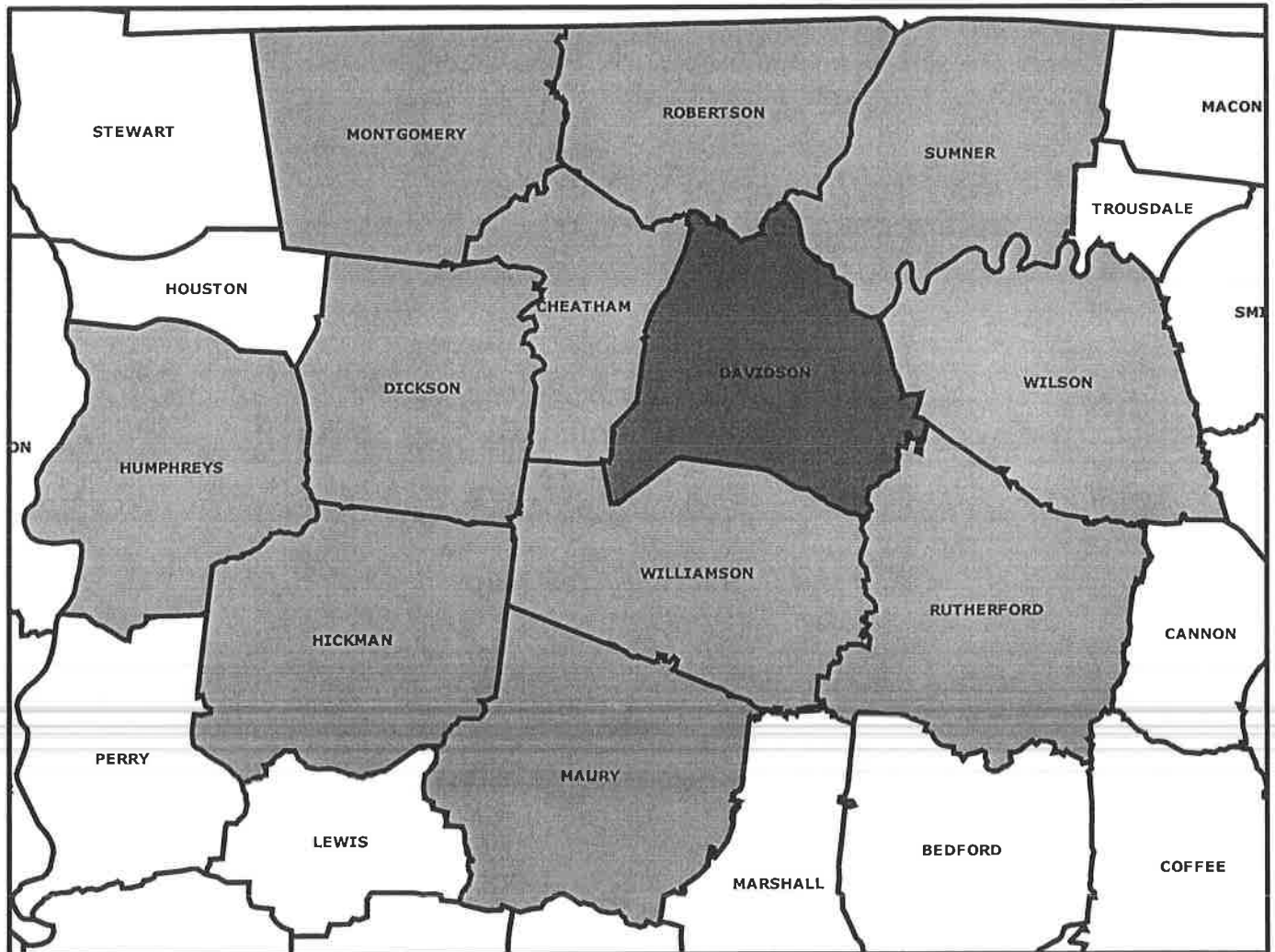
**Service Area Map
TennCare Population Data
Construction Costs Verification Letter
Verification of Funding
Balance Sheet and Income Statement
Audited Financials
Letters of Support
Performance Improvement Plan
Utilization Review Plan
Patient Bill of Rights
The Joint Commission Documentation
Hospital License
Inspection Report
Plan of Corrective Action**

Tab 10

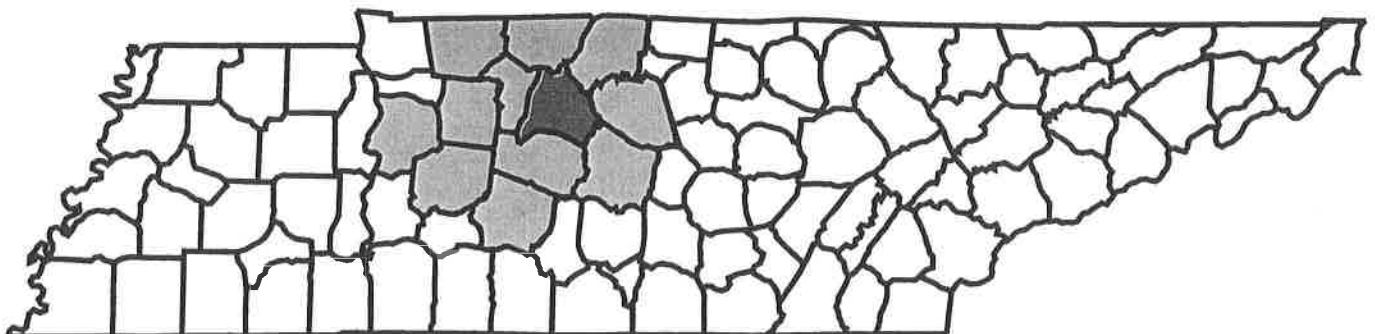
**Attachment C
Need - 3**

Service Area Map

Service Area Map



■ Primary Service Area ■ Secondary Service Area



Tab 11

**Attachment C
Need - 4**

TennCare Population Data

**Service Area TennCare Population
September 2013**

| Service Area Counties | TennCare Enrollees | 2013 | |
|-----------------------|-----------------------|------------------|--------------|
| | | Population | % Enrolled |
| Cheatham | 6,204 | 39,028 | 15.9% |
| Davidson | 119,726 | 645,722 | 18.5% |
| Dickson | 8,939 | 50,556 | 17.7% |
| Hickman | 5,194 | 24,053 | 21.6% |
| Humphreys | 3,434 | 18,381 | 18.7% |
| Maury | 14,601 | 82,133 | 17.8% |
| Montgomery | 23,540 | 181,674 | 13.0% |
| Robertson | 10,969 | 68,061 | 16.1% |
| Rutherford | 36,781 | 276,375 | 13.3% |
| Sumner | 23,207 | 167,264 | 13.9% |
| Williamson | 8,441 | 194,928 | 4.3% |
| Wilson | 14,575 | 119,707 | 12.2% |
| Total SA | 275,612 | 1,867,882 | 14.8% |
| Tennessee | 1,198,663 | 6,469,063 | 18.5% |

Sources: Nielsen, Inc., Bureau of TennCare



Tab 12

**Attachment C
Economic Feasibility - 1**

Construction Costs Verification Letter

Turner Healthcare

January 14, 2014

Mr. Bernie Sherry
Saint Thomas Midtown Hospital
2000 Church Street
Nashville, TN 37236

**RE: Saint Thomas Midtown Hospital
Orthopedic Center of Excellence
Conceptual Estimate**

Mr. Sherry:

This letter is being issued as verification that the submitted estimate of cost for the proposed OR renovation project (& associated support spaces) at Saint Thomas Midtown Hospital is reasonable. The aggregate construction cost estimate of \$13,450,569 (94,337SF @ \$142.58 / SF) is based on comparative estimates of similar construction and adjusted local trades. In addition, the overall comprehensive project cost of \$25,832,609 is also comparable to similar projects.

I attest that the design and construction information submitted is consistent with the design and cost of similar facilities in the region. The physical environment will conform to the applicable federal, state, and local construction codes, standards, manufacturers' specifications and licensing agencies requirements, including the current 2010 AIA Guidelines for Design and Construction of Hospital and Health Care Facilities.

We hope this meets with your approval and stand ready to answer and questions that you may have. As always, we look forward to assisting in the development of this project. Please feel free to call me with any questions, clarifications, or comments.

Sincerely,
Turner Construction



W. Kevin Williams
Sr. Project Manager

CC: File

Tab 13

**Attachment C
Economic Feasibility - 2**

Verification of Funding



January 13, 2014

Ms. Melanie Hill, Executive Director
Tennessee Health Services and Development Agency
Andrew Jackson Building, 9th Floor
502 Deaderick Street
Nashville, TN 37243

RE: Certificate of Need Application - Saint Thomas Midtown Hospital

Dear Ms. Hill:

Saint Thomas Health has a centralized cash management program for managing and investing operating funds for all Saint Thomas Health hospitals, including Saint Thomas Midtown Hospital. This letter is to confirm that Saint Thomas Health has available more than sufficient resources to fund the projected cost of \$25,832,609 required to implement the project to renovate surgical suites, patient care areas and support space for consolidation of total joint replacement services at Saint Thomas Midtown Hospital.

Thank you for your attention to this matter.

Sincerely,

Craig Polkow
Chief Financial Officer

102 Woodmont Blvd., Suite 800
Woodmont Centre
Nashville, TN 37205
SaintThomasHealth.com



Saint Thomas
Health

Saint Thomas Health
Consolidated Balance Sheet
As of June 30, 2013
(Dollars in Thousands)

| | June 30, 2013 | June 30, 2013 |
|---|---------------------|---------------|
| ASSETS: | | |
| Cash and investments | \$ 12,647 | |
| Patient accounts receivable | 417,372 | |
| Less allowances | (278,816) | |
| Net accounts receivable | 138,556 | |
| Estimated settlements from 3rd party payors | 7,637 | |
| Current portion of assets limited to use | 502 | |
| Inventory | 15,816 | |
| Other current assets | 25,858 | |
| Total Current Assets | 201,016 | |
| Trusted assets | 30,239 | |
| Assets Limited to Use | 30,239 | |
| Other Long-Term Investments | 605,467 | |
| Property, plant, equipment cost | 1,160,253 | |
| Construction in progress | 32,668 | |
| Less accumulated depreciation | (724,421) | |
| Total Property, Plant & Equipment | 468,500 | |
| Investment in unconsolidated entities | 36,252 | |
| Assets held for sale | - | |
| Advances to affiliated entities, net | 2 | |
| Other miscellaneous assets | 71,252 | |
| Total Other Assets | 107,506 | |
| TOTAL ASSETS | \$ 1,412,728 | |
| LIABILITIES: | | |
| Current maturities of long-term debt | \$ 6,400 | |
| Accounts payable | 34,912 | |
| Accrued liabilities | 45,398 | |
| Estimated third party payor settlement | 16,585 | |
| Current portion of self-insurance liability | 10,023 | |
| Other current liabilities | 34,092 | |
| Total Current Liabilities | 147,410 | |
| Long-term Debt | 407,177 | |
| Self-insurance liability | 3,069 | |
| Other non-current liabilities | 29,262 | |
| Other Non-Current Liabilities | 32,331 | |
| TOTAL LIABILITIES | 586,918 | |
| NET ASSETS: | | |
| Unrestricted net assets | 792,910 | |
| Unrestricted net assets noncontrolling interest | 2,158 | |
| Temporarily restricted net assets | 28,455 | |
| Permanently restricted net assets | 2,287 | |
| TOTAL NET ASSETS | 825,810 | |
| TOTAL LIABILITIES AND NET ASSETS | \$ 1,412,728 | |

Tab 14

Attachment C
Economic Feasibility - 10

Balance Sheet and Income Statement

Saint Thomas Midtown Hospital
Balance Sheet
(Dollars in Thousands)

| | <u>June 30, 2013</u> | | <u>June 30, 2013</u> |
|---|-------------------------|---|-------------------------|
| ASSETS | | LIABILITIES AND NET ASSETS | |
| CURRENT ASSETS: | | CURRENT LIABILITIES: | |
| Cash and Cash Equivalents | \$2 | Current Portion of Long-Term Debt | \$3,530 |
| Gross Patient Accounts Receivable | 132,559 | Accounts Payable | 9,569 |
| Less Allowances | <u>(87,216)</u> | AR Credit Balances, net | 2,883 |
| Patient Accounts Receivable, Net | 45,343 | Accrued Liabilities | 9,893 |
| Estimated Settlements from Third-Party Payors | 1,562 | Estimated Settlements to Third Party Payors | 5,276 |
| Total Inventory | 4,557 | Current Portion Self-Insurance Liability | 2,749 |
| Total Other Current Assets | <u>342,559</u> | Total Other Current Liabilities | <u>70,274</u> |
| Total Current Assets | <u>\$394,024</u> | Total Current Liabilities | <u>\$104,173</u> |
| PROPERTY AND EQUIPMENT: | | NONCURRENT LIABILITIES: | |
| Land and Improvements | \$7,638 | Long-Term Debt: | |
| Buildings | 221,155 | Centralized Debt Management System | \$241,720 |
| Equipment | 117,863 | Net Long-Term Debt | \$241,720 |
| Construction in Progress | 13,741 | Other Long-Term Liabilities: | |
| Less Accumulated Depreciation | <u>(255,839)</u> | Self-Insurance Liability | \$1,293 |
| Total Property and Equipment, (net) | <u>\$104,558</u> | Pension and Other Post-Retirement Benefits | 3,300 |
| OTHER ASSETS: | | Other | <u>2,395</u> |
| Investments in Unconsolidated Entities | \$980 | Total Noncurrent Liabilities | <u>\$248,707</u> |
| Other | <u>9,273</u> | Total Liabilities | <u>\$352,880</u> |
| Total Other Assets | <u>\$10,253</u> | NET ASSETS: | |
| Total Assets | <u>\$508,836</u> | Unrestricted Net Assets | \$155,956 |
| | | Total Net Assets | <u>\$155,956</u> |
| | | Total Liabilities and Net Assets | <u>\$508,836</u> |

Saint Thomas Midtown Hospital
Statement of Operations
For The Twelve Months Ending June 30, 2013

JUN 15 14 PM 2:5

GROSS PATIENT SERVICE REVENUE:

| | |
|---------------------------------|---------------|
| Total Inpatient Routine Revenue | \$186,890,944 |
| Inpatient Ancillary Revenue | 675,142,728 |
| Outpatient Revenue | 468,817,146 |

| | |
|--|-------------------------------|
| Total Gross Patient Service Revenue | <u>\$1,330,850,818</u> |
|--|-------------------------------|

REVENUE DEDUCTIONS:

| | |
|---------------------------------------|--------------|
| Charity Care | \$36,116,714 |
| Medicare Deductions | 368,981,452 |
| Medicaid Deductions | 116,988,500 |
| Blue Cross Deductions | 201,685,812 |
| HMO/PPO Deductions | 149,401,101 |
| Bad Debts Deductions | 21,307,796 |
| Other Revenue and Contract Deductions | 47,508,815 |

| | |
|---------------------------------|-----------------------------|
| Total Revenue Deductions | <u>\$941,990,191</u> |
|---------------------------------|-----------------------------|

| | |
|------------------------------------|-----------------------------|
| Net Patient Service Revenue | <u>\$388,860,627</u> |
|------------------------------------|-----------------------------|

OTHER REVENUE:

| | |
|-------------------------------------|--------------|
| Other Revenue | \$25,243,386 |
| Gain on Sale of Assets | 17,597 |
| Income from Unconsolidated Entities | 2,560,494 |

| | |
|----------------------------|----------------------------|
| Total Other Revenue | <u>\$27,821,477</u> |
|----------------------------|----------------------------|

| | |
|--------------------------------|-----------------------------|
| Total Operating Revenue | <u>\$416,682,104</u> |
|--------------------------------|-----------------------------|

OPERATING EXPENSES:

| | |
|--------------------------|---------------|
| Salaries and Wages | \$102,255,051 |
| Employee Benefits | 25,852,775 |
| Purchased Services | 33,851,801 |
| Professional Fees | 8,701,462 |
| Supplies | 78,180,091 |
| Insurance | 1,517,727 |
| Interest | 8,523,868 |
| Income Tax | (32,702) |
| Depreciation | 14,232,321 |
| Amortization | 2,394,436 |
| Other Operating Expenses | 104,283,074 |

| | |
|---------------------------------|-----------------------------|
| Total Operating Expenses | <u>\$379,759,903</u> |
|---------------------------------|-----------------------------|

| | |
|--|--------------------------|
| Income (Loss) From Recurring Operations | <u>36,922,201</u> |
|--|--------------------------|

| | |
|--|--------------------------|
| Recurring Op Inc before Non-reucrring Items | <u>36,922,201</u> |
|--|--------------------------|

| | |
|--|---------|
| Total Impair Write-Dwn, Restruct, NonRec | 796,167 |
|--|---------|

| | |
|--------------------------------------|----------------------------|
| Income (Loss) from Operations | <u>\$36,126,034</u> |
|--------------------------------------|----------------------------|

NONOPERATING GAINS (LOSSES):

| | |
|-----------------------------|----------|
| Other NonOperating Activity | (53,348) |
|-----------------------------|----------|

| | |
|---|--------------------------|
| Total NonOperating Gains (Losses), Net | <u>(\$53,348)</u> |
|---|--------------------------|

| | |
|---|----------------------------|
| Income(Loss) Before Oth NonOper. Items | <u>\$36,072,686</u> |
|---|----------------------------|

| | |
|--------------------------|----------------------------|
| Net Income (Loss) | <u>\$36,072,686</u> |
|--------------------------|----------------------------|

Tab 15

Attachment C
Economic Feasibility - 10

Audited Financials

CONSOLIDATED FINANCIAL
STATEMENTS AND SUPPLEMENTARY
INFORMATION

Ascension Health Alliance
Years Ended June 30, 2013 and 2012
With Reports of Independent Auditors

Ascension Health Alliance

Consolidated Financial Statements
and Supplementary Information

Years Ended June 30, 2013 and 2012

Contents

| | |
|---|----|
| Report of Independent Auditors..... | 1 |
| Consolidated Financial Statements | |
| Consolidated Balance Sheets | 3 |
| Consolidated Statements of Operations and Changes in Net Assets | 5 |
| Consolidated Statements of Cash Flows..... | 7 |
| Notes to Consolidated Financial Statements..... | 9 |
| Supplementary Information | |
| Report of Independent Auditors on Supplementary Information | 63 |
| Schedule of Net Cost of Providing Care of Persons Living in Poverty and Community Benefit Programs | 64 |
| Details of Consolidated Balance Sheets: | |
| June 30, 2013 | 65 |
| June 30, 2012 | 69 |
| Details of Consolidated Statements of Operations and Changes in Net Assets: | |
| Year Ended June 30, 2013 | 73 |
| Year Ended June 30, 2012 | 77 |

Report of Independent Auditors

The Board of Directors
 Ascension Health Alliance

We have audited the accompanying consolidated financial statements of Ascension Health Alliance, which comprise the consolidated balance sheets as of June 30, 2013 and 2012, and the related consolidated statements of operations and changes in net assets and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in conformity with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Ascension Health Alliance at June 30, 2013 and 2012, and the consolidated results of their operations and their cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

Adoption of ASU No. 2011-07, Presentation and Disclosure of Patient Service Revenue, Provision for Bad Debts, and the Allowances for Doubtful Accounts for Certain Health Care Entities

As discussed in Note 2 to the consolidated financial statements, Ascension Health Alliance changed the presentation of the provision for bad debts as a result of adopting the amendments to the FASB Accounting Standards Codification resulting from Accounting Standards Update No. 2011-07, *Presentation and Disclosure of Patient Service Revenue, Provision for Bad Debts, and the Allowances for Doubtful Accounts for Certain Health Care Entities*, effective July 1, 2012. Our opinion is not modified with respect to this matter.

Ernst & Young LLP

September 18, 2013

Ascension Health Alliance

Consolidated Balance Sheets

(Dollars in Thousands)

| | June 30, | |
|---|-------------------|-------------------|
| | 2013 | 2012 |
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 754,622 | \$ 306,469 |
| Short-term investments | 113,955 | 216,914 |
| Accounts receivable, less allowance for doubtful accounts (\$1,351,660 and \$1,113,255 at June 30, 2013 and 2012, respectively) | 2,361,809 | 1,927,222 |
| Inventories | 309,074 | 218,598 |
| Due from brokers (see Notes 4 and 5) | 178,380 | 789,271 |
| Estimated third-party payor settlements | 119,379 | 159,871 |
| Other (see Notes 4 and 5) | 1,035,026 | 752,348 |
| Total current assets | 4,872,245 | 4,370,693 |
| Long-term investments (see Notes 4 and 5) | 14,164,185 | 10,468,457 |
| Property and equipment, net | 8,546,873 | 6,473,918 |
| Other assets: | | |
| Investment in unconsolidated entities | 628,772 | 943,747 |
| Capitalized software costs, net | 728,613 | 642,596 |
| Other | 1,106,683 | 876,483 |
| Total other assets | 2,464,068 | 2,462,826 |
| Total assets | \$ 30,047,371 | \$ 23,775,894 |

| | June 30, | |
|--|---------------|---------------|
| | 2013 | 2012 |
| Liabilities and net assets | | |
| Current liabilities: | | |
| Current portion of long-term debt | \$ 90,442 | \$ 45,363 |
| Long-term debt subject to short-term remarketing arrangements* | 1,187,125 | 1,094,425 |
| Accounts payable and accrued liabilities | 2,348,401 | 1,979,160 |
| Estimated third-party payor settlements | 456,314 | 457,030 |
| Due to brokers (see Notes 4 and 5) | 493,420 | 880,613 |
| Current portion of self-insurance liabilities | 210,115 | 206,057 |
| Other (see Notes 4 and 5) | 644,084 | 435,805 |
| Total current liabilities | 5,429,901 | 5,098,453 |
| Noncurrent liabilities: | | |
| Long-term debt (senior and subordinated) | 5,278,866 | 3,655,406 |
| Self-insurance liabilities | 553,706 | 518,995 |
| Pension and other postretirement liabilities | 554,368 | 492,366 |
| Other (see Notes 4 and 5) | 1,099,362 | 1,087,782 |
| Total noncurrent liabilities | 7,486,302 | 5,754,549 |
| Total liabilities | 12,916,203 | 10,853,002 |
| Net assets: | | |
| Unrestricted: | | |
| Controlling interest | 14,986,302 | 11,836,414 |
| Noncontrolling interests | 1,592,356 | 647,236 |
| Unrestricted net assets | 16,578,658 | 12,483,650 |
| Temporarily restricted | 377,555 | 336,027 |
| Permanently restricted | 174,955 | 103,215 |
| Total net assets | 17,131,168 | 12,922,892 |
| Total liabilities and net assets | \$ 30,047,371 | \$ 23,775,894 |

*Consists of variable rate demand bonds with put options that may be exercised at the option of the bondholders, with stated repayment installments through 2047, as well as certain serial mode bonds with scheduled remarketing/mandatory tender dates occurring prior to June 30, 2014. In the event that bonds are not remarketed upon the exercise of put options or the scheduled mandatory tenders, management would utilize other sources to access the necessary liquidity. Potential sources include liquidating investments, drawing upon the \$1 billion line of credit, and issuing commercial paper. The commercial paper program is supported by the \$1 billion line of credit.

The accompanying notes are an integral part of the consolidated financial statements.

Ascension Health Alliance

Consolidated Statements of Operations
and Changes in Net Assets
(Dollars in Thousands)

| | Year Ended June 30, | |
|---|---------------------|---------------|
| | 2013 | 2012 |
| Operating revenue: | | |
| Net patient service revenue | \$ 16,912,410 | \$ 15,297,559 |
| Less provision for doubtful accounts | 1,172,863 | 972,171 |
| Net patient service revenue, less provision for doubtful accounts | 15,739,547 | 14,325,388 |
| Other revenue | 1,357,663 | 967,252 |
| Total operating revenue | 17,097,210 | 15,292,640 |
| Operating expenses: | | |
| Salaries and wages | 7,247,681 | 6,544,753 |
| Employee benefits | 1,581,587 | 1,426,722 |
| Purchased services | 1,030,574 | 734,396 |
| Professional fees | 1,128,880 | 1,021,582 |
| Supplies | 2,427,714 | 2,260,901 |
| Insurance | 115,521 | 100,834 |
| Interest | 150,877 | 131,310 |
| Depreciation and amortization | 755,305 | 662,362 |
| Other | 2,185,015 | 1,782,172 |
| Total operating expenses before impairment, restructuring, and nonrecurring (losses) gains, net | 16,623,154 | 14,665,032 |
| Income from operations before self-insurance trust fund investment return and impairment, restructuring and nonrecurring (losses) gains, net | 474,056 | 627,608 |
| Self-insurance trust fund investment return | 34,985 | 17,197 |
| Impairment, restructuring, and nonrecurring (losses) gains, net | (111,786) | 286,046 |
| Income from operations | 397,255 | 930,851 |
| Nonoperating gains (losses): | | |
| Investment return | 737,057 | (135,605) |
| Loss on extinguishment of debt | (4,079) | (2,813) |
| Gain (loss) on interest rate swaps | 61,202 | (74,846) |
| Income from unconsolidated entities | 8,544 | 8,802 |
| Contributions from business combinations, net | 2,021,963 | 326,333 |
| Other | (77,269) | (69,221) |
| Total nonoperating gains, net | 2,747,418 | 52,650 |
| Excess of revenues and gains over expenses and losses | 3,144,673 | 983,501 |
| Less noncontrolling interests | 131,184 | 13,154 |
| Excess of revenues and gains over expenses and losses attributable to controlling interest | 3,013,489 | 970,347 |

Continued on next page.

Ascension Health Alliance

Consolidated Statements of Operations
and Changes in Net Assets (continued)
(Dollars in Thousands)

| | Year Ended June 30, | |
|--|---------------------|---------------|
| | 2013 | 2012 |
| Unrestricted net assets, controlling interest: | | |
| Excess of revenues and gains over expenses and losses | \$ 3,013,489 | \$ 970,347 |
| Transfers to sponsors and other affiliates, net | (10,962) | (15,189) |
| Contributed net assets | (1,050) | (400) |
| Net assets released from restrictions for property acquisitions | 67,418 | 68,892 |
| Pension and other postretirement liability adjustments | 77,011 | (439,662) |
| Change in unconsolidated entities' net assets | 23,295 | (15,890) |
| Other | 4,624 | 9,206 |
| Increase in unrestricted net assets, controlling interest, before loss from discontinued operations | 3,173,825 | 577,304 |
| Loss from discontinued operations | (23,937) | (73,521) |
| Increase in unrestricted net assets, controlling interest | 3,149,888 | 503,783 |
| Unrestricted net assets, noncontrolling interests: | | |
| Excess of revenues and gains over expenses and losses | 131,184 | 13,154 |
| Distributions of capital | (829,989) | (575,618) |
| Contributions of capital | 1,579,187 | 1,166,961 |
| Contributions from business combinations | 64,738 | — |
| Increase in unrestricted net assets, noncontrolling interests | 945,120 | 604,497 |
| Temporarily restricted net assets, controlling interest: | | |
| Contributions and grants | 89,220 | 100,880 |
| Investment return | 17,232 | (638) |
| Net assets released from restrictions | (110,213) | (104,028) |
| Contributions from business combinations | 44,201 | 14,764 |
| Other | 1,088 | (6,514) |
| Increase in temporarily restricted net assets, controlling interest | 41,528 | 4,464 |
| Permanently restricted net assets, controlling interest: | | |
| Contributions | 2,664 | 5,082 |
| Investment return | 1,598 | (242) |
| Contributions from business combinations | 67,846 | 1,573 |
| Other | (368) | (2,642) |
| Increase in permanently restricted net assets, controlling interest | 71,740 | 3,771 |
| Increase in net assets | 4,208,276 | 1,116,515 |
| Net assets, beginning of year | 12,922,892 | 11,806,377 |
| Net assets, end of year | \$ 17,131,168 | \$ 12,922,892 |

The accompanying notes are an integral part of the consolidated financial statements.

Ascension Health Alliance

Consolidated Statements of Cash Flows

(Dollars in Thousands)

| | Year Ended June 30, | |
|--|---------------------|--------------|
| | 2013 | 2012 |
| Operating activities | | |
| Increase in net assets | \$ 4,208,276 | \$ 1,116,515 |
| Adjustments to reconcile increase in net assets to net cash provided by (used in) operating activities: | | |
| Depreciation and amortization | 755,305 | 662,362 |
| Amortization of bond premiums | (13,948) | (10,663) |
| Loss on extinguishment of debt | 4,079 | 2,813 |
| Provision for doubtful accounts | 1,177,889 | 972,171 |
| Pension and other postretirement liability adjustments | (77,011) | 439,662 |
| Contributed net assets | 1,050 | 400 |
| Contributions from business combinations | (1,742,900) | (305,162) |
| Interest, dividends, and net (gains) losses on investments | (790,871) | 119,288 |
| Change in market value of interest rate swaps | (61,349) | 77,568 |
| Deferred gain on interest rate swaps | (303) | (303) |
| Gain on sale of assets, net | (2,986) | (6,749) |
| Impairment and nonrecurring expenses | 17,259 | 45,956 |
| Contribution of noncontrolling interest in CHIMCO Alpha Fund, LLC | — | (440,015) |
| Transfers to sponsor and other affiliates, net | 10,962 | 15,189 |
| Restricted contributions, investment return, and other | (99,133) | (117,621) |
| Other restricted activity | 17,610 | (6,280) |
| Nonoperating depreciation expense | 317 | 308 |
| (Increase) decrease in: | | |
| Short-term investments | 212,560 | 35,298 |
| Accounts receivable | (1,173,962) | (1,138,644) |
| Inventories and other current assets | (205,051) | 244,426 |
| Due from brokers | 610,891 | (83,976) |
| Investments classified as trading | (959,834) | (983,483) |
| Other assets | (182,272) | (11,759) |
| Increase (decrease) in: | | |
| Accounts payable and accrued liabilities | (21,721) | 48,504 |
| Estimated third-party payor settlements, net | 29,225 | 28,192 |
| Due to brokers | (387,193) | (277,720) |
| Other current liabilities | 92,673 | (288,178) |
| Self-insurance liabilities | (15,342) | (45,390) |
| Other noncurrent liabilities | (154,292) | (351,740) |
| Net cash provided by (used in) continuing operating activities | 1,249,928 | (259,031) |
| Net cash (used in) provided by and adjustments to reconcile change in assets for discontinued operations | (11,301) | 111,046 |
| Net cash provided by (used in) operating activities | 1,238,627 | (147,985) |

Continued on next page.

Ascension Health Alliance

Consolidated Statements of Cash Flows (continued)
(Dollars in Thousands)

| | Year Ended June 30, | |
|--|---------------------|--------------|
| | 2013 | 2012 |
| Investing activities | | |
| Property, equipment, and capitalized software additions, net | \$ (901,286) | \$ (840,553) |
| Proceeds from sale of property and equipment | 26,321 | 2,029 |
| Net cash used in investing activities | (874,965) | (838,524) |
| Financing activities | | |
| Issuance of long-term debt | 1,228,995 | 1,832,269 |
| Repayment of long-term debt | (1,236,472) | (1,779,632) |
| Decrease in assets under bond indenture agreements | 20,577 | 17,513 |
| Transfers to sponsors and other affiliates, net | (27,742) | (2,639) |
| Restricted contributions, investment return, and other | 99,133 | 117,621 |
| Net cash provided by financing activities | 84,491 | 185,132 |
| Net increase (decrease) in cash and cash equivalents | 448,153 | (801,377) |
| Cash and cash equivalents at beginning of year | 306,469 | 1,107,846 |
| Cash and cash equivalents at end of year | \$ 754,622 | \$ 306,469 |

The accompanying notes are an integral part of the consolidated financial statements.

Ascension Health Alliance

Notes to Consolidated Financial Statements (Dollars in Thousands)

June 30, 2013

1. Organization and Mission

Organizational Structure

Ascension Health Alliance is a Missouri nonprofit corporation formed on September 13, 2011. Ascension Health Alliance is the sole corporate member and parent organization of Ascension Health, a Catholic national health system consisting primarily of nonprofit corporations that own and operate local healthcare facilities, or Health Ministries, located in 23 of the United States and the District of Columbia.

In addition to serving as the sole corporate member of Ascension Health, Ascension Health Alliance serves as the member or shareholder of various other subsidiaries, including Ascension Health Global Mission; Ascension Health Insurance, Ltd. (AHIL); Ascension Health Resource and Supply Management Group, LLC (The Resource Group); Clinical Holdings Corporation; Catholic Healthcare Investment Management Company (CHIMCO); CHIMCO Alpha Fund, LLC; Ascension Health Ventures, LLC; Ascension Health Leadership Academy, LLC; Ascension Health – IS, Inc. (AHIS); AHV Holding Company, LLC; and AH Holdings, LLC. Ascension Health Alliance and its member organizations are referred to collectively as the System.

Sponsorship

Ascension Health Alliance is sponsored by Ascension Health Ministries, a Public Juridic Person. The Participating Entities of Ascension Health Ministries are the Daughters of Charity of St. Vincent de Paul in the United States, St. Louise Province; the Congregation of St. Joseph; the Congregation of the Sisters of St. Joseph of Carondelet; the Congregation of Alexian Brothers of the Immaculate Conception Province, Inc. – American Province; and the Sisters of the Sorrowful Mother of the Third Order of St. Francis of Assisi – US/Caribbean Province. As more fully described in the Organizational Changes note, Marian Health System, which was previously sponsored by the Sisters of the Sorrowful Mother of the Third Order of St. Francis of Assisi – US/Caribbean Province, became part of Ascension Health on April 1, 2013. In addition, Alexian Brothers Health System, which was previously sponsored by the Congregation of Alexian Brothers of the Immaculate Conception Province, Inc. – American Province, became part of Ascension Health on January 1, 2012.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)

(Dollars in Thousands)

1. Organization and Mission (continued)

Mission

The System directs its governance and management activities toward strong, vibrant, Catholic Health Ministries united in service and healing, and dedicates its resources to spiritually centered care which sustains and improves the health of the individuals and communities it serves. In accordance with the System's mission of service to those persons living in poverty and other vulnerable persons, each Health Ministry accepts patients regardless of their ability to pay. The System uses four categories to identify the resources utilized for the care of persons living in poverty and community benefit programs:

- Traditional charity care includes the cost of services provided to persons who cannot afford healthcare because of inadequate resources and/or who are uninsured or underinsured.
- Unpaid cost of public programs, excluding Medicare, represents the unpaid cost of services provided to persons covered by public programs for persons living in poverty and other vulnerable persons.
- Cost of other programs for persons living in poverty and other vulnerable persons includes unreimbursed costs of programs intentionally designed to serve the persons living in poverty and other vulnerable persons of the community, including substance abusers, the homeless, victims of child abuse, and persons with acquired immune deficiency syndrome.
- Community benefit consists of the unreimbursed costs of community benefit programs and services for the general community, not solely for the persons living in poverty, including health promotion and education, health clinics and screenings, and medical research.

Discounts are provided to all uninsured patients, including those with the means to pay. Discounts provided to those patients who did not qualify for assistance under charity care guidelines are not included in the cost of providing care of persons living in poverty and community benefit programs. The cost of providing care to persons living in poverty and community benefit programs is estimated by reducing charges forgone by a factor derived from the ratio of each entity's total operating expenses to the entity's billed charges for patient care.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

1. Organization and Mission (continued)

Certain costs such as graduate medical education and certain other activities are excluded from total operating expenses for purposes of this computation.

The amount of traditional charity care provided, determined on the basis of cost, was \$524,605 and \$466,916 for the years ended June 30, 2013 and 2012, respectively. The amount of unpaid cost of public programs, cost of other programs for persons living in poverty and other vulnerable persons, and community benefit cost is reported in the accompanying supplementary information.

2. Significant Accounting Policies**Principles of Consolidation**

All corporations and other entities for which operating control is exercised by the System or one of its member corporations are consolidated, and all significant inter-entity transactions have been eliminated in consolidation. Investments in entities where the System does not have operating control are recorded under the equity or cost method of accounting. Income from unconsolidated entities is included in consolidated excess of revenues and gains over expenses and losses in the accompanying Consolidated Statements of Operations and Changes in Net Assets as follows:

| | Year Ended June 30, | |
|-------------------------|----------------------------|-------------|
| | 2013 | 2012 |
| Other revenue | \$ 105,173 | \$ 81,329 |
| Nonoperating gains, net | 8,544 | 8,802 |

Use of Estimates

Management has made estimates and assumptions that affect the reported amounts of certain assets, liabilities, revenues, and expenses. Actual results could differ from those estimates.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**2. Significant Accounting Policies (continued)****Fair Value of Financial Instruments**

Carrying values of financial instruments classified as current assets and current liabilities approximate fair value. The fair values of other financial instruments are disclosed in the Fair Value Measurements note.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash and interest-bearing deposits with original maturities of three months or less.

Short-Term Investments

Short-term investments consist of investments with original maturities exceeding three months and up to one year.

Inventories

Inventories, consisting primarily of medical supplies and pharmaceuticals, are stated at the lower of cost or market value using first-in, first-out (FIFO) or a methodology that closely approximates FIFO.

Long-Term Investments and Investment Return

Investments, excluding investments in unconsolidated entities, are measured at fair value, are classified as trading securities, and include pooled short-term investment funds; U.S. government, state, municipal and agency obligations; corporate and foreign fixed income securities; asset-backed securities; and equity securities. Investments also include alternative investments and other investments which are valued based on the net asset value of the investments, as further discussed in the Fair Value Measurements note. Investments also include derivatives held by the Alpha Fund, also measured at fair value, as discussed in the Pooled Investment Fund note.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**2. Significant Accounting Policies (continued)**

Long-term investments include assets limited as to use of approximately \$1,313,000 and \$916,000, at June 30, 2013 and 2012, respectively, comprised primarily of investments placed in trust and held by captive insurance companies for the payment of self-insured claims and investments which are limited as to use, as designated by donors.

Purchases and sales of investments are accounted for on a trade-date basis. Investment returns consist of dividends, interest, and gains and losses. The cost of substantially all securities sold is based on the average cost method. Investment returns on investments, excluding returns of self-insurance trust funds, are reported as nonoperating gains (losses) in the Consolidated Statements of Operations and Changes in Net Assets, unless the return is restricted by donor or law. Investment returns of self-insurance trust funds are reported as a separate component of income from operations in the Consolidated Statements of Operations and Changes in Net Assets.

Property and Equipment

Property and equipment are stated at cost or, if donated, at fair market value at the date of the gift. A summary of property and equipment at June 30, 2013 and 2012, is as follows:

| | June 30, 2013 | 2012 |
|-----------------------------------|------------------|--------------|
| Land and improvements | \$ 870,810 | \$ 653,848 |
| Building and equipment | 14,756,936 | 12,917,263 |
| | 15,627,746 | 13,571,111 |
| Less accumulated depreciation | 7,567,936 | 7,378,499 |
| | 8,059,810 | 6,192,612 |
| Construction-in-progress | 487,063 | 281,306 |
| Total property and equipment, net | \$ 8,546,873 | \$ 6,473,918 |

Depreciation is determined on a straight-line basis over the estimated useful lives of the related assets. Depreciation expense in 2013 and 2012 was \$640,232 and \$570,198, respectively.

Several capital projects have remaining construction and related equipment purchase commitments of approximately \$294,000.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

2. Significant Accounting Policies (continued)**Intangible Assets**

Intangible assets primarily consist of goodwill and capitalized computer software costs, including internally developed software. Costs incurred in the development and installation of internal use software are expensed or capitalized depending on whether they are incurred in the preliminary project stage, application development stage, or post-implementation stage.

Intangible assets are included in the Consolidated Balance Sheets as presented in the table that follows. Capitalized software costs in the table below include software in progress of \$99,048 and \$362,336 at June 30, 2013 and 2012, respectively:

| | June 30, | |
|--|--------------|--------------|
| | 2013 | 2012 |
| Capitalized software costs | \$ 1,423,556 | \$ 1,210,729 |
| Less accumulated amortization | 694,943 | 568,133 |
| Capitalized software costs, net | 728,613 | 642,596 |
| Goodwill | 130,306 | 123,707 |
| Other, net | 71,439 | 26,205 |
| Intangible assets included in other assets | 201,745 | 149,912 |
| Total intangible assets, net | \$ 930,358 | \$ 792,508 |

Intangible assets whose lives are indefinite, primarily goodwill, are not amortized and are evaluated for impairment at least annually, while intangible assets with definite lives, primarily capitalized computer software costs, are amortized over their expected useful lives. Amortization expense for these intangible assets in 2013 and 2012 was \$113,126 and \$89,704, respectively.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**2. Significant Accounting Policies (continued)**

During the year ended June 30, 2010, the System began a significant multi-year, System-wide enterprise resource planning project, including information technology and process standardization (Symphony), which is expected to continue through fiscal year 2016. The project is anticipated to result in a transition to a common software product for various finance, information technology, procurement, and human resources management processes, including standardization of those processes throughout the System. Capitalized costs of Symphony were approximately \$301,000 and \$279,000 at June 30, 2013 and 2012, respectively, and are included in capitalized software costs in the preceding table. Certain costs of this project were also expensed. Beginning September 1, 2012, the software associated with Symphony was considered substantially complete and ready for its intended use and is amortized on a straight-line basis over its expected useful life. Accumulated amortization of Symphony was \$25,000 at June 30, 2013. See the Impairment, Restructuring, and Nonrecurring Gains (Losses) discussion below for additional information about costs associated with Symphony.

Noncontrolling Interests

The consolidated financial statements include all assets, liabilities, revenues, and expenses of entities that are controlled by the System and therefore consolidated. Noncontrolling interests in the Consolidated Balance Sheets represent the portion of net assets owned by entities outside the System, for those entities in which the System's ownership interest is less than 100%.

Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are those assets whose use by the System has been limited by donors to a specific time period or purpose. Permanently restricted net assets consist of gifts with corpus values that have been restricted by donors to be maintained in perpetuity, which include endowment funds. Temporarily restricted net assets and earnings on permanently restricted net assets, including earnings on endowment funds, are used in accordance with the donors' wishes, primarily to purchase equipment and to provide charity care and other health and educational services. Contributions with donor-imposed restrictions that are met in the same reporting period are reported as unrestricted.

Temporarily and permanently restricted net assets consist solely of controlling interests of the System.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**2. Significant Accounting Policies (continued)****Performance Indicator**

The performance indicator is the excess of revenues and gains over expenses and losses. Changes in unrestricted net assets that are excluded from the performance indicator primarily include pension and other postretirement liability adjustments, transfers to or from sponsors and other affiliates, net assets released from restrictions for property acquisitions, change in unconsolidated entities' net assets, cumulative effect of a change in accounting principle, discontinued operations, and contributions received of property and equipment.

Operating and Nonoperating Activities

The System's primary mission is to meet the healthcare needs in its market areas through a broad range of general and specialized healthcare services, including inpatient acute care, outpatient services, long-term care, and other healthcare services. Activities directly associated with the furtherance of this purpose are considered to be operating activities. Other activities that result in gains or losses peripheral to the System's primary mission are considered to be nonoperating.

Net Patient Service Revenue, Accounts Receivable, and Allowance for Doubtful Accounts

Net patient service revenue is reported at the estimated realizable amounts from patients, third-party payors, and others for services provided and includes estimated retroactive adjustments under reimbursement agreements with third-party payors. Revenue under certain third-party payor agreements is subject to audit, retroactive adjustments, and significant regulatory actions. Provisions for third-party payor settlements and adjustments are estimated in the period the related services are provided and adjusted in future periods as additional information becomes available and as final settlements are determined.

Laws and regulations governing the Medicare and Medicaid programs are complex and subject to interpretation. As a result, there is at least a possibility that recorded estimates will change by a material amount in the near term. Adjustments to revenue related to prior periods increased net patient service revenue by \$48,997 and \$146,535 for the years ended June 30, 2013 and 2012, respectively.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

2. Significant Accounting Policies (continued)

The percentage of net patient service revenue, less provision for doubtful accounts earned by payor for the years ended June 30, 2013 and 2012, is as follows:

| | June 30, | |
|--------------------|-------------|-------------|
| | 2013 | 2012 |
| Medicare | 37% | 38% |
| Medicaid | 11 | 11 |
| Third-party payors | 44 | 41 |
| Self-pay | 8 | 10 |
| | 100% | 100% |

The System grants credit without collateral to its patients, most of whom are local residents and are insured under third-party payor arrangements. Significant concentrations of accounts receivable, less allowance for doubtful accounts, at June 30, 2013 and 2012, are as follows:

| | June 30, | |
|--------------------|-------------|-------------|
| | 2013 | 2012 |
| Medicare | 22% | 20% |
| Medicaid | 8 | 10 |
| Third-party payors | 43 | 44 |
| Self-pay | 27 | 26 |
| | 100% | 100% |

The provision for doubtful accounts is based upon management's assessment of expected net collections considering economic conditions, historical experience, trends in healthcare coverage, and other collection indicators. Periodically throughout the year, management assesses the adequacy of the allowance for doubtful accounts based upon historical write-off experience by payor category, including those amounts not covered by insurance. The results of this review are then used to make any modifications to the provision for doubtful accounts to establish an appropriate allowance for doubtful accounts. After satisfaction of amounts due from insurance and reasonable efforts to collect from the patient have been exhausted, the System follows established guidelines for placing certain past-due patient balances with collection agencies, subject to the terms of certain restrictions on collection efforts as determined by the System.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)

*(Dollars in Thousands)***2. Significant Accounting Policies (continued)**

Accounts receivable are written off after collection efforts have been followed in accordance with the System's policies. See Adoption of New Accounting Standards section for change in accounting presentation of provision for doubtful accounts in the accompanying Consolidated Statements of Operations and Changes in Net Assets.

The methodology for determining the allowance for doubtful accounts and related write-offs on uninsured patient accounts has remained consistent with the prior year. The System has not experienced material changes in write-off trends and has not materially changed its charity care policy since June 30, 2012.

Impairment, Restructuring, and Nonrecurring Gains (Losses)

Long-lived assets are reviewed for impairment whenever events or business conditions indicate the carrying amount of such assets may not be fully recoverable. Initial assessments of recoverability are based on estimates of undiscounted future net cash flows associated with an asset or group of assets. Where impairment is indicated, the carrying amount of these long-lived assets is reduced to fair value based on future discounted net cash flows or other estimates of fair value.

Nonrecurring expenses associated with Symphony include project management and process re-engineering costs, amortization expense for those Health Ministries not yet on Symphony, as well as costs to establish a shared service center and develop a business intelligence data warehouse. Costs associated with product deployment are recorded as nonrecurring gains (losses), and costs associated with product support are recorded as recurring operating expenses.

During the year ended June 30, 2013, the System recorded total impairment, restructuring, and nonrecurring losses, net of \$111,786. This amount was comprised primarily of \$116,386 of nonrecurring expenses associated with Symphony, one-time termination benefits and other restructuring expenses of \$61,677, and impairment and other nonrecurring expenses of \$6,040, partially offset by pension curtailment gains of \$72,317, as discussed in Retirement Plans note.

During the year ended June 30, 2012, the System recorded total impairment, restructuring and nonrecurring gains, net of \$286,046. This amount was comprised primarily of pension curtailment gains of \$402,402, as discussed in the Retirement Plans note, partially offset by long-lived asset impairments and restructuring charges of \$60,761 and \$55,595 of nonrecurring expenses associated with Symphony.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**2. Significant Accounting Policies (continued)****Amortization**

Bond issuance costs, discounts, and premiums are amortized over the term of the bonds using a method approximating the effective interest method.

Capitalized software, including internally developed software, is amortized on a straight-line basis over the expected useful life of the software.

Income Taxes

The member healthcare entities of the System are primarily tax-exempt organizations under Internal Revenue Code Section 501(c)(3) or Section 501(c)(2), and their related income is exempt from federal income tax under Section 501(a).

Regulatory Compliance

Various federal and state agencies have initiated investigations regarding reimbursement claimed by certain members of the System. The investigations are in various stages of discovery, and the ultimate resolution of these matters, including the liabilities, if any, cannot be readily determined; however, in the opinion of management, the results of the investigations will not have a material adverse impact on the consolidated financial statements of the System.

Reclassifications

Certain reclassifications were made to the 2012 accompanying consolidated financial statements to conform to the 2013 presentation.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**2. Significant Accounting Policies (continued)****Adoption of New Accounting Standards**

In July 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2011-07, *Presentation and Disclosure of Patient Service Revenue, Provision for Bad Debts, and the Allowance for Doubtful Accounts for Certain Health Care Entities*. This accounting standards update requires healthcare entities that recognize significant amounts of patient service revenue at the time services are rendered to present the provision for doubtful accounts related to patient service revenue adjacent to patient service revenue in the Consolidated Statement of Operations and Changes in Net Assets rather than as an operating expense. Additional disclosures relating to sources of patient service revenue and the allowance for doubtful accounts are also required. This new guidance is effective for fiscal years and interim periods within those fiscal years beginning after December 15, 2011.

The System recognizes patient service revenue at the time services are rendered, even though the patient's ability to pay may not be completely assessed at that time. The System adopted this guidance as of July 1, 2012, and retrospectively applied the presentation requirements to all periods presented. Based on an assessment at the reporting entity level, the adoption of this guidance resulted in the reclassification of the System's provision for doubtful accounts for the year ended June 30, 2012, decreasing total operating revenue and total operating expenses before impairment, restructuring, and nonrecurring losses, net by \$972,171.

Subsequent Events

The System evaluates the impact of subsequent events, which are events that occur after the Consolidated Balance Sheet date but before the consolidated financial statements are issued, for potential recognition in the consolidated financial statements as of the Consolidated Balance Sheet date. For the year ended June 30, 2013, the System evaluated subsequent events through September 18, 2013, representing the date on which the accompanying audited consolidated financial statements were issued. During this period, there were no material subsequent events that required recognition or disclosure in the accompanying consolidated financial statements.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**3. Organizational Changes****Business Combinations***Marian Health System*

Effective April 1, 2013, Ascension Health, a subsidiary of the System, became the sole corporate member, through a non-cash business combination transaction, of three regional health systems that formerly comprised Marian Health System, Inc. (Marian Health System): Via Christi Health, Inc. (Via Christi Health), based in Wichita, Kansas; Ministry Health Care, Inc. (Ministry Health Care), based in Milwaukee, Wisconsin; and St. John Health System, Inc. (St. John Health), based in Tulsa, Oklahoma (collectively, the Marian Systems). Prior to this transaction, Marian Health System was the sole corporate member of Ministry Health Care and St. John Health, while Ascension Health and Marian Health System were the two corporate members of Via Christi Health.

Prior to April 1, 2013, the System accounted for its 50% interest in Via Christi Health under the equity method of accounting. The System's investment in Via Christi Health at March 31, 2013 and June 30, 2012, was \$545,018 and \$493,105, respectively, which amounts were reported in the Consolidated Balance Sheets at those dates in investment in unconsolidated entities. Of these amounts, \$28,101 at March 31, 2013, and \$30,321 at June 30, 2012, represented the difference between the amount at which the System's investment in Via Christi Health was carried and its interest in the underlying net assets of Via Christi Health, related to the excess of fair value of Via Christi Health property and equipment and long-term debt over their carrying values at the date the System received its interest in Via Christi Health. Via Christi Health's total assets and total liabilities were \$1,706,258 and \$712,757 at June 30, 2012.

For the year ended June 30, 2013, the System's excess of revenues and gains over expenses and losses included \$34,141, representing the System's share of Via Christi Health's excess of revenues over expenses prior to the business combination transaction on April 1, 2013. The System's investment in Via Christi Health of \$545,018 at March 31, 2013, was derecognized on April 1, 2013, in conjunction with the accounting for the business combination transaction.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)

*(Dollars in Thousands)***3. Organizational Changes (continued)**

Preliminary fair value adjustments for the business combination have been recorded in the accompanying consolidated financial statements as of June 30, 2013. The valuation of net assets is expected to be completed during fiscal 2014. The following table summarizes the April 1, 2013, fair values of the Marian Systems' net assets, by major type.

| | |
|---|---------------------|
| Net working capital | \$ 557,274 |
| Intangible assets, including capitalized software | 135,819 |
| Property and equipment | 1,950,739 |
| Assets limited as to use | 1,126,259 |
| Investments and other long-term assets | 1,125,652 |
| Noncurrent liabilities assumed | (2,144,948) |
| Subtotal | 2,750,795 |
| Less: March 31, 2013 Investment in Via Christi Health | (545,018) |
| Fair value of net assets | <u>\$ 2,205,777</u> |

The fair value of net assets of \$2,205,777 in the preceding table was recognized in the Consolidated Statement of Operations and Changes in Net Assets for the year ended June 30, 2013, as a nonoperating contribution from business combinations of \$2,028,992; contributions of temporarily and permanently restricted net assets of \$44,201 and \$67,846, respectively; and contributions of noncontrolling interests of \$64,738.

For the three months ended June 30, 2013, the System recognized revenues of the Marian Systems of \$1,049,259, and an excess of revenues and gains over expenses and losses of the Marian Systems of \$56,670, of which \$55,542 was attributable to controlling interest, with the remaining attributable to noncontrolling interests. Additionally, for the three months ended June 30, 2013, the System recognized an increase in unrestricted net assets – controlling interests, excluding the excess of revenues and gains over expenses and losses of \$56,670 above, of \$53,801; an increase in unrestricted net assets – noncontrolling interests of \$823; an increase in temporarily restricted net assets of \$915; and a decrease in permanently restricted net assets of \$56.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

3. Organizational Changes (continued)

The following unaudited pro forma financial information presents the combined results of operations of the System and the Marian Systems for the years ended June 30, 2013 and 2012, as though the April 1, 2013, business combination transaction had occurred on July 1, 2011. This pro forma financial information is not necessarily indicative of the results of operations that would have occurred had the System and the Marian Systems constituted a single entity during those periods, nor is it necessarily indicative of future operating results.

| | Year Ended June 30, | |
|--|----------------------------|---------------|
| | 2013 | 2012 |
| Total operating revenue | \$ 20,566,255 | \$ 19,442,796 |
| Excess of revenues and gains over expenses and losses | 1,177,338 | 3,129,905 |
| Increase in unrestricted net assets – controlling interest | 1,307,542 | 2,678,973 |
| Increase in unrestricted net assets – noncontrolling interests | 879,585 | 672,035 |
| Increase in temporarily restricted net assets | 5,856 | 47,234 |
| Increase in permanently restricted net assets | 7,945 | 70,485 |

The excess of revenues and gains over expenses and losses and the increase in unrestricted net assets – controlling interest for the year ended June 30, 2012, in the table above include the nonoperating contribution from business combination of \$2,028,992 reflected in the Consolidated Statement of Operations and Changes in Net Assets for the year ended June 30, 2013, to reflect the April 1, 2013, business combination as if it had occurred on July 1, 2011. The pro forma excess of revenues and gains over expenses and losses above includes certain adjustments attributable to the April 1, 2013, business combination transaction.

In addition, the increases in unrestricted net assets – controlling interest, temporarily restricted net assets, and permanently restricted net assets for the year ended June 30, 2012, in the table above include the contributions from business combinations reflected in the contributions of noncontrolling interests and temporarily and permanently restricted net assets of \$64,738, \$44,201, and \$67,846, respectively. The preceding amounts are also reflected in the Consolidated Statement of Operations and Changes in Net Assets for the year ended June 30, 2013, to reflect the April 1, 2013, business combination as if it had occurred on July 1, 2011.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**3. Organizational Changes (continued)***Alexian Brothers Health System*

Effective January 1, 2012, Ascension Health, a subsidiary of the System, became sole corporate member of Alexian Brothers Health System (Alexian Brothers), a Catholic healthcare system that operates acute and specialty care hospitals, ambulatory care clinics, physician practices, and senior living facilities in Illinois, Missouri, Tennessee, and Wisconsin. This transaction resulted in a net increase to unrestricted net assets of \$326,333, reflected as contributions from business combinations, net in the Consolidated Statement of Operations and Changes in Net Assets during the year ended June 30, 2012. Furthermore, this addition resulted in a contribution of restricted net assets of \$16,337, included in other changes in net assets in the Consolidated Statement of Operations and Changes in Net Assets for the year ended June 30, 2012.

Divestitures and Discontinued Operations

On May 1, 2013, the System entered into a definitive agreement with HCA Midwest Health System to sell St. Joseph and St. Mary's Medical Centers and other Carondelet Health subsidiaries in Kansas City, Missouri (Carondelet Health – Kansas City). This transaction is expected to close in fiscal year 2014. The operations of Carondelet Health – Kansas City are reflected in the System's consolidated financial statements as discontinued operations. The assets and liabilities of Carondelet Health – Kansas City are classified as held for sale in other assets and other liabilities, respectively, in the System's consolidated financial statements.

Effective October 1, 2011, Seton Health System, Inc. (Seton Health) in Troy, New York, separated from the System and became part of a newly formed nonprofit healthcare organization that operates in the state of New York. The operations of Seton Health are reflected in the System's consolidated financial statements as discontinued operations.

The System reported a decrease in net assets from discontinued operations of \$23,937 for the year ended June 30, 2013, representing the decrease in net assets related to the separation of Carondelet Health – Kansas City and the deficit of revenues over expenses for previously discontinued lines of business in Michigan. These entities had recorded operating revenues totaling \$303,430 during the period that they were operational during the year ended June 30, 2013.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**3. Organizational Changes (continued)**

The System reported a decrease in net assets from discontinued operations of \$73,521 for the year ended June 30, 2012, representing the decrease of net assets related to the separation of Seton Health, the deficit of revenues over expenses for Carondelet Health – Kansas City and for previously discontinued lines of business in Michigan. These entities had recorded operating revenues totaling \$354,486 during the period that they were operational during the year ended June 30, 2012.

4. Pooled Investment Fund

Prior to April 2012, the System held a significant portion of its investments in the Ascension Legacy Portfolio (formerly the Health System Depository, or HSD), an investment pool of funds in which the System and a limited number of nonprofit healthcare providers participated. In April 2012, a significant portion of the assets in the Ascension Legacy Portfolio was transferred to the CHIMCO Alpha Fund, LLC (Alpha Fund), a limited liability company organized in the state of Delaware.

At June 30, 2013 and 2012, a significant portion of the System's investments consists of the System's interest in the Alpha Fund. Certain System assets continue to be held through the Ascension Legacy Portfolio, and subsequent to April 2012, the Ascension Legacy Portfolio no longer holds assets for unrelated entities. Additional System investments include those held and managed by the Health Ministries' consolidated foundations.

The Alpha Fund includes the investment interests of the System and other Alpha Fund members. CHIMCO manages and serves as the manager and primary investment advisor of the Alpha Fund, overseeing the investment strategies offered to the Alpha Fund's members. The System began consolidating the Alpha Fund in April 2012.

The portion of the Alpha Fund's net assets representing interests held by entities other than the System are reflected in noncontrolling interests in the Consolidated Balance Sheets, which amount to \$1,450,580 and \$589,493 at June 30, 2013 and 2012, respectively.

The consolidation of the Alpha Fund by the System in April 2012 resulted in an increase of net assets of \$440,015, representing the noncontrolling interests of the Alpha Fund as of the date investments were transferred into the Alpha Fund.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**4. Pooled Investment Fund (continued)**

Prior to April 2012, CHIMCO, a wholly owned subsidiary of the System, managed the investment portfolio of the System held in the Ascension Legacy Portfolio. CHIMCO provides expertise in the areas of asset allocation, selection and monitoring of outside investment managers, and risk management. The System did not consolidate the Ascension Legacy Portfolio prior to April 2012. Accordingly, the System's investments recorded in the consolidated financial statements consisted only of the System's pro rata share of the Ascension Legacy Portfolio's investments held for participants prior to April 2012.

The Alpha Fund invests in a diversified portfolio of investments including alternative investments, such as real asset funds, hedge funds, private equity funds, commodity funds, and private credit funds. Collectively, these funds have liquidity terms ranging from daily to annual with notice periods ranging from 1 to 180 days. Due to redemption restrictions, investments in certain of these funds, whose fair value was \$920,761 at June 30, 2013, cannot currently be redeemed. However, the potential for the Alpha Fund to sell its interest in these funds in a secondary market prior to the end of the fund term does exist.

The Alpha Fund's investments in certain alternative investment funds also include contractual commitments to provide capital contributions during the investment period, which is typically five years and can extend to the end of the fund term. During these contractual periods, investment managers may require the Alpha Fund to invest in accordance with the terms of the agreement. Commitments not funded during the investment period will expire and remain unfunded. As of June 30, 2013, contractual agreements of the Alpha Fund expire between July 2013 and April 2019. The remaining unfunded capital commitments of the Alpha Fund total approximately \$1,140,000 for 76 individual funds as of June 30, 2013. Due to the uncertainty surrounding whether the contractual commitments will require funding during the contractual period, future minimum payments to meet these commitments cannot be reasonably estimated. These committed amounts are expected to be primarily satisfied by the liquidation of existing investments in the Alpha Fund.

In the normal course of operations and within established Alpha Fund guidelines, the Alpha Fund may enter into various exchange-traded and over-the-counter derivative contracts for trading purposes, including futures, option, and forward contracts as well as warrants and swaps. These instruments are used primarily to adjust the portfolio duration, restructure term structure exposure, change sector exposure, and arbitrage market inefficiencies. See the Fair Value Measurements note for a discussion of how fair value for the Alpha Fund's derivatives is determined.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**4. Pooled Investment Fund (continued)**

At June 30, 2013 and 2012, the notional value of Alpha Fund derivatives outstanding was approximately \$2,126,000 and \$2,071,000, respectively. The fair value of Alpha Fund derivatives in an asset position was \$35,404 and \$71,936 at June 30, 2013 and 2012, respectively, while the fair value of Alpha Fund derivatives in a liability position was \$84,249 and \$36,266 at June 30, 2013 and 2012, respectively. These derivatives are included in long-term investments in the Consolidated Balance Sheets at June 30, 2013 and 2012.

The Alpha Fund also participates in a securities lending program, whereby a portion of the Alpha Fund's investments are loaned to selected established brokerage firms in return for cash and securities from the brokers as collateral for the investments loaned, usually on a short-term basis. The fair value of collateral held by the Alpha Fund associated with such lending agreements amounts to approximately \$394,000 and \$320,000 at June 30, 2013 and 2012, respectively, and is included in other current assets in the Consolidated Balance Sheets, while the liability associated with the obligation to repay such collateral is also approximately \$394,000 and \$320,000 at June 30, 2013 and 2012, respectively, and is included in other current liabilities in the Consolidated Balance Sheets. In addition, the Alpha Fund has liabilities for investments sold, not yet purchased, representing obligations of the Alpha Fund to purchase investments in the market at prevailing prices. The fair value of this Alpha Fund liability is approximately \$7,000 and \$160,000 at June 30, 2013 and 2012, respectively, and is included in other noncurrent liabilities in the Consolidated Balance Sheets.

Due from brokers and due to brokers on the Consolidated Balance Sheets at June 30, 2013 and 2012, represent the Alpha Fund's positions and amounts due from or to various brokers, primarily amounts for security transactions not yet settled, and cash held by brokers for securities sold, not yet purchased.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)

*(Dollars in Thousands)***5. Cash and Investments**

The System's cash and investments are reported in the June 30, 2013 and 2012, Consolidated Balance Sheets as presented in the table that follows. Total cash and investments, net, includes both the System's membership interest in the Alpha Fund and the noncontrolling interests held by other Alpha Fund members. System unrestricted cash and investments, net, represent the System's cash and investments excluding the noncontrolling interests held by other Alpha Fund members and assets limited as to use.

| | June 30, | |
|---|-----------------|--------------|
| | 2013 | 2012 |
| Cash and cash equivalents | \$ 754,622 | \$ 306,469 |
| Short-term investments | 113,955 | 216,914 |
| Long-term investments | 14,164,185 | 10,468,457 |
| Subtotal | 15,032,762 | 10,991,840 |
| Other Alpha Fund and Ascension Legacy Portfolio assets and liabilities: | | |
| In other current assets | 459,050 | 360,999 |
| In other long-term assets | 2,785 | 2,924 |
| In accounts payable and other accrued liabilities | (5,680) | (12,779) |
| In other current liabilities | (394,763) | (322,873) |
| In other noncurrent liabilities | (6,622) | (157,073) |
| Due to brokers, net | (315,040) | (91,342) |
| Total cash and investments, net | 14,772,492 | 10,771,696 |
| Less noncontrolling interests of Alpha Fund | 1,450,580 | 589,493 |
| System cash and investments, including assets limited as to use | 13,321,912 | 10,182,203 |
| Less assets limited as to use: | | |
| Under bond indenture agreement | 33,955 | 16,966 |
| Self-insurance trust funds | 728,621 | 683,937 |
| Temporarily or permanently restricted | 564,168 | 363,482 |
| Total assets limited as to use | 1,326,744 | 1,064,385 |
| System unrestricted cash and investments, net | \$ 11,995,168 | \$ 9,117,818 |

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

5. Cash and Investments (continued)

At June 30, 2013 and 2012, the composition of cash and cash equivalents, short-term investments and long-term investments, which include certain assets limited as to use, is summarized as follows.

| | June 30, | |
|---|----------------------|----------------------|
| | 2013 | 2012 |
| Cash and cash equivalents and short-term investments | \$ 1,113,823 | \$ 498,902 |
| Pooled short-term investment funds | 311,027 | 416,087 |
| U.S. government, state, municipal, and agency obligations | 3,447,500 | 3,271,474 |
| Corporate and foreign fixed income securities | 1,664,001 | 980,322 |
| Asset-backed securities | 1,196,168 | 1,057,735 |
| Equity securities | 2,695,483 | 1,574,188 |
| Alternative investments and other investments: | | |
| Private equity and real estate funds | 809,341 | 594,466 |
| Hedge funds | 2,860,776 | 1,887,407 |
| Commodities funds and other investments | 934,643 | 711,259 |
| Total alternative investments and other investments | 4,604,760 | 3,193,132 |
| Total cash and cash equivalents, short-term investments, and long-term investments | <u>\$ 15,032,762</u> | <u>\$ 10,991,840</u> |

Net investments under CHIMCO management and held in the Ascension Legacy Portfolio at March 31, 2012, yet not included in the Alpha Fund or the Ascension Legacy Portfolio while still managed by CHIMCO at April 1, 2012, were approximately \$1,820,000. As of June 30, 2013 and 2012, the System's membership interest in the Alpha Fund totaled \$11,251,590 and \$8,840,551, respectively. As of June 30, 2013 and 2012, the noncontrolling interest (see Note 2) in the Alpha Fund, representing interests held by entities other than the System, totaled \$1,450,580 and \$589,493, respectively.

Investment return recognized by the System for the years ended June 30, 2013 and 2012, is summarized in the following table. Total investment return includes the System's return in the Ascension Legacy Portfolio and the investment return of the Alpha Fund. System investment return represents the System's total investment return, net of the investment return earned by the noncontrolling interests of other Alpha Fund members.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

5. Cash and Investments (continued)

| | Year Ended June 30, | |
|---|---------------------|---------------------|
| | 2013 | 2012 |
| Unrestricted investment return in Ascension Legacy Portfolio | \$ — | \$ 63,965 |
| Interest and dividends | 170,034 | 51,453 |
| Net gains (losses) on investments reported at fair value | 602,008 | (233,826) |
| Restricted investment return and unrealized gains (losses), net | 18,830 | (880) |
| Total investment return | 790,872 | (119,288) |
| Less return earned by noncontrolling interests of Alpha Fund | 106,039 | (9,278) |
| System investment return | <u>\$ 684,833</u> | <u>\$ (110,010)</u> |

6. Fair Value Measurements

The System categorizes, for disclosure purposes, assets and liabilities measured at fair value in the consolidated financial statements based upon whether the inputs used to determine their fair values are observable or unobservable. Observable inputs are inputs that are based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about pricing the asset or liability, based on the best information available in the circumstances.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement of the asset or liability. The System's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability.

The System follows the three-level fair value hierarchy to categorize these assets and liabilities recognized at fair value at each reporting period, which prioritizes the inputs used to measure such fair values. Level inputs are defined as follows:

Level 1 – Quoted prices (unadjusted) that are readily available in active markets or exchanges for identical assets or liabilities on the reporting date.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**6. Fair Value Measurements (continued)**

Level 2 – Inputs other than quoted market prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 pricing inputs include prices quoted for similar assets and liabilities in active markets or exchanges or prices quoted for identical or similar assets and liabilities in markets that are not active. If the asset or liability has a specified (contractual) term, a Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Significant pricing inputs that are unobservable for the asset or liability, including assets or liabilities for which there is little, if any market activity for such asset or liability. Inputs to the determination of fair value for Level 3 assets and liabilities require management judgment and estimation.

There were no significant transfers between Levels 1 and 2 during the years ended June 30, 2013 and 2012.

As of June 30, 2013 and 2012, the assets and liabilities listed in the fair value hierarchy tables below use the following valuation techniques and inputs:

Cash and cash equivalents and short-term investments

Cash and cash equivalents and certain short-term investments include certificates of deposit, whose fair value is based on cost plus accrued interest. Significant observable inputs include security cost, maturity, and relevant short-term interest rates. Other short-term investments designated as Level 2 investments primarily consist of commercial paper, whose fair value is based on the income approach. Significant observable inputs include security cost, maturity, credit rating, interest rate, and par value.

Pooled short-term investment fund

The fair value of pooled fund investments is based on cost plus guaranteed, annuity contract-based interest rates. Significant unobservable inputs to the guaranteed rate include the fair value and average duration of the portfolio of investments underlying the annuity contract, the contract value, and the annualized weighted-average yield to maturity of the underlying investment portfolio.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**6. Fair Value Measurements (continued)***U. S. government, state, municipal, and agency obligations*

The fair value of investments in U.S. government, state, municipal, and agency obligations is primarily determined using techniques consistent with the income approach. Significant observable inputs to the income approach include data points for benchmark constant maturity curves and spreads.

Corporate and foreign fixed income securities

The fair value of investments in U.S. and international corporate bonds, including commingled funds that invest primarily in such bonds, and foreign government bonds is primarily determined using techniques that are consistent with the market approach. Significant observable inputs include benchmark yields, reported trades, observable broker-dealer quotes, issuer spreads, and security specific characteristics, such as early redemption options.

Asset-backed securities

The fair value of U.S. agency and corporate asset-backed securities is primarily determined using techniques consistent with the income approach. Significant observable inputs include prepayment speeds and spreads, benchmark yield curves, volatility measures, and quotes.

Equity securities

The fair value of investments in U.S. and international equity securities is primarily determined using techniques consistent with the income approach. The values for underlying investments are fair value estimates determined by external fund managers based on quoted market prices, operating results, balance sheet stability, growth, dividend, dividend yield, and other business and market sector fundamentals.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**6. Fair Value Measurements (continued)***Alternative investments and other investments*

Alternative investments consist of private equity, hedge funds, private equity funds, commodity funds, and real estate partnerships. The fair value of private equity is primarily determined using techniques consistent with both the market and income approaches, based on the System's estimates and assumptions in the absence of observable market data. The market approach considers comparable company, comparable transaction, and company-specific information, including but not limited to restrictions on disposition, subsequent purchases of the same or similar securities by other investors, pending mergers or acquisitions, and current financial position and operating results. The income approach considers the projected operating performance of the portfolio company.

The fair value of hedge funds, private equity funds, commodity funds, and real estate partnerships is primarily determined using net asset values, which approximate fair value, as determined by an external fund manager based on quoted market prices, operating results, balance sheet stability, growth, and other business and market sector fundamentals.

Other investments include derivative assets and derivative liabilities of the Alpha Fund, whose fair value is primarily determined using techniques consistent with the market approach. Significant observable inputs to valuation models include interest rates, Treasury yields, volatilities, credit spreads, maturity, and recovery rates.

Securities lending collateral

The fair value of collateral received under the Alpha Fund's securities lending program is valued using the calculated net asset value for the commingled fund in which the collateral is invested. The underlying investments in the commingled fund are valued using techniques consistent with the market approach, which uses significant observable market inputs such as available trade, quotes, benchmark curves, sector groupings, and matrix pricing.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)

*(Dollars in Thousands)***6. Fair Value Measurements (continued)***Benefit plan assets*

The fair value of benefit plan assets is based on original investment into a guaranteed pooled fund, plus guaranteed, annuity contract-based interest rates. Significant unobservable inputs to the guaranteed rate include the fair value and average duration of the portfolio of investments underlying annuity contract, the contract value, and the annualized weighted-average yield to maturity of the underlying investment portfolio.

Interest rate swap assets and liabilities

The fair value of interest rate swaps is primarily determined using techniques consistent with the market approach. Significant observable inputs to valuation models include interest rates, Treasury yields, volatilities, credit spreads, maturity, and recovery rates.

Investments sold, not yet purchased

The fair value of investments sold, not yet purchased is primarily determined using techniques consistent with the income approach. Significant observable inputs to the income approach include data points for benchmark, constant maturity curves, and spreads.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

6. Fair Value Measurements (continued)

The following table summarizes fair value measurements, by level, at June 30, 2013, for all financial assets and liabilities measured at fair value on a recurring basis in the System's consolidated financial statements:

| | Level 1 | Level 2 | Level 3 | Total |
|--|------------|------------|-----------|----------------------|
| June 30, 2013 | | | | |
| Cash and cash equivalents | \$ 618,129 | \$ 14,277 | \$ — | \$ 632,406 |
| Short-term investments | 21,821 | 45,258 | 238 | 67,317 |
| Pooled short-term investment funds | 311,027 | — | — | 311,027 |
| U.S. government, state, municipal, and agency obligations | — | 3,441,671 | 5,829 | 3,447,500 |
| Corporate and foreign fixed income securities | — | 1,272,714 | 391,287 | 1,664,001 |
| Asset-backed securities | — | 1,079,135 | 117,033 | 1,196,168 |
| Equity securities | 2,656,950 | 36,370 | 2,163 | 2,695,483 |
| Alternative investments and other investments: | | | | |
| Private equity and real estate funds | 529 | 3,752 | 799,414 | 803,695 |
| Hedge funds | — | — | 2,857,114 | 2,857,114 |
| Commodities funds and other investments | 5,762 | (6,061) | 831,182 | 830,883 |
| Assets not at fair value | | | | 527,168 |
| Cash and investments | | | | <u>\$ 15,032,762</u> |
| Securities lending collateral, in other current assets | \$ — | \$ 394,310 | \$ — | \$ 394,310 |
| Benefit plan assets, in other noncurrent assets | 225,755 | — | 37,505 | 263,260 |
| Interest rate swaps, in other noncurrent assets | — | 76,650 | — | 76,650 |
| Investments sold, not yet purchased, in other noncurrent liabilities | — | 6,622 | — | 6,622 |
| Interest rate swaps, included in other noncurrent liabilities | — | 194,546 | — | 194,546 |

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

6. Fair Value Measurements (continued)

For the year ended June 30, 2013, the changes in the fair value of the assets and liabilities measured using significant unobservable inputs (Level 3) consisted of the following.

| | U.S. | | | | | | | | | |
|---|------------------------|--|---|-------------------------|-------------------|--------------------------------------|--------------|---|---------------------|-----------|
| | Short-Term Investments | Government, State, Municipal, and Agency Obligations | Corporate and Foreign Fixed Income Securities | Asset-Backed Securities | Equity Securities | Private Equity and Real Estate Funds | Hedge Funds | Commodities Funds and Other Investments | Benefit Plan Assets | |
| June 30, 2013 | | | | | | | | | | |
| Beginning balance | \$ | — | \$ 7,437 | \$ 120,418 | \$ 15,297 | \$ 13,118 | \$ 593,753 | \$ 1,887,407 | \$ 615,813 | \$ 36,882 |
| Total realized and unrealized gains (losses): | | | | | | | | | | |
| Included in income from operations | — | 16 | 242 | 10 | 1,489 | — | 123 | (45) | — | |
| Included in nonoperating gains (losses) | | 445 | 1,059 | (227) | 170 | 83,975 | 220,887 | 80,222 | 49 | |
| Included in changes in net assets | 3 | — | — | — | — | — | 293 | 27 | — | |
| Purchases | — | 169 | 328,980 | 122,703 | 718 | 188,085 | 981,414 | 401,957 | 47,644 | |
| Settlements | — | — | — | — | — | (25) | — | — | (279) | |
| Sales | — | (2,238) | (58,928) | (17,883) | (13,372) | (66,836) | (232,198) | (266,889) | (44,655) | |
| Transfers into Level 3 | 235 | — | 2,962 | — | 40 | 927 | 3,271 | 139 | 13,376 | |
| Transfers out of Level 3 | — | — | (3,446) | (2,867) | — | (465) | (4,083) | (42) | (15,512) | |
| Ending balance | \$ 238 | \$ 5,829 | \$ 391,287 | \$ 117,033 | \$ 2,163 | \$ 799,414 | \$ 2,857,114 | \$ 831,182 | \$ 37,505 | |

The basis for recognizing and valuing transfers into or out of Level 3, in the Level 3 rollforward, is as of the beginning of the period in which the transfers occur.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**6. Fair Value Measurements (continued)**

The following table summarizes fair value measurements, by level, at June 30, 2012, for all financial assets and liabilities measured at fair value on a recurring basis in the System's consolidated financial statements:

| | Level 1 | Level 2 | Level 3 | Total |
|--|-----------|------------|-----------|----------------------|
| June 30, 2012 | | | | |
| Cash and cash equivalents | \$ 78,301 | \$ 3,419 | \$ — | \$ 81,720 |
| Short-term investments | 14,567 | 79,321 | — | 93,888 |
| Pooled short-term investment funds | 416,087 | — | — | 416,087 |
| U.S. government, state, municipal, and agency obligations | — | 3,264,037 | 7,437 | 3,271,474 |
| Corporate and foreign fixed income securities | — | 859,904 | 120,418 | 980,322 |
| Asset-backed securities | — | 1,042,438 | 15,297 | 1,057,735 |
| Equity securities | 1,546,579 | 14,491 | 13,118 | 1,574,188 |
| Alternative investments and other investments: | | | | |
| Private equity and real estate funds | — | — | 593,753 | 593,753 |
| Hedge funds | — | — | 1,887,407 | 1,887,407 |
| Commodities funds and other investments | 8,699 | 3,327 | 615,813 | 627,839 |
| Assets not at fair value | | | | 407,427 |
| Cash and investments | | | | <u>\$ 10,991,840</u> |
| Securities lending collateral, in other current assets | \$ — | \$ 321,937 | \$ — | \$ 321,937 |
| Benefit plan assets, in other noncurrent assets | 134,705 | — | 36,882 | 171,587 |
| Interest rate swaps, in other noncurrent assets | — | 94,082 | — | 94,082 |
| Investments sold, not yet purchased, in other noncurrent liabilities | — | 157,073 | — | 157,073 |
| Interest rate swaps, included in other noncurrent liabilities | — | 252,413 | — | 252,413 |

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

6. Fair Value Measurements (continued)

For the year ended June 30, 2012, the changes in the fair value of the assets and liabilities measured using significant unobservable inputs (Level 3) consisted of the following. Level 3 investments of the Alpha Fund are included in transfers in the table below.

| | U.S. Government, State, Municipal, and Agency Obligations | Corporate and Foreign Fixed Income Securities | Asset-Backed Securities | Equity Securities | Private Equity and Real Estate Funds | Hedge Funds | Commodities Funds and Other Investments | Benefit Plan Assets |
|--|--|--|----------------------------|----------------------|--|----------------|--|------------------------|
| June 30, 2012 | | | | | | | | |
| Beginning balance | \$ 442 | \$ 5,024 | \$ 1,924 | \$ 15,515 | \$ 71,768 | \$ 11,667 | \$ 2,731 | \$ 31,706 |
| Total realized and unrealized gains (losses): | | | | | | | | |
| Included in income from operations | 21 | 192 | (7) | 886 | — | 45 | (436) | — |
| Included in nonoperating gains (losses) | 6 | 904 | (149) | (69) | (6,814) | (15,149) | (12,031) | — |
| Included in changes in net assets | — | — | — | — | 64 | 1,233 | (7) | 20 |
| Purchases | — | 77,943 | 2,919 | — | 64,537 | 154,740 | 238,895 | 8,701 |
| Settlements | — | — | — | — | — | — | — | (91) |
| Issuances | — | — | — | — | — | — | — | 35 |
| Sales | — | (57,768) | (2,700) | (3,588) | (9,215) | (5,187) | (76,098) | (5,373) |
| Transfers into Level 3 | 6,968 | 94,201 | 15,012 | 374 | 473,413 | 1,740,058 | 462,759 | 2,649 |
| Transfers out of Level 3 | — | (78) | (1,702) | — | — | — | — | (765) |
| Ending balance | \$ 7,437 | \$ 120,418 | \$ 15,297 | \$ 13,118 | \$ 593,753 | \$ 1,887,407 | \$ 615,813 | \$ 36,882 |

The basis for recognizing and valuing transfers into or out of Level 3, in the Level 3 rollforward, is as of the beginning of the period in which the transfers occur.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**7. Long-Term Debt**

Long-term debt at June 30, 2013 and 2012, is comprised of the following and is presented in accordance with the specific master trust indenture to which the debt relates. As further discussed below, certain portions of long-term debt are secured under the Alexian Brothers Health System Master Trust Indenture; the Mercy Regional Health Center, Inc. Master Trust Indenture; The Howard Young Medical Center, Inc. Master Trust Indenture; the St. John Health System Master Trust Indenture; and the Ministry Health Care Master Trust Indenture.

| | June 30, | |
|--|------------|------------|
| | 2013 | 2012 |
| Tax-exempt hospital revenue bonds – secured under Ascension Health Alliance Senior Credit Group Master Trust Indenture: | | |
| Variable rate demand bonds, subject to a put provision that provides for a cumulative 7-month notice and remarketing period, payable through November 2047; interest (0.12% to 0.15% at June 30, 2013) tied to a market index plus a spread | \$ 408,605 | \$ 308,605 |
| Variable rate demand bonds, subject to a 7-day put provision, payable through November 2039; interest (0.06% to 0.07% at June 30, 2013) set at prevailing market rates | 225,665 | 225,665 |
| Variable rate demand bonds, subject to a 7-day put provision, payable through November 2033; interest (0.06% to 0.07% at June 30, 2013) set at prevailing market rates, swapped to fixed rates of 5.454% and 5.544%, respectively, through maturity | 307,300 | 307,300 |
| Indexed put bonds subject to weekly rate resets based on a taxable index, payable through November 2046; interest (2.095% at June 30, 2013) swapped to a variable rate tied to a tax-exempt market index plus a spread through November 2016 | 153,800 | 153,800 |
| Fixed rate put bonds (converted from an indexed put bond mode based on a taxable index in May 2009) payable through November 2046; interest (4.10% at June 30, 2013) swapped to a variable rate tied to a market index plus a spread through November 2016 | 153,690 | 153,690 |
| Fixed rate serial and term bonds payable in installments through November 2051; interest at 2.00% to 5.25% | 1,207,490 | 1,308,105 |
| Fixed rate serial and term bonds payable in installments through November 2039; interest at 5.00% swapped to variable rates over the life of the bonds | 587,360 | 587,360 |
| Fixed rate serial mode bonds payable through 2047 with purchase dates ranging from June 2014 through June 2021; interest at 0.90% to 5.00% through the purchase dates | 1,224,750 | 904,185 |

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

7. Long-Term Debt (continued)

| | June 30, | |
|--|-----------|-----------|
| | 2013 | 2012 |
| Tax-exempt hospital revenue bonds – unsecured under Ascension Health Alliance Subordinate Master Trust Indenture: | | |
| Variable rate demand bonds, subject to a 7-day put provision, payable through November 2027; interest (0.06% at June 30, 2013) set at prevailing market rates | \$ 56,060 | \$ 56,060 |
| Fixed rate serial mode bonds payable through 2027 with purchase dates through November 2019; interest at 1.625%, swapped to variable mode through the purchase dates | 49,810 | 49,810 |
| Fixed rate serial mode bonds payable through 2027 with purchase dates through May 2018; interest at 0.55% to 5.00% | 396,705 | 396,705 |
| Taxable bonds – secured under Ascension Health Alliance Senior Credit Group Master Trust Indenture: | | |
| Taxable fixed rate term bonds payable in installments through November 2053; interest at 4.847% | 425,000 | — |
| Total hospital revenue bonds under Senior Master Trust Indenture and Subordinate Master Trust Indenture | 5,196,235 | 4,451,285 |
| Tax-exempt hospital revenue bonds – secured under Alexian Brothers Health System Master Trust Indenture: | | |
| Fixed rate term bonds payable in installments through February 2038; interest at 3.50% to 5.50% | 157,000 | 161,565 |
| Total hospital revenue bonds under the Alexian Brothers Health System Master Trust Indenture | 157,000 | 161,565 |
| Tax-exempt hospital revenue bonds – secured under Mercy Regional Health Center, Inc. Master Trust Indenture: | | |
| Fixed rate term bonds payable in installments through November 2029; interest at 2.00% to 5.00% | 25,060 | — |
| Total hospital revenue bonds under the Mercy Regional Health Center, Inc. Master Trust Indenture | 25,060 | — |
| Tax-exempt hospital revenue bonds – secured under The Howard Young Medical Center, Inc. Master Trust Indenture: | | |
| Fixed rate term bonds payable in installments through August 2030; interest at 3.00% to 5.00% | 20,040 | — |
| Total hospital revenue bonds under The Howard Young Medical Center, Inc. Master Trust Indenture | 20,040 | — |

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

7. Long-Term Debt (continued)

| | June 30, | |
|--|--------------|--------------|
| | 2013 | 2012 |
| Tax-exempt hospital revenue bonds – secured under St. John Health System Master Trust Indenture: | | |
| Fixed rate term bonds payable in installments through February 2042; interest at 4.00% to 5.00% | \$ 414,500 | \$ — |
| Total hospital revenue bonds under the St. John Health System Master Trust Indenture | 414,500 | — |
| Tax-exempt hospital revenue bonds – secured under Ministry Health Care Master Trust Indenture: | | |
| Fixed rate term bonds payable in installments through August 2035; interest at 2.50% to 5.50% | 368,260 | — |
| Total hospital revenue bonds under the Ministry Health Care Master Trust Indenture | 368,260 | — |
| Total hospital revenue bonds under the Ascension Health Alliance Senior Master Trust Indenture; Ascension Health Alliance Subordinate Master Trust Indenture; the Alexian Brothers Health System Master Trust Indenture; the Mercy Regional Health Center, Inc. Master Trust Indenture; The Howard Young Medical Center, Inc. Master Trust Indenture; St. John Health System Master Trust Indenture; and Ministry Health Care Master Trust Indenture | 6,181,095 | 4,612,850 |
| Other debt: | | |
| Obligations under capital leases | 42,979 | 33,221 |
| Other | 113,823 | 37,936 |
| | 6,337,897 | 4,684,007 |
| Unamortized premium, net | 218,536 | 111,187 |
| Less current portion | (90,442) | (45,363) |
| Less long-term debt subject to short-term remarketing arrangements | (1,187,125) | (1,094,425) |
| Long-term debt, less current portion and long-term debt subject to short-term remarketing arrangements | \$ 5,278,866 | \$ 3,655,406 |

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

7. Long-Term Debt (continued)

| | June 30, | |
|---|--------------|--------------|
| | 2013 | 2012 |
| Ascension Health Alliance Senior Master Trust Indenture long-term debt obligations, including unamortized premium, net | \$ 3,579,334 | \$ 2,919,702 |
| Ascension Health Alliance Subordinate Master Trust Indenture long-term debt obligations, including unamortized premium, net | 511,009 | 515,278 |
| Alexian Brothers Health System Master Trust Indenture long-term debt obligations, including unamortized premium, net | 162,594 | 167,257 |
| Mercy Health Regional Center, Inc. Master Trust Indenture long-term debt obligations, including unamortized premium, net | 27,258 | — |
| The Howard Young Medical Center, Inc. Master Trust Indenture long-term debt obligations, including unamortized premium, net | 20,933 | — |
| St. John Health System Master Trust Indenture long-term debt obligations, including unamortized premium, net | 437,503 | — |
| Ministry Health Care Master Trust Indenture long-term debt obligations, including unamortized premium, net | 394,781 | — |
| Other | 145,454 | 53,169 |
| Long-term debt, less current portion, and long-term debt subject to short-term remarketing arrangements | \$ 5,278,866 | \$ 3,655,406 |

Scheduled principal repayments of long-term debt, considering obligations subject to short-term remarketing as due according to their long-term amortization schedule, as of June 30, 2013, are as follows:

| Year ending | Ascension Health Alliance MTIs | Alexian Brothers Health System MTI | Mercy Regional Health Center, Inc. MTI | The Howard Young Medical Center, Inc. MTI | St. John Health System MTI | Ministry Health Care MTI | Other Debt | Total |
|-------------|--------------------------------|------------------------------------|--|---|----------------------------|--------------------------|------------|--------------|
| June 30: | | | | | | | | |
| 2014 | \$ 57,135 | \$ 3,290 | \$ 1,020 | \$ 855 | \$ 6,950 | \$ 9,845 | \$ 11,230 | \$ 90,325 |
| 2015 | 59,835 | 340 | 1,045 | 875 | 7,305 | 11,185 | 10,168 | 90,753 |
| 2016 | 50,130 | 7,485 | 1,080 | 910 | 7,680 | 11,665 | 6,393 | 85,343 |
| 2017 | 65,945 | 13,130 | 1,125 | 945 | 8,070 | 12,185 | 19,878 | 121,278 |
| 2018 | 69,045 | 15,655 | 1,175 | 975 | 6,890 | 12,890 | 6,422 | 113,052 |
| Thereafter | 4,894,145 | 117,100 | 19,615 | 15,480 | 377,605 | 310,490 | 102,711 | 5,837,146 |
| Total | \$ 5,196,235 | \$ 157,000 | \$ 25,060 | \$ 20,040 | \$ 414,500 | \$ 368,260 | \$ 156,802 | \$ 6,337,897 |

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**7. Long-Term Debt (continued)**

The carrying amounts of variable rate bonds and other notes payable approximate fair value. The fair values of the unsecured fixed rate serial and term bonds are obtained from independent public valuation services. The fair value of fixed rate serial and term bonds, including the component of variable rate demand bonds subject to long-term fixed interest rates, approximates carrying value at June 30, 2013 and 2012. During the years ended June 30, 2013 and 2012, interest paid was approximately \$170,000 and \$144,000, respectively. Capitalized interest was approximately \$5,400 and \$2,000 for the years ended June 30, 2013 and 2012, respectively.

Certain members of the System formed the Ascension Health Alliance Credit Group (Senior Credit Group). Each Senior Credit Group member is identified as either a senior obligated group member, a senior designated affiliate, or a senior limited designated affiliate. Senior obligated group members are jointly and severally liable under a Senior Master Trust Indenture (Senior MTI) to make all payments required with respect to obligations under the Senior MTI and may be entities not controlled directly or indirectly by the System. Senior designated affiliates and senior limited designated affiliates are not obligated to make debt service payments on the obligations under the Senior MTI. The System may cause each senior designated affiliate to transfer such amounts as are necessary to enable the obligated group to comply with the terms of the Senior MTI, including payment of the outstanding obligations. Additionally, each senior limited designated affiliate has an independent limited designated affiliate agreement and promissory note with the System with stipulated repayment terms and conditions, each subject to the governing law of the senior limited designated affiliate's state of incorporation.

Pursuant to a Supplemental Master Indenture dated February 1, 2005, senior obligated group members, which are operating entities, have pledged and assigned to the Master Trustee a security interest in all of their rights, title, and interest in their pledged revenues and proceeds thereof.

A Subordinate Credit Group, which is comprised of subordinate obligated group members, subordinate designated affiliates, and subordinate limited designated affiliates, was created under the Subordinate Master Trust Indenture (Subordinate MTI). The subordinate obligated group members are jointly and severally liable under the Subordinate MTI to make all payments required with respect to obligations under the Subordinate MTI and may be entities not controlled directly or indirectly by the System. Subordinate designated affiliates and subordinate limited designated affiliates are not obligated to make debt service payments on the obligations under the Subordinate MTI. The System may cause each subordinate designated affiliate to

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**7. Long-Term Debt (continued)**

transfer such amounts as are necessary to enable the obligated group members to comply with the terms of the Subordinate MTI, including payment of the outstanding obligations. Additionally, each subordinate limited designated affiliate has an independent subordinate limited designated affiliate agreement and promissory note with the System, with stipulated repayment terms and conditions, each subject to the governing law of the subordinate limited designated affiliate's state of incorporation.

The unsecured variable rate demand bonds of both the Senior and Subordinate Credit Groups, while subject to long-term amortization periods, may be put to the System at the option of the bondholders in connection with certain remarketing dates. To the extent that bondholders may, under the terms of the debt, put their bonds within 12 months after June 30, 2013, the principal amount of such bonds has been classified as a current liability in the accompanying Consolidated Balance Sheets. Management believes the likelihood of a material amount of bonds being put to the System to be remote. However, to address this possibility, management has taken steps to provide various sources of liquidity in the event any bonds would be put, including the line of credit, commercial paper program, and maintaining unrestricted assets as a source of self-liquidity.

On January 1, 2012, Alexian Brothers became part of the System. Subsequently, the System redeemed or refinanced a portion of Alexian Brothers' debt; however, a portion of the bonds previously issued for the benefit of Alexian Brothers remains outstanding (the Alexian Brothers' Bonds). The Alexian Brothers' Bonds continue to be secured by the Alexian Brothers Health System Master Trust Indenture (As Amended and Restated), dated October 1, 1992, between the Members of the Alexian Brothers Health System Obligated Group established under this document and the Alexian Brothers Health System Master Trustee.

On April 1, 2013, Marian Health System joined Ascension Health. Subsequently, the System redeemed or refinanced a portion of the debt of the Marian Systems; however, a portion of the bonds previously issued for the benefit of the Marian Systems remains outstanding. These bonds continue to be secured by the respective Master Trust Indentures, including the Amended and Restated Master Trust Indenture dated October 1, 1999, by and between St. John Health System and the St. John Health Master Trustee; the Master Trust Indenture dated October 1, 1984, by and between Ministry Health Care and the Ministry Health Care Master Trustee; the Master Trust Indenture dated August 15, 1993, between The Howard Young Medical Center, Inc., a subsidiary of Ministry Health Care, and The Howard Young Medical Center, Inc. Master

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**7. Long-Term Debt (continued)**

Trustee; and the Master Trust Indenture dated January 15, 2013, between Mercy Regional Health Center, Inc. (a subsidiary of Via Christi Health) and the Mercy Regional Health Center, Inc. Master Trustee.

In June 2013, the System issued a total of \$521,865 of tax-exempt bonds, Series 2013A and 2013B, through the Wisconsin issuing authority. In June 2013, the System also issued a total of \$425,000 of taxable bonds, Series 2013A. The proceeds of the bonds, including original issue premium, were used to refinance debt and general corporate purposes.

In May 2012, the System issued a total of \$435,370 of tax-exempt bonds, Series 2012A through 2012E, through four different issuing authorities in four different states. The proceeds of the bonds, including original issue premium, were used to reimburse the System for previous capital expenditures.

Due to aggregate financing activity during the fiscal years ended June 30, 2013 and 2012, losses on extinguishment of debt of \$4,079 and \$2,813, respectively, were recorded, which are included in nonoperating gains (losses) in the accompanying Consolidated Statements of Operations and Changes in Net Assets.

The System is a party to multiple interest rate swap agreements that convert the variable or fixed rates of certain debt issues to fixed or variable rates, respectively. See the Derivative Instruments note for a discussion of these derivatives.

As of June 30, 2013, the Senior Credit Group has a line of credit of \$1,000,000 which may be used as a source of funding for unremarketed variable debt (including commercial paper) or for general corporate purposes, towards which bank commitments totaling \$1,000,000 extend to November 9, 2014. As of June 30, 2013 and 2012, there were no borrowings under the line of credit.

As of June 30, 2013, the Senior Credit Group has a \$75,000 revolving line of credit related to its letters of credit program toward which a bank commitment of \$75,000 extends to November 27, 2013. The revolving line of credit may be accessed solely in the form of Letters of Credit issued by the bank for the benefit of the members of the Credit Groups. Of this \$75,000 revolving line of credit, letters of credit totaling \$46,765 have been issued as of June 30, 2013. No borrowings were outstanding under the letters of credit as of June 30, 2013 and 2012.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**8. Derivative Instruments**

The System uses interest rate swap agreements to manage interest rate risk associated with its outstanding debt. Interest rate swaps with varying characteristics are outstanding under the Master Trust Indentures of the System, Alexian Brothers, Ministry Health Care, and St. John Health. These swaps have historically been used to effectively convert interest rates on variable rate bonds to fixed rates and rates on fixed rate bonds to variable rates. At June 30, 2013 and 2012, the notional values of outstanding interest rate swaps were as follows:

| | June 30, | |
|------------------------------------|---------------------|---------------------|
| | 2013 | 2012 |
| Ascension Health Alliance MTI | \$ 2,128,757 | \$ 2,189,232 |
| Alexian Brothers Health System MTI | 47,220 | 55,120 |
| Ministry Health Care MTI | 270,880 | — |
| St. John Health System MTI | 125,000 | — |
| Total | <u>\$ 2,571,857</u> | <u>\$ 2,244,352</u> |

The System recognizes the fair value of its interest rate swaps in the Consolidated Balance Sheets as assets, recorded in other noncurrent assets, or liabilities, recorded in other noncurrent liabilities, as appropriate. The respective fair values of interest rate swaps in an asset and liability position for the System, Alexian Brothers, Ministry Health Care and St. John Health were as follows:

| | June 30, 2013 | | June 30, 2012 | |
|------------------------------------|------------------|-------------------|------------------|-------------------|
| | Asset | Liability | Asset | Liability |
| Ascension Health Alliance MTI | \$ 73,846 | \$ 174,413 | \$ 94,082 | \$ 248,511 |
| Alexian Brothers Health System MTI | — | 2,685 | — | 3,902 |
| Ministry Health Care MTI | 2,804 | 16,492 | — | — |
| St. John Health System MTI | — | 956 | — | — |
| Total | <u>\$ 76,650</u> | <u>\$ 194,546</u> | <u>\$ 94,082</u> | <u>\$ 252,413</u> |

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

8. Derivative Instruments (continued)

The System's interest rate swap agreements include collateral requirements for each counterparty under such agreements, based upon specific contractual criteria. Collateral requirements are separately calculated for the System, Alexian Brothers, Ministry Health Care, and St. John Health based on the credit ratings of each. In the case of the System, the applicable credit rating is the Senior Credit Group long-term debt credit ratings (Senior Debt Credit Ratings), as obtained from each of two major credit rating agencies. Credit rating and the net liability position of total interest rate swap agreements outstanding with each counterparty determine the amount of collateral to be posted. Collateral and net fair value of interest rate swap agreements with credit-risk-related contingent features at June 30, 2013 and 2012, based upon the respective net liability positions and applicable credit ratings were as follows:

| | June 30, 2013 | | June 30, 2012 | |
|----------------------------|-------------------|----------------------|-------------------|----------------------|
| | Net Fair Value | Collateral Posted | Net Fair Value | Collateral Posted |
| Ascension Health Alliance | | | | |
| MTI | \$ (100,567) | \$ — | \$ (154,429) | \$ — |
| Alexian Brothers Health | | | | |
| System MTI | (2,685) | — | (3,902) | — |
| Ministry Health Care MTI | (13,688) | 23,024 | — | — |
| St. John Health System MTI | (956) | — | — | — |
| Total | \$ (117,896) | \$ 23,024 | \$ (158,331) | \$ — |

Prior to July 1, 2006, the System designated certain of its interest rate swaps as cash flow hedges, for accounting purposes, and accordingly deferred gains or losses associated with those swaps in net assets. As of June 30, 2013, the deferred net gain associated with these interest rate swaps was \$4,357. The portion of this gain that will be reclassified into nonoperating gains (losses) over the next 12 months is immaterial.

Beginning July 1, 2006, the System's previously designated cash flow hedging relationships were de-designated for accounting purposes. Accordingly, all changes in the fair value of interest rate swaps have been recognized in nonoperating gains (losses) in the accompanying Consolidated Statements of Operations and Changes in Net Assets. A net nonoperating loss of \$61,349 was recognized for the year ended June 30, 2013, while a net nonoperating loss of \$77,568 was recognized for the year ended June 30, 2012.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**9. Retirement Plans****Defined-Benefit Plans**

Certain System entities participate in defined-benefit pension plans (the System Plans), which are noncontributory, defined-benefit pension plans covering substantially all eligible employees of certain System entities. Benefits are based on each participant's years of service and compensation. All of the System Plans' assets are invested in Trusts, which include the Master Pension Trust (the Trust) and other trusts (the Other Trusts). The System Plans' assets primarily consist of cash and cash equivalents, equity, fixed income funds, and alternative investments. Contributions to the System Plans are based on actuarially determined amounts sufficient to meet the benefits to be paid to participants.

During the years ended June 30, 2013 and 2012, the System approved and communicated to employees a redesign of associate retirement benefits, which affects certain System Plans, as well as provides an enhanced comprehensive defined contribution plan. This redesign resulted in the recognition of curtailment gains of \$73,198 and \$415,834, for the years ended June 30, 2013 and 2012, respectively, of which, \$73,198 and \$402,402 was recognized in total impairment, restructuring, and nonrecurring gains for the years ended June 30, 2013 and 2012, respectively. This redesign also resulted in a decrease to the projected benefit obligation and is included in pension and other postretirement liabilities in the Consolidated Balance Sheets.

The assets of the System Plans are available to pay the benefits of eligible employees and retirees of all participating entities. In the event entities participating in the System Plans are unable to fulfill their financial obligations under the System Plans, the other participating entities are obligated to do so.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

9. Retirement Plans (continued)

The following table sets forth the combined benefit obligations and assets of the System Plans at June 30, 2013 and 2012, components of net periodic benefit costs for the years then ended, and a reconciliation of the amounts recognized in the accompanying consolidated financial statements.

| | Year Ended June 30, | |
|--|----------------------------|--------------|
| | 2013 | 2012 |
| Change in projected benefit obligation: | | |
| Projected benefit obligation at beginning of year | \$ 6,437,246 | \$ 5,734,449 |
| Service cost | 119,018 | 194,906 |
| Interest cost | 289,634 | 311,981 |
| Amendments | (12,792) | (5,463) |
| Assumption change | (363,778) | 873,252 |
| Actuarial (gain) loss | (28,641) | 1,051 |
| Business combinations | 1,137,270 | 131,174 |
| Curtailment | (74,962) | (561,854) |
| Benefits paid | (301,215) | (242,250) |
| Projected benefit obligation at end of year | 7,201,780 | 6,437,246 |
| Accumulated benefit obligation at end of year | 7,155,166 | 6,341,693 |
| Change in plan assets: | | |
| Fair value of plan assets at beginning of year | 5,992,677 | 5,397,593 |
| Actual return on plan assets | 121,715 | 711,555 |
| Employer contributions | 54,541 | 14,421 |
| Business combinations | 874,666 | 111,358 |
| Benefits paid | (301,215) | (242,250) |
| Fair value of plan assets at end of year | 6,742,384 | 5,992,677 |
| Net amount recognized at end of year and funded status | \$ (459,396) | \$ (444,569) |

The System Plans' funded status as a percentage of the projected benefit obligation at June 30, 2013 and 2012, was 93.6% and 93.1%, respectively. The System Plans' funded status as a percentage of the accumulated benefit obligation at June 30, 2013 and 2012, was 94.2% and 94.5%, respectively.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)

*(Dollars in Thousands)***9. Retirement Plans (continued)**

Included in unrestricted net assets at June 30, 2013 and 2012, are the following amounts that have not yet been recognized in net periodic pension cost for the System Plans:

| | Year Ended June 30, | |
|-----------------------------------|----------------------------|-------------------|
| | 2013 | 2012 |
| Unrecognized prior service credit | \$ (23,080) | \$ (16,230) |
| Unrecognized actuarial loss | 364,739 | 433,352 |
| | <u>\$ 341,659</u> | <u>\$ 417,122</u> |

Changes in plan assets and benefit obligations recognized in unrestricted net assets for System Plans during 2013 and 2012 include:

| | Year Ended June 30, | |
|--------------------------------------|----------------------------|-------------------|
| | 2013 | 2012 |
| Current year actuarial (gain) loss | \$ (87,934) | \$ 48,601 |
| Amortization of actuarial loss | 19,725 | 350,877 |
| Current year prior service credit | (12,792) | (5,463) |
| Amortization of prior service credit | 5,944 | 58,781 |
| | <u>\$ (75,057)</u> | <u>\$ 452,796</u> |

| | Year Ended June 30, | |
|--|----------------------------|---------------------|
| | 2013 | 2012 |
| Components of net periodic benefit cost | | |
| Service cost | \$ 119,018 | \$ 194,906 |
| Interest cost | 289,634 | 311,981 |
| Expected return on plan assets | (500,497) | (447,703) |
| Amortization of prior service credit | (6,242) | (10,646) |
| Amortization of actuarial loss | 53,783 | 16,931 |
| Curtailment gain | (73,198) | (415,834) |
| Settlement gain | (12) | (111) |
| Net periodic benefit cost | <u>\$ (117,514)</u> | <u>\$ (350,476)</u> |

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**9. Retirement Plans (continued)**

The prior service credit and actuarial loss included in unrestricted net assets and expected to be recognized in net periodic pension cost during the year ending June 30, 2014, are \$4,200 and \$7,630, respectively.

The assumptions used to determine the benefit obligation and net periodic benefit cost for the System Plans are set forth below:

| | June 30, | |
|---|----------|-------|
| | 2013 | 2012 |
| Weighted-average discount rate | 4.88% | 4.42% |
| Weighted-average rate of compensation increase | 3.81% | 4.00% |
| Weighted-average expected long-term rate of return on plan assets | 8.30% | 8.43% |

The System Plans' assets invested in the Trust are invested in a portfolio designed to protect principal and obtain competitive investment returns and long-term investment growth, consistent with actuarial assumptions, with a reasonable and prudent level of risk. Diversification is achieved by allocating to funds and managers that correlate to one of three economic strategies: growth, deflation, and inflation. Growth strategies include U.S. equity, emerging market equity, global equity, international equity, directional hedge funds, private equity, high yield, and private credit. Deflation strategies include core fixed income, absolute return hedge funds, and cash. Inflation strategies include inflation-linked bonds, commodity-related investments, and real assets. The System Plans use multiple investment managers with complementary styles, philosophies, and approaches. In accordance with the System Plans' objectives, derivatives may also be used to gain market exposure in an efficient and timely manner.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**9. Retirement Plans (continued)**

In accordance with the System Plans' asset diversification targets, as presented in the table that follows, the Trust holds certain alternative investments, consisting of various hedge funds, real asset funds, private equity funds, commodity funds, private credit funds, and certain other private funds. These investments do not have observable market values. As such, each of these investments is valued at net asset value as determined by each fund's investment manager, which approximates fair value. The fair value of the System Plans' alternative investments in the Trust as of June 30, 2013, is reported in the fair value measurement table that follows. Collectively, these funds have liquidity terms ranging from daily to annual with notice periods ranging from 1 to 180 days. Due to redemption restrictions, investments of certain private funds, whose fair value was approximately \$665,000 at June 30, 2013, cannot be redeemed. However, the potential for the System Plans to sell their interest in real asset funds and private equity funds in a secondary market prior to the end of the fund term does exist.

The investments in these alternative investment funds may also include contractual commitments to provide capital contributions during the investment period, which is typically five years, and may extend to the end of the fund term. During these contractual periods, investment managers may require the System Plans to invest in accordance with the terms of the agreement. Commitments not funded during the investment period will expire and remain unfunded. As of June 30, 2013, investment periods expire between July 2013 and March 2018. The remaining unfunded capital commitments of the Trust total approximately \$525,000 for 57 individual contracts as of June 30, 2013.

The weighted-average asset allocation for the System Plans in the Trust at the end of fiscal 2013 and 2012 and the target allocation for fiscal 2014, by asset category, are as follows:

| Asset category | Target Allocation | Percentage of Plan Assets at Year-End | |
|-----------------------|------------------------------|--|-------------|
| | 2014 | 2013 | 2012 |
| Growth | 50% | 52% | 49% |
| Deflation | 30 | 29 | 32 |
| Inflation | 20 | 19 | 19 |
| Total | 100% | 100% | 100% |

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

9. Retirement Plans (continued)

The System Plans' assets in the Other Trusts are invested in portfolios designed to best serve the participants of the System Plans' through a long-term investment strategy designed to ensure that funds are available to pay benefits as they become due and to maximize the total return at a prudent level of investment risk. The System Plans' assets invested in the Other Trusts are diversified among various assets classes based upon established investment guidelines.

| Asset category | Target Allocation | Percentage of Plan Assets at Year-End | |
|-----------------------|------------------------------|--|-------------|
| | 2014 | 2013 | 2012 |
| Cash | 4% | 6% | 1% |
| Growth | 58 | 61 | 63 |
| Income | 29 | 25 | 22 |
| Other | 9 | 8 | 14 |
| Total | 100% | 100% | 100% |

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

9. Retirement Plans (continued)

The following tables summarize fair value measurements at June 30, 2013 and 2012, by asset class and by level, for the System Plans' assets and liabilities. As also discussed in the Fair Value Measurements note, the System follows the three-level fair value hierarchy to categorize plan assets and liabilities recognized at fair value, which prioritizes the inputs used to measure such fair values. The inputs and valuation techniques discussed in the Fair Value Measurements note also apply to the System Plans' assets and liabilities as presented in the following tables.

| | Level 1 | Level 2 | Level 3 | Total |
|---|------------|-----------|-----------|---------------------|
| June 30, 2013 | | | | |
| Short-term investments | \$ 324,803 | \$ 20,331 | \$ — | \$ 345,134 |
| Derivatives receivable | 1,078 | 337 | 21,059 | 22,474 |
| U.S. government, state, municipal, and agency obligations | — | 1,671,493 | 1,266 | 1,672,759 |
| Corporate and foreign fixed income securities | 25,843 | 566,812 | 53,729 | 646,384 |
| Asset-backed securities | — | 226,920 | 22,838 | 249,758 |
| Equity securities | 1,317,933 | 18,741 | 2,936 | 1,339,610 |
| Alternative investments and other investments: | | | | |
| Private equity and real estate funds | — | — | 747,864 | 747,864 |
| Hedge funds | 34,708 | — | 1,452,190 | 1,486,898 |
| Commodities funds and other investments | — | 316,971 | 271,282 | 588,253 |
| Assets not at fair value | | | | 334,875 |
| Total | | | | <u>7,434,009</u> |
| Derivatives payable | 68 | 300 | 248,988 | 249,356 |
| Investments sold, not yet purchased | 3,794 | (71) | — | 3,723 |
| Liabilities not at fair value | | | | 438,546 |
| Total | | | | <u>691,625</u> |
| Fair value of plan assets | | | | <u>\$ 6,742,384</u> |

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

9. Retirement Plans (continued)

| | Level 1 | Level 2 | Level 3 | Total |
|---|------------|-----------|-----------|---------------------|
| June 30, 2012 | | | | |
| Short-term investments | \$ 192,025 | \$ 5,392 | \$ — | \$ 197,417 |
| Derivatives receivable | 63,991 | 92,702 | 14,229 | 170,922 |
| U.S. government, state, municipal, and agency obligations | — | 2,189,580 | 1,903 | 2,191,483 |
| Corporate and foreign fixed income securities | 70,238 | 387,734 | 28,308 | 486,280 |
| Asset-backed securities | — | 194,201 | 14,243 | 208,444 |
| Equity securities | 782,558 | — | 1,514 | 784,072 |
| Alternative investments and other investments: | | | | |
| Private equity and real estate funds | — | — | 546,165 | 546,165 |
| Hedge funds | — | — | 1,187,124 | 1,187,124 |
| Commodities funds and other investments | — | — | 282,320 | 282,320 |
| Assets not at fair value | | | | 874,681 |
| Total | | | | <u>6,928,908</u> |
| Derivatives payable | 5,849 | 51,314 | 6,055 | 63,218 |
| Investments sold, not yet purchased | — | 29,342 | — | 29,342 |
| Liabilities not at fair value | | | | 843,671 |
| Total | | | | <u>936,231</u> |
| Fair value of plan assets | | | | <u>\$ 5,992,677</u> |

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

9. Retirement Plans (continued)

For the years ended June 30, 2013 and 2012, the changes in the fair value of the System Plans' assets measured using significant unobservable inputs (Level 3) consisted of the following:

| | Net Derivatives | U.S. Government, State, Municipal, and Agency Obligations | Corporate and Foreign Fixed Income Securities | Asset-Backed Securities | Equity Securities | Private Equity and Real Estate Funds | Hedge Funds | Commodities Funds and Other Investments |
|--|--------------------|--|---|----------------------------|----------------------|---|----------------|--|
| June 30, 2013 | | | | | | | | |
| Beginning balance | \$ 8,174 | \$ 1,903 | \$ 28,308 | \$ 14,243 | \$ 1,514 | \$ 546,165 | \$ 1,187,124 | \$ 282,320 |
| Acquisitions | — | — | — | — | — | 37,048 | — | 9,994 |
| Total actual return on assets | (154,133) | 130 | (171) | (89) | 5 | 54,153 | 147,977 | (21,032) |
| Purchases, issuances, and settlements | (122,486) | (767) | 31,994 | 20,384 | 1,417 | 98,174 | 156,513 | — |
| Transfers into (out of) Level 3 | 40,516 | — | (6,402) | (11,700) | — | 12,324 | (39,424) | — |
| Ending balance | \$ (227,929) | \$ 1,266 | \$ 53,729 | \$ 22,838 | \$ 2,936 | \$ 747,864 | \$ 1,452,190 | \$ 271,282 |
| Actual return on plan assets relating to plan assets still held at June 30, 2013 | \$ (280,606) | \$ 59 | \$ (2,202) | \$ (115) | \$ 227 | \$ 54,968 | \$ 147,248 | \$ (21,024) |
| June 30, 2012 | | | | | | | | |
| Beginning balance | \$ (208,367) | \$ 2,129 | \$ 19,462 | \$ 4,427 | \$ 1,701 | \$ 376,420 | \$ 1,011,817 | \$ 203,246 |
| Acquisitions | — | — | — | — | — | — | 30,428 | — |
| Total actual return on assets | 167,900 | 48 | 1,431 | (211) | (196) | 25,991 | (9,426) | (30,748) |
| Purchases, issuances, and settlements | 48,641 | (274) | 9,662 | 10,517 | — | 143,754 | 154,305 | 109,826 |
| Transfers (out of) into Level 3 | — | — | (2,247) | (490) | 9 | — | — | (4) |
| Ending balance | \$ 8,174 | \$ 1,903 | \$ 28,308 | \$ 14,243 | \$ 1,514 | \$ 546,165 | \$ 1,187,124 | \$ 282,320 |
| Actual return on plan assets relating to plan assets still held at June 30, 2012 | \$ 9,095 | \$ 11 | \$ (820) | \$ (477) | \$ — | \$ 18,389 | \$ (38,835) | \$ (29,356) |

The Trust has entered into a series of interest rate swap agreements with a net notional amount of \$2,699,100. The combined targeted duration of these swaps and the Trust's fixed income investments approximates the duration of the liabilities of the Trust. Currently, 75% of the dollar duration of the liability is subject to this economic hedge. The purpose of this strategy is to economically hedge the change in the net funded status for a significant portion of the liability that can occur due to changes in interest rates.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**9. Retirement Plans (continued)**

The expected long-term rate of return on the System Plans' assets is based on historical and projected rates of return for current and planned asset categories in the investment portfolio. Assumed projected rates of return for each asset category were selected after analyzing historical experience and future expectations of the returns and volatility for assets of that category using benchmark rates. Based on the target asset allocation among the asset categories, the overall expected rate of return for the portfolio was developed and adjusted for historical and expected experience of active portfolio management results compared to benchmark returns and for the effect of expenses paid from plan assets.

Information about the expected cash flows for the System Plans follows:

| | |
|--------------------------------------|-----------|
| Expected employer contributions 2014 | \$ 53,090 |
| Expected benefit payments: | |
| 2014 | 445,000 |
| 2015 | 452,800 |
| 2016 | 464,400 |
| 2017 | 484,000 |
| 2018 | 489,500 |
| 2019–2023 | 2,461,000 |

The contribution amount above includes amounts paid to Trusts. The benefit payment amounts above reflect the total benefits expected to be paid from Trusts.

Other Postretirement Benefit Plans

In addition to the retirement plan described above, certain Health Ministries sponsor postretirement benefit plans that provide healthcare benefits to qualified retirees who meet certain eligibility requirements. The total benefit obligation of these plans at June 30, 2013 and 2012, is \$45,308 and \$47,428, respectively. The net obligation included in pension and other postretirement liabilities in the accompanying Consolidated Balance Sheets at June 30, 2013 and 2012, is \$6,624 and \$12,423, respectively. The change in the plans' assets and benefit obligations recognized in unrestricted net assets during the year ended June 30, 2013, was \$2,678.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**9. Retirement Plans (continued)****Defined-Contribution Plans**

System entities participate in contributory and noncontributory defined-contribution plans covering all eligible associates. There are three primary types of contributions to these plans: employer automatic contributions, employee contributions, and employer matching contributions. Benefits for employer automatic contributions are determined as a percentage of a participant's salary and, for certain entities, increases over specified periods of employee service. These benefits are funded annually, and participants become fully vested over a period of time. Benefits for employer matching contributions are determined as a percentage of an eligible participant's contributions each payroll period. These benefits are funded each payroll period, and participants become fully vested in these employer contributions immediately. Expenses for the defined-contribution plans were \$202,838 and \$127,134 during 2013 and 2012, respectively.

10. Self-Insurance Programs

Certain System hospitals and other entities participate in pooled risk programs to insure professional and general liability risks and workers' compensation risks to the extent of certain self-insured limits. In addition, various umbrella insurance policies have been purchased to provide coverage in excess of the self-insured limits. The System provides its self-insurance through various trust funds and captive insurance companies. Actuarially determined amounts, discounted at 6% for the System, are contributed to the trust funds and the captive insurance companies to provide for the estimated cost of claims. The loss reserves recorded for estimated self-insured professional, general liability, and workers' compensation claims include estimates of the ultimate costs for both reported claims and claims incurred but not reported, which are discounted at 6% in 2013 and 2012 for the System. Those entities not participating in the self-insured programs are insured under separate policies.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

10. Self-Insurance Programs (continued)

Professional and General Liability Programs

Professional and general liability coverage is provided on a claims-made basis through a wholly owned onshore trust and through AHIL.

AHIL has a self-insured retention of \$10,000 per occurrence with no aggregate. Excess coverage is provided through AHIL with limits up to \$185,000. AHIL retains \$5,000 per occurrence and \$5,000 annual aggregate for professional liability. AHIL also retains a 20% quota share of the first \$25,000 of umbrella excess. The remaining excess coverage is reinsured by commercial carriers.

Sunflower Assurance, Inc. (Sunflower) was acquired when Marian Health System joined the System. Sunflower provides excess coverage with limits up to \$75,000 above the primary coverage for Via Christi Health and retains 10% of the first reinsurance layer of \$10,000 on a quota share basis. The remaining excess coverage is reinsured by commercial carriers.

Self-insured entities in the states of Indiana, Kansas, and Wisconsin are provided professional liability coverage with limits in compliance with participation in the Patient Compensation Funds. The Patient Compensation Funds apply to claims in excess of the primary self-insured limit.

Included in operating expenses in the accompanying Consolidated Statements of Operations and Changes in Net Assets is professional and general liability expense of \$74,887 and \$71,687 for the years ended June 30, 2013 and 2012, respectively. Included in current and long-term self-insurance liabilities on the accompanying Consolidated Balance Sheets are professional and general liability loss reserves of \$614,913 and \$596,381 at June 30, 2013 and 2012, respectively.

AHIL also offers physician professional liability coverage through insurance or reinsurance arrangements to nonemployed physicians practicing at the System's various facilities, primarily in Michigan, Indiana, Kansas, and Illinois. Coverage is offered to physicians with limits ranging from \$100 per claim to \$1,000 per claim with various aggregate limits.

Edessa Insurance Company Ltd. (Edessa) was acquired as part of the Alexian Brothers business combination, as discussed in the Organizational Changes note. Effective July 1, 2012, the self-insurance programs of Edessa were consolidated into AHIL, and Edessa ceased operations.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**10. Self-Insurance Programs (continued)****Workers' Compensation**

Workers' compensation coverage is provided on an occurrence basis through a grantor trust. The self-insured trust provides coverage up to \$1,000 per occurrence with no aggregate. The trust provides a mechanism for funding the workers' compensation obligations of its members. Workers' compensation coverage for Marian Health System is self-insured or commercially insured up to various limits. Excess insurance against catastrophic loss is obtained through commercial insurers. Premium payments made to the trust are expensed and represent claims reported and claims incurred but not reported.

Included in operating expenses in the accompanying Consolidated Statements of Operations and Changes in Net Assets is workers' compensation expense of \$44,395 and \$40,256 for the years ended June 30, 2013 and 2012, respectively. Included in current and long-term self-insurance liabilities on the accompanying Consolidated Balance Sheets are workers' compensation loss reserves of \$137,825 and \$110,657 at June 30, 2013 and 2012, respectively.

11. Lease Commitments

Future minimum payments under noncancelable operating leases with terms of one year or more are as follows:

| | |
|----------------------|-------------------|
| Year ending June 30: | |
| 2014 | \$ 211,716 |
| 2015 | 191,235 |
| 2016 | 149,545 |
| 2017 | 121,166 |
| 2018 | 93,215 |
| Thereafter | 231,248 |
| Total | <u>\$ 998,125</u> |

Certain System entities are lessees under operating lease agreements for the use of space in buildings owned by third parties, including medical office buildings (MOBs) and medical and information technology equipment. In addition, certain System entities have subleased space within buildings where the entity has a current operating lease commitment. Certain System entities are also lessors under operating lease agreements, primarily ground leases related to third-party-owned MOBs on land owned by the System entity.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)

11. Lease Commitments (continued)

The System's future minimum noncancelable payments associated with operating leases where a System entity is the lessee, as well as future minimum noncancelable receipts associated with operating leases where a System entity is the sublessor or lessor, are presented in the table that follows. Future minimum payments and receipts relate to noncancelable leases with terms of one year or more.

| | Future Payments Where the System is Lessee | Future Receipts Where the System is Sublessor/ Lessor | Net Future Payments (Receipts) |
|----------------------|---|--|---|
| Year ending June 30: | | | |
| 2014 | \$ 211,716 | \$ 45,749 | \$ 165,967 |
| 2015 | 191,235 | 38,072 | 153,163 |
| 2016 | 149,545 | 32,591 | 116,954 |
| 2017 | 121,166 | 28,075 | 93,091 |
| 2018 | 93,215 | 25,289 | 67,926 |
| Thereafter | 231,248 | 299,907 | (68,659) |
| Total | <u>\$ 998,125</u> | <u>\$ 469,683</u> | <u>\$ 528,442</u> |

Rental expense under operating leases amounted to \$365,718 and \$336,538 in 2013 and 2012, respectively.

12. Contingencies and Commitments

The System is involved in litigation and regulatory investigations arising in the ordinary course of business. Regulatory investigations also occur from time to time. In the opinion of management, after consultation with legal counsel, these matters are expected to be resolved without material adverse effect on the System's Consolidated Balance Sheet.

In March 2013, the System and some of its subsidiaries were named as defendants to litigation surrounding the Church Plan status of its System Plans. The System does not believe that this matter will have a material adverse effect on the System's financial position or results of operations.

Ascension Health Alliance

Notes to Consolidated Financial Statements (continued)
(Dollars in Thousands)**12. Contingencies and Commitments (continued)**

In September 2010, Ascension Health received a letter from the U.S. Department of Justice (the DOJ) in connection with its nationwide review to determine whether, in certain cases, implantable cardioverter defibrillators were provided to certain Medicare beneficiaries in accordance with national coverage criteria. In connection with this nationwide review, identified System hospitals are reviewing applicable medical records and responding to the DOJ. The DOJ's investigation spans a time frame beginning in 2003 and extending through the present time. Through September 18, 2013, the DOJ has not asserted any claims against any System hospitals. The System continues to fully cooperate with the DOJ in its investigation.

The System enters into agreements with nonemployed physicians that include minimum revenue guarantees. The terms of the guarantees vary. The carrying amounts of the liability for the System's obligation under these guarantees were \$44,606 and \$26,678 at June 30, 2013 and 2012, respectively, and are included in other current and noncurrent liabilities in the accompanying Consolidated Balance Sheets. The maximum amount of future payments that the System could be required to make under these guarantees is approximately \$100,100.

The System entered into agreements with sponsors for support through January 2017. The System's obligation under these agreements totals \$49,028 at June 30, 2013, and is included in other current and noncurrent liabilities in the accompanying Consolidated Balance Sheet.

The System entered into Master Service Agreements for information technology services provided by third parties. The maximum amount of future payments that the System could be required to make under these agreements is approximately \$201,600.

Guarantees and other commitments represent contingent commitments issued by Ascension Health Alliance Senior and Subordinate Credit Groups, generally to guarantee the performance of an affiliate to a third party in borrowing arrangements such as commercial paper issuances, bond financing, and other transactions. The terms of guarantees are equal to the terms of the related debt, which can be as long as 27 years. The following represents the remaining guarantees and other commitments of the Senior and Subordinate Credit Group at June 30, 2013:

| | | |
|--|----|--------|
| Hospital de la Concepción 2000 Series A debt guarantee | \$ | 30,185 |
| St. Vincent de Paul Series 2000A debt guarantee | | 28,300 |
| Other guarantees and commitments | | 33,937 |

Supplementary Information



Ernst & Young LLP
The Plaza in Clayton Suite 1300
190 Carondelet Plaza
St. Louis, Missouri 63105-3434
Tel: +1 314 290 1000
Fax: +1 314 290 1882
www.ey.com

Report of Independent Auditors on Supplementary Information

The Board of Directors
Ascension Health Alliance

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The Schedule of Net Cost of Providing Care of Persons Living in Poverty and Community Benefit Programs, the Details of Consolidated Balance Sheets, and the Details of Consolidated Statements of Operations and Changes in Net Assets are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Ernst & Young LLP

September 18, 2013

Ascension Health Alliance

Schedule of Net Cost of Providing Care of Persons
Living in Poverty and Community Benefit Programs
(Dollars in Thousands)

Years Ended June 30, 2013 and 2012

The net cost of providing care to persons living in poverty and community benefit programs is as follows:

| | June 30, | |
|--|---------------------|---------------------|
| | 2013 | 2012 |
| Traditional charity care provided | \$ 524,605 | \$ 466,916 |
| Unpaid cost of public programs for persons living in poverty | 488,959 | 455,401 |
| Other programs for personal living in poverty and other vulnerable persons | 89,923 | 75,724 |
| Community benefit programs | 383,583 | 335,436 |
| Care of persons living in poverty and community benefit programs | <u>\$ 1,487,070</u> | <u>\$ 1,333,477</u> |

Ascension Health Alliance

Details of Consolidated Balance Sheet
(Dollars in Thousands)

June 30, 2013

| | Consolidated Ascension Health Alliance | Consolidated Ascension Health Alliance less Health Ministries Presented | Reclassification | Consolidated Baltimore | Consolidated Birmingham | Consolidated Flint | Consolidated Kalamazoo | Consolidated Lewiston |
|--|---|---|------------------|---------------------------|----------------------------|-----------------------|---------------------------|--------------------------|
| Assets | | | | | | | | |
| Current assets: | | | | | | | | |
| Cash and cash equivalents | \$ 754,622 | \$ 221,598 | \$ — | \$ 14,826 | \$ 13,436 | \$ 5,136 | \$ 11,691 | \$ 5,737 |
| Short-term investments | 113,955 | 51,189 | — | — | — | 500 | — | 565 |
| Accounts receivable, less allowances for uncollectible accounts (\$1,351,660 in 2013) | 2,361,809 | 1,241,572 | — | 53,294 | 71,872 | 48,531 | 63,725 | 21,606 |
| Inventories | 309,074 | 149,528 | — | 7,633 | 12,292 | 6,714 | 8,050 | 2,875 |
| Due from brokers | 178,380 | 178,380 | — | — | — | — | — | — |
| Estimated third-party payor settlements | 119,379 | 55,731 | — | — | 8,200 | 9,321 | 6,897 | — |
| Other | 1,035,026 | 789,045 | — | 5,293 | 13,554 | 9,805 | 10,261 | 1,682 |
| Total current assets | 4,872,245 | 2,687,043 | — | 81,046 | 119,354 | 80,007 | 100,624 | 32,465 |
| Long-term investments | 14,164,185 | 9,921,466 | 3,705,308 | 15,104 | 16,508 | 1,993 | 21,788 | 593 |
| Interest in investments held by Ascension Health Alliance | — | — | (3,705,308) | 180,235 | 188,196 | 188,395 | 139,959 | 75,636 |
| Property and equipment, net | 8,546,873 | 3,930,621 | — | 210,201 | 354,150 | 159,567 | 161,025 | 39,901 |
| Other assets: | | | | | | | | |
| Investment in unconsolidated entities | 628,772 | 223,985 | — | 18,717 | 5,889 | 14,535 | 16,876 | — |
| Capitalized software costs, net | 728,613 | 502,282 | — | 1,162 | 1,906 | 9,590 | 157 | 2,404 |
| Other | 1,106,683 | 761,482 | — | 12,830 | 10,309 | 14,125 | 23,144 | 14,623 |
| Total other assets | 2,464,068 | 1,487,749 | — | 32,709 | 18,104 | 38,250 | 40,177 | 17,027 |
| Total assets | \$ 30,047,371 | \$ 18,026,879 | \$ — | \$ 549,298 | \$ 696,312 | \$ 468,212 | \$ 463,573 | \$ 165,622 |

| Consolidated Milwaukee | Consolidated Ministry | Consolidated Mobile | Consolidated Nashville | Consolidated Saginaw & Tawas | Consolidated Tucson | Consolidated Tulsa | Consolidated Waco | Consolidated Washington D.C. | Consolidated Wichita |
|---------------------------|--------------------------|------------------------|---------------------------|------------------------------------|------------------------|-----------------------|----------------------|---------------------------------|-------------------------|
| \$ 4,107 | \$ 301,544 | \$ 1,144 | \$ 12,393 | \$ 7,949 | \$ 7,438 | \$ 30,935 | \$ 3,583 | \$ 1,201 | \$ 111,904 |
| - | 24,023 | - | 253 | 11,012 | 5,862 | 7,916 | 1,455 | - | 11,180 |
| 89,751 | 169,137 | 31,632 | 138,556 | 38,787 | 59,941 | 129,596 | 43,103 | 28,526 | 132,180 |
| 10,542 | 27,432 | 6,168 | 15,816 | 6,404 | 10,236 | 15,766 | 5,027 | 2,740 | 21,851 |
| - | - | - | - | - | - | - | - | - | - |
| 1,243 | 6,299 | 3,204 | 7,637 | 5,075 | 1,154 | 2,906 | 8,192 | 1,327 | 2,193 |
| 24,876 | 55,760 | 5,225 | 26,362 | 8,292 | 10,171 | 22,955 | 1,677 | 5,439 | 44,629 |
| 130,519 | 584,195 | 47,373 | 201,017 | 77,519 | 94,802 | 210,074 | 63,037 | 39,233 | 323,937 |
| 17,864 | 287,345 | 3,552 | 40,060 | 6,145 | 23,129 | 69,731 | 795 | 2,905 | 29,899 |
| 111,976 | 515,452 | 165,956 | 588,464 | 289,425 | 18,992 | 378,162 | 146,311 | 45,419 | 672,730 |
| 633,556 | 703,634 | 64,876 | 468,500 | 109,094 | 247,167 | 660,947 | 102,293 | 52,434 | 618,904 |
| 24,691 | 14,223 | 884 | 36,252 | 13,768 | 90,291 | 76,877 | 10,050 | 3,670 | 78,064 |
| 32,951 | 29,622 | 4,631 | 39,213 | 17,492 | 10,491 | 26,638 | 3,160 | 12,821 | 34,093 |
| 16,050 | 86,082 | 13,435 | 39,223 | 12,229 | 7,624 | 43,454 | 13,888 | 12,567 | 25,618 |
| 73,692 | 129,927 | 18,950 | 114,688 | 43,489 | 108,406 | 146,969 | 27,098 | 29,058 | 137,775 |
| \$ 967,607 | \$ 2,220,553 | \$ 300,707 | \$ 1,412,729 | \$ 525,672 | \$ 492,496 | \$ 1,465,883 | \$ 339,534 | \$ 169,049 | \$ 1,783,245 |

Ascension Health Alliance

Details of Consolidated Balance Sheet (continued)
(Dollars in Thousands)

June 30, 2013

| | Consolidated Ascension Health Alliance | Consolidated Ascension Health Alliance less Health Ministries Presented | Consolidated Baltimore | Consolidated Birmingham | Consolidated Flint | Consolidated Kalamazoo | Consolidated Lewiston |
|---|---|---|---------------------------|----------------------------|-----------------------|---------------------------|--------------------------|
| Liabilities and net assets | | | | | | | |
| Current liabilities: | | | | | | | |
| Current portion of long-term debt | \$ 90,442 | \$ 26,796 | \$ 1,143 | \$ 1,692 | \$ 4,248 | \$ 2,391 | \$ 386 |
| Long-term debt subject to short-term remarketing arrangements | 1,187,125 | 1,187,125 | — | — | — | — | — |
| Accounts payable and accrued liabilities | 2,348,401 | 1,444,189 | 40,421 | 51,261 | 56,098 | 45,622 | 10,632 |
| Estimated third-party payor settlements | 456,314 | 289,834 | 117 | 16,006 | 8,984 | 13,404 | 5,652 |
| Due to brokers | 493,420 | 493,420 | — | — | — | — | — |
| Current portion of self-insurance liabilities | 210,115 | 170,711 | 1,934 | 1,386 | 2,553 | 1,308 | 782 |
| Other | 644,084 | 434,728 | 15,904 | 26,034 | 62 | 993 | 7,120 |
| Total current liabilities | 5,429,901 | 4,046,803 | 59,519 | 96,379 | 71,945 | 63,718 | 24,572 |
| Noncurrent liabilities: | | | | | | | |
| Long-term debt (senior and subordinated) | 5,278,866 | 1,697,249 | 78,270 | 115,834 | 290,872 | 163,683 | 26,406 |
| Self-insurance liabilities | 553,706 | 486,547 | 2,182 | 3,284 | 3,311 | 3,204 | 157 |
| Pension and other postretirement liabilities | 554,368 | 341,517 | — | 2,802 | 9,752 | 48,437 | — |
| Other | 1,099,362 | 727,708 | 8,285 | 66,784 | 6,319 | 30,686 | 1,957 |
| Total noncurrent liabilities | 7,486,302 | 3,253,021 | 88,737 | 188,704 | 310,254 | 246,010 | 28,520 |
| Total liabilities | 12,916,203 | 7,299,824 | 148,256 | 285,083 | 382,199 | 309,728 | 53,092 |
| Net assets: | | | | | | | |
| Unrestricted: | | | | | | | |
| Controlling interest | 14,986,302 | 8,873,840 | 392,653 | 393,055 | 81,365 | 148,880 | 112,195 |
| Noncontrolling interests | 1,592,356 | 1,523,448 | — | 1,128 | — | — | — |
| Unrestricted net assets | 16,578,658 | 10,397,288 | 392,653 | 394,183 | 81,365 | 148,880 | 112,195 |
| Temporarily restricted | 377,555 | 237,965 | 7,930 | 15,613 | 4,103 | 4,674 | 335 |
| Permanently restricted | 174,955 | 91,802 | 459 | 1,433 | 545 | 291 | — |
| Total net assets | 17,131,168 | 10,727,055 | 401,042 | 411,229 | 86,013 | 153,845 | 112,530 |
| Total liabilities and net assets | \$ 30,047,371 | \$ 18,026,879 | \$ 549,298 | \$ 696,312 | \$ 468,212 | \$ 463,573 | \$ 165,622 |

| Consolidated Milwaukee | Consolidated Ministry | Consolidated Mobile | Consolidated Nashville | Consolidated Saginaw & Tawas | Consolidated Tucson | Consolidated Tulsa | Consolidated Waco | Consolidated Washington D.C. | Consolidated Wichita |
|---------------------------|--------------------------|------------------------|---------------------------|------------------------------------|------------------------|-----------------------|----------------------|---------------------------------|-------------------------|
| \$ 4,625 | \$ 16,198 | \$ 1,041 | \$ 6,400 | \$ 2,039 | \$ 2,534 | \$ 8,927 | \$ 757 | \$ 925 | \$ 10,340 |
| — | — | — | — | — | — | — | — | — | — |
| 46,909 | 178,263 | 16,173 | 86,651 | 30,578 | 62,146 | 96,244 | 21,260 | 33,151 | 128,803 |
| 332 | 12,276 | 2,446 | 16,585 | 10,225 | 72,379 | 2,405 | 897 | 4,750 | 22 |
| — | — | — | — | — | — | — | — | — | — |
| 2,762 | — | 479 | 10,023 | 1,248 | 1,472 | 5,500 | 600 | 1,028 | 8,329 |
| 13,955 | 89,771 | 5,282 | 27,751 | 1,578 | 4,529 | 10,976 | 3,452 | 1,949 | — |
| 68,583 | 296,508 | 25,421 | 147,410 | 45,668 | 143,060 | 124,052 | 26,966 | 41,803 | 147,494 |
| 316,694 | 710,719 | 70,208 | 407,177 | 127,466 | 145,097 | 514,433 | 51,835 | 63,345 | 499,578 |
| 6 | — | 1,561 | 3,069 | 1,713 | 5,430 | 12,385 | 1,950 | 2,426 | 26,481 |
| 3,232 | 77,463 | 53 | 9,652 | — | — | 53,595 | 7,865 | — | — |
| 20,337 | 70,949 | 9,746 | 19,611 | 6,684 | 39,233 | 36,559 | 7,890 | 6,492 | 40,122 |
| 340,269 | 859,131 | 81,568 | 439,509 | 135,863 | 189,760 | 616,972 | 69,540 | 72,263 | 566,181 |
| 408,852 | 1,155,639 | 106,989 | 586,919 | 181,531 | 332,820 | 741,024 | 96,506 | 114,066 | 713,675 |
| 540,891 | 991,800 | 192,441 | 792,910 | 337,660 | 145,910 | 703,926 | 239,989 | 51,219 | 987,568 |
| — | 1,790 | — | 2,158 | — | — | (89) | — | — | 63,921 |
| 540,891 | 993,590 | 192,441 | 795,068 | 337,660 | 145,910 | 703,837 | 239,989 | 51,219 | 1,051,489 |
| 12,112 | 20,641 | 1,277 | 28,455 | 5,784 | 10,226 | 11,022 | 2,288 | 3,764 | 11,366 |
| 5,752 | 50,683 | — | 2,287 | 697 | 3,540 | 10,000 | 751 | — | 6,715 |
| 558,755 | 1,064,914 | 193,718 | 825,810 | 344,141 | 159,676 | 724,859 | 243,028 | 54,983 | 1,069,570 |
| \$ 967,607 | \$ 2,220,553 | \$ 300,707 | \$ 1,412,729 | \$ 525,672 | \$ 492,496 | \$ 1,465,883 | \$ 339,534 | \$ 169,049 | \$ 1,783,245 |

Ascension Health Alliance

Details of Consolidated Balance Sheet
(Dollars in Thousands)

June 30, 2012

| | Consolidated Ascension Health Alliance | Consolidated Ascension Health Alliance less Health Ministries Presented | Reclassification | Consolidated Baltimore |
|--|---|--|-------------------------|-----------------------------------|
| Assets | | | | |
| Current assets: | | | | |
| Cash and cash equivalents | \$ 306,469 | \$ 227,151 | \$ — | \$ 13,229 |
| Short-term investments | 216,914 | 202,701 | — | — |
| Interest in investments held by Ascension Health Alliance | — | — | (84,930) | 1,114 |
| Accounts receivable, less allowances for uncollectible accounts (\$1,113,255 in 2012) | 1,927,222 | 1,390,098 | — | 50,344 |
| Inventories | 218,598 | 154,791 | — | 5,677 |
| Due from brokers | 789,271 | 789,271 | — | — |
| Estimated third-party payor settlements | 159,871 | 126,544 | — | — |
| Other | 752,348 | 643,257 | — | 8,737 |
| Total current assets | 4,370,693 | 3,533,813 | (84,930) | 79,101 |
| Long-term investments | 10,468,457 | 8,907,284 | 1,449,331 | 16,889 |
| Interest in investments held by Ascension Health Alliance | — | — | (1,364,401) | 180,177 |
| Property and equipment, net | 6,473,918 | 4,225,270 | — | 216,705 |
| Other assets: | | | | |
| Investment in unconsolidated entities | 943,747 | 748,948 | — | 17,409 |
| Capitalized software costs, net | 642,596 | 529,227 | — | 1,699 |
| Other | 876,483 | 775,215 | — | 9,011 |
| Total other assets | 2,462,826 | 2,053,390 | — | 28,119 |
| Total assets | \$ 23,775,894 | \$ 18,719,757 | \$ — | \$ 520,991 |

| Consolidated Birmingham | Consolidated Milwaukee | Consolidated Nashville | Consolidated Saginaw & Tawas | Consolidated Tucson | Consolidated Waco | Consolidated Washington D.C. |
|----------------------------|---------------------------|---------------------------|------------------------------------|------------------------|----------------------|---------------------------------|
| \$ 13,338 | \$ 4,663 | \$ 20,770 | \$ 6,697 | \$ 12,362 | \$ 3,588 | \$ 4,671 |
| — | — | 603 | 9,094 | 4,516 | — | — |
| 1,536 | 14,229 | 30,632 | 4,629 | 17,961 | 10,705 | 4,124 |
| 62,608 | 87,310 | 148,817 | 41,401 | 69,569 | 41,201 | 35,874 |
| 9,464 | 9,631 | 14,197 | 6,801 | 10,984 | 3,990 | 3,063 |
| — | — | — | — | — | — | — |
| 5,404 | 3,696 | 3,758 | 9,837 | 961 | 8,119 | 1,552 |
| 9,868 | 32,631 | 28,166 | 5,216 | 17,052 | 1,696 | 5,725 |
| 102,218 | 152,160 | 246,943 | 83,675 | 133,405 | 69,299 | 55,009 |
| 15,394 | 18,902 | 30,230 | 5,753 | 20,995 | 303 | 3,376 |
| 156,874 | 74,110 | 473,140 | 287,265 | 4,636 | 124,253 | 63,946 |
| 369,969 | 664,628 | 484,636 | 113,007 | 241,399 | 107,722 | 50,582 |
| 5,437 | 21,657 | 34,862 | 12,501 | 90,675 | 8,678 | 3,580 |
| 1,770 | 39,124 | 38,578 | 7,182 | 14,572 | 2,275 | 8,169 |
| 7,939 | 13,275 | 35,304 | 7,736 | 8,947 | 12,348 | 6,708 |
| 15,146 | 74,056 | 108,744 | 27,419 | 114,194 | 23,301 | 18,457 |
| \$ 659,601 | \$ 983,856 | \$ 1,343,693 | \$ 517,119 | \$ 514,629 | \$ 324,878 | \$ 191,370 |

Ascension Health Alliance

Details of Consolidated Balance Sheet (continued)
(Dollars in Thousands)

June 30, 2012

| | Consolidated Ascension Health Alliance | Consolidated Ascension Health Alliance less Health Ministries Presented | Consolidated Baltimore |
|--|---|--|-----------------------------------|
| Liabilities and net assets | | | |
| Current liabilities: | | | |
| Current portion of long-term debt | \$ 45,363 | \$ 33,402 | \$ 626 |
| Long-term debt subject to short-term remarketing arrangements | 1,094,425 | 1,094,425 | — |
| Accounts payable and accrued liabilities | 1,979,160 | 1,567,834 | 43,391 |
| Estimated third-party payor settlements | 457,030 | 330,867 | — |
| Due to brokers | 880,613 | 880,613 | — |
| Current portion of self-insurance liabilities | 206,057 | 186,014 | 2,106 |
| Other | 435,805 | 358,459 | 18,498 |
| Total current liabilities | 5,098,453 | 4,451,614 | 64,621 |
| Noncurrent liabilities: | | | |
| Long-term debt (senior and subordinated) | 3,655,406 | 2,330,137 | 79,381 |
| Self-insurance liabilities | 518,995 | 499,637 | 1,913 |
| Pension and other postretirement liabilities | 492,366 | 441,278 | 3,493 |
| Other | 1,087,782 | 921,680 | 6,677 |
| Total noncurrent liabilities | 5,754,549 | 4,192,732 | 91,464 |
| Total liabilities | 10,853,002 | 8,644,346 | 156,085 |
| Net assets: | | | |
| Unrestricted: | | | |
| Controlling interest | 11,836,414 | 9,101,543 | 349,251 |
| Noncontrolling interests | 647,236 | 643,352 | — |
| Unrestricted net assets | 12,483,650 | 9,744,895 | 349,251 |
| Temporarily restricted | 336,027 | 241,596 | 15,199 |
| Permanently restricted | 103,215 | 88,920 | 456 |
| Total net assets | 12,922,892 | 10,075,411 | 364,906 |
| Total liabilities and net assets | \$ 23,775,894 | \$ 18,719,757 | \$ 520,991 |

| Consolidated Birmingham | Consolidated Milwaukee | Consolidated Nashville | Consolidated Saginaw & Tawas | Consolidated Tucson | Consolidated Waco | Consolidated Washington D.C. |
|----------------------------|---------------------------|---------------------------|------------------------------------|------------------------|----------------------|---------------------------------|
| \$ 926 | \$ 2,532 | \$ 3,750 | \$ 1,206 | \$ 2,001 | \$ 414 | \$ 506 |
| — | — | — | — | — | — | — |
| 59,832 | 62,633 | 81,337 | 30,315 | 78,462 | 19,969 | 35,387 |
| 19,675 | 1,738 | 17,614 | 7,617 | 74,337 | 1,302 | 3,880 |
| — | — | — | — | — | — | — |
| 1,733 | 3,008 | 7,919 | 1,250 | 2,307 | 465 | 1,255 |
| 2,777 | 5,176 | 41,048 | 343 | 3,286 | 4,742 | 1,476 |
| 84,943 | 75,087 | 151,668 | 40,731 | 160,393 | 26,892 | 42,504 |
| 117,478 | 321,189 | 413,371 | 129,452 | 147,583 | 52,571 | 64,244 |
| 3,428 | 1 | 2,864 | 1,627 | 5,143 | 1,977 | 2,405 |
| 6,230 | 17,589 | 13,531 | 783 | — | 9,462 | — |
| 66,482 | 16,565 | 15,560 | 5,368 | 40,796 | 8,600 | 6,054 |
| 193,618 | 355,344 | 445,326 | 137,230 | 193,522 | 72,610 | 72,703 |
| 278,561 | 430,431 | 596,994 | 177,961 | 353,915 | 99,502 | 115,207 |
| 365,048 | 534,523 | 710,751 | 332,826 | 148,264 | 222,595 | 71,613 |
| 1,302 | — | 2,582 | — | — | — | — |
| 366,350 | 534,523 | 713,333 | 332,826 | 148,264 | 222,595 | 71,613 |
| 13,315 | 13,152 | 31,229 | 5,747 | 9,187 | 2,052 | 4,550 |
| 1,375 | 5,750 | 2,137 | 585 | 3,263 | 729 | — |
| 381,040 | 553,425 | 746,699 | 339,158 | 160,714 | 225,376 | 76,163 |
| \$ 659,601 | \$ 983,856 | \$ 1,343,693 | \$ 517,119 | \$ 514,629 | \$ 324,878 | \$ 191,370 |

Ascension Health Alliance

Details of Consolidated Statement of Operations and Changes in Net Assets

(Dollars in Thousands)

Year Ended June 30, 2013

| | Consolidated Ascension Health Alliance | Consolidated Ascension Health Alliance less Ministries Presented | Consolidated Baltimore | Consolidated Birmingham | Consolidated Flint | Consolidated Kalamazoo | Consolidated Lewiston |
|--|---|---|---------------------------|----------------------------|-----------------------|---------------------------|--------------------------|
| Operating revenue: | | | | | | | |
| Net patient service revenue | \$ 16,912,410 | \$ 10,361,066 | \$ 419,247 | \$ 651,936 | \$ 454,997 | \$ 541,397 | \$ 139,838 |
| Less provision for doubtful accounts | 1,172,863 | 797,506 | 18,230 | 24,205 | 16,563 | 18,544 | 4,878 |
| Net patient service revenue, less provision for doubtful accounts | 15,739,547 | 9,563,560 | 401,017 | 627,731 | 438,434 | 522,853 | 134,960 |
| Other revenue | 1,357,663 | 780,308 | 12,085 | 39,997 | 20,584 | 35,972 | 4,375 |
| Total operating revenue | 17,097,210 | 10,343,868 | 413,102 | 667,728 | 459,018 | 558,825 | 139,335 |
| Operating expenses: | | | | | | | |
| Salaries and wages | 7,247,681 | 4,567,793 | 198,232 | 219,244 | 204,060 | 223,624 | 52,762 |
| Employee benefits | 1,581,587 | 1,002,854 | 30,490 | 46,792 | 56,617 | 65,053 | 11,788 |
| Purchased services | 1,030,574 | 356,892 | 25,020 | 84,559 | 45,083 | 64,243 | 13,407 |
| Professional fees | 1,128,880 | 740,103 | 17,997 | 15,979 | 37,184 | 43,276 | 8,716 |
| Supplies | 2,427,714 | 1,367,020 | 59,966 | 138,758 | 62,523 | 74,159 | 30,127 |
| Insurance | 115,521 | 79,544 | 886 | 3,330 | 1,393 | 2,680 | 365 |
| Interest | 150,877 | 67,401 | 2,737 | 7,595 | 10,269 | 5,694 | 931 |
| Depreciation and amortization | 755,305 | 455,202 | 17,661 | 34,350 | 11,814 | 18,126 | 4,807 |
| Other | 2,185,015 | 1,338,582 | 32,436 | 91,757 | 29,311 | 56,285 | 9,162 |
| Total operating expenses before impairment, restructuring, and nonrecurring gains (losses), net | 16,623,154 | 9,975,391 | 385,425 | 642,364 | 458,254 | 553,140 | 132,065 |
| Income (loss) from operations before self-insurance trust fund investment return and impairment restructuring and nonrecurring gains (losses), net | 474,056 | 368,477 | 27,677 | 25,364 | 764 | 5,685 | 7,270 |
| Self-insurance trust fund investment return | 34,985 | 35,003 | — | — | — | — | — |
| Impairment, restructuring, and nonrecurring gains (losses), net | (111,786) | (147,668) | (1,030) | (4,156) | (2,774) | (1,489) | (500) |
| Income (loss) from operations | 397,255 | 255,812 | 26,647 | 21,208 | (2,010) | 4,196 | 6,770 |
| Nonoperating gains (losses): | | | | | | | |
| Investment return | 737,057 | 604,724 | 15,619 | 14,348 | 12,813 | 10,657 | 5,437 |
| Loss on extinguishment of debt | (4,079) | (4,079) | — | — | — | — | — |
| Gain (loss) on interest rate swaps | 61,202 | 55,298 | (17) | 5 | (63) | (35) | (6) |
| Income from unconsolidated entities | 8,544 | 4,044 | 1,308 | — | 884 | — | — |
| Contributions from business combinations, net | 2,021,963 | 2,021,963 | — | — | — | — | — |
| Other | (77,269) | (73,999) | (1,253) | (416) | (1,110) | (1,286) | (524) |
| Total nonoperating gains (losses), net | 2,747,418 | 2,607,951 | 15,657 | 13,937 | 12,524 | 9,336 | 4,907 |
| Excess (deficit) of revenues and gains over expenses and losses | 3,144,673 | 2,870,033 | 42,304 | 35,145 | 10,514 | 13,532 | 11,677 |
| Less noncontrolling interests | 131,184 | 122,083 | — | 566 | — | — | — |
| Excess (deficit) of revenues and gains over expenses and losses attributable to controlling interest | 3,013,489 | 2,747,950 | 42,304 | 34,579 | 10,514 | 13,532 | 11,677 |

| Consolidated Milwaukee | Consolidated Ministry | Consolidated Mobile | Consolidated Nashville | Consolidated Saginaw & Tawas | Consolidated Tucson | Consolidated Tulsa | Consolidated Waco | Consolidated Washington D.C. | Consolidated Wichita |
|---------------------------|--------------------------|------------------------|---------------------------|------------------------------------|------------------------|-----------------------|----------------------|---------------------------------|-------------------------|
| \$ 627,323 | \$ 336,232 | \$ 267,116 | \$ 1,233,158 | \$ 325,126 | \$ 497,485 | \$ 265,372 | \$ 286,577 | \$ 232,461 | \$ 273,079 |
| 32,113 | 22,577 | 19,318 | 76,041 | 13,681 | 45,251 | 35,334 | 18,233 | 14,407 | 15,982 |
| 595,210 | 313,655 | 247,798 | 1,157,117 | 311,445 | 452,234 | 230,038 | 268,344 | 218,054 | 257,097 |
| 32,469 | 214,863 | 9,682 | 100,610 | 8,581 | 36,926 | 14,710 | 13,443 | 14,162 | 18,896 |
| 627,679 | 528,518 | 257,480 | 1,257,727 | 320,026 | 489,160 | 244,748 | 281,787 | 232,216 | 275,993 |
| 249,296 | 179,165 | 97,823 | 418,120 | 132,001 | 230,945 | 113,942 | 110,711 | 124,977 | 124,986 |
| 49,138 | 45,898 | 15,970 | 91,851 | 28,779 | 42,718 | 21,140 | 25,258 | 18,818 | 28,423 |
| 65,230 | 43,099 | 30,145 | 123,539 | 44,631 | 67,213 | 11,314 | 17,868 | 25,476 | 12,855 |
| 48,550 | 22,608 | 7,115 | 67,410 | 29,607 | 31,552 | 8,790 | 17,635 | 19,764 | 12,594 |
| 66,824 | 50,083 | 53,361 | 232,769 | 50,032 | 81,605 | 44,606 | 44,915 | 27,330 | 43,636 |
| 2,410 | 1,662 | 1,644 | 5,694 | 1,810 | 5,822 | 1,790 | 1,170 | 2,595 | 2,726 |
| 11,168 | 3,226 | 2,950 | 14,406 | 4,595 | 6,093 | 5,434 | 1,829 | 2,344 | 4,205 |
| 45,622 | 16,840 | 10,606 | 60,228 | 11,318 | 22,052 | 11,760 | 12,070 | 7,778 | 15,071 |
| 78,534 | 164,539 | 27,434 | 181,908 | 26,830 | 43,252 | 20,884 | 33,263 | 26,481 | 24,357 |
| 616,772 | 527,120 | 247,048 | 1,195,925 | 329,603 | 531,252 | 239,660 | 264,719 | 255,563 | 268,853 |
| 10,907 | 1,398 | 10,432 | 61,802 | (9,577) | (42,092) | 5,088 | 17,068 | (23,347) | 7,140 |
| - | - | - | - | - | - | - | (1) | - | (17) |
| (5,111) | 45,607 | (351) | 177 | (1,624) | (7,787) | 22,648 | (4,101) | (1,161) | (2,466) |
| 5,796 | 47,005 | 10,081 | 61,979 | (11,201) | (49,879) | 27,736 | 12,966 | (24,508) | 4,657 |
| 5,462 | (12,275) | 12,805 | 41,675 | 24,614 | 2,573 | (5,451) | 10,278 | 4,641 | (10,863) |
| - | - | - | - | - | - | - | - | - | - |
| (68) | 6,506 | (13) | (88) | (56) | (25) | (236) | (10) | 14 | (4) |
| - | - | - | - | 104 | - | - | - | 522 | 1,682 |
| - | - | - | - | - | - | - | - | - | - |
| (462) | 3,931 | - | (916) | (292) | (761) | 36 | (502) | 71 | 214 |
| 4,932 | (1,838) | 12,792 | 40,671 | 24,370 | 1,787 | (5,651) | 9,766 | 5,248 | (8,971) |
| 10,728 | 45,167 | 22,873 | 102,650 | 13,169 | (48,092) | 22,085 | 22,732 | (19,260) | (4,314) |
| - | (39) | - | 7,406 | - | - | - | - | - | 1,168 |
| 10,728 | 45,206 | 22,873 | 95,244 | 13,169 | (48,092) | 22,085 | 22,732 | (19,260) | (5,482) |

Ascension Health Alliance

Details of Consolidated Statement of Operations and Changes in Net Assets (continued)
(Dollars in Thousands)

Year Ended June 30, 2013

| | Consolidated Ascension Health Alliance | Consolidated Ascension Health Alliance less Health Ministries Presented | Consolidated Baltimore | Consolidated Birmingham | Consolidated Flint | Consolidated Kalamazoo | Consolidated Lewiston |
|--|---|---|---------------------------|----------------------------|-----------------------|---------------------------|--------------------------|
| Unrestricted net assets, controlling interest: | | | | | | | |
| Excess (deficit) of revenues and gains over expenses and losses | \$ 3,013,489 | \$ 2,747,950 | \$ 42,304 | \$ 34,579 | \$ 10,514 | \$ 13,532 | \$ 11,677 |
| Transfer (to) from sponsors and other affiliates, net | (10,962) | 34,395 | (7,390) | (8,680) | (4,616) | (5,912) | (2,330) |
| Contributed net assets | (1,050) | (2,574,751) | — | — | — | — | — |
| Net assets released from restrictions for property acquisitions | 67,418 | 44,389 | 8,064 | 885 | 390 | 751 | 110 |
| Pension and other postretirement liability adjustments | 77,011 | 13,987 | 424 | 1,176 | (2,219) | 5,789 | (1,336) |
| Change in unconsolidated entities' net assets | 23,295 | 17,771 | — | — | 176 | — | — |
| Other | 4,624 | 2,471 | — | 47 | (1,343) | 4 | — |
| Increase in unrestricted net assets, controlling interest, before (loss) gain from discontinued operations | 3,173,825 | 286,212 | 43,402 | 28,007 | 2,902 | 14,164 | 8,121 |
| Loss from discontinued operations | (23,937) | (23,937) | — | — | — | — | — |
| Increase (decrease) in unrestricted net assets, controlling interest | 3,149,888 | 262,275 | 43,402 | 28,007 | 2,902 | 14,164 | 8,121 |
| Unrestricted net assets, noncontrolling interest: | | | | | | | |
| Excess of revenues and gains over expenses and losses | 131,184 | 122,083 | — | 566 | — | — | — |
| Distributions of capital | (829,989) | (820,355) | — | (731) | — | — | — |
| Contributions of capital | 1,579,187 | 1,578,269 | — | — | — | — | — |
| Contributions from business combinations | 64,738 | 99 | — | (9) | — | — | — |
| Increase (decrease) in unrestricted net assets, noncontrolling interest | 945,120 | 880,096 | — | (174) | — | — | — |
| Temporarily restricted net assets, controlling interest: | | | | | | | |
| Contributions and grants | 89,220 | 61,215 | 2,632 | 5,016 | 753 | 1,532 | 173 |
| Investment return | 17,232 | 13,390 | 186 | 309 | 152 | 286 | 1 |
| Net assets released from restrictions | (110,213) | (70,917) | (10,087) | (2,983) | (798) | (2,047) | (167) |
| Contributions from business combinations | 44,201 | — | — | — | — | — | — |
| Other | 1,088 | 3,251 | — | (44) | — | 57 | — |
| Increase (decrease) in temporarily restricted net assets, controlling interest | 41,528 | 6,939 | (7,269) | 2,298 | 107 | (172) | 7 |
| Permanently restricted net assets, controlling interest: | | | | | | | |
| Contributions | 2,664 | 2,326 | — | 19 | 11 | 5 | — |
| Investment return | 1,598 | 1,622 | 3 | 39 | 1 | — | — |
| Contributions from business combinations | 67,846 | 2 | — | — | — | — | — |
| Other | (368) | (249) | — | — | — | — | — |
| Increase in permanently restricted net assets, controlling interest | 71,740 | 3,701 | 3 | 58 | 12 | 5 | — |
| Increase in net assets | 4,208,276 | 1,153,011 | 36,136 | 30,189 | 3,021 | 13,997 | 8,128 |
| Net assets, beginning of year | 12,922,892 | 9,574,044 | 364,906 | 381,040 | 82,992 | 139,848 | 104,402 |
| Net assets, end of year | \$ 17,131,168 | \$ 10,727,055 | \$ 401,042 | \$ 411,229 | \$ 86,013 | \$ 153,845 | \$ 112,530 |

| Consolidated Milwaukee | Consolidated Ministry | Consolidated Mobile | Consolidated Nashville | Consolidated Saginaw & Tawas | Consolidated Tucson | Consolidated Tulsa | Consolidated Waco | Consolidated Washington D.C. | Consolidated Wichita |
|----------------------------------|--|--------------------------------|---|------------------------------------|---------------------------------------|--|--------------------------------|---------------------------------|---|
| \$ 10,728 (12,041) — | \$ 38,700 — 920,665 | \$ 22,873 (4,513) (250) | \$ 95,244 (21,085) — | \$ 13,169 (8,968) — | \$ (48,092) 38,608 — | \$ 22,321 — 664,297 | \$ 22,732 (5,330) — | \$ (19,260) (3,100) — | \$ (5,482) — 988,989 |
| 2,208 5,473 — — | — 30,566 — 1,869 | 171 675 — 760 | 6,816 1,184 — — | 1,118 (487) — 2 | 1,687 — 5,348 95 | — 16,903 — 405 | 96 142 — (246) | 409 1,101 — 456 | 324 3,633 — 104 |
| 6,368 — | 991,800 — | 19,716 — | 82,159 — | 4,834 — | (2,354) — | 703,926 — | 17,394 — | (20,394) — | 987,568 — |
| 6,368 | 991,800 | 19,716 | 82,159 | 4,834 | (2,354) | 703,926 | 17,394 | (20,394) | 987,568 |
| — — — — | (39) (57) 817 1,069 | — — — — | 7,406 (7,830) — — | — — — — | — — — — | — — — (89) | — — — — | — — — — | 1,168 (1,016) 101 63,668 |
| — | 1,790 | — | (424) | — | — | (89) | — | — | 63,921 |
| 63 — (2,208) — 1,105 | 1,612 (113) — 21,229 (2,087) | 837 23 (980) — (3) | 3,109 2,358 (7,200) — (1,041) | 1,145 248 (1,356) — — | 3,649 606 (2,896) — (320) | 2,301 (179) (2,203) 11,103 — | 540 62 (536) — 170 | 3,424 — (4,210) — — | 1,219 (97) (1,625) 11,869 — |
| (1,040) | 20,641 | (123) | (2,774) | 37 | 1,039 | 11,022 | 236 | (786) | 11,366 |
| — — — 2 | 90 (146) 51,129 (390) | — — — — | 150 — — — | 33 79 — — | — — — 277 | — — 10,000 — | 30 — — (8) | — — — — | — — 6,715 — |
| 2 | 50,683 | — | 150 | 112 | 277 | 10,000 | 22 | — | 6,715 |
| 5,330 553,425 | 1,064,914 — | 19,593 174,125 | 79,111 746,699 | 4,983 339,158 | (1,038) 160,714 | 724,859 — | 17,652 225,376 | (21,180) 76,163 | 1,069,570 — |
| \$ 558,755 | \$ 1,064,914 | \$ 193,718 | \$ 825,810 | \$ 344,141 | \$ 159,676 | \$ 724,859 | \$ 243,028 | \$ 54,983 | \$ 1,069,570 |

Ascension Health Alliance

**Details of Consolidated Statement of Operations and
Changes in Net Assets**
(Dollars in Thousands)

Year Ended June 30, 2012

| | Consolidated Ascension Health Alliance | Consolidated Ascension Health Alliance less Ministries Presented | Consolidated Baltimore |
|---|---|---|-----------------------------------|
| Operating revenue: | | | |
| Net patient service revenue | \$ 15,297,559 | \$ 10,990,636 | \$ 413,223 |
| Less provision for doubtful accounts | 972,171 | 760,350 | 13,612 |
| Net patient service revenue, less provision for doubtful accounts | 14,325,388 | 10,230,286 | 399,611 |
| Other revenue | 967,252 | 717,557 | 9,909 |
| Total operating revenue | 15,292,640 | 10,947,843 | 409,520 |
| Operating expenses: | | | |
| Salaries and wages | 6,544,753 | 4,821,591 | 200,322 |
| Employee benefits | 1,426,722 | 1,090,379 | 32,560 |
| Purchased services | 734,396 | 309,807 | 20,812 |
| Professional fees | 1,021,582 | 752,589 | 18,033 |
| Supplies | 2,260,901 | 1,536,041 | 64,639 |
| Insurance | 100,834 | 74,724 | 962 |
| Interest | 131,310 | 77,876 | 2,966 |
| Depreciation and amortization | 662,362 | 451,080 | 17,996 |
| Other | 1,782,172 | 1,270,545 | 29,346 |
| Total operating expenses before impairment, restructuring, and nonrecurring gains (losses), net | 14,665,032 | 10,384,632 | 387,636 |
| Income (loss) from operations before self-insurance trust fund investment investment return and impairment restructuring and nonrecurring gains (losses), net | 627,608 | 563,211 | 21,884 |
| Self-insurance trust fund investment return | 17,197 | 17,197 | — |
| Impairment, restructuring, and nonrecurring gains (losses), net | 286,046 | 166,713 | 21,547 |
| Income (loss) from operations | 930,851 | 747,121 | 43,431 |
| Nonoperating gains (losses): | | | |
| Investment return | (135,605) | (110,356) | (3,289) |
| Loss on extinguishment of debt | (2,813) | (2,727) | — |
| Gain (loss) on interest rate swaps | (74,846) | (75,687) | 56 |
| Income from unconsolidated entities | 8,802 | 3,785 | 4,889 |
| Contributions from business combinations, net | 326,333 | 326,333 | — |
| Other | (69,221) | (63,858) | (1,176) |
| Total nonoperating gains (losses), net | 52,650 | 77,490 | 480 |
| Excess (deficit) of revenues and gains over expenses and losses | 983,501 | 824,611 | 43,911 |
| Less noncontrolling interests | 13,154 | 3,802 | — |
| Excess (deficit) of revenues and gains over expenses and losses attributable to controlling interest | 970,347 | 820,809 | 43,911 |

| Consolidated Birmingham | Consolidated Milwaukee | Consolidated Nashville | Consolidated Saginaw & Tawas | Consolidated Tucson | Consolidated Waco | Consolidated Washington D.C. |
|----------------------------|---------------------------|---------------------------|------------------------------------|------------------------|----------------------|---------------------------------|
| \$ 653,472 | \$ 658,781 | \$ 1,213,068 | \$ 341,003 | \$ 476,761 | \$ 305,501 | \$ 245,114 |
| 49,146 | 30,293 | 48,866 | 8,541 | 34,951 | 25,909 | 503 |
| 604,326 | 628,488 | 1,164,202 | 332,462 | 441,810 | 279,592 | 244,611 |
| 30,667 | 43,747 | 101,037 | 6,978 | 31,212 | 11,610 | 14,535 |
| 634,993 | 672,235 | 1,265,239 | 339,440 | 473,022 | 291,202 | 259,146 |
| 209,474 | 267,331 | 424,213 | 134,261 | 244,570 | 114,672 | 128,319 |
| 41,773 | 55,922 | 93,645 | 23,467 | 43,711 | 24,633 | 20,632 |
| 77,901 | 57,116 | 125,016 | 38,604 | 74,182 | 12,579 | 18,379 |
| 11,150 | 68,831 | 65,537 | 27,205 | 45,481 | 14,089 | 18,667 |
| 129,966 | 69,448 | 231,069 | 56,600 | 93,039 | 49,962 | 30,137 |
| 4,717 | 2,723 | 4,975 | 1,695 | 6,452 | 732 | 3,854 |
| 7,808 | 11,785 | 15,562 | 4,978 | 5,973 | 1,972 | 2,390 |
| 33,620 | 47,469 | 56,945 | 12,125 | 24,023 | 12,113 | 6,991 |
| 87,659 | 78,781 | 182,142 | 25,527 | 41,659 | 41,550 | 24,963 |
| 604,068 | 659,406 | 1,199,104 | 324,462 | 579,090 | 272,302 | 254,332 |
| 30,925 | 12,829 | 66,135 | 14,978 | (106,068) | 18,900 | 4,814 |
| 10,819 | 21,381 | 41,199 | 21,410 | (21,887) | 6,171 | 18,693 |
| 41,744 | 34,210 | 107,334 | 36,388 | (127,955) | 25,071 | 23,507 |
| (1,456) | (1,077) | (9,495) | (6,369) | (352) | (2,021) | (1,190) |
| (12) | — | (2) | (72) | — | — | — |
| 82 | 225 | 289 | 87 | 110 | 37 | (45) |
| — | — | — | 47 | — | — | 81 |
| — | — | — | — | — | — | — |
| (364) | (575) | (784) | (287) | (1,776) | (487) | 86 |
| (1,750) | (1,427) | (9,992) | (6,594) | (2,018) | (2,471) | (1,068) |
| 39,994 | 32,783 | 97,342 | 29,794 | (129,973) | 22,600 | 22,439 |
| 462 | — | 8,890 | — | — | — | — |
| 39,532 | 32,783 | 88,452 | 29,794 | (129,973) | 22,600 | 22,439 |

Ascension Health Alliance

Details of Consolidated Statement of Operations and
Changes in Net Assets (continued)

(Dollars in Thousands)

Year Ended June 30, 2012

| | Consolidated Ascension Health Alliance | Consolidated Ascension Health Alliance less Health Ministries Presented | Consolidated Baltimore |
|---|---|---|---------------------------|
| Unrestricted net assets, controlling interest: | | | |
| Excess (deficit) of revenues and gains over expenses and losses | \$ 970,347 | \$ 820,809 | \$ 43,911 |
| Transfer (to) from sponsors and other affiliates, net | (15,189) | 38,694 | (5,111) |
| Contributed net assets | (400) | (400) | — |
| Net assets released from restrictions for property acquisitions | 68,892 | 49,189 | 1,824 |
| Pension and other postretirement liability adjustments | (439,662) | (301,442) | (27,779) |
| Change in unconsolidated entities' net assets | (15,890) | (11,623) | — |
| Other | 9,206 | 9,890 | — |
| Increase in unrestricted net assets, controlling interest, before (loss) gain from discontinued operations | 577,304 | 605,117 | 12,845 |
| Loss from discontinued operations | (73,521) | (73,521) | — |
| Increase (decrease) in unrestricted net assets, controlling interest | 503,783 | 531,596 | 12,845 |
| Unrestricted net assets, noncontrolling interest: | | | |
| Excess of revenues and gains over expenses and losses | 13,154 | 3,802 | — |
| Distributions of capital | (575,618) | (566,546) | — |
| Contributions of capital | 1,166,961 | 1,167,028 | — |
| Increase in unrestricted net assets, noncontrolling interest | 604,497 | 604,284 | — |
| Temporarily restricted net assets, controlling interest: | | | |
| Contributions and grants | 100,880 | 74,330 | 4,313 |
| Investment return | (638) | 92 | 50 |
| Net assets released from restrictions | (104,028) | (74,184) | (3,332) |
| Contributions from business combinations | 14,764 | 14,764 | — |
| Other | (6,514) | (7,242) | — |
| Increase (decrease) in temporarily restricted net assets, controlling interest | 4,464 | 7,760 | 1,031 |
| Permanently restricted net assets, controlling interest: | | | |
| Contributions | 5,082 | 4,687 | 33 |
| Investment return | (242) | (252) | (6) |
| Contributions from business combinations | 1,573 | 1,573 | — |
| Other | (2,642) | (1,938) | — |
| Increase in permanently restricted net assets, controlling interest | 3,771 | 4,070 | 27 |
| Increase in net assets | 1,116,515 | 1,147,710 | 13,903 |
| Net assets, beginning of year | 11,806,377 | 8,927,701 | 351,003 |
| Net assets, end of year | \$ 12,922,892 | \$ 10,075,411 | \$ 364,906 |

| Consolidated Birmingham | Consolidated Milwaukee | Consolidated Nashville | Consolidated Saginaw & Tawas | Consolidated Tucson | Consolidated Waco | Consolidated Washington D.C. |
|----------------------------|---------------------------|---------------------------|------------------------------------|--------------------------|----------------------|---------------------------------|
| \$ 39,532 (7,371) | \$ 32,783 (8,856) | \$ 88,452 (15,145) | \$ 29,794 (6,046) | \$ (129,973) (5,430) | \$ 22,600 (3,798) | \$ 22,439 (2,126) |
| 6,801 (12,027) | 3,592 (19,512) | 3,729 (28,378) | 1,505 (22,236) | 2,016 — | 209 (7,133) | 27 (21,155) |
| — | — | — | — | (4,267) | — | — |
| 11 | — | — | (5) | (55) | (91) | (544) |
| 26,946 | 8,007 | 48,658 | 3,012 | (137,709) | 11,787 | (1,359) |
| — | — | — | — | — | — | — |
| 26,946 | 8,007 | 48,658 | 3,012 | (137,709) | 11,787 | (1,359) |
| 462 (358) (21) | — — — | 8,890 (8,714) (46) | — — — | — — — | — — — | — — — |
| 83 | — | 130 | — | — | — | — |
| 3,536 49 (8,026) | 187 — (3,592) | 6,541 (652) (4,926) | 1,705 (70) (1,825) | 3,964 (92) (3,821) | 975 (15) (472) | 5,329 — (3,850) |
| — | — | — | — | — | — | — |
| (44) | 903 | (523) | (16) | 61 | 90 | 257 |
| (4,485) | (2,502) | 440 | (206) | 112 | 578 | 1,736 |
| 8 | — | — | 316 | — | 38 | — |
| — | — | — | 16 | — | — | — |
| — | — | — | — | — | — | — |
| — | (674) | — | 23 | (50) | (3) | — |
| 8 | (674) | — | 355 | (50) | 35 | — |
| 22,552 | 4,831 | 49,228 | 3,161 | (137,647) | 12,400 | 377 |
| 358,488 | 548,594 | 697,471 | 335,997 | 298,361 | 212,976 | 75,786 |
| \$ 381,040 | \$ 553,425 | \$ 746,699 | \$ 339,158 | \$ 160,714 | \$ 225,376 | \$ 76,163 |

Tab 16

Attachment C
Contribution to the Orderly Development of Health Care – 2

Letters of Support

Letters to be submitted separately

Tab 20

Attachment C
Contribution to the Orderly Development of Health Care - 7.(b)

The Joint Commission Documentation

October 20, 2011

Bernard Sherry, BS, MHA
CEO/President
Baptist Hospital
2000 Church Street
Nashville, TN 37236

Joint Commission ID #: 7884
Program: Hospital Accreditation
Accreditation Activity: Measure of Success
Accreditation Activity Completed: 10/20/2011

Dear Mr. Sherry:

The Joint Commission would like to thank your organization for participating in the accreditation process. This process is designed to help your organization continuously provide safe, high-quality care, treatment, and services by identifying opportunities for improvement in your processes and helping you follow through on and implement these improvements. We encourage you to use the accreditation process as a continuous standards compliance and operational improvement tool.

The Joint Commission is granting your organization an accreditation decision of Accredited for all services surveyed under the applicable manual(s) noted below:

- Comprehensive Accreditation Manual for Hospitals

This accreditation cycle is effective beginning April 09, 2011. The Joint Commission reserves the right to shorten or lengthen the duration of the cycle; however, the certificate and cycle are customarily valid for up to 36 months.

Please visit [Quality Check®](#) on The Joint Commission web site for updated information related to your accreditation decision.

We encourage you to share this accreditation decision with your organization's appropriate staff, leadership, and governing body. You may also want to inform the Centers for Medicare and Medicaid Services (CMS), state or regional regulatory services, and the public you serve of your organization's accreditation decision.

Please be assured that The Joint Commission will keep the report confidential, except as required by law. To ensure that The Joint Commission's information about your organization is always accurate and current, our policy requires that you inform us of any changes in the name or ownership of your organization or the health care services you provide.

Sincerely,



Ann Scott Blouin, RN, Ph.D.
Executive Vice President
Accreditation and Certification Operations

Tab 21

Attachment C
Contribution to the Orderly Development of Health Care - 7.(c)

Hospital License

Board for Licensing Health Care Facilities



State of Tennessee

0000000032

No. of Beds 0623

DEPARTMENT OF HEALTH

This is to certify, that a license is hereby granted by the State Department of Health to

to conduct and maintain a

SAINT THOMAS MIDTOWN HOSPITAL

Hospital

SAINT THOMAS MIDTOWN HOSPITAL

Located at

2000 CHURCH STREET, NASHVILLE

County of

DAVIDSON

Tennessee.

This license shall expire APRIL 30, 2014, *and is subject to the provisions of Chapter 11, Tennessee Code Annotated. This license shall not be assignable or transferable, and shall be subject to revocation at any time by the State Department of Health, for failure to comply with the laws of the State of Tennessee or the rules and regulations of the State Department of Health issued thereunder.*

In Witness Whereof, we have hereunto set our hand and seal of the State this 30TH *day of* APRIL, 2013.

In the Distinct Category(ies) of: GENERAL HOSPITAL
PEDIATRIC BASIC HOSPITAL



JAN 15 14 PM 12:52

By *James J. Davis, MPH*
DIRECTOR, DIVISION OF HEALTH CARE FACILITIES

By *John J. Davis, MPH*
COMMISSIONER

000257

Tab 22

Attachment C
Contribution to the Orderly Development of Health Care -7.(d)

Inspection Report

210
FAX TRANSMITTAL

STATE OF TENNESSEE
DEPARTMENT OF HEALTH
HEALTH CARE FACILITIES

TO: Bernard Sherry, Administrator
FACILITY: Baptist Hospital
FAX NUMBER: 615-284-1592 PHONE: 615-284-6851
FROM: Karen B. Kirby, Regional Administrator – HCF, ETRO by KG
FAX NUMBER: (865) 594-5739
DATE: September 12, 2012

NUMBER OF PAGES INCLUDING THIS ONE: 9

IF YOU HAVE ANY QUESTIONS, CALL (865) 588-5656

SUBJECT/MESSAGE: **COMPLAINT(S) # TN00030295**

Original to follow by mail. If you have any questions regarding your statement of deficiencies please call for a supervisor @ 865-588-5656.

CONFIDENTIALITY NOTICE: The information contained in this message is confidential and is intended solely for the use of the person or entity named above. This message may contain individually identifiable information that must remain confidential and is protected by state and federal law. If the reader of this message is not the intended recipient, the reader is hereby notified that any dissemination, distribution or reproduction of this message is strictly prohibited. If you have received this message in error, please immediately notify the sender by telephone and destroy the original message. We regret any inconvenience and appreciate your cooperation.

211



STATE OF TENNESSEE
DEPARTMENT OF HEALTH
OFFICE OF HEALTH LICENSURE AND REGULATION
EAST TENNESSEE REGION
5904 LYONS VIEW PIKE, BLDG. 1
KNOXVILLE, TENNESSEE 37919

September 12, 2012

Mr. Bernard Sherry, Administrator
Baptist Hospital
2000 Church St
Nashville TN 37236

Provider Number: 44-0133

Dear Mr. Sherry:

Enclosed is the Statement of Deficiencies developed as the result of the complaint investigation conducted at the Baptist Hospital on September 4, 2012. You are requested to submit a Plan of Correction by September 22, 2012 with acceptable time frames for correction of the cited deficiencies. Corrective action must be achieved prior to October 19, 2012. Please notify this office when these deficiencies are corrected.

Please be advised that under the disclosure of survey information provisions, the Statement of Deficiencies will be available to the public.

Please submit the Plan of Correction (POC), by September 22, 2012:

Office of Health Licensure and Regulation
Lakeshore Park, Bldg. One
5904 Lyons View Pike
Knoxville, TN 37919

Your POC must contain the following:

- What corrective action(s) will be accomplished for those residents/patients found to have been affected by the deficient practice.
- How you will identify other residents/patients having the potential to be affected by the same deficient practice and what corrective action will be taken;
- What measures will be put into place or what systemic changes you will make to ensure that the deficient practice does not recur; and,
- How the corrective action(s) will be monitored and the person(s) responsible for monitoring to ensure the deficient practice will not recur; i.e., what quality assurance program will be put into place.

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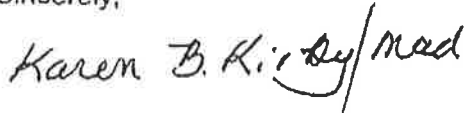
Mr. Bernard Sherry
September 12, 2012
Page 2

Please put your Plan of Correction on the Statement of Deficiencies form in the "Provider's Plan of Correction" column. In the "Completion Date" column of the form, list the date corrective actions have been or will be completed. Please make sure the administrator's signature and date are on the bottom line of the Statement of Deficiencies/Plan of Correction State Form.

Please be advised that under the disclosure of survey information provisions, the Statement of Deficiencies will be available to the public.

If you have any questions, please contact this office at (865) 588-5656 or by facsimile at (865) 594-5739.

Sincerely,

Handwritten signature of Karen B. Kirby in cursive script.

Karen B. Kirby, RN
Regional Administrator
East TN Health Care Facilities

KK: kg

Enclosure: CMS-2567

TN00030295

JAN 15 1 4 PM '12

| | | | | | |
|---|--|--|---|----------------------|---|
| STATEMENT OF DEFICIENCIES AND PLAN OF CORRECTION | | (X1) PROVIDER/SUPPLIER/CLIA IDENTIFICATION NUMBER: 440133 | (X2) MULTIPLE CONSTRUCTION A. BUILDING _____ B. WING _____ | | (X3) DATE SURVEY COMPLETED C 09/04/2012 |
| NAME OF PROVIDER OR SUPPLIER BAPTIST HOSPITAL | | | STREET ADDRESS, CITY, STATE, ZIP CODE 2000 CHURCH ST NASHVILLE, TN 37236 | | |
| (X4) ID PREFIX TAG | SUMMARY STATEMENT OF DEFICIENCIES (EACH DEFICIENCY MUST BE PRECEDED BY FULL REGULATORY OR LSC IDENTIFYING INFORMATION) | ID PREFIX TAG | PROVIDER'S PLAN OF CORRECTION (EACH CORRECTIVE ACTION SHOULD BE CROSS-REFERENCED TO THE APPROPRIATE DEFICIENCY) | (X5) COMPLETION DATE | |
| A 395 | <p>482.23(b)(3) RN SUPERVISION OF NURSING CARE</p> <p>A registered nurse must supervise and evaluate the nursing care for each patient.</p> <p>This STANDARD is not met as evidenced by: Based on medical record review and interview, the facility failed to ensure the nursing staff educated patients adequately before discharge for one (#3) of five patients reviewed.</p> <p>The findings included:</p> <p>Medical record review revealed patient #3 was admitted to the facility on July 26, 2012, with complaints to include Shortness of Breath which had increased over the past week. Pertinent medical history included diagnoses of Hypertension, Diabetes Mellitus, Parkinson's Disease, Ulcerative Colitis, Obstructive Sleep Apnea, Depression, and Panic Disorder.</p> <p>Review of the History and Physical completed by the physician on July 26, 2012, revealed the patient had "...Diabetes Mellitus uncontrolled..."</p> <p>Review of physician's admission orders written on July 26, 2012, revealed "...Lantus insulin 15 units each evening; accu checks (blood glucose monitoring) before meals and at bedtime; and sliding scale insulin (specific doses of insulin according to the blood glucose range) with each accu check...". Further review of physician's orders dated July 26, 2012, at 11:27 p.m., revealed "...hold PM dose of Lantus (insulin)...". Continued review of physician's orders dated July 27, 2012, at 7:30 a.m., revealed "...Lantus 10 units at bedtime; Novolog (insulin) 3 units TID</p> | A 395 | | | |
| LABORATORY DIRECTOR'S OR PROVIDER/SUPPLIER REPRESENTATIVE'S SIGNATURE | | | TITLE | | (X6) DATE |

Any deficiency statement ending with an asterisk (*) denotes a deficiency which the institution may be excused from correcting providing it is determined that other safeguards provide sufficient protection to the patients. (See Instructions.) Except for nursing homes, the findings stated above are disclosable 90 days following the date of survey whether or not a plan of correction is provided. For nursing homes, the above findings and plans of correction are disclosable 14 days following the date these documents are made available to the facility. If deficiencies are cited, an approved plan of correction is requisite to continued program participation.

| | | | | | |
|--|---|---|--|--|--|
| STATEMENT OF DEFICIENCIES AND PLAN OF CORRECTION | | (X1) PROVIDER/SUPPLIER/CLIA IDENTIFICATION NUMBER: 440133 | (X2) MULTIPLE CONSTRUCTION A. BUILDING _____ B. WING _____ | | (X3) DATE SURVEY COMPLETED C 09/04/2012 |
| NAME OF PROVIDER OR SUPPLIER BAPTIST HOSPITAL | | | STREET ADDRESS, CITY, STATE, ZIP CODE 2000 CHURCH ST NASHVILLE, TN 37236 | | |
| (X4) ID PREFIX TAG | SUMMARY STATEMENT OF DEFICIENCIES (EACH DEFICIENCY MUST BE PRECEDED BY FULL REGULATORY OR LSC IDENTIFYING INFORMATION) | ID PREFIX TAG | PROVIDER'S PLAN OF CORRECTION (EACH CORRECTIVE ACTION SHOULD BE CROSS-REFERENCED TO THE APPROPRIATE DEFICIENCY) | | (X5) COMPLETION DATE |
| A 395 | <p>Continued From page 1 (three times daily) before meals...".</p> <p>Review of Education notes dated July 26, 2012, at 4:59 p.m., revealed "...Diabetes Standards of Care: Given to/Reviewed with Patient and/or Caregiver...". Further review of the education notes dated July 26, 2012, at 8:00 p.m., revealed patient and family were taught via demonstration about "...blood glucose testing and when; blood glucose testing goals; hypoglycemia (low blood glucose) signs and symptoms and treatment; medication; oral/insulin/other...". Further review of education notes revealed no documentation there was a return demonstration by the patient of correct insulin administration.</p> <p>Review of discharge medications dated August 1, 2012, revealed the patient was ordered "...Lantus insulin 10 units once daily at bedtime; Novolog insulin three times daily before meals and at bedtime, medium sliding scale as instructed...".</p> <p>Interview with the Nurse Manager of Cardiology, the unit where the patient was admitted, on September 4, 2012, at 11:15 a.m. in the Risk Management conference room, revealed the spouse stated, at discharge, the patient had not received proper education regarding Insulin administration. Further interview revealed the hospital has a contract with the Diabetes Center to provide education to patients but the center was not consulted on this patient. Continued interview confirmed there was no nursing documentation the patient had been educated on insulin administration and calculating dosages of sliding scale insulin before discharge."</p> <p>Interview with the Risk Manager on September 4,</p> | A 395 | | | |

| | | | | | |
|--|---|---|--|----------------------------|--|
| STATEMENT OF DEFICIENCIES AND PLAN OF CORRECTION | | (X1) PROVIDER/SUPPLIER/CLIA IDENTIFICATION NUMBER: 440133 | (X2) MULTIPLE CONSTRUCTION A. BUILDING _____ B. WING _____ | | (X3) DATE SURVEY COMPLETED C 09/04/2012 |
| NAME OF PROVIDER OR SUPPLIER BAPTIST HOSPITAL | | | STREET ADDRESS, CITY, STATE, ZIP CODE 2000 CHURCH ST NASHVILLE, TN 37236 | | |
| (X4) ID PREFIX TAG | SUMMARY STATEMENT OF DEFICIENCIES (EACH DEFICIENCY MUST BE PRECEDED BY FULL REGULATORY OR LSC IDENTIFYING INFORMATION) | ID PREFIX TAG | PROVIDER'S PLAN OF CORRECTION (EACH CORRECTIVE ACTION SHOULD BE CROSS-REFERENCED TO THE APPROPRIATE DEFICIENCY) | (X5) COMPLETION DATE | |
| A 395 | Continued From page 2 | A 395 | | | |
| A 820 | <p>2012, at 12:30 p.m., in the Risk Management office, confirmed the patient did not receive education on insulin administration and calculating dosages on the sliding scale.</p> <p>482.43(c)(3), (5) IMPLEMENTATION OF A DISCHARGE PLAN</p> <p>(3) The hospital must arrange for the initial implementation of the patient's discharge plan.</p> <p>(5) As needed, the patient and family members or interested persons must be counseled to prepare them for post-hospital care.</p> <p>This STANDARD is not met as evidenced by: Based on medical record review and interview, the facility failed to develop an appropriate discharge plan to meet the needs of patients for one (#3) of five patients reviewed.</p> <p>Medical record review revealed patient #3 was admitted to the facility on July 26, 2012, with complaints to include Shortness of Breath which had increased over the past week. Pertinent medical history included diagnoses of Hypertension, Diabetes Mellitus, Parkinson's Disease, Ulcerative Colitis, Obstructive Sleep Apnea, Depression, and Panic Disorder.</p> <p>Review of the History and Physical completed by the physician on July 26, 2012, revealed the patient had "...Diabetes Mellitus uncontrolled...".</p> <p>Review of physician's admission orders written on July 26, 2012, revealed "...Lantus insulin 15 units</p> | A 820 | | | |

| | | | | | |
|--|---|---|--|----------------------------|--|
| STATEMENT OF DEFICIENCIES AND PLAN OF CORRECTION | | (X1) PROVIDER/SUPPLIER/CLIA IDENTIFICATION NUMBER: 440133 | (X2) MULTIPLE CONSTRUCTION A. BUILDING _____ B. WING _____ | | (X3) DATE SURVEY COMPLETED C 09/04/2012 |
| NAME OF PROVIDER OR SUPPLIER BAPTIST HOSPITAL | | | STREET ADDRESS, CITY, STATE, ZIP CODE 2000 CHURCH ST NASHVILLE, TN 37238 | | |
| (X4) ID PREFIX TAG | SUMMARY STATEMENT OF DEFICIENCIES (EACH DEFICIENCY MUST BE PRECEDED BY FULL REGULATORY OR LSC IDENTIFYING INFORMATION) | ID PREFIX TAG | PROVIDER'S PLAN OF CORRECTION (EACH CORRECTIVE ACTION SHOULD BE CROSS-REFERENCED TO THE APPROPRIATE DEFICIENCY) | (X5) COMPLETION DATE | |
| A 820 | <p>Continued From page 3</p> <p>each evening; accu checks (blood glucose monitoring) before meals and at bedtime; and sliding scale insulin (specific doses of insulin according to the blood glucose range) with each accu check...". Further review of physician's orders dated July 26, 2012, at 11:27 p.m., revealed "...hold PM dose of Lantus (insulin)...". Continued review of physician's orders dated July 27, 2012, at 7:30 a.m., revealed "...Lantus 10 units at bedtime; Novolog (Insulin) 3 units TID (three times daily) before meals..."</p> <p>Review of Education notes dated July 26, 2012, at 4:59 p.m., revealed "...Diabetes Standards of Care: Given to/Reviewed with Patient and/or Caregiver...". Further review of the education notes dated July 26, 2012, at 8:00 p.m., revealed patient and family were taught via demonstration about "...blood glucose testing and when; blood glucose testing goals; hypoglycemia (low blood glucose) signs and symptoms and treatment; medication: oral/insulin/other...". Further review of education notes revealed no documentation there was a return demonstration by the patient of correct insulin administration.</p> <p>Review of discharge medications dated August 1, 2012, revealed the patient was ordered "...Lantus insulin 10 units once daily at bedtime; Novolog insulin three times daily before meals and at bedtime, medium sliding scale as instructed..."</p> <p>Interview with the Nurse Manager of Cardiology, the unit where the patient was admitted, on September 4, 2012, at 11:15 a.m. in the Risk Management conference room, revealed the spouse stated, at discharge, the patient had not received proper education regarding insulin</p> | A 820 | | | |

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| STATEMENT OF DEFICIENCIES AND PLAN OF CORRECTION | (X1) PROVIDER/SUPPLIER/CLIA IDENTIFICATION NUMBER: 440133 | (X2) MULTIPLE CONSTRUCTION A. BUILDING _____ B. WING _____ | (X3) DATE SURVEY COMPLETED C 09/04/2012 |
|---|---|--|--|

| | |
|--|--|
| NAME OF PROVIDER OR SUPPLIER BAPTIST HOSPITAL | STREET ADDRESS, CITY, STATE, ZIP CODE 2000 CHURCH ST NASHVILLE, TN 37236 |
|--|--|

| (X4) ID PREFIX TAG | SUMMARY STATEMENT OF DEFICIENCIES (EACH DEFICIENCY MUST BE PRECEDED BY FULL REGULATORY OR LSC IDENTIFYING INFORMATION) | ID PREFIX TAG | PROVIDER'S PLAN OF CORRECTION (EACH CORRECTIVE ACTION SHOULD BE CROSS-REFERENCED TO THE APPROPRIATE DEFICIENCY) | (X5) COMPLETION DATE |
|--------------------------|---|---------------------|--|----------------------------|
| A 820 | Continued From page 4 administration. Further interview revealed the hospital has a contract with the Diabetes Center to provide education to patients but the center was not consulted on this patient. Continued interview confirmed there was no nursing documentation the patient had been educated on insulin administration and calculating dosages of sliding scale insulin before discharge." Interview with the Risk Manager on September 4, 2012, at 12:30 p.m., in the Risk Management office, confirmed the patient did not receive education on insulin administration and calculating dosages on the sliding scale. | A 820 | | |

Division of Health Care Facilities

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|--|---|--|--|--------------------------|---|
| STATEMENT OF DEFICIENCIES AND PLAN OF CORRECTION | | (X1) PROVIDER/SUPPLIER/CLIA IDENTIFICATION NUMBER: TNP53132 | (X2) MULTIPLE CONSTRUCTION A. BUILDING _____ B. WING _____ | | (X3) DATE SURVEY COMPLETED C 09/04/2012 |
| NAME OF PROVIDER OR SUPPLIER BAPTIST HOSPITAL | | | STREET ADDRESS, CITY, STATE, ZIP CODE 2000 CHURCH ST NASHVILLE, TN 37236 | | |
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| H 001 | 1200-8-1 Initial During complaint investigation of #30296, conducted on September 4, 2012, at Baptist Hospital, no deficiencies were cited in relation to the complaint under 1200-8-1, Standards for Hospitals. | H 001 | | | |

Division of Health Care Facilities

TITLE

(X6) DATE

LABORATORY DIRECTOR'S OR PROVIDER/SUPPLIER REPRESENTATIVE'S SIGNATURE

STATE FORM

8599

Q1P11

If continuation sheet 1 of 1

Tab 23

Attachment C
Contribution to the Orderly Development of Health Care -7.(d)

Plan of Corrective Action

221
FAX TRANSMITTAL

STATE OF TENNESSEE
DEPARTMENT OF HEALTH
HEALTH CARE FACILITIES

JAN 15 '14 PM 12:52

TO: Bernard Sherry, Administrator
FACILITY: Baptist Hospital
FAX NUMBER: 615-284-1592 PHONE: 615-284-6851
FROM: Karen B. Kirby, Regional Administrator – HCF, ETRO by KG
FAX NUMBER: (865) 594-5739
DATE: September 12, 2012

NUMBER OF PAGES INCLUDING THIS ONE: 9

IF YOU HAVE ANY QUESTIONS, CALL (865) 588-5656

SUBJECT/MESSAGE: COMPLAINT(S) # TN00030295

Original to follow by mail. If you have any questions regarding your statement of deficiencies please call for a supervisor @ 865-588-5656.

CONFIDENTIALITY NOTICE: The information contained in this message is confidential and is intended solely for the use of the person or entity named above. This message may contain individually identifiable information that must remain confidential and is protected by state and federal law. If the reader of this message is not the intended recipient, the reader is hereby notified that any dissemination, distribution or reproduction of this message is strictly prohibited. If you have received this message in error, please immediately notify the sender by telephone and destroy the original message. We regret any inconvenience and appreciate your cooperation.

222



STATE OF TENNESSEE
DEPARTMENT OF HEALTH
OFFICE OF HEALTH LICENSURE AND REGULATION
EAST TENNESSEE REGION
5904 LYONS VIEW PIKE, BLDG. 1
KNOXVILLE, TENNESSEE 37919

September 12, 2012

Mr. Bernard Sherry, Administrator
Baptist Hospital
2000 Church St
Nashville TN 37236

Provider Number: 44-0133

Dear Mr. Sherry:

Enclosed is the Statement of Deficiencies developed as the result of the complaint investigation conducted at the Baptist Hospital on September 4, 2012. You are requested to submit a Plan of Correction by September 22, 2012 with acceptable time frames for correction of the cited deficiencies. Corrective action must be achieved prior to October 19, 2012. Please notify this office when these deficiencies are corrected.

Please be advised that under the disclosure of survey information provisions, the Statement of Deficiencies will be available to the public.

Please submit the Plan of Correction (POC), by September 22, 2012:

Office of Health Licensure and Regulation
Lakeshore Park, Bldg. One
5904 Lyons View Pike
Knoxville, TN 37919

Your POC must contain the following:

- What corrective action(s) will be accomplished for those residents/patients found to have been affected by the deficient practice.
- How you will identify other residents/patients having the potential to be affected by the same deficient practice and what corrective action will be taken;
- What measures will be put into place or what systemic changes you will make to ensure that the deficient practice does not recur; and,
- How the corrective action(s) will be monitored and the person(s) responsible for monitoring to ensure the deficient practice will not recur; i.e., what quality assurance program will be put into place.

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Mr. Bernard Sherry
September 12, 2012
Page 2

Please put your Plan of Correction on the Statement of Deficiencies form in the "Provider's Plan of Correction" column. In the "Completion Date" column of the form, list the date corrective actions have been or will be completed. Please make sure the administrator's signature and date are on the bottom line of the Statement of Deficiencies/Plan of Correction State Form.

Please be advised that under the disclosure of survey information provisions, the Statement of Deficiencies will be available to the public.

If you have any questions, please contact this office at (865) 588-5656 or by facsimile at (865) 594-5739.

Sincerely,

Karen B. Kirby/mad

Karen B. Kirby, RN
Regional Administrator
East TN Health Care Facilities

KK: kg

Enclosure: CMS-2567

TN00030295

(X6) DATE

000274

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|--|---|--|--|---|---|
| STATEMENT OF DEFICIENCIES AND PLAN OF CORRECTION | | (X1) PROVIDER/SUPPLIER/CLIA IDENTIFICATION NUMBER: 440133 | (X2) MULTIPLE CONSTRUCTION A. BUILDING _____ B. WING _____ | | (X3) DATE SURVEY COMPLETED C 09/04/2012 |
| NAME OF PROVIDER OR SUPPLIER BAPTIST HOSPITAL | | | STREET ADDRESS, CITY, STATE, ZIP CODE 2000 CHURCH ST NASHVILLE, TN 37236 | | |
| (X4) ID PREFIX TAG | SUMMARY STATEMENT OF DEFICIENCIES (EACH DEFICIENCY MUST BE PRECEDED BY FULL REGULATORY OR LSC IDENTIFYING INFORMATION) | ID PREFIX TAG | PROVIDER'S PLAN OF CORRECTION (EACH CORRECTIVE ACTION SHOULD BE CROSS-REFERENCED TO THE APPROPRIATE DEFICIENCY) | (X5) COMPLETION DATE | |
| A 395 | <p>Continued From page 1 (three times daily) before meals..."</p> <p>Review of Education notes dated July 26, 2012, at 4:59 p.m., revealed "...Diabetes Standards of Care: Given to/Reviewed with Patient and/or Caregiver...". Further review of the education notes dated July 26, 2012, at 8:00 p.m., revealed patient and family were taught via demonstration about "...blood glucose testing and when; blood glucose testing goals; hypoglycemia (low blood glucose) signs and symptoms and treatment; medication; oral/insulin/other...". Further review of education notes revealed no documentation there was a return demonstration by the patient of correct insulin administration.</p> <p>Review of discharge medications dated August 1, 2012, revealed the patient was ordered "...Lantus insulin 10 units once daily at bedtime; Novolog insulin three times daily before meals and at bedtime, medium sliding scale as instructed..."</p> <p>Interview with the Nurse Manager of Cardiology, the unit where the patient was admitted, on September 4, 2012, at 11:15 a.m. in the Risk Management conference room, revealed the spouse stated, at discharge, the patient had not received proper education regarding insulin administration. Further interview revealed the hospital has a contract with the Diabetes Center to provide education to patients but the center was not consulted on this patient. Continued interview confirmed there was no nursing documentation the patient had been educated on insulin administration and calculating dosages of sliding scale insulin before discharge."</p> <p>Interview with the Risk Manager on September 4,</p> | A 395 | <p>Concurrent audits of diabetic patients by the Diabetes center nurses for a period of six months. Audits will include monitoring care plans, will be reviewed monthly by Kathie Hirsch, CNO and Deborah Roberts, Director, Quality/Risk.</p> <p>Discharge planning for patients regarding diabetes will be initiated with admission assessment and will be incorporated within the care plan including insulin teaching for the patient, significant others, and home caregivers. This will include return demonstrations.</p> <p>Depart process includes triggers for education of patients and significant others regarding injectable insulin including return demonstration and written materials to take home. The Diabetes Center nurses are also available to assist.</p> | <p>10/8/12 - 4/8/2013</p> <p>9/25/12</p> <p>9/25/12</p> | |

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| STATEMENT OF DEFICIENCIES AND PLAN OF CORRECTION | | (X1) PROVIDER/SUPPLIER/CLIA IDENTIFICATION NUMBER: 440133 | (X2) MULTIPLE CONSTRUCTION A. BUILDING _____ B. WING _____ | | (X3) DATE SURVEY COMPLETED C 09/04/2012 |
| NAME OF PROVIDER OR SUPPLIER BAPTIST HOSPITAL | | | STREET ADDRESS, CITY, STATE, ZIP CODE 2000 CHURCH ST NASHVILLE, TN 37238 | | |
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| A 395 | Continued From page 2 2012, at 12:30 p.m., in the Risk Management office, confirmed the patient did not receive education on insulin administration and calculating dosages on the sliding scale. | A 395 | | | |
| A 820 | 482.43(c)(3), (5) IMPLEMENTATION OF A DISCHARGE PLAN (3) The hospital must arrange for the initial implementation of the patient's discharge plan. (5) As needed, the patient and family members or interested persons must be counseled to prepare them for post-hospital care. This STANDARD is not met as evidenced by: Based on medical record review and interview, the facility failed to develop an appropriate discharge plan to meet the needs of patients for one (#3) of five patients reviewed. Medical record review revealed patient #3 was admitted to the facility on July 26, 2012, with complaints to include Shortness of Breath which had increased over the past week. Pertinent medical history included diagnoses of Hypertension, Diabetes Mellitus, Parkinson's Disease, Ulcerative Colitis, Obstructive Sleep Apnea, Depression, and Panic Disorder. Review of the History and Physical completed by the physician on July 26, 2012, revealed the patient had "...Diabetes Mellitus uncontrolled...". Review of physician's admission orders written on July 26, 2012, revealed "...Lantus insulin 15 units | A 820 | Education for all nurses regarding diabetic patient discharge instructions, return demonstration of insulin administration by patient and significant other is currently in process and will be extended to allow for nurses on leave of absence. Concurrent audits by Diabetes Center nurses regarding depart diabetes education, return demonstration if going home with new injectable insulin prescriptions for a period of 6 months. Will be reviewed monthly by Kathie Hirsch, CNO and Deborah Roberts, Director, Quality/Risk. | 11/30/12 10/8/12 - 4/8/2013 | |

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| STATEMENT OF DEFICIENCIES AND PLAN OF CORRECTION | | (X1) PROVIDER/SUPPLIER/CLIA IDENTIFICATION NUMBER: 440133 | (X2) MULTIPLE CONSTRUCTION A. BUILDING _____ B. WING _____ | | (X3) DATE SURVEY COMPLETED C 09/04/2012 |
| NAME OF PROVIDER OR SUPPLIER BAPTIST HOSPITAL | | | STREET ADDRESS, CITY, STATE, ZIP CODE 2000 CHURCH ST NASHVILLE, TN 37236 | | |
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| A 820 | <p>Continued From page 3</p> <p>each evening; accu checks (blood glucose monitoring) before meals and at bedtime; and sliding scale insulin (specific doses of insulin according to the blood glucose range) with each accu check...". Further review of physician's orders dated July 26, 2012, at 11:27 p.m., revealed "...hold PM dose of Lantus (insulin)...". Continued review of physician's orders dated July 27, 2012, at 7:30 a.m., revealed "...Lantus 10 units at bedtime; Novolog (insulin) 3 units TID (three times daily) before meals...".</p> <p>Review of Education notes dated July 26, 2012, at 4:59 p.m., revealed "...Diabetes Standards of Care: Given to/Reviewed with Patient and/or Caregiver...". Further review of the education notes dated July 26, 2012, at 8:00 p.m., revealed patient and family were taught via demonstration about "...blood glucose testing and when; blood glucose testing goals; hypoglycemia (low blood glucose) signs and symptoms and treatment; medication: oral/insulin/other...". Further review of education notes revealed no documentation there was a return demonstration by the patient of correct insulin administration.</p> <p>Review of discharge medications dated August 1, 2012, revealed the patient was ordered "...Lantus insulin 10 units once daily at bedtime; Novolog insulin three times daily before meals and at bedtime, medium sliding scale as instructed...".</p> <p>Interview with the Nurse Manager of Cardiology, the unit where the patient was admitted, on September 4, 2012, at 11:15 a.m. In the Risk Management conference room, revealed the spouse stated, at discharge, the patient had not received proper education regarding insulin</p> | A 820 | | | |

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|---|---|--|--|
| STATEMENT OF DEFICIENCIES AND PLAN OF CORRECTION | (X1) PROVIDER/SUPPLIER/CLIA IDENTIFICATION NUMBER: 440133 | (X2) MULTIPLE CONSTRUCTION A. BUILDING _____ B. WING _____ | (X3) DATE SURVEY COMPLETED C 09/04/2012 |
|---|---|--|--|

NAME OF PROVIDER OR SUPPLIER

BAPTIST HOSPITAL

STREET ADDRESS, CITY, STATE, ZIP CODE

2000 CHURCH ST
 NASHVILLE, TN 37236

| (X4) ID PREFIX TAG | SUMMARY STATEMENT OF DEFICIENCIES (EACH DEFICIENCY MUST BE PRECEDED BY FULL REGULATORY OR LSC IDENTIFYING INFORMATION) | ID PREFIX TAG | PROVIDER'S PLAN OF CORRECTION (EACH CORRECTIVE ACTION SHOULD BE CROSS-REFERENCED TO THE APPROPRIATE DEFICIENCY) | (X5) COMPLETION DATE |
|--------------------------|---|---------------------|---|----------------------------|
| A 820 | Continued From page 4 administration. Further interview revealed the hospital has a contract with the Diabetes Center to provide education to patients but the center was not consulted on this patient. Continued interview confirmed there was no nursing documentation the patient had been educated on insulin administration and calculating dosages of sliding scale insulin before discharge." Interview with the Risk Manager on September 4, 2012, at 12:30 p.m., in the Risk Management office, confirmed the patient did not receive education on insulin administration and calculating dosages on the sliding scale. | A 820 | Diabetes Center was not asked to consult on this patient. Normal triggers for diabetes educators include blood sugars >180 and A1C >8. Neither applied in this situation. The electronic medical record system will now include a prompt for nursing to consult Diabetes Educator if necessary to ensure all patients are evaluated and educated. | |

229

Division of Health Care Facilities

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| STATEMENT OF DEFICIENCIES AND PLAN OF CORRECTION | | (X1) PROVIDER/SUPPLIER/CLIA IDENTIFICATION NUMBER: TNP53132 | (X2) MULTIPLE CONSTRUCTION A. BUILDING _____ B. WING _____ | | (X3) DATE SURVEY COMPLETED C 09/04/2012 |
| NAME OF PROVIDER OR SUPPLIER BAPTIST HOSPITAL | | | STREET ADDRESS, CITY, STATE, ZIP CODE 2000 CHURCH ST NASHVILLE, TN 37236 | | |
| (X4) ID PREFIX TAG | SUMMARY STATEMENT OF DEFICIENCIES (EACH DEFICIENCY MUST BE PRECEDED BY FULL REGULATORY OR LSC IDENTIFYING INFORMATION) | ID PREFIX TAG | PROVIDER'S PLAN OF CORRECTION (EACH CORRECTIVE ACTION SHOULD BE CROSS-REFERENCED TO THE APPROPRIATE DEFICIENCY) | (X5) COMPLETE DATE | |
| H 001 | 1200-8-1 Initial During complaint investigation of #30295, conducted on September 4, 2012, at Baptist Hospital, no deficiencies were cited in relation to the complaint under 1200-8-1, Standards for Hospitals. | H 001 | | | |

Division of Health Care Facilities

TITLE

(X6) DATE

LABORATORY DIRECTOR'S OR PROVIDER/SUPPLIER REPRESENTATIVE'S SIGNATURE

STATE FORM

0099

Q1P11

If continuation sheet 1 of 1



STATE OF TENNESSEE
DEPARTMENT OF HEALTH
OFFICE OF HEALTH LICENSURE AND REGULATION
EAST TENNESSEE REGION
5904 LYONS VIEW PIKE, BLDG. 1
KNOXVILLE, TENNESSEE 37919

October 31, 2012

Mr. Bernard Sherry, Administrator
Baptist Hospital
2000 Church St
Nashville TN 37236

RE: 44-0133

Dear Mr. Sherry:

The East Tennessee Region of Health Care Facilities conducted a complaint investigation on September 4, 2012. A desk review was conducted, based on that review; we are accepting your plan of correction and are assuming that your facility is in compliance with all participation requirements as of October 19, 2012.

If you have any questions, please contact the East Tennessee Regional Office by phone: 865-588-5656 or by fax: 865-594-5739.

Sincerely,

Karen B. Kirby/kg

Karen B. Kirby, RN
Regional Administrator
East TN Health Care Facilities

KK: kg

TN00030295

JAN 15 '14 PM 12:52

space heaters,
Cathiepper power lift
recliner & sofa-
recliner, vintage
Kenmore sewing ma-
chine & table, W/D,
fridge, many apples
(Orzech, Rowenta,
Kenmore), glassware,
kitchenware & more
FOR DIRECTIONS:
EstateSales.net

Real Estate Sales
and Appraisals

ESTATE SALE

615 HESSELL LN #7040
11611 MADISON ST.

Thurs Jan. 9, 8-4pm
Fri Jan. 10, 8-4pm

Sat Jan. 11, 8-3pm
DON'T MISS IT!

3 Days of Bargains on

1/2 Acres of Property!

Selling the life estate of

J. Watson, a well known

Chattanooga dentist. This

gentleman was a farmer,

mechanic, plumber, fish-

erman, avid collector as

well as a dentist.

Selling antiques, pottery,

tools of all sorts, vintage

dental equip., old boat,

turn, glassware, collect-

ible jewelry, home de-

cor, books, appliances,

clothing, contents of a 3

car garage & basement.

If you are a scrap metal

collector, be there early!

Several loads of scrap

items available.

YOU'VE SEEN THE SIGN

DOZENS OF TIMES -

IT'S ALL HAPPENING AT

1/2 ACRE!

MICHAEL TAYLOR

Estate/Moving Sales

Accepting Credit Cards,

Cash & Checks

FOR PIX & DIRECTIONS:

EstateSales.net

YOUR ESTATE

LIQUIDATION

SPECIALISTS

Real Estate Sales

and Appraisals

Remember When

Antiques &

Collectibles

Red Tag Sale on certain

items. Drop in and check

out our wonderful treas-

ures & original paintings

by Oliver Langston.

Sale runs thru January 25.

121 FRONT ST., SMYRNA

0101710290

NOTIFICATION OF INTENT TO APPLY FOR A CERTIFICATE OF NEED

This is to provide official notice to the Health Services and Development Agency and all interested parties, in accordance with T.C.A. § 68-11-1601 et seq., and the Rules of the Health Services and Development Agency, that Saint Thomas Midtown Hospital, an existing acute care hospital owned by Saint Thomas Midtown Hospital with an ownership type of not-for-profit and to be managed by Saint Thomas Midtown Hospital intends to file an application for a Certificate of Need for the renovation of surgical suites, patient care areas and support space for the realignment and consolidation of total joint replacement services at Saint Thomas Midtown Hospital, located at 2000 Church Street, Nashville, Tennessee. The total number of licensed beds at Saint Thomas Midtown Hospital will not change as a result of this project. Renovations will be made to 94,337 square feet of space and there will be no new construction. The total project costs are estimated to be \$25,832,609.

The anticipated date of filing the application is: January 15, 2014. The contact person for this project is Barbara Houchin, Executive Director, Planning, who may be reached at Saint Thomas Health, 102 Woodmont Blvd., Suite 800, Nashville, Tennessee, 37205, 615-284-6849.

Upon written request by interested parties, a local Fact-Finding public hearing shall be conducted. Written requests for hearing should be sent to:

Health Services and Development Agency
Andrew Jackson Building, 9th Floor
502 Deaderick Street
Nashville, TN 37243

The published Letter of Intent must contain the following statement pursuant to T.C.A. § 68-11-1607(c)(1). (A) Any health care institution wishing to oppose a Certificate of Need application must file a written notice with the Health Services and Development Agency no later than fifteen (15) days before the regularly scheduled Health Services and Development Agency meeting at which the application is originally scheduled; and (B) Any other person wishing to oppose the application must file written objection with the Health Services and Development Agency at or prior to the consideration of the application by the Agency.

This Sale is subject to all matters shown on any applicable recorded plat; any unpaid taxes; any restrictive covenants, easements, or setback lines that may be applicable; any statutory rights of redemption of any governmental agency, state or federal; any prior liens or encumbrances as well as any priority created by a fixture filing; and to any matter that an accurate survey of the premises might disclose. In addition, the following parties may claim an interest in the above-referenced property: Anthony L. Williams; Jennifer M. Williams; Mortgage Electronic Registration System as nominee for Mila, Inc.; America's Servicing Company; Atlantic Credit & Finance LLC; MILA, Inc.; Deutsche Bank National Bank Trust Company; Ford Motor Credit Company; Anthony L. Williams; Tennessee Office of Child Support; State Farm Mutual Automobile Insurance Company; Wells Fargo Bank, N.A. d/b/a America's Servicing Company.

The sale held pursuant to this Notice may be rescinded at the Successor Trustee's option at any time. The right is reserved to adjourn the day of the sale to another day, time, and place certain without further publication, upon announcement at the time and place for the sale set forth above. W&A No. 1286 129174

DATED December 31,

closure sale, the entire purchase price is due and payable at the conclusion of the auction in the form of a certified/bank check made payable to or endorsed to Shapiro & Kirsch, LLP. No personal checks will be accepted. To this end, you must bring sufficient funds to outbid the lender and any other bidders. Insufficient funds will not be accepted. Amounts received in excess of the winning bid will be refunded to the successful purchaser at the time the foreclosure deed is delivered.

This property is being sold with the express reservation that the sale is subject to confirmation by the lender or trustee. This sale may be rescinded at any time. Shapiro & Kirsch, LLP Substitute Trustee

www.auction.com
Law Office of Shapiro & Kirsch, LLP
555 Perkins Road Extended, Second Floor
Memphis, TN 38117
Phone (901)767-5566
Fax (901)761-5690
File No. 13-054372

0101710097

SUBSTITUTE TRUSTEE'S SALE

Sale at public auction will be on **March 13, 2014 at 1:00PM local time**, at the East Entrance inside the Lobby of the Main Floor door Sumner County Courthouse, 100 Public Square Gallatin, Tennessee pursuant to Deed of Trust executed by Daniel W. Hopkins

Attachment D

Letter of Intent

SUPPLEMENTAL

#1

COPY- SUPPLEMENTAL-1

Saint Thomas Midtown Hospital

CN1401-001



January 30, 2014

Mr. Phillip Earhart
Tennessee Health Services and Development Agency
Andrew Jackson Building, 9th Floor
502 Deaderick Street
Nashville, TN 37243

RE: Certificate of Need Application CN1401-001
Saint Thomas Midtown Hospital

Dear Mr. Earhart:

Thank you for your letter of January 23, 2014, requesting clarification of certain items contained in our Certificate of Need application for the renovation of surgical suites, patient care areas and support space for the realignment and consolidation of total joint replacement services at Saint Thomas Midtown Hospital. This information is provided in triplicate, including a signed affidavit.

1. Section A., Applicant Profile, Item 9

What is Saint Thomas Midtown Hospital's (STMH) contract status with TennCare Select and BlueCare? In the previously filed Certificate of Need application (CN1307-028A), the applicant indicated in July 2013 contract negotiations with TennCare Select were in place with the anticipation of completing the process by the end of 2013.

Response: Negotiations are currently still in process. While it was anticipated that negotiations would be complete by the end of 2013, the applicant's understanding from correspondence with Blue Cross is that it is at the "top of the list" once they have finished other priority meetings.

2. Section B.I., Project Description

Please clarify if the applicant plans to redistribute patients currently cared for on the eighth floor to currently unstaffed beds on the fifth and sixth floors. If so, how many beds on the fifth and sixth floor will be impacted?



Response: In order to provide the necessary square footage for the new eighth floor Joint Replacement center, two existing inpatient units will be relocated to the fifth and sixth floors of the Central Building at Saint Thomas Midtown. The existing 30 Medical Beds located on the eighth floor of the Stringfield Building will be relocated to a currently unstaffed 34 bed inpatient unit on the fifth floor of the Central Building, allowing for the construction of the new Surgical Suite. In conjunction with this relocation, the 34 Surgical Bed inpatient unit currently located on the eighth floor of the Kidd Building will be relocated to a currently unstaffed 34 bed inpatient unit on the sixth floor of the Central Building. This second move will allow us to create a comprehensive center for joint replacement patients on a single floor that includes dedicated private rooms.

Please clarify if there will be a decrease in the number of ORs at West Hospital if this project is approved.

Response: If this project is approved, it is anticipated that surgery renovations approved in CN1110-037 (West Hospital) will be modified to eliminate the addition of four operating rooms that would have increased the complement of available ORs to historic levels at West. Combining this reduction with other OR renovations planned as part of the West project (renovation of 12 ORs to create 9 "right-sized ORs") and a recently completed project CN1103-010 (combining 2 ORs to create 1 cardiac hybrid room at West), the number of ORs at West and Midtown remain neutral.

What is the current total complement of operating and procedure rooms at STMH and what will that complement be after project completion? What is the breakdown of operating rooms and procedure rooms by floor?

Response: Please see breakdown in the charts below showing the total complement of existing operating rooms compared to the proposed complement of operating rooms and distribution by floor.



Saint Thomas Midtown Hospital – OR's by floor – Existing vs. Proposed

| STMH – Existing Operating Room Distribution | |
|--|---------------------------|
| | |
| Floor | Number of Operating Rooms |
| 4 th Floor – Central Building | 17 - Operating Rooms |
| 7 th Floor – Central Building | 9 - Operating Rooms |
| 8 th Floor – Stringfield Building | 0 - Operating Rooms |

| STMH – Proposed Operating/Procedure Room Distribution | |
|---|---------------------------|
| | |
| Floor | Number of Operating Rooms |
| 4 th Floor – Central Building | 15 - Operating Rooms |
| 7 th Floor – Central Building | 9 - Operating Rooms |
| 8 th Floor – Stringfield Building | 10 - Operating Rooms |

The applicant intends to redistribute patients cared for on the eighth floor to the fifth and sixth floors of the hospital. Please clarify what is currently occupying the fifth and sixth floors of Midtown Hospital.

Response: Please see response above. The current fifth floor of the Central building is an unstaffed 34 bed inpatient unit and the sixth floor of the Central Building is an unstaffed 34 bed inpatient unit.

Where are the current joint replacement operating rooms, PCU and pre-recovery areas in relation to the fifth and sixth floors of Mid-Town hospital?

Response: The current joint replacement rooms and post-anesthesia recovery area are located on the fourth floor of the Central building within Midtown Hospital. The currently unstaffed nursing units are located on the fifth and sixth floors of the Central building. Relocating these nursing units is imperative to the one-floor concept of the project. This will allow all joint replacement services to be provided on the eighth floor of Midtown Hospital. This will improve efficiency, streamline patient flow, and enhance the patient experience.

Please describe the proposed central sterile processing center that will be located in the basement and how it will impact the efficiency and effectiveness of supply flow. What is the age of the current central sterile processing center and its location?



Response: The proposed central sterile processing department will be a dedicated unit, servicing only the new joint replacement center. The department will be connected to the joint surgical suite through a dedicated service elevator. The current central sterile processing department is located on the second floor, and will remain unaffected by this proposed project. The existing department will continue to service Saint Thomas Midtown, including the remaining operating rooms on campus.

Please verify that PACU is an acronym for post-anesthesia care unit. If so, please describe the proposed PACU.

Response: Yes, PACU is an acronym for Post-Anesthesia Care Unit. The unit as currently designed will include 12 private bays (11 bays + 1 isolation room) and will meet all required design guidelines as listed within the 2010 FGI Guidelines for Design and Construction of Healthcare Facilities.

The applicant states the renovation costs is \$142.58 psf. However, it appears the applicant used total project cost to determine renovation cost psf. Please calculate renovation cost by dividing the square feet of the project into the proposed renovation cost.

Response: The stated renovation cost of \$142.58 psf is, in fact, correct. It is the weighted average of all of the renovation costs (i.e. the individual room square footages multiplied by their associated cost per square foot, divided by the total renovation square footage of 94,337 sq ft).

3. Section B.II.A., Project Description

The applicant states two existing ORs on the eighth floor of Mid-Town Hospital will be relocated and resized (increasing the size from 333 square feet to 585 square feet each). However, on the square footage exhibit it appears the two ORs are currently located on the 4th floor. Please clarify.

Response: This is a typo in the text. There are currently no operating rooms on the eighth floor of Midtown Hospital, instead, the square footage chart is correct. The ORs being relocated are numbers 9 and 10, currently located on the fourth floor of Midtown Hospital. Please see **Attachment A** for a replacement page 9.



Please clarify where the existing Mid-Town central sterile unit is located.

Response: The existing STMH central sterile department is located on the second floor of the Stringfield Building. This unit will remain untouched during this proposed project, and will continue to service the existing Surgical Suites within the fourth and seventh floors of the Central Building. This project is proposing a new/dedicated central sterile unit within the Basement level of the Stringfield Building.

Please clarify where 5 Central, 6 Central and 8 Kidd is located.

Response: Please see **Attachment B** for a detailed Plot Plan, detailing the location of buildings on the campus, including the Central building, and the Kidd building.

If applicable, please revise the renovation cost psf on page 12 and on the square footage chart.

Response: Not applicable. As described in question 2 above, the renovation cost stated on page 12 and the square footage chart (\$142.58 psf) is correct.

There appears to be a calculation error in total GSF in the third column of the Square Footage Chart. If needed, please revise and resubmit.

Response: Please see **Attachment C** for a replacement page 11, Square Footage Chart, with the corrected calculation for the total existing gross square footage in the third column.

4. Section B. III., Project Description (Plot Plan)

Please submit a revised plot plan that identifies where the proposed project will be located on the STMH campus. The current plot plan is in color. Please clearly mark the proposed project structure visible when copied in black and white.

Response: Please see **Attachment B** for a detailed Plot Plan, detailing the location of buildings on the campus.

5. Section C Item 1.a. (Service Specific Criteria-Construction, Renovation, etc.)

Please indicate the last renovation of operating rooms dedicated to joint replacement.



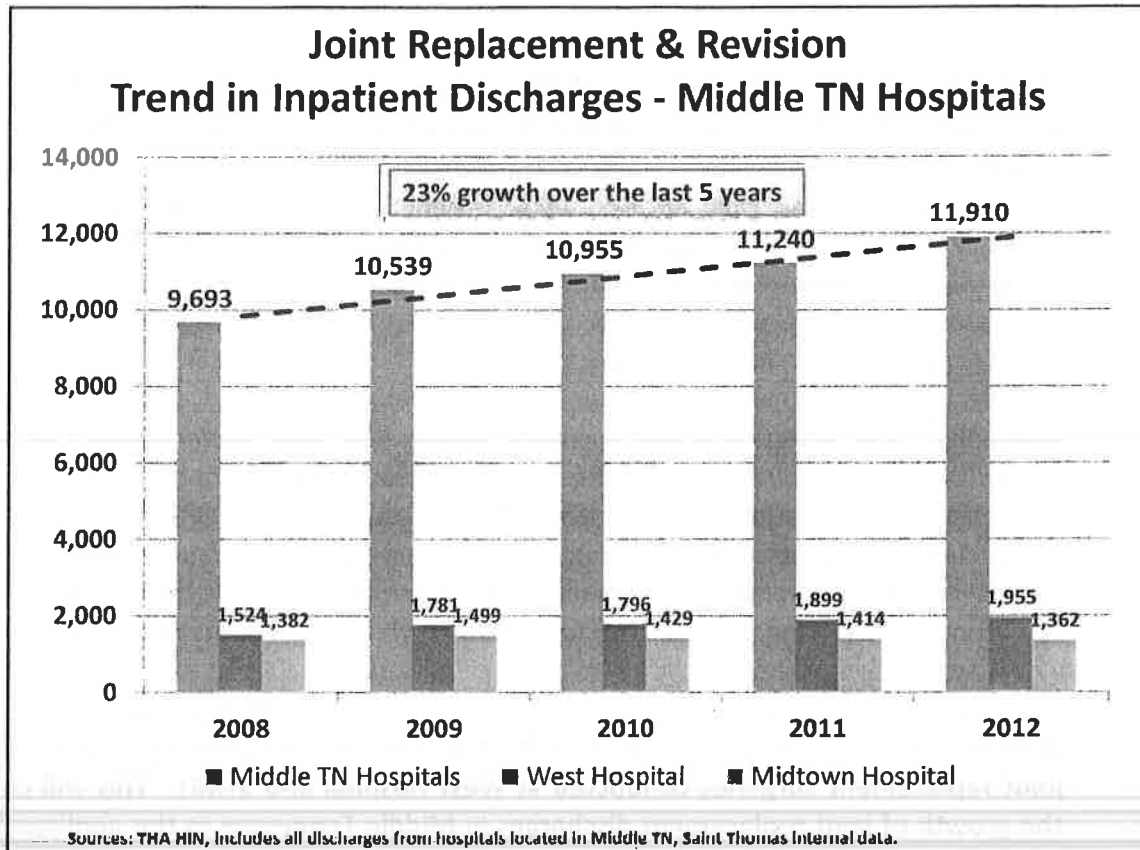
Response: In 2008, four ORs were consolidated into two ORs on the fourth floor of the Central building at Midtown Hospital. This changed the square footage of the two joint replacement ORs from approximately 400 square feet to approximately 600 square feet. The larger rooms are able to accommodate more modern equipment and technology. This renovation was only to two ORs, leaving several other ORs used for joint replacements at a less than ideal size. The proposed project seeks to accommodate the equipment and technology needed for joint replacement surgery.

What is the age of STMH.

Response: The Central building currently houses the joint replacement ORs on the fourth floor. It was built in 1955. The hospital's planning partners have advised against further major renovation to the Central building, specifically the ORs, due to its age and infrastructure. The Stringfield building is the hospital's newest structure. It was built in 1987. The proposed project will locate the joint replacement ORs to the eighth floor of the Stringfield building, a more ideal location that will complete the one-floor concept.

The chart of Joint replacement and Revision Trend in Patient Discharges-Middle Tennessee Hospitals is noted. Please add a bar in the graph for the years 2008-2012 for joint replacement surgeries conducted at West Hospital and STMH. This will compare the growth of joint replacement discharges in Middle Tennessee to the applicant's joint replacement surgery trend.

Response: Please see the updated chart below for a comparison of the growth in joint replacement discharges in Middle Tennessee with those at West and Midtown Hospitals. As displayed below, West and Midtown Hospital have seen an upward trend in joint replacement discharges over the five year period.



6. Section C, Need, Item 4

Is it correct that the median household income in the primary and secondary service area is expected to decline between 2014 and 2019? What are the factors five (5) counties will experience a decline in wages?

Response: Median household income data were obtained from Nielsen (f/k/a Claritas). Nielsen presents itself as a leading global information and measurement company, providing market research and data to, among others, Fortune 500 corporations. Nielsen demographic data are widely accepted in the healthcare industry.

Median household income data were verified. No discrepancies were found from the source reports to the CON application. In addition, trends in average household income follow the same patterns as median household income.

Please note that of the 13 geographic areas examined in Exhibit 7 (page 28) of the original CON application, 7 actually project an increase in median household income –



Davidson County, Maury County, Montgomery County, Rutherford County, Sumner County, Williamson County and Wilson County.

As a possible alternative, the Tennessee Department of Revenue website was consulted. No income projections were provided. However, a link to University of Tennessee Knoxville economic forecasts through 2022 did suggest slight income growth statewide. See <http://cber.bus.utk.edu/erg/erg13app.pdf>, PDF page 28.

Given these potentially conflicting findings, the applicant cannot venture a guess as to the factors affecting wages in the service area counties. That said, regardless of any projected trend in income, STMH's proposed project is not significantly dependent upon income projections.

The applicant states Nielson was contacted for clarification of their methodology and results, and is still pending. Please update.

Response: As stated in the original application, Nielsen was contacted for clarification of their methodology and results. A response is still pending.

7. Section C, Need, Item 6

Please also provide the following information:

Surgery ORs

Please complete the following two (2) charts for West Hospital and Midtown Hospital's OR complement.

Response: Please see **Attachment D** for the requested charts detailing West and Midtown Hospital.

8. Section C, Economic Feasibility, Item 1

For the Project Cost Chart, please list any moveable equipment over \$50,000.

Response: The project will require four Washer Sterilizers at a cost of approximately \$105,600 each, and one Cart Washer at a cost of \$151,800.



9. Section C, Economic Feasibility, Item 2

Please identify on the applicant's financial statements specifically the source of the cash reserves that will be utilized for the proposed project.

Response: As submitted with the original application, the verification of funding letter from Craig Polkow, Chief Financial Officer, indicates that Saint Thomas Health has a centralized cash management approach for all of its hospitals. The June 2013 balance sheet (as submitted with the CFO's letter) indicates more than sufficient available funds in Other Long-Term Investments.

10. Section C, Economic Feasibility, Item 3

The applicant has stated that the cost per square foot is \$142.58 including demolition. However, the applicant used overall project cost to calculate renovation cost psf. Please use actual renovation cost in calculating cost per psf.

Response: As detailed above, the renovation cost per square foot of \$142.58 given on the square footage table is a weighted average, and is correct. Additionally, It is noted on both the original page 11, and replacement page 11 (**Attachment C**) that the reported costs do not include demolition or construction contingency.

11. Section C., Economic Feasibility, Item 4 (Historical and Projected Data Charts)

The HSDA is utilizing more detailed Historical and Projected Data Charts. Please complete the revised Historical and Projected Data Charts provided as an attachment. Please note that "Management Fees to Affiliates" should include management fees paid by agreement to the parent company, another subsidiary of the parent company, or a third party with common ownership as the applicant entity. "Management Fees to Non-Affiliates" should also include any management fees paid by agreement to third party entities not having common ownership with the applicant. Management fees should not include expense allocations for support services, e.g., finance, human resources, information technology, legal, managed care, planning marketing, quality assurance, etc. that have been consolidated/centralized for the subsidiaries of a parent company.

Response: Please refer to the more detailed Historical and Projected Data Charts provided in **Attachment E**. This project does not involve management fees, either to affiliates or non-affiliates.



Please clarify why bad debt increase from \$9,962,000 in 2012 to \$21,308,000 in 2013 on the Historical data Chart. In addition, please clarify why charity care decreased from \$53,683,000 to \$36,117,000 during the same time period.

Response: Changes related to bad debt and charity care amounts are multi-faceted:

- In the last couple of years, Saint Thomas Health has made process changes around financial assistance and the timing of when accounts are classified as indigent/charity. These changes include revising the timing of when an account is classified as charity versus self-pay based on completion of a charity application, as well as implementing an on-line charity care scoring tool which allows registrars to run a real-time charity assessment. While these changes have simplified the charity approval process, they may have resulted in inconsistent timing of the classification of accounts as reflected on the financial statements particularly as the applicant has fine-tuned the process.
- There has been a shift in the market to increased patient responsibilities or balance owed after insurance (higher deductibles in health plans) and thus in increased bad debt.
- The hospital's Finance department has made other process changes with the billing system to identify accounts that were not always being properly allocated to bad debt in a timely manner due to system logic.
- Overall, the applicant has not made any changes to the criteria or application of the charity care policy and, and instead point to the factors discussed above as contributing to the changes in charity care and bad debt amounts from 2012 to 2013.

The shift in West Hospital's joint replacement surgeries from 2,792 in 2015 to 600 in 2016 is noted. What is the financial impact of this shift to West Hospital? Please submit a Projected Data Chart for West Hospital.

Response: As part of the applicant's shift to a value-based model, Saint Thomas Health has cast a vision that the Midtown and West Hospitals be viewed seamlessly as one campus, taking advantage of the strengths of the individual facilities while merging operations to reduce costs. The applicant understands that there will be a financial impact of shifting joint replacement surgeries from West Hospital to Midtown Hospital,



but knows that this shift has other implications beyond this project. Upon approval of this proposed project at Midtown Hospital, Saint Thomas Health intends to undergo a thorough detailed evaluation of the master plan for West Hospital and expects there to be potential project scope changes related to the major renovation and expansion project currently underway on the West campus. A modification to that approved certificate of need project that would include the financial impact of this project will be forthcoming if appropriate and necessary.

12. Section C, Economic Feasibility, Item 4 (Projected Data Chart)

Is the Projected Data Chart for Mid-town Hospital or for the proposed project?

Response: The projected data chart submitted is for Midtown Hospital. It includes the impact of the project as well as the impact of expected market changes in the coming years.

13. Section C, Economic Feasibility, Item 5

Please clarify the source document in determining the average gross charge, average deduction from operating revenue, and average net charge.

Response: The source for this information is historical internal data which takes into consideration expected reimbursement changes.

Internal data was used to compile this projection. Historical financial trends within the health system as well as expected market changes were considered. There is typically a small gross charge increase annually for all services at Midtown Hospital in an effort to remain price competitive in the market. It should be noted that Midtown Hospital is one of the lowest cost providers in Middle Tennessee, and there are no intent for this to change. For net revenue changes, changes aligned with the Affordable Care Act, including Medicare sequestration, were considered. It remains clear that as healthcare shifts from volume-based care to value-based care, hospitals will get paid less for the services they provide. All of these factors were considered in this projection.

14. Section C, Economic Feasibility, Item 6

The applicant states Mid-town Hospital expects that contractual and other adjustments will increase, which will result in lower net revenue per case. Please explain this statement.



Response: The applicant expects that market forces in the next few years will negatively affect hospital reimbursements, thus decreasing total net revenues, and in turn, net revenues per case.

15. Section C, Economic Feasibility, Item 9

The applicant estimates the payor mix for the project based is on Midtown's overall revenue. Since the proposed project involves joint replacement, should there be more than a 37.9% Medicare payor mix?

Response: The combined joint replacement programs are currently experiencing a 39% Medicare payor mix which is essentially the same as the overall hospital's payor mix. The applicant does not expect the payor mix to change as a result of this project.

16. Section C, Economic Feasibility, Item 11.a

Please clarify why the total current liabilities exceed current assets in the consolidated balance sheet for Ascension Health alliance for the period ending June 30, 2013.

Response: Part of the advantage of being part of a large national system is the ability to consolidate funds for investment. Ascension Health minimizes cash for operations and maximizes investments with the ability to manage long-term investments and convert into cash as needed for operations.

Please discuss the major construction currently taking place at West Hospital.

Response: The major facility renovation and construction project at West Hospital is a phased project, to be implemented over five years in order to minimize disruption to patient care. Phase 1 of the project – which includes renovation of the hospital's critical care beds on the second floor (44 critical care beds on units 2A/2B/2C) – is complete. The next phase includes renovations and updates to the surgery area. Related construction documents have been reviewed and approved by the Department of Health with construction scheduled to begin February 1, 2014, for the renovation of twelve undersized operating rooms to create nine larger multi-purpose operating rooms.

A signed affidavit is provided in **Attachment F**.



On behalf of Saint Thomas Midtown Hospital and the entire Saint Thomas Health system, thank you for the opportunity to present our case for the upgrade of highly complex orthopedic joint replacement and fracture surgery services.

Respectfully,

Barbara Houchin
Executive Director, Planning

Attachments

Attachment A

II. Provide a detailed narrative of the project by addressing the following items as they relate to the proposal.

- A. Describe the construction, modification and/or renovation of the facility (exclusive of major medical equipment covered by T.C.A. § 68-11-1601 et seq.) including square footage, major operational areas, room configuration, etc. Applicants with hospital projects (construction cost in excess of \$5 million) and other facility projects (construction cost in excess of \$2 million) should complete the Square Footage and Cost per Square Footage Chart. Utilizing the attached Chart, applicants with hospital projects should complete Parts A.-E. by identifying as applicable nursing units, ancillary areas, and support areas affected by this project. Provide the location of the unit/service within the existing facility along with current square footage, where, if any, the unit/service will relocate temporarily during construction and renovation, and then the location of the unit/service with proposed square footage. The total cost per square foot should provide a breakout between new construction and renovation cost per square foot. Other facility projects need only complete Parts B.-E. Please also discuss and justify the cost per square foot for this project.

If the project involves none of the above, describe the development of the proposal.

RESPONSE: This project involves renovation to build a center of excellence for total joint replacement services that includes a ten room operating suite for consolidation of joint replacement programs for Saint Thomas Health's two Nashville hospitals – West and Midtown. This project also capitalizes on the strengths of two award-winning total joint replacement programs.

Midtown Hospital has 26 operating rooms, including two orthopedic operating rooms used primarily for joint replacement surgery and fracture surgery. These operating rooms will be relocated to a new total joint replacement surgery suite on the eighth floor.¹

The operating room suite at Midtown Hospital will be a replacement of existing operating rooms at Midtown Hospital and West Hospital and will not result in an increase in the current number of operating rooms at both Midtown Hospital and West Hospital.

To stage the project, it will be necessary to:

- Renovate two existing nursing floors of the hospital, both located on the eighth floor but in interconnected towers, to create 62 private inpatient beds dedicated to total joint replacement services. Midtown Hospital will redistribute patients currently cared for on these nursing floors to the fifth and sixth floors of the hospital and, therefore, the hospital's licensed bed capacity will not change.
- Create a PACU with 12 private bays and a Prep/Recovery area with 20 private bays on the eighth floor, dedicated to total joint replacement surgery services.
- Resize and relocate two existing ORs on the fourth floor of Midtown Hospital (increasing the size from 333 square feet each to 585 square feet each).
- Create a new central sterile processing center in the basement and connected to the eighth floor via a dedicated elevator bank.

The ten operating rooms will measure approximately 585 square feet each. The PACU will measure approximately 90 square feet per bed and the Prep/Recovery will measure approximately 120 square feet per bed.

¹ These two operating rooms will be used for storage within the sterile OR environment until such time that a more appropriate use for the space is determined.

Attachment B



Saint Thomas MIDTOWN HOSPITAL

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SUPPLEMENTAL- # 1

January 29, 2014

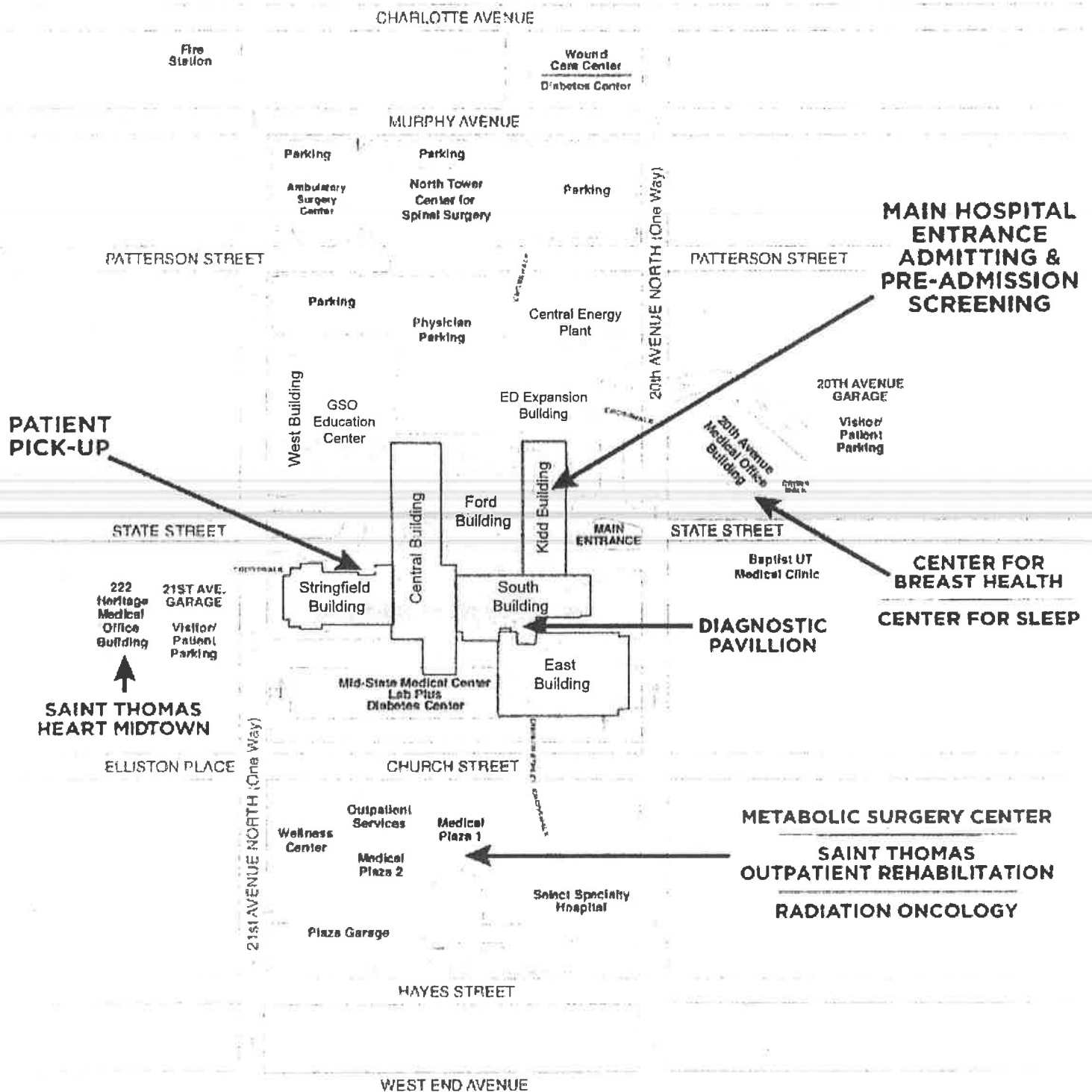
2:56pm

2000 Church St., Nashville, TN 37256

615.284.5555 | www.STMidtown.com

Saint Thomas Midtown Hospital is a Triage-to-ED program.

Patient Information: 615.284.5288



Once the year is available for patients and visitors in the 20th Avenue, 20th Avenue and Plaza parking garages. The Mid-State Garage offers free parking for Mid-State Lab Plus Diabetes Center, obstetrics, joint replacement center and cardiovascular lab patients only (no visitor parking). Free visit to the Plaza Garage, Monday to Friday from 8 am to 4 pm, at the 20th Avenue Main Entrance to the hospital.

Attachment C

Square Footage Exhibit

| Unit/Dept. | Existing Location | Existing Sq. Ft. | Temporary Location | Proposed Final Location | Proposed Final Sq. Footage | | Proposed Final Cost/Sq. Ft. | |
|----------------------------|-----------------------------------|------------------|--------------------|-------------------------|----------------------------|-----|-----------------------------|-----|
| | | | | | Renovated | New | Renovated | New |
| OR #1 - Class C, Major | 4th Floor | 333 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #2 - Class C, Major | 4th Floor | 333 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #3 - Class C, Major | Saint Thomas West | 400 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #4 - Class C, Major | Saint Thomas West | 400 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #5 - Class C, Major | Saint Thomas West | 400 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #6 - Class C, Major | Saint Thomas West | 400 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #7 - Class C, Major | Saint Thomas West | N/A | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #8 - Class C, Major | Saint Thomas West | N/A | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #9 - Class C, Major | Saint Thomas West | N/A | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #10 - Class C, Major | Saint Thomas West | N/A | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR Support | N/A | N/A | N/A | 8th Floor | 10,900 | N/A | \$200 | N/A |
| PACU/Support | N/A | N/A | N/A | 8th Floor | 4,162 | N/A | \$290 | N/A |
| Prep/Recovery Support | N/A | N/A | N/A | 8th Floor | 10,200 | N/A | \$275 | N/A |
| Central Sterile | N/A | N/A | N/A | Basement Level | 3,750 | N/A | \$300 | N/A |
| 5 Central Patient Unit | 5 Central | 16,750 | N/A | 5 Central | 16,750 | N/A | \$30 | N/A |
| 6 Central Patient Unit | 6 Central | 16,750 | N/A | 6 Central | 16,750 | N/A | \$30 | N/A |
| 8 Kidd Patient Unit | 8 Kidd | 18,750 | N/A | 8 Kidd | 18,750 | N/A | \$53 | N/A |
| Registration/PAT/Education | N/A | N/A | N/A | 1st Floor - North Tower | 5,625 | N/A | \$150 | N/A |
| Unit/Dept GSF Sub-Total | | 54,516 | N/A | | 92,737 | N/A | \$140.73 | N/A |
| Mechanical/Electrical GSF | Mechanical Penthouse | | N/A | | | | | |
| Circulation/Structure GSF | Central Lobby - Corridor Upgrades | 1,600 | N/A | Central Lobby | 1,600 | | \$250 | N/A |
| Total GSF | | 56,116 | N/A | | 94,337 | | \$142.58 | N/A |

Note: Does not include demolition and construction contingency.

Attachment D

West Hospital

| Operating Room | | Current Specialty Usage *(Single /Mixed (Please identify specialties) | Current Operating Room/ Size in Square Feet | Current Building | Current Floor | | Proposed Specialty Usage *(Single /Mixed (Please identify specialties) | Proposed Operating Room/ Size in Square Feet | Proposed Building | Proposed Floor |
|----------------|------|--|--|------------------|---------------|--|---|---|-------------------|----------------|
| #1 | C1 | Cardiac & Thoracic | 652 | N/A | 2 | | Cardiac & Thoracic | 652 | N/A | 2 |
| #2 | C2 | Cardiac & Thoracic | 637 | N/A | 2 | | Cardiac & Thoracic | 637 | N/A | 2 |
| #3 | C3 | Cardiac & Thoracic | 640 | N/A | 2 | | Cardiac & Thoracic | 640 | N/A | 2 |
| #4 | C5 | Cardiac & Thoracic | 697 | N/A | 2 | | Cardiac & Thoracic | 697 | N/A | 2 |
| #5 | C6 | Cardiac & Thoracic | 666 | N/A | 2 | | Cardiac & Thoracic | 666 | N/A | 2 |
| #6 | C7 | Cardiac/Total Joint Replacement/Urology | 701 | N/A | 2 | | Cardiac/Urology | 701 | N/A | 2 |
| #7 | C8 | Neurosurgery | 1025 | N/A | 2 | | Neurosurgery | 1025 | N/A | 2 |
| #8 | C9 | Vascular | 1010 | N/A | 2 | | Vascular | 1010 | N/A | 2 |
| #9 | OR10 | Total Joint Replacement/Orthopedics | 525 | N/A | 2 | | General-All specialties | 525 | N/A | 2 |
| #10 | OR11 | Total Joint Replacement/Orthopedics & Neurosurgery | 525 | N/A | 2 | | General-All specialties | 525 | N/A | 2 |
| #11 | OR12 | Total Joint Replacement/Orthopedics & Neurosurgery | 525 | N/A | 2 | | General-All specialties | 525 | N/A | 2 |
| #12 | OR13 | Ophthalmology | 444 | N/A | 2 | | General-All specialties | 575 | N/A | 2 |
| #13 | OR14 | Gynecology | 444 | N/A | 2 | | General-All specialties | 575 | N/A | 2 |
| #14 | OR15 | General-All specialties | 444 | N/A | 2 | | General-All specialties | 575 | N/A | 2 |
| #15 | OR16 | General-All specialties | 444 | N/A | 2 | | General-All specialties | 575 | N/A | 2 |
| #16 | OR17 | General-All specialties | 444 | N/A | 2 | | General-All specialties | 575 | N/A | 2 |
| #17 | OR18 | General-All specialties | 444 | N/A | 2 | | General-All specialties | 575 | N/A | 2 |
| #18 | OR19 | Vascular & general | 444 | N/A | 2 | | General-All specialties | 575 | N/A | 2 |
| #19 | OR20 | Vascular & general | 444 | N/A | 2 | | General-All specialties | 575 | N/A | 2 |
| #20 | OR21 | General-All specialties | 444 | N/A | 2 | | General-All specialties | 575 | N/A | 2 |
| #21 | OR22 | General-All specialties | 444 | N/A | 2 | | N/A | O.R. Eliminated - Relocated to STM | N/A | 2 |
| #22 | OR23 | General-All specialties | 444 | N/A | 2 | | N/A | O.R. Eliminated - Relocated to STM | N/A | 2 |
| #23 | OR24 | Total Joint Replacement/Orthopedics & other specialties | 444 | N/A | 2 | | N/A | O.R. Eliminated - Relocated to STM | N/A | 2 |
| #24 | OR25 | Total Joint Replacement/Orthopedics | 488 | N/A | 2 | | General/Orthopedics | 488 | N/A | 2 |
| #25 | OR26 | Total Joint Replacement/Orthopedics | 488 | N/A | 2 | | General/Orthopedics | 488 | N/A | 2 |
| #26 | OR27 | Total Joint Replacement/Orthopedics | 658 | N/A | 2 | | General/Orthopedics | 658 | N/A | 2 |
| #27 | OR28 | Urology | 371 | N/A | 2 | | Urology | 371 | N/A | 2 |
| #28 | OR29 | Total Joint Replacement/Orthopedics | 658 | N/A | 2 | | General/Orthopedics | 658 | N/A | 2 |

Note: Four proposed ORs (as approved in CN1110-037) as a part of the West project will be eliminated with the approval of this project. Another OR has already been eliminated through the project that combined two ORs to create one cardiac hybrid OR (CN1103-010)

Midtown Hospital

| Operating Room | Current Specialty Usage *(Single /Mixed (Please identify specialties) | Current Operating Room/ Size in Square Feet | Current Building | Current Floor | Proposed Specialty Usage *(Single /Mixed (Please identify specialties) | Proposed Operating Room/ Size in Square Feet | Proposed Building | Proposed Floor |
|----------------|---|---|------------------|---------------|--|--|-------------------|----------------|
| #1 | General/Gynecology | 472 | Central | 7 | General/Gynecology | 472 | Central | 7 |
| #2 | General/Gynecology | 472 | Central | 7 | General/Gynecology | 472 | Central | 7 |
| #3 | General/Gynecology | 424 | Central | 7 | General/Gynecology | 424 | Central | 7 |
| #4 | General/Gynecology | 554 | Central | 7 | General/Gynecology | 554 | Central | 7 |
| #5 | Gynecology | 458 | Central | 7 | Gynecology | 458 | Central | 7 |
| #6 | General/Gynecology | 332 | Central | 7 | General/Gynecology | 332 | Central | 7 |
| #7 | General/Gynecology | 332 | Central | 7 | General/Gynecology | 332 | Central | 7 |
| #8 | Plastics/General | 332 | Central | 7 | Plastics/General | 332 | Central | 7 |
| #9 | Orthopedics (non-joint)/general | 421 | Central | 7 | Orthopedics (non-joint)/general | 421 | Central | 7 |
| #10 | Urology/Cysto (Procedure Room) | 322 | Central | 4 | Urology/Cysto (Procedure Room) | 322 | Central | 4 |
| #11 | Urology/Cysto (Procedure Room) | 322 | Central | 4 | Urology/Cysto (Procedure Room) | 322 | Central | 4 |
| #12 | Total Joint Replacement/Orthopedics | 600 | Central | 4 | General-all specialites | 600 | Central | 4 |
| #13 | Total Joint Replacement/Orthopedics | 600 | Central | 4 | General-all specialites | 600 | Central | 4 |
| #14 | General-all specialites | 449 | Central | 4 | General-all specialites | 449 | Central | 4 |
| #15 | General-all specialites | 44 | Central | 4 | General-all specialites | 44 | Central | 4 |
| #16 | Neurosurgery/General | 606 | Central | 4 | Neurosurgery/General | 606 | Central | 4 |
| #17 | Orthopedics (non-joint)/general | 447 | Central | 4 | Orthopedics (non-joint)/general | 447 | Central | 4 |
| #18 | General-all specialites | 393 | Central | 4 | Total Joint Replacement | 585 | Stringfield | 8 |
| #19 | General-all specialites | 393 | Central | 4 | Total Joint Replacement | 585 | Stringfield | 8 |
| #20 | Total Joint Replacement/Orthopedics | 393 | Central | 4 | General-all specialites | 393 | Central | 4 |
| #21 | Total Joint Replacement/Orthopedics | 601 | Central | 4 | General-all specialites | 601 | Central | 4 |
| #22 | Neurosurgery & Orthopedics | 556 | Central | 4 | Neurosurgery & Orthopedics | 556 | Central | 4 |
| #23 | Vascular surgery | 393 | Central | 4 | Vascular surgery | 393 | Central | 4 |
| #24 | General-all specialites | 393 | Central | 4 | General-all specialites | 393 | Central | 4 |
| #25 | Cardiac | 612 | Central | 4 | Cardiac | 612 | Central | 4 |
| #26 | Cardiac | 597 | Central | 4 | Cardiac | 597 | Central | 4 |
| #27 | | | | | Total Joint Replacement | 585 | Stringfield | 8 |
| #28 | | | | | Total Joint Replacement | 585 | Stringfield | 8 |
| #29 | | | | | Total Joint Replacement | 585 | Stringfield | 8 |
| #30 | | | | | Total Joint Replacement | 585 | Stringfield | 8 |
| #31 | | | | | Total Joint Replacement | 585 | Stringfield | 8 |
| #32 | | | | | Total Joint Replacement | 585 | Stringfield | 8 |
| #33 | | | | | Total Joint Replacement | 585 | Stringfield | 8 |
| #34 | | | | | Total Joint Replacement | 585 | Stringfield | 8 |

Attachment E

HISTORICAL DATA CHART

Give information for the last *three (3)* years for which complete data are available for the facility or agency. The fiscal year begins in July. (Numbers reported in thousands, entire hospital)

| | Year 2011 | Year 2012 | Year 2013 |
|--|--------------------|--------------------|--------------------|
| A. Utilization Data (Patient Days) | <u>113,135</u> | <u>112,163</u> | <u>108,732</u> |
| B. Revenue from Services to Patients | | | |
| 1. Inpatient Services | <u>\$690,544</u> | <u>\$780,339</u> | <u>\$862,034</u> |
| 2. Outpatient Services | <u>371,468</u> | <u>408,992</u> | <u>399,432</u> |
| 3. Emergency Services | <u>64,527</u> | <u>71,046</u> | <u>69,385</u> |
| 4. Other Operating Revenue (Specify) - Misc. | <u>15,775</u> | <u>29,405</u> | <u>27,821</u> |
| Gross Operating Revenue | <u>\$1,142,315</u> | <u>\$1,289,782</u> | <u>\$1,358,672</u> |
| C. Deductions from Gross Operating Revenue | | | |
| 1. Contractual Adjustments | <u>\$715,893</u> | <u>\$806,267</u> | <u>\$883,666</u> |
| 2. Provision for Charity Care | <u>24,972</u> | <u>53,683</u> | <u>36,117</u> |
| 3. Provisions for Bad Debt | <u>14,368</u> | <u>9,962</u> | <u>21,308</u> |
| Total Deductions | <u>\$755,234</u> | <u>\$869,913</u> | <u>\$941,090</u> |
| NET OPERATING REVENUE | <u>\$387,081</u> | <u>\$419,869</u> | <u>\$417,582</u> |
| D. Operating Expenses | | | |
| 1. Salaries and Wages | <u>\$135,028</u> | <u>\$133,380</u> | <u>\$127,496</u> |
| 2. Physician's Salaries and Wages | <u>0</u> | <u>0</u> | <u>0</u> |
| 3. Supplies | <u>68,938</u> | <u>74,598</u> | <u>77,106</u> |
| 4. Taxes | <u>0</u> | <u>0</u> | <u>0</u> |
| 5. Depreciation | <u>17,371</u> | <u>16,425</u> | <u>16,627</u> |
| 6. Rent | <u>0</u> | <u>0</u> | <u>0</u> |

| | | | |
|---|------------------|------------------|------------------|
| 7. Interest, other than Capital | 9,899 | 9,195 | 8,524 |
| 8. Management Fees: | | | |
| a. Fees to Affiliates | 0 | 0 | 0 |
| b. Fees to Non-Affiliates | 0 | 0 | 0 |
| 9. Other Expenses (See details below) | 135,304 | 152,984 | 150,771 |
| Total Operating Expenses | \$366,539 | \$386,582 | \$380,524 |
| E. Other Revenue (Expenses) - Net (Specify) | \$285 | \$0 | \$0 |
| NET OPERATING INCOME (LOSS) | \$20,827 | \$33,286 | \$37,058 |
| F. Capital Expenditures | | | |
| 1. Retirement of Principal | | | |
| 2. Interest | | | |
| Total Capital Expenditures | \$0 | \$0 | \$0 |
| NET OPERATING INCOME (LOSS) | | | |
| LESS CAPITAL EXPENDITURES | \$20,827 | \$33,286 | \$37,058 |

HISTORICAL DATA CHART-OTHER EXPENSES

| <u>OTHER EXPENSES CATEGORIES</u> | <u>Year 2011</u> | <u>Year 2012</u> | <u>Year 2013</u> |
|----------------------------------|------------------|------------------|------------------|
| 1. Purchased Services | \$30,868 | \$34,902 | \$34,181 |
| 2. Professional Fees | 9,689 | 10,955 | 9,588 |
| 3. Miscellaneous | 94,747 | 107,127 | 107,002 |
| 4. | | | |
| 5. | | | |
| 6. | | | |
| 7. | | | |
| Total Other Expenses | \$135,304 | \$152,984 | \$150,771 |

PROJECTED DATA CHART

Give us information for the two (2) years following the completion of this proposal. The fiscal year begins in July. (Numbers reported in thousands, entire hospital)

| | Year 2016 | Year 2017 |
|--|--------------------|--------------------|
| A. Utilization Data (Patient Days) | 111,021 | 111,171 |
| B. Revenue from Services to Patients | | |
| 1. Inpatient Services | \$1,099,971 | \$1,108,971 |
| 2. Outpatient Services | 449,483 | 447,448 |
| 3. Emergency Services | 78,079 | 82,937 |
| 4. Other Operating Revenue (Specify) | 24,408 | 24,089 |
| Gross Operating Revenue | \$1,651,941 | \$1,663,445 |
| C. Deductions from Gross Operating Revenue | | |
| 1. Contractual Adjustments | \$1,106,020 | \$1,109,629 |
| 2. Provision for Charity Care | 38,611 | 41,291 |
| 3. Provisions for Bad Debt | 28,339 | 30,306 |
| Total Deductions | \$1,172,970 | \$1,181,226 |
| NET OPERATING REVENUE | \$478,971 | \$482,219 |
| D. Operating Expenses | | |
| 1. Salaries and Wages | \$144,807 | \$146,255 |
| 2. Physician's Salaries and Wages | | |
| 3. Supplies | 91,165 | 91,594 |
| 4. Taxes | | |
| 5. Depreciation | 19,336 | 19,916 |
| 6. Rent | | |

| | | |
|--|------------------|------------------|
| 7. Interest, other than Capital | 10,207 | 10,411 |
| 8. Management Fees: | | |
| a. Fees to Affiliates | 0 | 0 |
| b. Fees to Non-Affiliates | 0 | 0 |
| 9. Other Expenses (See details below) | 165,119 | 165,169 |
| Total Operating Expenses | \$430,634 | \$433,345 |
| E. Other Revenue (Expenses) -- Net (Specify) | \$0 | \$0 |
| NET OPERATING INCOME (LOSS) | \$48,337 | \$48,874 |
| F. Capital Expenditures | | |
| 1. Retirement of Principal | | |
| 2. Interest | | |
| Total Capital Expenditures | \$0 | \$0 |
| NET OPERATING INCOME (LOSS) | | |
| LESS CAPITAL EXPENDITURES | \$48,337 | \$48,874 |

PROJECTED DATA CHART-OTHER EXPENSES

| <u>OTHER EXPENSES CATEGORIES</u> | <u>Year 2016</u> | <u>Year 2017</u> |
|----------------------------------|------------------|------------------|
| 1. Purchased Services | \$34,840 | \$35,181 |
| 2. Professional Fees | \$10,237 | \$10,075 |
| 3. Miscellaneous | \$120,042 | \$119,913 |
| 4. | | |
| 5. | | |
| 6. | | |
| 7. | | |
| Total Other Expenses | \$165,119 | \$165,169 |

Attachment F

January 29, 2014

2:56pm

AFFIDAVIT

STATE OF TENNESSEE

COUNTY OF DavidsonNAME OF FACILITY: Saint Thomas Midtown Hospital

I, BARBARA HOUCHIN, after first being duly sworn, state under oath that I am the applicant named in this Certificate of Need application or the lawful agent thereof, that I have reviewed all of the supplemental information submitted herewith, and that it is true, accurate, and complete.

Barbara Houchin / Executive Director
Signature/Title

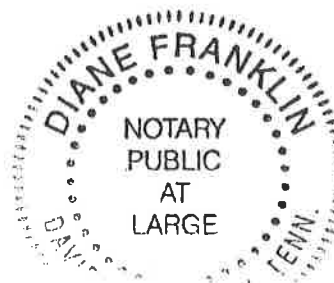
Sworn to and subscribed before me, a Notary Public, this the 29th day of January, 2014,
witness my hand at office in the County of DAVIDSON, State of Tennessee.

Diane Franklin
NOTARY PUBLIC

My commission expires January 9, 2018.

HF-0043

Revised 7/02



SUPPLEMENTAL
#2

COPY- SUPPLEMENTAL-2

Saint Thomas Midtown Hospital

CN1401-001



January 31, 2014

Mr. Phillip Earhart
Tennessee Health Services and Development Agency
Andrew Jackson Building, 9th Floor
502 Deaderick Street
Nashville, TN 37243

RE: Certificate of Need Application CN1401-001
Saint Thomas Midtown Hospital

Dear Mr. Earhart:

Thank you for your letter of January 30, 2014, requesting clarification of certain items contained in our Certificate of Need application for the renovation of surgical suites, patient care areas and support space for the realignment and consolidation of total joint replacement services at Saint Thomas Midtown Hospital. This information is provided in triplicate, including a signed affidavit.

1. Section B.I., Project Description

The applicant states the renovation costs is \$142.58 psf. However, it appears the applicant used total project cost to determine renovation cost psf. Please calculate renovation cost by dividing the square feet of the project into the proposed renovation cost. This method of calculation is consistent with other new and renovated hospital construction projects recently approved and statistically trended by HSDA.

Response: The cost of \$142.58 per square foot that was originally presented in the CON application is a weighted average of all of the renovation costs (i.e., the individual room square footages multiplied by their associated cost per square foot, divided by the total renovation square footage of 94,337 sq ft). This cost per square foot does not include demolition and construction contingency.

However, to remain consistent with other recently approved new and renovated hospital construction projects, the applicant has divided Line 5 - "Construction Costs", on Page 35 of the CON application, \$15,155,862, by the total project square footage of 94,337, which amounts to a cost of \$160.66 per square foot. Please see **Attachment A**



for application replacement page 8 which states this revised square footage cost calculation.

2. Section B.II.A., Project Description

If applicable, please revise the renovation cost psf on page 12 and on the square footage chart.

Response: Please see **Attachment B** for a replacement page 10, reflecting the updated cost per square foot calculation of \$160.66. Also, please see **Attachment C** for an updated square footage chart.

3. Section C, Economic Feasibility, Item 3

The applicant has stated that the cost per square foot is \$142.58 including demolition. However, the applicant used overall project cost to calculate renovation cost psf. Please use actual renovation cost in calculating cost per psf.

Response: Please see **Attachment D** for a replacement application page 36 indicating the revised square footage calculation of \$160.66 per square foot, as discussed above. Please note that this revised renovation number remains comparable to other recently approved Tennessee CON projects.

A signed affidavit is provided in **Attachment E**.

On behalf of Saint Thomas Midtown Hospital and the entire Saint Thomas Health system, thank you for the opportunity to present our case for the upgrade of highly complex orthopedic joint replacement and fracture surgery services.

Respectfully,

Barbara Houchin
Executive Director, Planning

Attachments

Attachment A

joint replacement, which are important and growing needs for an aging population. The current standard for orthopedic operating rooms is approximately 550 to 600 square feet. Midtown Hospital's orthopedic operating rooms measure approximately 333 square feet and do not provide adequate space. Similarly, four orthopedic operating rooms at West Hospital measure approximately 400 square feet and do not provide adequate space.

- **Improve quality of care:** Creating a center of excellence and consolidating the total joint replacement programs will improve the overall quality of total joint replacement care provided by both Midtown Hospital and West Hospital. The improvements in patient flow with total joint replacement surgery located on a single floor will enhance the patient experience. The "single floor experience" will allow Saint Thomas Health to improve staff collaboration and care coordination throughout the patient's entire episode of care from admissions to discharge. In addition, with larger operating rooms, total joint replacement surgeons will be able to perform more procedures that are complex by having the benefits of needed imaging equipment and larger operating tables in the operating rooms.

EXISTING RESOURCES: Currently, Midtown Hospital offers a continuum of surgical services, including total joint replacement surgery, and it will continue to do so. The proposed project will not result in Midtown Hospital terminating any services; it will only result in the consolidation and enhancement of its total joint replacement operating rooms and joint replacement program.

PROJECT COST: The total estimated cost of the proposed project is \$25,832,609. Project costs include \$15,155,862 for renovation (includes demolition and related construction costs) of 94,337 square feet (\$160.66 per square foot). The cost per square foot is reasonable when compared to other Tennessee projects and is discussed later in the application.

FUNDING: Midtown Hospital will fund the project through centralized and unrestricted cash reserves held by Saint Thomas Health.

FINANCIAL FEASIBILITY: Midtown Hospital expects that construction and renovations will be completed and the project will be operational by September 2015. Projections for FY2016 and FY2017 indicate that the project is financially feasible. As explained below, this project is being proposed in order to improve access to care, economic efficiencies and quality of care without increasing charges to government and third-party payors.

STAFFING: This project will require only a modest increase in staff, approximately 9.7 new FTEs from the community. The majority of the increase at Midtown Hospital will include the relocation of approximately 35 FTEs now at West Hospital to Midtown Hospital. Midtown Hospital's salaries and wages are competitive with the market. Midtown Hospital has a history of successfully recruiting and retaining professional and administrative staff.

Attachment B

The total estimated cost of the proposed project is \$25,832,609. Project costs include \$15,155,862 for renovation (includes demolition and related construction costs) of 94,337 square feet (\$160.66 per square foot). The cost per square foot is reasonable when compared to other Tennessee projects and is discussed later in the application.

No temporary relocation is required.

- B. Identify the number and type of beds increased, decreased, converted, relocated, designated, and/or redistributed by this application. Describe the reasons for change in bed allocations and describe the impact the bed change will have on the existing services.

RESPONSE: The proposed project does not affect the total bed complement at the hospital. The relocation of patients from the eighth floor to the fifth and sixth floors of the hospital will allow for the consolidation of 62 private inpatient beds dedicated to total joint replacement services on the eighth floor, contiguous to the proposed total joint replacement operating rooms, PACU and Prep/Recovery area.

Attachment C

Square Footage Exhibit

| Unit/Dept. | Existing Location | Existing Sq. Ft. | Temporary Location | Proposed Final Location | Proposed Final Sq. Footage | | Proposed Final Cost/Sq. Ft. | |
|----------------------------|-----------------------------------|------------------|--------------------|-------------------------|----------------------------|-----|-----------------------------|-----|
| | | | | | Renovated | New | Renovated | New |
| OR #1 - Class C, Major | 4th Floor | 333 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #2 - Class C, Major | 4th Floor | 333 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #3 - Class C, Major | Saint Thomas West | 400 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #4 - Class C, Major | Saint Thomas West | 400 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #5 - Class C, Major | Saint Thomas West | 400 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #6 - Class C, Major | Saint Thomas West | 400 | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #7 - Class C, Major | Saint Thomas West | N/A | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #8 - Class C, Major | Saint Thomas West | N/A | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #9 - Class C, Major | Saint Thomas West | N/A | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR #10 - Class C, Major | Saint Thomas West | N/A | N/A | 8th Floor | 585 | N/A | \$495 | N/A |
| OR Support | N/A | N/A | N/A | 8th Floor | 10,900 | N/A | \$200 | N/A |
| PACU/Support | N/A | N/A | N/A | 8th Floor | 4,162 | N/A | \$290 | N/A |
| Prep/Recovery Support | N/A | N/A | N/A | 8th Floor | 10,200 | N/A | \$275 | N/A |
| Central Sterile | N/A | N/A | N/A | Basement Level | 3,750 | N/A | \$300 | N/A |
| 5 Central Patient Unit | 5 Central | 16,750 | N/A | 5 Central | 16,750 | N/A | \$30 | N/A |
| 6 Central Patient Unit | 6 Central | 16,750 | N/A | 6 Central | 16,750 | N/A | \$30 | N/A |
| 8 Kidd Patient Unit | 8 Kidd | 18,750 | N/A | 8 Kidd | 18,750 | N/A | \$53 | N/A |
| Registration/PAT/Education | N/A | N/A | N/A | 1st Floor - North Tower | 5,625 | N/A | \$150 | N/A |
| Unit/Dept GSF Sub-Total | | 54,516 | N/A | | 92,737 | N/A | \$140.73 | N/A |
| Mechanical/Electrical GSF | Mechanical Penthouse | | N/A | | | | | |
| Circulation/Structure GSF | Central Lobby - Corridor Upgrades | 1,600 | N/A | Central Lobby | 1,600 | | \$250 | N/A |
| Total GSF | | 56,116 | N/A | | 94,337 | | \$160.66 | N/A |

SUPPLEMENTAL - # 1

January 31, 2014
12:25pm

January 2014
Page 11

Certificate of Need Application
Midtown Hospital

Attachment D

2. Identify the funding sources for this project.
Please check the applicable item(s) below and briefly summarize how the project will be financed.
(Documentation for the type of funding MUST be inserted at the end of the application, in the correct alpha/numeric order and identified as Attachment C, Economic Feasibility-2.)

- ☐ A. Commercial loan--Letter from lending institution or guarantor stating favorable initial contact, proposed loan amount, expected interest rates, anticipated term of the loan, and any restrictions or conditions;
- ☐ B. Tax-exempt bonds--Copy of preliminary resolution or a letter from the issuing authority stating favorable initial contact and a conditional agreement from an underwriter or investment banker to proceed with the issuance;
- ☐ C. General obligation bonds--Copy of resolution from issuing authority or minutes from the appropriate meeting.
- ☐ D. Grants--Notification of intent form for grant application or notice of grant award; or
- ☒ E. Cash Reserves **(See Letter - Tab 13; See Cash line - Tab 15, Page 3)**
- ☐ F. Other--Identify and document funding from all other sources.

3. Discuss and document the reasonableness of the proposed project costs. If applicable, compare the cost per square foot of construction to similar projects recently approved by the Health Services and Development Agency.

RESPONSE: At an average renovation cost of \$160.66 per square foot for this project is comparable to other recently approved Tennessee CON projects. **Exhibit 11**, below, lists the average hospital construction cost per square foot for all CON-approved applications for years 2010 through 2012.

EXHIBIT 11
HOSPITAL CONSTRUCTION COST PER SQUARE FOOT
APPROVED PROJECTS, 2010 - 2012

| | Renovated Construction | New Construction | Total Construction |
|--------------|---------------------------|---------------------|-----------------------|
| 1st Quartile | \$99.12/sq ft | \$234.64/sq ft | \$167.99/sq ft |
| Median | \$177.60/sq ft | \$259.66/sq ft | \$235.00/sq ft |
| 3rd Quartile | \$249.00/sq ft | \$307.80/sq ft | \$274.63/sq ft |

Source: Tennessee HSDA

Attachment E

January 31, 2014

12:25pm

JAN 31 12:25 PM '14

AFFIDAVIT

STATE OF TENNESSEE

COUNTY OF DavidsonNAME OF FACILITY: Saint Thomas Midtown Hospital

I, BARBARA HOUCHIN, after first being duly sworn, state under oath that I am the applicant named in this Certificate of Need application or the lawful agent thereof, that I have reviewed all of the supplemental information submitted herewith, and that it is true, accurate, and complete.

Barbara Houchin / Executive Director
Signature/Title

Sworn to and subscribed before me, a Notary Public, this the 31 day of January, 2014
witness my hand at office in the County of DAVIDSON, State of Tennessee.

Diane Franklin
NOTARY PUBLIC

My commission expires 01/09, 2018.

HF-0043

Revised 7/02





**State of Tennessee
Health Services and Development Agency**

Andrew Jackson Building, 9th Floor
502 Deaderick Street
Nashville, TN 37243

www.tn.gov/hsda

Phone: 615-741-2364

Fax: 615-741-9884

OFFICE OF THE ATTORNEY GENERAL
JAN 10 2014

LETTER OF INTENT

The Publication of Intent is to be published in the Tennessean which is a newspaper
(Name of Newspaper)
of general circulation in Davidson, Tennessee, on or before January 10, 2014,
(County) (Month / day) (Year)
for one day.

This is to provide official notice to the Health Services and Development Agency and all interested parties, in accordance with T.C.A. § 68-11-1601 *et seq.*, and the Rules of the Health Services and Development Agency, that:

Saint Thomas Midtown Hospital, an existing acute care hospital
(Name of Applicant) (Facility Type-Existing)

owned by: Saint Thomas Midtown Hospital with an ownership type of not-for-profit and
to be managed by: Saint Thomas Midtown Hospital intends to file an application for a Certificate of Need for: the renovation of surgical suites, patient care areas and support space for the realignment and consolidation of total joint replacement services at Saint Thomas Midtown Hospital, located at 2000 Church Street, Nashville, Tennessee. The total number of licensed beds at Saint Thomas Midtown Hospital will not change as a result of this project. Renovations will be made to 94,337 square feet of space and there will be no new construction. The total project costs are estimated to be \$25,832,609.

The anticipated date of filing the application is: January 15, 2014

The contact person for this project is Barbara Houchin Executive Director, Planning
(Contact Name) (Title)

who may be reached at: Saint Thomas Health 102 Woodmont Blvd., Suite 800
(Company Name) (Address)

Nashville Tennessee 37205 615-284-6849
(City) (State) (Zip Code) (Area Code / Phone Number)

Barbara Houchin
(Signature)

January 10, 2014
(Date)

bhouchin@sth.org
(E-mail Address)

The Letter of Intent must be **filed in triplicate and received between the first and the tenth day of the month. If the last day for filing is a Saturday, Sunday or State Holiday, filing must occur on the preceding business day. File this form at the following address:**

**Health Services and Development Agency
Andrew Jackson Building, 9th Floor
502 Deaderick Street
Nashville, Tennessee 37243**

The published Letter of Intent must contain the following statement pursuant to T.C.A. § 68-11-1607(c)(1). (A) Any health care institution wishing to oppose a Certificate of Need application must file a written notice with the Health Services and Development Agency no later than fifteen (15) days before the regularly scheduled Health Services and Development Agency meeting at which the application is originally scheduled; and (B) Any other person wishing to oppose the application must file written objection with the Health Services and Development Agency at or prior to the consideration of the application by the Agency.

**CERTIFICATE OF NEED
REVIEWED BY THE DEPARTMENT OF HEALTH
DIVISION OF POLICY, PLANNING AND ASSESSMENT
615-741-1954**

DATE: March 31, 2014

APPLICANT: Saint Thomas-Midtown Hospital
2000 Church Street
Nashville, Tennessee 37203

CN1401-001

CONTACT PERSON: Barbara Houchin
Executive Director, Planning
Saint Thomas Health
102 Woodmont Boulevard, Suite 800
Nashville, Tennessee 37236

COST: \$25,832,609

In accordance with Section 68-11-1608(a) of the Tennessee Health Services and Planning Act of 2002, the Tennessee Department of Health, Division of Policy, Planning, and Assessment, reviewed this certificate of need application for financial impact, TennCare participation, compliance with *Tennessee's State Health Plan*, and verified certain data. Additional clarification or comment relative to the application is provided, as applicable, under the heading "Note to Agency Members."

SUMMARY:

The applicant, Saint Thomas-Midtown Hospital, located in Nashville (Davidson County), Tennessee, seeks Certificate of Need (CON) approval for the renovation of surgical suites, patient care areas and support services for the realignment and consolidation of total joint replacement services at Saint Thomas-Midtown Hospital. The total number of licensed beds at Saint Thomas-Midtown Hospital (STMH) will not change as a result of this project.

The applicant reported this application replaces a previous CON submitted that was deferred (CN1307-028) and has requested that it be withdrawn. Additionally, if this project is approved (CN1110-037), Saint Thomas-West Hospital will be modified to eliminate the addition of four operating rooms that would have increased the complement of available ORs to historic levels at that facility.

The project will involve the demolition, construction, and renovation of 94,337 square feet of space at a cost of \$160.66 per square foot and is comparable to recently approved projects approved by HSDA.

Saint Thomas Midtown Hospital is owned by Nashville-based Saint Thomas Health Services which is part of St. Louis-based Ascension Health. Ascension Health is a Catholic organization that is the largest not-for-profit health system in the United States. Other members of Saint Thomas Health Services include Saint Thomas-West Hospital in Nashville, Saint Thomas-Rutherford Hospital in Murfreesboro, and Hickman Community Hospital in Centerville.

The total estimated project cost is \$25,832,609 and will be funded through centralized and unrestricted cash reserves held by Saint Thomas Health. A letter from the Chief Financial Officer is provided in Attachment 13 of the application.

GENERAL CRITERIA FOR CERTIFICATE OF NEED

The applicant responded to all of the general criteria for Certificate of Need as set forth in the document *Tennessee's State Health Plan*.

NEED:

The applicant's projected service area population projections are illustrated in the table below.

Service Area Population Projections for 2014 and 2018

| County | 2014 Population | 2018 Population | % Increase/ (Decrease) |
|--------------|--------------------|--------------------|---------------------------|
| Cheatham | 39,853 | 40,315 | 1.2% |
| Davidson | 656,385 | 669,733 | 2.0% |
| Dickson | 50,860 | 51,393 | 1.0% |
| Hickman | 24,422 | 24,527 | 0.4% |
| Humphreys | 18,498 | 18,525 | 0.1% |
| Mauzy | 82,280 | 82,752 | 0.6% |
| Montgomery | 187,649 | 194,363 | 3.6% |
| Robertson | 70,392 | 72,431 | 2.9% |
| Rutherford | 293,582 | 311,089 | 6.0% |
| Sumner | 172,262 | 177,876 | 3.3% |
| Williamson | 202,923 | 212,938 | 4.9% |
| Wilson | 124,073 | 128,805 | 3.8% |
| Total | 1,923,179 | 1,984,747 | 3.1% |

Source: *Tennessee Population Projections 2000-2020, June 2013 Revision*, Tennessee Department of Health, Division of Policy, Planning, and Assessment-Office of Health Statistics

STMH is the largest not-for-profit hospital in Middle Tennessee, licensed for 683 (453 staffed) acute care and rehab care beds. STMH currently has 26 operating rooms which include two orthopedic ORs used primarily for joint replacement and fracture surgery.

STMH is proposing to build a center of excellence for total joint replacement services that includes the development of a new operating suite for joint replacement surgeries. The proposed project will have 10 dedicated operating rooms appropriately sized and equipped for the needs of joint replacement procedures. The applicant intends to consolidate and coordinate joint replacement programs across Saint Thomas Health's two Nashville campuses (STMH and STWH) to achieve greater efficiency and operation. The 10 operating room project will remain operating room neutral in the market while building on the strengths of the award winning total joint replacement programs currently located at STMH and STWH.

STMH's goal via this project is to build a total joint replacement center of excellence that will be attractive to both patients and physicians. The applicant intends to achieve the follow objects through this proposed project:

- Improve patient flow and operational efficiency. Currently, the joint replacement rooms at Saint Thomas Health are not centrally located, creating poor patient flow and operational flow across hospital campuses. By not having operating rooms in a central location, physician and staff productivity cannot be maximized. The applicant will consolidate the total joint replacement operating rooms on the eight floor of STMH, with a dedicated PACU and Prep/Recovery area. Additionally, inpatient surgical patients will be cared for on two adjacent nursing units;
- STMH intends to provide operating rooms large enough to accommodate needed imaging equipment and larger operating tables. The two current STMH orthopedic surgery ORs are undersized. The proposed operating rooms will from 333 square feet to 585 square feet. Similarly, the four orthopedic rooms at STHW measure 400 square feet and are not

adequate either; and

- Improve quality of care. By creating a “single floor experience” on the 8th of STMH, the applicant will improve staff collaboration and care coordination throughout the patient’s entire episode of care from admission to discharge.

The operating room suite at STMH will be a replacement of existing operating rooms at STMH and STWH and will not result in an increase in the current number of operating rooms at both STMH and STWH.

The project involves the following:

- Renovate two existing nursing floors on the 8th floor but in interconnected towers, in order to create 62 private inpatient beds dedicated to total joint replacement services. The existing patients currently located on these nursing floors will be relocated to the 5th and 6th floors. The hospital’s licensed bed capacity will not change;
- Create a PACU with 12 private bays and a Prep/Recovery area with 20 private bays on the 8th floor dedicated to total joint replacement surgery services;
- Resize and relocate two existing ORs on the 8th floor of STMH; and
- Create a new central sterile processing center in the basement and connected to the 8th floor via a dedicated elevator bank.

When the project is completed, all 10 operating rooms will be approximately 585 square feet and the PACU bays will be approximately 90 square feet and Prep/Recovery bays will be approximately 120 square feet.

The applicant provides THA and internal hospital data to compare joint replacement and revision inpatient discharges for STMH, STWH, and Middle Tennessee hospital on page 7 of Supplemental 1. The data suggests a 23% growth in discharges for all Middle Tennessee Hospitals for 2008-2012 and an upward trend for STWH and STMH. The applicant provides a projected 9.6% increase from 2014 through 2019. STMH and STWH performed more than 3,500 joint replacements annually.

TENNCARE/MEDICARE ACCESS:

STMH participates in the Medicare and TennCare programs. The applicant has contracts with United Healthcare Community Plan, and AmeriGroup. Current negotiations are underway with TennCare Select and BlueCare.

During the first year of operation, STMH payor mix is estimated to be 37.9% Medicare or \$626,085,630 in gross Medicare revenues, and 14% TennCare or \$231,271,740 in gross TennCare revenues.

ECONOMIC FACTORS/FINANCIAL FEASIBILITY:

The Department of Health, Division of Policy, Planning, and Assessment has reviewed the Project Costs Chart, the Historical Data Chart, and the Projected Data Chart to determine if they are mathematically accurate and the projections are based on the applicant’s anticipated level of utilization. The location of these charts may be found in the following specific locations in the Certificate of Need Application or the Supplemental material:

Project Costs Chart: The Project Costs Chart is located on page 37 of the application. The total estimated project cost is \$25,832,609.

Historical Data Chart: The Historical Data Chart is located in Supplemental 1 of the application. The applicant reports net operating income of \$20,827,000, \$33,286,000 and \$37,058,000 in years 2010, 2011, and 2012, respectively.

Projected Data Chart: The Projected Data is located in Supplemental 1 of the application. The applicant projects 111,021 patient days and 111,171 patient days, in years one and two with net operating revenues of \$48,337,000 and \$48,874,000 each year, respectively.

The applicant projected average gross charge in FY2016 is \$62,563, with an average adjustment of \$43,541, resulting in a net charge of \$19,022. In FY2017, the average gross charge is projected to be \$65,691, with an average adjustment of \$46,669, resulting in an average net charge of \$19,022. The applicant reported in Exhibit 13 on page 45 of the application that the average adjusted Medicare orthopedic surgery case cost was \$25,168 for Nashville area hospitals. (*Source: American Hospital Directory*)

The applicant considered other options to this project but this proposed project was considered to be the superior plan.

CONTRIBUTION TO THE ORDERLY DEVELOPMENT OF HEALTHCARE:

As a member of Saint Thomas Health Services, STMH is a member of an integrated healthcare system of four hospitals. STH has many active relationships, transfer agreements, and formal agreements in place and provides a listing of them on pages 47 and 48 of the application.

STMH believes this project will have a positive effect on the area healthcare system.

STH participates in many regional healthcare teaching and training programs and provides a listing of them on pages 50, 51, and 52 of the application. Exhibit 14 on page 49 of the application provides current and proposed staffing at STMH. The applicant will relocate 35 FTE positions from STWH and add 9.7 FTE positions. (at STMH? Steven)

STH is licensed by the Tennessee Department of Health, Board for Licensing Healthcare Facilities and accredited by the Joint Commission. The most recent licensure survey occurred on 9/4/2012 and a plan of correction was accepted on 10/31/2012.

SPECIFIC CRITERIA FOR CERTIFICATE OF NEED

The applicant responded to all relevant specific criteria for Certificate of Need as set forth in the document *Tennessee's State Health Plan*.

CONSTRUCTION, RENOVATION, EXPANSION, AND REPLACEMENT OF HEALTH CARE INSTITUTIONS

1. Any project that includes the addition of beds, services, or medical equipment will be reviewed under the standards for those specific activities.

Not applicable.

2. For relocation or replacement of an existing licensed health care institution:
 - a. The applicant should provide plans which include costs for both renovation and relocation, demonstrating the strengths and weaknesses of each alternative.
 - b. The applicant should demonstrate that there is an acceptable existing or projected future demand for the proposed project.

Not applicable.

3. For renovation or expansions of an existing licensed health care institution:

- a. The applicant should demonstrate that there is an acceptable existing demand for the proposed project.

Total joint replace surgery programs at both STMH and STWH are comprehensive lines that have received regional recognition for quality and overall excellence. The orthopedic program is ranked number one in Tennessee and among the top 5 for orthopedics nationally.

The applicant provides THA and internal hospital data to compare joint replacement and revision inpatient discharges for STMH, STWH, and Middle Tennessee hospital on page 7 of Supplemental 1. The data suggest a 23% growth in discharges for all Middle Tennessee Hospitals for 2008-2012 and an upward trend in inpatient discharges for STWH and STMH. The applicant provides a projected 9.6% increase from 2014 through 2019.

- b. The applicant should demonstrate that the existing physical plant's condition warrants major renovation or expansion.

STMH's goal via this project is to build a total joint replacement center of excellence that will be attractive to both patients and physicians. The applicant intends to achieve the follow objects through this proposed project:

- Improve patient flow and operational efficiency. Currently, the joint replacement rooms at Saint Thomas Health are not centrally located, creating poor patient flow and operational flow across hospital campuses. By not having operating rooms in a central location, physician and staff productivity cannot be maximized. The applicant will consolidate the total joint replacement operating rooms on the eight floor of STMH, with a dedicated PACU and Prep/Recovery area. Additionally, inpatient surgical patients will be cared for on two adjacent nursing units.*
- STMH intends to provide operating rooms large enough to accommodate needed imaging equipment and larger operating tables. The two current STMH orthopedic surgery ORs are undersized. The proposed operating rooms will from 333 square feet to 585 square feet. Similarly, the four orthopedic rooms at STHW measure 400 square feet and are not adequate either.*
- Improve quality of care. By creating a "single floor experience" on the 8th floor of STMH, the applicant will improve staff collaboration and care coordination throughout the patient's entire episode of care from admission to discharge.*